

**Cumulative Totals**

HUD: All Offices

Agency Type: All Agency Types

Report Period: Oct 1, 2012 to Dec 31, 2012

Fiscal Year: 2013

Reporting Quarter: 1st Qtr

All Counseling and  
Education Activities**3. Ethnicity of Clients (select only one)**

a. Hispanic	61,322
b. Not Hispanic	273,742
c. Chose not to respond	18,827
Section 3 Total:	353,891

**4. Race of Clients****Single Race**

a. American Indian/Alaskan Native	2,956
b. Asian	10,082
c. Black or African American	97,429
d. Native Hawaiian or Other Pacific Islander	1,432
e. White	202,807

**Multi-Race**

f. American Indian or Alaska Native and White	891
g. Asian and White	633
h. Black or African American and White	2,512
i. American Indian or Alaska Native and Black or African American	446
j. Other multiple race	15,402
k. Chose not to respond	19,301
Section 4 Total:	353,891

**5. Income Levels**

a. < 50% of Area Median Income (AMI)	151,969
b. 50 - 79% of AMI	91,115
c. 80 - 100% of AMI	42,462
d. > 100% AMI	52,237
e. Chose not to respond	16,108
Section 5 Total:	353,891

**6. Clients Receiving Education/Group Sessions**

a. Completed pre-purchase homebuyer education workshop	28,253
b. Completed financial literacy workshop, including home financing, budgeting and/or credit repair	15,754
c. Completed resolving or preventing mortgage delinquency workshop	7,148
d. Completed non-delinquency post-purchase workshop, including home maintenance and/or financial management for homeowners	1,560
e. Completed fair housing workshop	1,592

f. Completed predatory lending workshop	1,265
g. Completed rental workshop	1,762
h. Other workshop	3,285
Group Session / Section 6 Total:	60,619

#### 7. Numbers of Clients Counseled, by Purpose of Visit and Results

##### a. Seeking Pre-Purchase Homebuyer Counseling

1) Purchased housing	7,740
2) Client will be mortgage ready within 90 days	7,077
3) Client will be Mortgage Ready after 90 Days; entered debt management plan or some other type of long-term financial plan to prepare for homeownership	4,449
4) Receiving long term pre-purchase counseling	13,686
5) Entered lease purchase progra	126
6) Decided Not to purchase housing; no further effort to prepare needed	1,684
7) Withdrew from counseling	2,918
8) Other	5,269
Section 7a Sub-total:	42,949

##### b. Seeking Help with Resolving or Preventing Mortgage Delinquency

1) Brought mortgage current	6,672
2) Mortgage refinanced	2,722
3) Mortgage modified	17,471
4) Received second mortgage	621
5) Initiated forbearance agreement/repayment plan	5,548
6) Executed a deed-in-lieu	298
7) Sold property/chose alternative housing solution	1,651
8) Pre-foreclosure sale	3,574
9) Mortgage foreclosed	1,746
10) Counseled and referred to another social service or emergency assistance agency	5,334
11) Obtained partial claim loan from FHA lender	245
12) Bankruptcy	1,573
13) Entered debt management plan	1,176
14) Counseled and referred for legal assistance	6,522
15) Currently receiving foreclosure prevention/budget counseling	100,003
16) Withdrew from counseling	6,465
17) Other	15,283
Section 7b Sub-total:	176,904

##### Homeowners

1) Obtained a Home Equity Conversion Mortgage (HECM)	7,775
2) Counseled on HECM; decided not to obtain mortgage	1,186
3) Obtained a non-FHA reverse mortgage	19
4) Received home equity or home improvement loan or other home repair assistance	1,013
5) Received consumer loan (unsecured)	61

6) Mortgage refinanced	135
7) Counseled and referred to other social service agency	333
8) Sold house/chose alternative housing solution	76
9) Completed financial management/budget counseling	3,462
10) Completed home maintenance counseling	545
11) Counseled and utilities brought current	813
12) Counseled and referred for legal assistance	542
13) Currently receiving counseling	9,059
14) Withdrew from counseling	2,426
15) Other	2,907
Section 7c Sub-total:	30,352

**d. Seeking Help in Locating, Securing, or Maintaining Residence in Rental Housing**

1) Received housing search assistance	4,211
2) Obtained temporary rental relief	2,142
3) Counseled and referred to agency with rental assistance program	1,264
4) Advised on recertification for HUD/other subsidy program	1,118
5) Counseled and referred to other social service agency	1,406
6) Counseled and referred to legal aid agency for fair housing assistance	308
7) Counseled and referred to legal aid agency for assistance with eviction	1,833
8) Found alternative rental housing	1,687
9) Decided to remain in current housing situation	3,994
10) Resolved issue in current tenancy	4,114
11) Entered debt management/repayment plan	938
12) Counseled and utilities brought current	5,009
13) Resolved security deposit dispute	692
14) Currently receiving counseling	3,810
15) Withdrew from counseling	875
16) Other	2,846
Section 7d Sub-total:	36,247

**e. Seeking Shelter or Services for the Homeless**

1) Occupied emergency shelter	1,298
2) Occupied transitional housing	557
3) Occupied permanent housing with rental assistance	1,060
4) Occupied permanent housing without rental assistance	278
5) Counseled Referred to other social service agency	807
6) Remained homeless	863
7) Currently receiving counseling	1,615
8) Withdrew from counseling	122
9) Other	220
Section 7e Sub-total:	6,820
Individual Counseling / Section 7 a-e Total:	293,272
Total Counseling / Section 6 and 7 Total:	353,891

