GEARING UP FOR A NEW YEAR

DECEMBER 2021
VOLUME 8, ISSUE 2

- HQ NEWS
- REGION IV NEWS
- Southeast Region Multifamily Housing Loans Endorsed in FY 2021 YTD
- STAFF ANNOUNCEMENTS

HQ NEWS
On October 15, 2021, the U.S. Department of Housing and Urban Development Office of Multifamily Housing announced Mark Dominick as the new Multifamily Housing Southeast Regional Director.

He shared the following statement: "It is my honor and privilege to assume the role of Regional Director for the Multifamily Southeast Region and I look forward to supporting and leading this talented team. Our staff is located in the Atlanta Regional Office, Jacksonville Satellite Office, in addition to staff in several Asset Management Servicing Offices (including Greensboro, Jackson, Louisville, Knoxville, Miami, Nashville and San Juan). As we look toward returning to our physical offices in 2022, there will be opportunities for our staff to increase the frequency of site visits and management reviews.

I am proud of the work our team, in coordination with our internal and external partners, has done in a mostly remote environment for the past 20 months, but we look forward to our new normal and broadening our existing relationships and creating new ones. We will remain heavily engaged with our industry partners including our Performance Based Contract Administrators (PBCA), the Southeast Affordable Housing Management Association (SAHMA) and the Southeast Mortgagee Advisory Council (SMAC) and many others. As I broaden my relationships within the region from an Asset Management focus to now include our Operations and Production activities, I look forward to further collaborating with all of you."

Mark began his career in affordable housing with the Michigan Performance Based Contract Administrator (PBCA) and joined HUD in 2004 in the Detroit Multifamily Hub as a Project Manager (Account Executive). In his 17 years with HUD, he rose through the ranks of Multifamily, most recently as an Asset Management Division Director in the Atlanta office. He spent time in various details, including: Acting Director of Assisted Housing Oversight, leadership roles with the Multifamily Transformation, and implementation of the national roll-out of AMPS and the electronic workflow.
He holds a bachelor’s in Finance from Michigan State University and a master’s in Public Administration from Central Michigan University. He is a Lieutenant with the U.S. Navy Reserves. In his free time, he likes to golf, complete home improvement/landscape projects, and spend time with family.

FHA Catalyst Makes Electronic MAP Application Submissions Required Beginning December 10

The Office of Multifamily Housing published the Mortgagee Letter that announces the required use of the FHA Catalyst: Multifamily Applications Module effective December 10, 2021, for all electronic MAP application submissions. Mailed hard copies, USB drives, or emailed cloud storage service links will no longer be required or accepted for applications once the requirement is in effect.

The module provides lenders the following benefits:

- **Online & paperless:** submit fully electronic applications via the cloud-based FHA Catalyst
- **Fast & simple:** with a few short clicks, upload and immediately deliver large applications to HUD
- **Secure & centralized:** submit application materials securely through a single portal and view submissions on a dashboard

**To Request Access**

MAP Lenders can request access to the FHA Catalyst: Multifamily Applications Module by completing the “FHA Catalyst Lender Access Request Form” and emailing the completed form to FHACatalystMF@hud.gov.

Lenders can also download the form and get more information on the FHA Catalyst: Multifamily Applications Module webpage.

**Training Dates**

An email with information regarding additional training for lenders before the Dec. 10, 2021, effective date will be sent soon.
WASHINGTON – On September 22, 2021, the U.S. Department of Housing and Urban Development’s (HUD) Office of Multifamily Housing Programs announced that it has awarded $143 million in grants to non-profit organizations across the country to support the development of new affordable multifamily rental housing along with ongoing project rental assistance for very low-income seniors. The awards were made under HUD’s Section 202 Supportive Housing for the Elderly program and will help fund the construction and operation of 1,484 new deeply rent-assisted units for low- and very low-income seniors who will pay rent based on their income. Several of the grantees will be creating mixed-income communities, building 701 additional affordable and market-rate units as part of these funded projects, for a total of 2,185 homes.

“These awards support the Biden-Harris Administration’s commitment to increase housing stability among the nation’s most vulnerable populations, including the very low-income seniors these grants will ultimately help,” said Office of Housing Principal Deputy Assistant Secretary Lopa Kolluri.

Section 202 grants provide very low-income elderly persons 62 years of age or older with the opportunity to live independently in an environment that provides support services to meet their unique needs. HUD provides these funds to non-profit organizations in two forms:

- **Capital Advances:** This is funding that covers the cost of developing, acquiring, or rehabilitating the development. Repayment is not required as long as the housing remains available for occupancy by very low-income elderly persons for at least 40 years.

- **Project Rental Assistance Contracts:** This is renewable project-based funding which covers the difference between residents’ contributions toward rent and the cost of operating the project. Section 202 program eligibility requires residents to be very low-income or earning less than 50 percent of the area median income. However, most households in the Section 202 program earn less than 30 percent of the median for their area.

<table>
<thead>
<tr>
<th>State</th>
<th>City</th>
<th>Sponsor</th>
<th>Award (Millions)</th>
<th>PRAC Units</th>
<th>Total Units</th>
</tr>
</thead>
</table>

Section 202 Supportive Housing for the Elderly Grant Awardees Announced
On September 1, 2021, the U.S. Department of Housing and Urban Development (HUD) invited qualified Housing Finance Agencies (HFAs) to participate in the relaunch of Federal Financing Bank (FFB) Risk-Sharing Initiative.

The initiative provides low-cost capital needed to spur development of rental housing in cooperation with state Housing Finance Agencies (HFAs). This agreement marks a renewed focus on supporting construction and development of affordable housing units in states across the country at a time when these kinds of capital investments for the most affordable housing are needed.

Qualified HFAs that wish to apply to participate in the Initiative and utilize this financing structure must submit a letter of interest to HUD. See the memo link for details.
HUD Team Awarded the Coveted 2021 Service to America Medal

Deputy Secretary Todman presented the Management Excellence Medal to Michelle Daniels, Charles Eldridge, Ryan Jones, and the Foster Youth to Independence Team on October 28, 2021

Link to virtual remarks

HUD AWARDS OVER $15 MILLION IN RESEARCH GRANTS TO REDUCE HOUSING-RELATED HEALTH HAZARDS AND IMPROVE ENERGY EFFICIENCY

Read the announcement

HUD AWARDS $4.4 MILLION TO 28 TRIBES TO PROVIDE PERMANENT HOMES FOR NATIVE AMERICAN VETERANS

Read the announcement
HUD AWARDS $142 MILLION TO HELP END YOUTH HOMELESSNESS

Read the announcement

HUD AWARDS OVER $47 MILLION TO FIGHT HOUSING DISCRIMINATION

Read the announcement

REGION IV NEWS

Secretary Fudge Travels to South Carolina to Visit Catawba Nation
Secretary Marcia L. Fudge recently visited the Catawba Indian Nation Reservation also known as the ISWA People/People of the River, based in Rock Hill, South Carolina.

On September 28th, Secretary Fudge began her day with a meeting with Angel Lowry, Executive Director of the ISWA Development Corporation; and De Harris, Board Chair of the ISWA Development Corporation, to get an overview of housing development on Tribal land. ISWA manages 185 units – 159 single family rental units, and 26 homeownership units.

Secretary Fudge had the opportunity to tour two units and meet with a resident who was born and raised on ISWA land and explained that tribal housing provides a great sense of community.

After the tour, Secretary Fudge met with Catawba Chief William “Bill” Harris along with Catawba officials and tribal citizens who currently live in the ISWA development to learn about issues and challenges facing the tribe.
“I think as the Secretary it's important to see all of the people I represent and serve,” Secretary Fudge said. “I learned a lot and I was pleased to be here.”

Chief Harris expressed his gratitude for the visit. “This is a prime example of what the government should be,” he said. “It should be a representative U.S. government, coming and talking to the sovereign nations of America, and finding out what the needs are.”

Saint Mary’s Woods Estates recognized as a “Community of Quality” by Georgia SAHMA
Saint Mary’s Woods Estates, Columbus, Georgia was recently recognized as a "Community of Quality" by Georgia the Southeastern Affordable Housing Management Association (SAHMA). The property is a part of the Multifamily portfolio and holds a Capital Advance for the Elderly (202) loan that is managed by the U.S. Department of Housing and Urban Development (HUD). It is a garden style community of 48-one bedroom apartment homes which provides housing for low-income individuals 62 years of age and older.

The project was sponsored by the St. Mary’s Magdalene Episcopal Church and opened in the year 2000. The community is managed by Southeastern property Management, LLC (SPM) and has consistently scored well on both MORs and REAC physical inspections. The most recent MOR scoring an Above Average and the physical inspection scoring a 99. The project offers a full time Service Coordinator, and onsite management and maintenance staff as well as amenities including a library and community room.

In the midst of the many challenges this past year, staff at Saint Mary’s Woods were successfully able to install COVID-19 protocols to protect residents and employees. The manager made appointments with residents for recertification in the community room, staff and residents wore masks and practiced social distancing. The staff resumed apartment inspections last March, which went smoothly. Common areas and vacant units are sanitized on a regular schedule with the new UV light machine purchased with the CARES Act funds. During the peak COVID-19 period the staff delivered Thanksgiving and Christmas meals to the residents and the Service Coordinator assisted in facilitating the COVID vaccine for any resident who wished
to participate, as well as coordinating food and meals for the residents from a local food bank, along with weekly donations of baked goods from Publix.

Southeast Region Multifamily Housing Loans Endorsed in FY 2021 YTD
Resources & Updates
Multifamily Notices and Memorandums

Annual Adjustment in FHA Statutory Mortgage Limits and List of High Cost Areas for 2021 Now Available

On September 9, 2021, HUD published the Annual Revisions to Base City High Cost Percentage, High Cost Area and Per Unit Substantial Rehabilitation Threshold for 2021.

As both authorized and required by the Consolidated Appropriations Act, 2008, the Mortgagee Letter and Notice alert FHA-approved Multifamily mortgagees to the annual adjustment in the FHA Statutory Mortgage Limits and the list of High Cost Areas for 2021. The annual adjustment to the Statutory Limits is published in the Federal Register, and the High Cost Area limits are published in the Housing Notice and Mortgagee Letter.

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<th>Criteria</th>
<th>#Loans</th>
<th>#Units/Beds</th>
<th>Amount (Millions)</th>
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<tr>
<td>241 Improvement/Additions</td>
<td>3</td>
<td>455</td>
<td>26,709,500</td>
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<tr>
<td>New Construction and Substantial Rehabilitation</td>
<td>62</td>
<td>10,471</td>
<td>1,422,754,600</td>
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<tr>
<td>Refinance 223f and A7 Streamline Refinance</td>
<td>195</td>
<td>35,875</td>
<td>3,574,783,200</td>
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<tr>
<td>Total</td>
<td>260</td>
<td>46,801</td>
<td>5,024,247,300</td>
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C. Howard Roberts has been promoted to Technical Branch Chief in the Atlanta office. He joined the HUD family in 2008 as a Construction Analyst in the Knoxville, Tennessee field office. He transferred to the Jacksonville Satellite office in 2015 and later to the Atlanta Regional office in 2016 as a Senior Construction Analyst. He is also a member of the HUD National Multifamily Disaster team assessing and assisting hurricane damaged properties in Louisiana, Texas, Puerto Rico, North Carolina, South Carolina, Georgia and Tennessee. He graduated from the University of Tennessee School of Architecture. He is a veteran of the United States Air Force and Tennessee Air National Guard. He is married with one daughter. In his spare time, he enjoys construction, flying, traveling, and antique vehicles.

Horace Nelson is a new Account Executive in the Jacksonville Office. He has several years of Multifamily Housing experience as a Regional Property Manager. He holds a bachelor's degree in Sociology from the University of North Florida and a master's degree in Organizational Management from the University of Phoenix. He is a native of Jacksonville, Florida. In his spare time, he enjoys fishing, grilling and watching the University of Florida Gator football.

Michaela Bostwick is a new Housing Program Assistant in the Jacksonville office. She was previously a Student Intern with HUD and after graduating Magna Cum Laude with a bachelor's degree in Health Administration from the University of North Florida, she onboarded into a permanent position in Multifamily Asset Management. She is from Guyana and moved to New York City with her family when she was 15 years old. She is a veteran of the United States Navy. In her spare time, she enjoys traveling overseas, learning to cook cuisine from other cultures, and working on her green thumb.

Chekia Lanier is a new Housing Program Assistant in the Jacksonville office. She was born in the Philippines and spent most of her childhood on Kadena Air Base in Okinawa, Japan. After serving in the United States Navy, she worked for Florida Highway Patrol as a records technician. In her spare time, she enjoys reading, crafting and spending time with her three daughters.
<table>
<thead>
<tr>
<th>Name</th>
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<th>Office</th>
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<tbody>
<tr>
<td>Laurie Scott</td>
<td>Housing Program Assistant</td>
<td>Atlanta</td>
<td>Georgia native and a veteran of the United States Navy. She holds a bachelor's degree and has worked in various positions within Public Housing. In her spare time, she enjoys thrift shopping, auctions, caring for plants, and community outreach. She is a mother of two as well as a dog mom.</td>
</tr>
<tr>
<td>Bobby Wallace</td>
<td>Account Executive</td>
<td>Jacksonville</td>
<td>Georgia native and has lived in many parts of the southeast. Prior to HUD, he worked in various areas of the Property Management industry. He holds a bachelor's degree in Business Administration from Strayer University. He's currently working on his MBA in Operations Management. In his spare time, he enjoys spending time with family and friends and teaching.</td>
</tr>
<tr>
<td>Debbie Hayes</td>
<td>Housing Program Assistant</td>
<td>Jacksonville</td>
<td>Fort Worth, Texas native and a veteran of the United States Navy Reserves. She received a bachelor's Degree in Criminal Justice Administration and an MBA from the University of Phoenix. In her spare time, she enjoys spending time at home with her husband.</td>
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<tr>
<td>Courtney Wright</td>
<td>Underwriter</td>
<td>Jacksonville</td>
<td>Veteran of the United States Air Force and the Florida Air National Guard. Prior to working for HUD, she worked as an Emergency Management Specialist for the United States Navy. In her spare time, she enjoys reading self-help books, running, kickboxing and accomplishing the goals that she places on her vision board.</td>
</tr>
<tr>
<td>Tonya Davis</td>
<td>Underwriting Analyst</td>
<td>Jacksonville</td>
<td>Native of Blackshear, Georgia and a veteran of the United States Navy. She holds a bachelor's degree in Computer Information Systems and a master's degree in Counseling and Psychology. Prior to HUD she gained varied experience as a police officer, university professor and IRS</td>
</tr>
</tbody>
</table>
Darnell Green is a new Account Executive in the Jacksonville office. She is a native of Pittsburgh, Pennsylvania and a veteran of the United States Army. She holds a bachelor's degree in Intelligence and National Security and a master's degree in Public Administration as well as a Juris Doctorate. In her spare time, she enjoys being a Steelers’ fan, board games, great conversation and self-improvement.

A Note from the Editor

We hope this issue of the Multifamily Housing Southeast Regional News was beneficial to you and your staff. It is our intention to provide you, our customers, with a newsletter several times throughout the year about events, changes, and issues that affect you. Please feel free to forward the newsletter on to anyone who would benefit from it. Suggestions for topics are always welcome. Please direct your suggestions to my attention, Erica L. Shaw, Grant Specialist, (aka Editor in Chief) via email at: Erica.L.Shaw@hud.gov. You may also contact me by telephone at 904-208-6018.

News from headquarters – click on the link to the Multifamily home page here: https://www.hud.gov/program_offices/housing/mfh for the latest notices & grant awards.

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