

**Top Originators of Basic FHA Loans**

*Other includes one 10-year and one 2-year operating loss loan (both on nursing homes).*

05 Rank	06 Rank	Originator	Data	FHA NC/SR Apts	232 Health Care	223f Refi/ Pchse Apts	223a7 Refi Apts	241a Impvmts Apts	Other FHA	Total
1	1	CAPMARK FINANCE, INC	# Loans	9	44	47	16			116
			# Units	2,134	4,283	4,277	1,633			12,327
			Mtge (mils)	\$133.5	\$186.6	\$168.6	\$47.5			\$536.2
			% of col loans	14.8%	35.2%	19.8%	9.8%			19.7%
			% of col units	21.4%	31.0%	17.4%	9.3%			18.5%
			% of col \$\$	21.6%	25.7%	15.6%	10.2%			18.5%
11	2	CAPSTONE REALTY ADVISORS	# Loans	8	7	28	21			64
			# Units	1,447	1,249	2,498	2,450			7,644
			Mtge (mils)	\$100.6	\$52.8	\$127.8	\$59.3			\$340.5
			% of col loans	13.1%	5.6%	11.8%	12.9%			10.8%
			% of col units	14.5%	9.0%	10.2%	13.9%			11.4%
			% of col \$\$	16.3%	7.3%	11.9%	12.7%			11.8%
4	3	PRUDENTIAL HUNTOON PAIGE	# Loans	10	11	18	22		1	62
			# Units	1,713	1,303	2,189	2,064		195	7,464
			Mtge (mils)	\$109.2	\$60.7	\$66.3	\$35.1		\$0.5	\$271.9
			% of col loans	16.4%	8.8%	7.6%	13.5%		100.0%	10.5%
			% of col units	17.2%	9.4%	8.9%	11.7%		100.0%	11.2%
			% of col \$\$	17.7%	8.4%	6.2%	7.5%		100.0%	9.4%
1	4	REILLY MORTGAGE GRP	# Loans	22	8	17	14			61
			# Units	3,091	757	2,325	1,544			7,717
			Mtge (mils)	\$186.8	\$85.9	\$146.4	\$33.6			\$452.7
			% of col loans	36.1%	6.4%	7.2%	8.6%			10.3%
			% of col units	31.0%	5.5%	9.5%	8.8%			11.6%
			% of col \$\$	30.2%	11.8%	13.6%	7.2%			15.7%
3	5	GREYSTONE SERVICING	# Loans	1	8	16	28	1		54
			# Units	88	1,109	1,603	2,978	310		6,088
			Mtge (mils)	\$5.7	\$70.5	\$71.9	\$92.1	\$1.1		\$241.4
			% of col loans	1.6%	6.4%	6.8%	17.2%	33.3%		9.2%
			% of col units	0.9%	8.0%	6.5%	16.9%	54.3%		9.1%
			% of col \$\$	0.9%	9.7%	6.7%	19.8%	26.1%		8.4%

05 Rank	06 Rank	Originator	Data	FHA NC/SR Apts	232 Health Care	223f Refi/ Pchse Apts	223a7 Refi Apts	241a Impvmts Apts	Other FHA	Total
21	6	LANCASTER POLLARD MTGE	# Loans		7	40				47
			# Units		873	3,539				4,412
			Mtge (mils)		\$42.8	\$141.2				\$184.0
			% of col loans		5.6%	16.9%				8.0%
			% of col units		6.3%	14.4%				6.6%
			% of col \$\$		5.9%	13.1%				6.4%
	7	CAPMARK BANK	# Loans	4	10	11	19			44
			# Units	535	990	1,837	1,446			4,808
			Mtge (mils)	\$27.5	\$70.6	\$80.1	\$20.0			\$198.2
			% of col loans	6.6%	8.0%	4.6%	11.7%			7.5%
			% of col units	5.4%	7.2%	7.5%	8.2%			7.2%
			% of col \$\$	4.4%	9.7%	7.4%	4.3%			6.9%
8a	8	CWCAPITAL LLC	# Loans	1	6	26	8			41
			# Units	41	749	2,117	1,575			4,482
			Mtge (mils)	\$2.4	\$41.2	\$76.5	\$59.2			\$179.3
			% of col loans	1.6%	4.8%	11.0%	4.9%			6.9%
			% of col units	0.4%	5.4%	8.6%	8.9%			6.7%
			% of col \$\$	0.4%	5.7%	7.1%	12.7%			6.2%
8b	9	RED MORTGAGE CAPITAL	# Loans	3	13	8	13	1		38
			# Units	559	1,381	692	1,193	21		3,846
			Mtge (mils)	\$22.3	\$66.2	\$27.7	\$22.8	\$2.2		\$141.2
			% of col loans	4.9%	10.4%	3.4%	8.0%	33.3%		6.4%
			% of col units	5.6%	10.0%	2.8%	6.8%	3.7%		5.8%
			% of col \$\$	3.6%	9.1%	2.6%	4.9%	51.2%		4.9%
10	10	PNC MULTIFAMILY FINANCE	# Loans	3	6	16	7			32
			# Units	368	352	2,375	712			3,807
			Mtge (mils)	\$29.6	\$21.5	\$136.3	\$30.6			\$217.9
			% of col loans	4.9%	4.8%	6.8%	4.3%			5.4%
			% of col units	3.7%	2.5%	9.7%	4.0%			5.7%
			% of col \$\$	4.8%	3.0%	12.7%	6.6%			7.5%

05 Rank	06 Rank	Originator	Data	FHA NC/SR Apts	232 Health Care	223f Refi/ Pchse Apts	223a7 Refi Apts	241a Impvmts Apts	Other FHA	Total
12	11	P/R MTGE & INVEST CORP	# Loans		5	10	15	1		31
			# Units		779	1,141	2,042	240		4,202
			Mtge (mils)		\$26.3	\$34.4	\$65.6	\$1.0		\$127.3
			% of col loans		4.0%	4.2%	9.2%	33.3%		5.3%
			% of col units		5.6%	4.6%	11.6%	42.0%		6.3%
			% of col \$\$		3.6%	3.2%	14.1%	22.7%		4.4%
<b>Total # Loans</b>				<b>61</b>	<b>125</b>	<b>237</b>	<b>163</b>	<b>3</b>	<b>1</b>	<b>590</b>
<b>Total # Units</b>				<b>9,976</b>	<b>13,825</b>	<b>24,593</b>	<b>17,637</b>	<b>571</b>	<b>195</b>	<b>66,797</b>
<b>Total Mtge (mils)</b>				<b>\$617.6</b>	<b>\$725.1</b>	<b>\$1,077.2</b>	<b>\$465.8</b>	<b>\$4.3</b>	<b>\$0.5</b>	<b>\$2,890.5</b>
<b>Top Lenders' % of All Loans Made</b>				<b>58.7%</b>	<b>56.3%</b>	<b>64.9%</b>	<b>69.4%</b>	<b>100%</b>	<b>50.0%</b>	<b>63.4%</b>
<b>Top Lenders' % of All Units</b>				<b>62.3%</b>	<b>55.4%</b>	<b>66.5%</b>	<b>73.2%</b>	<b>100%</b>	<b>56.2%</b>	<b>64.9%</b>
<b>Top Lenders' % of All \$\$</b>				<b>61.3%</b>	<b>54.3%</b>	<b>63.0%</b>	<b>72.6%</b>	<b>100%</b>	<b>33.9%</b>	<b>61.5%</b>
<b>All Lenders' FY 06 Loans</b>				<b>104</b>	<b>222</b>	<b>365</b>	<b>235</b>	<b>3</b>	<b>2</b>	<b>931</b>
<b>All Lenders' FY 06 Units</b>				<b>16,023</b>	<b>24,945</b>	<b>36,998</b>	<b>24,084</b>	<b>571</b>	<b>347</b>	<b>102,968</b>
<b>All Lenders' FY 06 \$\$ (Mils)</b>				<b>\$1,008.1</b>	<b>\$1,334.8</b>	<b>\$1,710.7</b>	<b>\$641.6</b>	<b>\$4.3</b>	<b>\$1.5</b>	<b>\$4,701.0</b>



***FY 05: Top Lenders in 05 vs All Lenders in 05***

<b><i>Top Lenders' % of All Loans Made</i></b>	<b>58.2%</b>	<b>57.3%</b>	<b>52.5%</b>	<b>70.2%</b>	<b>66.7%</b>	<b>62.1%</b>
<b><i>Top Lenders' % of All Units</i></b>	<b>56.9%</b>	<b>51.3%</b>	<b>53.8%</b>	<b>67.8%</b>	<b>72.1%</b>	<b>59.4%</b>
<b><i>Top Lenders' % of All \$\$</i></b>	<b>58.9%</b>	<b>54.9%</b>	<b>50.0%</b>	<b>61.0%</b>	<b>86.4%</b>	<b>56.9%</b>

***FY 04: Top Lenders in 04 vs All Lenders in 04***

<b><i>Top Lenders' % of All Loans Made</i></b>	<b>50.7%</b>	<b>47.3%</b>	<b>68.3%</b>	<b>70.8%</b>	<b>50.0%</b>	<b>62.0%</b>
<b><i>Top Lenders' % of All Units</i></b>	<b>50.0%</b>	<b>45.2%</b>	<b>71.4%</b>	<b>70.7%</b>	<b>73.2%</b>	<b>60.4%</b>
<b><i>Top Lenders' % of All \$\$</i></b>	<b>49.8%</b>	<b>42.4%</b>	<b>70.7%</b>	<b>63.9%</b>	<b>29.3%</b>	<b>54.1%</b>

05 Rank	06 Rank	Originator	Data	FHA NC/SR Apts	232 Health Care	223f Refi/ Pchse Apts	223a7 Refi Apts	241a Impvmts Apts	Other FHA	Total
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***FY 03: Top Lenders in 03 vs All Lenders in 03***

<i>Top Lenders' % of All Loans Made</i>	<i>62.2%</i>	<i>73.5%</i>	<i>70.3%</i>	<i>82.6%</i>	<i>66.7%</i>	<i>75.6%</i>
<i>Top Lenders' % of All Units</i>	<i>65.6%</i>	<i>75.0%</i>	<i>68.2%</i>	<i>79.8%</i>	<i>71.2%</i>	<i>74.2%</i>
<i>Top Lenders' % of All \$\$</i>	<i>66.4%</i>	<i>71.3%</i>	<i>63.8%</i>	<i>76.9%</i>	<i>75.5%</i>	<i>70.2%</i>