

## Cumulative Totals

**HOC:** All Offices

**Agency Type:** All Agency Types

**Report Period:** HUD-9902 Data from Oct 1, 2013 to Sep 30, 2014

**Fiscal Year:** 2014

### All Counseling and Education Activities

#### 3. Ethnicity of Clients (select only one)

a. Hispanic	234,879
b. Not Hispanic	1,016,487
c. Chose not to respond	80,206
Section 3 Total:	1,331,572

#### 4. Race of Clients

##### Single Race

a. American Indian/Alaskan Native	9,267
b. Asian	37,961
c. Black or African American	438,818
d. Native Hawaiian or Other Pacific Islander	6,173
e. White	635,158

##### Multi-Race

f. American Indian or Alaska Native and White	2,756
g. Asian and White	2,010
h. Black or African American and White	7,911
i. American Indian or Alaska Native and Black or African American	1,276
j. Other multiple race	90,653
k. Chose not to respond	99,589
Section 4 Total:	1,331,572

#### 5. Income Levels

a. < 50% of Area Median Income (AMI)	513,146
b. 50 - 79% of AMI	317,890
c. 80 - 100% of AMI	140,589
d. > 100% AMI	169,492
e. Chose not to respond	190,455
Section 5 Total:	1,331,572

#### 6. Clients Receiving Education/Group Sessions

a. Completed pre-purchase homebuyer education workshop	194,394
b. Completed financial literacy workshop, including home financing, budgeting and/or credit repair	57,269
c. Completed resolving or preventing mortgage delinquency workshop	17,934

d. Completed non-delinquency post-purchase workshop, including home maintenance and/or financial management for homeowners	5,814
e. Completed fair housing workshop	6,066
f. Completed predatory lending workshop	3,954
g. Completed rental workshop	7,498
h. Other workshop	12,671
Group Session / Section 6 Total:	305,600

#### 7. Numbers of Clients Counseled, by Purpose of Visit and Results

##### **a. Seeking Pre-Purchase Homebuyer Counseling**

1) Purchased housing	31,745
2) Client will be mortgage ready within 90 days	58,361
3) Client will be Mortgage Ready after 90 Days; entered debt management plan or some other type of long-term financial plan to prepare for homeownership	36,474
4) Receiving long term pre-purchase counseling	49,023
5) Entered lease purchase progra	208
6) Decided Not to purchase housing; no further effort to prepare needed	5,385
7) Withdrew from counseling	16,641
8) Other	12,027
Section 7a Sub-total:	209,864

##### **b. Seeking Help with Resolving or Preventing Mortgage**

1) Brought mortgage current	21,331
2) Mortgage refinanced	3,184
3) Mortgage modified	54,040
4) Received second mortgage	1,472
5) Initiated forbearance agreement/repayment plan	13,507
6) Executed a deed-in-lieu	1,060
7) Sold property/chose alternative housing solution	5,873
8) Pre-foreclosure sale	8,408
9) Mortgage foreclosed	3,661
10) Counseled and referred to another social service or emergency assistance agency	14,625
11) Obtained partial claim loan from FHA lender	426
12) Bankruptcy	2,938
13) Entered debt management plan	2,781

14) Counseled and referred for legal assistance	17,093
15) Currently receiving foreclosure prevention/budget counseling	343,949
16) Withdrew from counseling	30,327
17) Other	20,088
Section 7b Sub-total:	544,763

**c. Seeking Help with Home Maintenance and Financial**

1) Obtained a Home Equity Conversion Mortgage (HECM)	36,924
2) Counseled on HECM; decided not to obtain mortgage	10,730
3) Obtained a non-FHA reverse mortgage	122
4) Received home equity or home improvement loan or other home repair assistance	5,075
5) Received consumer loan (unsecured)	137
6) Mortgage refinanced	498
7) Counseled and referred to other social service agency	1,040
8) Sold house/chose alternative housing solution	212
9) Completed financial management/budget counseling	20,234
10) Completed home maintenance counseling	2,522
11) Counseled and utilities brought current	1,637
12) Counseled and referred for legal assistance	1,289
13) Currently receiving counseling	28,932
14) Withdrew from counseling	5,219
15) Other	9,821
Section 7c Sub-total:	124,392

**d. Seeking Help in Locating, Securing, or Maintaining Residence in**

1) Received housing search assistance	10,547
2) Obtained temporary rental relief	8,756
3) Counseled and referred to agency with rental assistance program	4,166
4) Advised on recertification for HUD/other subsidy program	3,901
5) Counseled and referred to other social service agency	5,053
6) Counseled and referred to legal aid agency for fair housing assistance	1,800

7) Counseled and referred to legal aid agency for assistance with eviction	3,674
8) Found alternative rental housing	4,549
9) Decided to remain in current housing situation	13,109
10) Resolved issue in current tenancy	18,551
11) Entered debt management/repayment plan	2,012
12) Counseled and utilities brought current	30,598
13) Resolved security deposit dispute	5,790
14) Currently receiving counseling	7,384
15) Withdrew from counseling	1,372
16) Other	10,163
Section 7d Sub-total:	131,425
<b>e. Seeking Shelter or Services for the Homeless</b>	
1) Occupied emergency shelter	3,307
2) Occupied transitional housing	1,391
3) Occupied permanent housing with rental assistance	2,306
4) Occupied permanent housing without rental assistance	986
5) Counseled Referred to other social service agency	1,322
6) Remained homeless	1,468
7) Currently receiving counseling	3,151
8) Withdrew from counseling	789
9) Other	808
Section 7e Sub-total:	15,528
Individual Counseling / Section 7 a-e Total:	1,025,972
Total Counseling / Section 6 and 7 Total:	1,331,572