

Highest Volume Endorsement Lenders of Basic FHA Loans

06 Rank	07 Rank	08 Rank	Lender at Endorsement	Data	FHA NC/SR Apts	232 Health Care	223f Refi/ Pchse Apts	223a7 Refi Apts	241a Impvmts Apts	Other FHA	Total
1	1	1	CAPMARK FINANCE, INC	# Loans	10	24	35	9			78
				# Units	1,675	3,126	2,643	1,016		8,460	
				Mtge (mils)	\$161.5	\$173.8	\$101.5	\$16.3		\$453.0	
				% of col loans	20.4%	19.4%	18.2%	16.1%		18.5%	
				% of col units	21.4%	22.4%	15.1%	16.3%		18.5%	
				% of col \$\$	25.9%	21.3%	13.9%	9.8%		19.4%	
3	3	2	PRUDENTIAL HUNTOON PAIGE	# Loans	13	9	25	4	1		52
				# Units	1,740	918	2,320	436	182	5,596	
				Mtge (mils)	\$94.9	\$58.5	\$81.0	\$14.2	\$0.5	\$249.1	
				% of col loans	26.5%	7.3%	13.0%	7.1%	100.0%	12.3%	
				% of col units	22.3%	6.6%	13.3%	7.0%	100.0%	12.3%	
				% of col \$\$	15.2%	7.2%	11.1%	8.6%	100.0%	10.7%	
3	4	3	LANCASTER POLLARD MTGE	# Loans		7	35				42
				# Units		770	3,047			3,817	
				Mtge (mils)		\$44.4	\$122.0			\$166.4	
				% of col loans		5.6%	18.2%			10.0%	
				% of col units		5.5%	17.5%			8.4%	
				% of col \$\$		5.4%	16.8%			7.1%	
6	5	4	CAPSTONE REALTY ADVISORS	# Loans	5	4	23	7			39
				# Units	920	446	2,216	744		4,326	
				Mtge (mils)	\$87.1	\$38.5	\$121.4	\$18.6		\$265.6	
				% of col loans	10.2%	3.2%	12.0%	12.5%		9.2%	
				% of col units	11.8%	3.2%	12.7%	12.0%		9.5%	
				% of col \$\$	14.0%	4.7%	16.7%	11.2%		11.4%	
2	8	5	RED MORTGAGE CAPITAL	# Loans	1	18	12	7			38
				# Units	150	1,312	652	399		2,513	
				Mtge (mils)	\$1.6	\$77.2	\$18.2	\$9.0		\$106.0	
				% of col loans	2.0%	14.5%	6.3%	12.5%		9.0%	
				% of col units	1.9%	9.4%	3.7%	6.4%		5.5%	
				% of col \$\$	0.3%	9.5%	2.5%	5.4%		4.5%	

06 Rank	07 Rank	08 Rank	Lender at Endorsement	Data	FHA NC/SR Apts	232 Health Care	223f Refi/ Pchse Apts	223a7 Refi Apts	241a Impvmts Apts	Other FHA	Total
5	2	6a	WELLS FARGO BANK NA	# Loans	11	8	5	9			33
				# Units	1,831	1,002	791	1,352			4,976
				Mtge (mils)	\$162.9	\$47.4	\$30.6	\$34.1			\$274.9
				% of col loans	22.4%	6.5%	2.6%	16.1%			7.8%
				% of col units	23.4%	7.2%	4.5%	21.7%			10.9%
				% of col \$\$	26.1%	5.8%	4.2%	20.5%			11.8%
8	18	6b	CAPITAL FUNDING GROUP	# Loans		33					33
				# Units		4,070					4,070
				Mtge (mils)		\$196.2					\$196.2
				% of col loans		26.6%					7.8%
				% of col units		29.1%					8.9%
				% of col \$\$		24.0%					8.4%
9	9	7a	LOVE FUNDING CORP	# Loans	3	8	8	5			24
				# Units	620	616	636	355			2,227
				Mtge (mils)	\$42.7	\$40.9	\$19.9	\$8.1			\$111.6
				% of col loans	6.1%	6.5%	4.2%	8.9%			5.7%
				% of col units	7.9%	4.4%	3.6%	5.7%			4.9%
				% of col \$\$	6.8%	5.0%	2.7%	4.9%			4.8%
13	6	7b	GREYSTONE SERVICING	# Loans	1	10	9	4			24
				# Units	80	1,533	1,783	567			3,963
				Mtge (mils)	\$5.4	\$123.2	\$92.9	\$29.0			\$250.6
				% of col loans	2.0%	8.1%	4.7%	7.1%			5.7%
				% of col units	1.0%	11.0%	10.2%	9.1%			8.7%
				% of col \$\$	0.9%	15.1%	12.8%	17.4%			10.7%
11	11	8	EVANSTON FINANCIAL CORP	# Loans		2	17	4			23
				# Units		134	1,365	336			1,835
				Mtge (mils)		\$12.2	\$55.4	\$12.0			\$79.6
				% of col loans		1.6%	8.9%	7.1%			5.5%
				% of col units		1.0%	7.8%	5.4%			4.0%
				% of col \$\$		1.5%	7.6%	7.2%			3.4%
16	7	9a	CWCAPITAL LLC	# Loans	3	1	12	2			18
				# Units	521	53	877	211			1,662
				Mtge (mils)	\$45.7	\$4.4	\$32.3	\$7.7			\$90.1
				% of col loans	6.1%	0.8%	6.3%	3.6%			4.3%
				% of col units	6.7%	0.4%	5.0%	3.4%			3.6%
				% of col \$\$	7.3%	0.5%	4.4%	4.6%			3.9%

06 Rank	07 Rank	08 Rank	Lender at Endorsement	Data	FHA NC/SR Apts	232 Health Care	223f Refi/ Pchse Apts	223a7 Refi Apts	241a Impvmts Apts	Other FHA	Total
11	10	9b	P/R MTGE & INVEST CORP	# Loans	2		11	5			18
				# Units	282		1,124	808			2,214
				Mtge (mils)	\$22.1		\$52.8	\$17.2			\$92.0
				% of col loans	4.1%		5.7%	8.9%			4.3%
				% of col units	3.6%		6.4%	13.0%			4.8%
				% of col \$\$	3.5%		7.3%	10.3%			3.9%
Total # Loans					49	124	192	56	1		422
Total # Units					7,819	13,980	17,454	6,224	182		45,659
Total Mtge (mils)					\$623.9	\$816.8	\$727.9	\$166.1	\$0.5		\$2,335.2

FY 08: Top Lenders in 08 vs All Lenders in 08

		FHA NC/SR Apts	232 Health Care	223f Refi/ Pchse Apts	223a7 Refi Apts	241a Impvmts Apts	Other FHA	Tota
	<i>FY 08's Top Lenders' % of All Loans Made</i>	55.7%	65.6%	81.0%	70.0%	50.0%		70.6%
	<i>FY 08's Top Lenders' % of All Units</i>	56.7%	64.5%	81.3%	72.9%	54.8%		69.1%
	<i>FY 08's Top Lenders' % of All \$\$</i>	61.2%	64.0%	82.1%	69.2%	25.0%		68.0%
	All Lenders' FY 08 Loans	88	189	237	80	2	2	598
	All Lenders' FY 08 Units	13,784	21,679	21,477	8,537	332	234	66,043
	All Lenders' FY 08 \$\$ (Mils)	\$1,019.0	\$1,277.1	\$887.1	\$240.0	\$1.8	\$7.0	\$3,432.0

FY 07: Top Lenders in 07 vs All Lenders in 07

	<i>FY 07's Top Lenders' % of All Loans Made</i>	61.5%	58.6%	73.5%	75.4%	50.0%	100%	69.1%
	<i>FY 07's Top Lenders' % of All Units</i>	57.0%	55.8%	74.8%	73.8%	46.2%	100%	66.5%
	<i>FY 07's Top Lenders' % of All \$\$</i>	56.2%	59.7%	76.8%	72.3%	53.4%	100%	65.5%