## FORM FHA-2275
### APPENDIX 37

**MULTIFAMILY VALUATION DATA**

<table>
<thead>
<tr>
<th>Column 1</th>
<th>Column 2</th>
<th>Column 3</th>
<th>Column 4</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
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</tr>
</tbody>
</table>

**SECTION A:**

- **Cost Data, Form 2928:**
  - Cost Date: ____________
  - Cost: ____________

**RENTAL RATES & OCCUPANCY DATA:**

- **Rental Rates:**
  - Monthly Rent: ____________
  - Annual Rent: ____________

**EXPENSE DATA:**

- **Total Expenses:**
  - Fuel: ____________
  - **Other:**
    - Water: ____________

**SALES DATA:**

- **Sales Price:**
  - Sales Price Per Unit: ____________
  - Sales Price Per Room: ____________

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**Notes:**

1. **Explain the purpose of the form:**
   - This form is used for multifamily valuation data, which includes cost data, rental rates, occupancy data, and expense data along with sales data. Each section is designed to capture different aspects of the property's financial and operational performance.

2. **Key fields:**
   - **Cost Data, Form 2928:** Includes cost details such as cost date and cost.
   - **Rental Rates & Occupancy Data:** Tracks rental rates and occupancy levels, crucial for understanding revenue potential.
   - **Expense Data:** Details total expenses, including fuel and other costs. Water expenses are also noted.
   - **Sales Data:** Summarizes sales data, focusing on sales prices and units.

3. **Analysis:**
   - **Cost Data:** Helps in assessing the initial investment and potential return on investment.
   - **Rental Rates:** Essential for determining income potential and setting competitive rates.
   - **Expense Data:** Vital for managing operating costs efficiently.
   - **Sales Data:** Provides insights into sales performance, which is crucial for marketing strategies.

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**Additional Information:**

- **Sections:** This form is divided into several sections, each focusing on a specific aspect of the property's financial health.
- **Data Importance:** Each section contains data that is critical for making informed decisions about property management and maintenance.

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**Conclusion:**

- **Purpose:** The form is a comprehensive tool for property managers and investors to understand and manage multifamily properties effectively.
- **Practical Use:** By analyzing the data captured in this form, one can make strategic decisions regarding property upkeep, rental strategies, and overall financial planning.

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**References:**

- FHA documentation for the form's usage and guidelines.
- Industry standards for multifamily property valuation.

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**Image:**

- The image shows the form as printed, with sections filled in with numerical data.