

**Top Originators of Basic FHA Loans**

*"Other" are 4 mobile home parks and 2 nursing home operating loss loans.*

02 Rank	03 Rank	Originator	Data	FHA NC/SR Apts & Coops	232 Health Care	223f Refi/ Pchse Apts	223a7 Refi Apts	241a Impvmnts/ Additions Apts	Other FHA	Total
1	1	GMAC COMMERCIAL MTGE	# Loans	12	39	9	95			155
			# Units	2,437	5,513	1,272	8,296			17,518
			Mtge (mils)	\$161.4	\$289.1	\$51.9	\$133.6			\$635.9
			% of col loans	9.2%	17.8%	10.0%	18.7%			16.3%
			% of col units	10.3%	19.8%	9.0%	14.2%			14.1%
			% of col \$\$	9.7%	21.5%	11.6%	10.0%			13.2%
2	2	REILLY MORTGAGE GRP	# Loans	27	19	10	76			132
			# Units	4,188	1,753	1,005	9,229			16,175
			Mtge (mils)	\$323.9	\$115.0	\$40.3	\$278.1			\$757.4
			% of col loans	20.8%	8.7%	11.1%	15.0%			13.9%
			% of col units	17.8%	6.3%	7.1%	15.8%			13.0%
			% of col \$\$	19.4%	8.6%	9.0%	20.9%			15.8%
6b	3	P-R MTGE & INVEST CORP	# Loans	3		18	69			90
			# Units	448		2,680	10,358			13,486
			Mtge (mils)	\$26.5		\$86.6	\$214.3			\$327.4
			% of col loans	2.3%		20.0%	13.6%			9.5%
			% of col units	1.9%		19.0%	17.8%			10.8%
			% of col \$\$	1.6%		19.4%	16.1%			6.8%
3b	4	HIGHLAND MORTGAGE	# Loans	15	19	3	44			81
			# Units	2,397	2,030	272	4,163			8,862
			Mtge (mils)	\$179.6	\$74.2	\$6.6	\$98.3			\$358.8
			% of col loans	11.5%	8.7%	3.3%	8.7%			8.5%
			% of col units	10.2%	7.3%	1.9%	7.1%			7.1%
			% of col \$\$	10.8%	5.5%	1.5%	7.4%			7.5%
7	5	GREYSTONE SERVICING	# Loans		4	4	66			74
			# Units		313	639	5,551			6,503
			Mtge (mils)		\$18.2	\$18.7	\$87.3			\$124.2
			% of col loans		1.8%	4.4%	13.0%			7.8%
			% of col units		1.1%	4.5%	9.5%			5.2%
			% of col \$\$		1.4%	4.2%	6.6%			2.6%

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5	6	LOVE FUNDING CORP	# Loans	3	13	10	33			59
			# Units	565	1,632	1,639	2,898			6,734
			Mtge (mils)	\$40.2	\$82.5	\$51.6	\$30.0			\$204.3
			% of col loans	2.3%	5.9%	11.1%	6.5%			6.2%
			% of col units	2.4%	5.9%	11.6%	5.0%			5.4%
			% of col \$\$	2.4%	6.1%	11.6%	2.3%			4.3%
8b	7	RED MORTGAGE CAPITAL	# Loans	6	21	3	23		3	56
			# Units	1,274	2,073	1,592	2,546		572	8,057
			Mtge (mils)	\$85.0	\$98.6	\$10.0	\$53.6		\$13.3	\$260.6
			% of col loans	4.6%	9.6%	3.3%	4.5%		75.0%	5.9%
			% of col units	5.4%	7.4%	11.3%	4.4%		86.0%	6.5%
			% of col \$\$	5.1%	7.3%	2.2%	4.0%		81.1%	5.4%
4	8	PRUDENTIAL HUNTOON PAIGE	# Loans	16	13	11	15			55
			# Units	2,911	1,314	2,205	2,102			8,532
			Mtge (mils)	\$225.2	\$97.0	\$82.0	\$65.8			\$470.0
			% of col loans	12.3%	5.9%	12.2%	3.0%			5.8%
			% of col units	12.4%	4.7%	15.6%	3.6%			6.8%
			% of col \$\$	13.5%	7.2%	18.4%	4.9%			9.8%
9b	9	PFC CORP	# Loans	15	3	12	17			47
			# Units	3,329	384	1,291	3,712			8,716
			Mtge (mils)	\$234.7	\$12.3	\$49.1	\$106.6			\$402.7
			% of col loans	11.5%	1.4%	13.3%	3.4%			4.9%
			% of col units	14.1%	1.4%	9.1%	6.4%			7.0%
			% of col \$\$	14.1%	0.9%	11.0%	8.0%			8.4%
10	10	MIDLAND LOAN SERVICES LP	# Loans	13	7	5	21			46
			# Units	2,132	1,186	994	3,440			7,752
			Mtge (mils)	\$133.8	\$58.8	\$28.8	\$102.6			\$324.1
			% of col loans	10.0%	3.2%	5.6%	4.1%			4.8%
			% of col units	9.0%	4.3%	7.0%	5.9%			6.2%
			% of col \$\$	8.0%	4.4%	6.5%	7.7%			6.7%

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3a	11	<b>CAPITAL FUNDING GROUP</b>	# Loans		38					38
			# Units		4,493					4,493
			Mtge (mils)		\$188.1					\$188.1
			% of col loans		17.4%					4.0%
			% of col units		16.1%					3.6%
			% of col \$\$		14.0%					3.9%
72	12	<b>CWCAPITAL</b>	# Loans	7	9	4	17			37
			# Units	1,039	1,380	435	2,033			4,887
			Mtge (mils)	\$60.8	\$55.6	\$12.2	\$57.7			\$186.2
			% of col loans	5.4%	4.1%	4.4%	3.4%			3.9%
			% of col units	4.4%	5.0%	3.1%	3.5%			3.9%
			% of col \$\$	3.7%	4.1%	2.7%	4.3%			3.9%
27	13	<b>BERKSHIRE MTGE FINANCE</b>	# Loans	12	7	1	12			32
			# Units	2,761	541	111	2,308			5,721
			Mtge (mils)	\$187.8	\$31.4	\$8.8	\$78.8			\$306.8
			% of col loans	9.2%	3.2%	1.1%	2.4%			3.4%
			% of col units	11.7%	1.9%	0.8%	4.0%			4.6%
			% of col \$\$	11.3%	2.3%	2.0%	5.9%			6.4%
9a	14	<b>CAMBRIDGE REALTY CAPITAL</b>	# Loans		26		1		1	28
			# Units		5,160		144		93	5,397
			Mtge (mils)		\$221.2		\$2.0		\$3.1	\$226.3
			% of col loans		11.9%		0.2%		25.0%	2.9%
			% of col units		18.5%		0.2%		14.0%	4.3%
			% of col \$\$		16.4%		0.2%		18.9%	4.7%
6	15	<b>PHARES CO</b>	# Loans	1	1		18			20
			# Units	86	99		1,542			1,727
			Mtge (mils)	\$6.7	\$2.6		\$22.9			\$32.1
			% of col loans	0.8%	0.5%		3.6%			2.1%
			% of col units	0.4%	0.4%		2.6%			1.4%
			% of col \$\$	0.4%	0.2%		1.7%			0.7%

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		<b>Total # Loans</b>		<b>130</b>	<b>219</b>	<b>90</b>	<b>507</b>		<b>4</b>	<b>950</b>
		<b>Total # Units</b>		<b>23,567</b>	<b>27,871</b>	<b>14,135</b>	<b>58,322</b>		<b>665</b>	<b>124,560</b>
		<b>Total Mtge (mils)</b>		<b>\$1,665.7</b>	<b>\$1,344.5</b>	<b>\$446.6</b>	<b>\$1,331.8</b>		<b>\$16.4</b>	<b>\$4,805.0</b>
		<i>Top Lenders' % of All Loans Made</i>		<i>62.2%</i>	<i>73.5%</i>	<i>70.3%</i>	<i>82.6%</i>		<i>66.7%</i>	<i>75.6%</i>
		<i>Top Lenders' % of All Units</i>		<i>65.6%</i>	<i>75.0%</i>	<i>68.2%</i>	<i>79.8%</i>		<i>71.2%</i>	<i>74.2%</i>
		<i>Top Lenders' % of All \$\$</i>		<i>66.4%</i>	<i>71.3%</i>	<i>63.8%</i>	<i>76.9%</i>		<i>75.5%</i>	<i>70.2%</i>
		<b>All Lenders' Loans</b>		<b>209</b>	<b>298</b>	<b>128</b>	<b>614</b>	<b>2</b>	<b>6</b>	<b>1,257</b>
		<b>All Lenders' Units</b>		<b>35,917</b>	<b>37,176</b>	<b>20,716</b>	<b>73,051</b>	<b>189</b>	<b>934</b>	<b>167,983</b>
		<b>All Lenders' \$\$ (Mils)</b>		<b>\$2,507.7</b>	<b>\$1,884.7</b>	<b>\$699.8</b>	<b>\$1,731.8</b>	<b>\$1.9</b>	<b>\$21.8</b>	<b>\$6,847.7</b>



***For FY 2002***

<i>Top Lenders' % of All Loans Made</i>		<i>62.3%</i>	<i>76.7%</i>	<i>57.7%</i>	<i>80.2%</i>		<i>62.5%</i>	<i>71.9%</i>
<i>Top Lenders' % of All Units</i>		<i>61.7%</i>	<i>76.7%</i>	<i>56.2%</i>	<i>76.1%</i>		<i>68.0%</i>	<i>68.5%</i>
<i>Top Lenders' % of All \$\$</i>		<i>60.1%</i>	<i>74.6%</i>	<i>62.7%</i>	<i>74.4%</i>		<i>76.3%</i>	<i>66.7%</i>