Tier Ranking System (TRS) II Servicer Narrative



HUD'S NATIONAL SERVICING CENTER (NSC)

Branch 1 Reporting & Analytics

FY2024 Q3 Update

INTRODUCTION

This document and the contents herein are provided for informational purposes and may

be subject to change. This document is not intended to substitute or alter requirements and guidelines found in FHA handbooks, mortgagee letters, and other official FHA publications.

This narrative was originally developed to explain to servicers how we look at data and what it shows about compliance with our policies.



We also wanted to make servicers aware of the story they are telling us about how they are servicing.

This narrative keeps the calculations transparent and allows for servicers to recreate the calculations in their shop for self-monitoring. It details the calculations for all four scoring elements, why and how we are looking at these elements, when and from which sources the data comes, suggestions to increase your scores, how to contact us, and much more.

Keep in mind that your business model should not be based on HUD's TRSII or its benchmarks; it should be based on meeting and complying with FHA requirements and policy. You should not program your system to automatically report codes or reject codes based on examples in this document.

All changes are tracked in the revision history at the end of this document.

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OVERVIEW AND OBJECTIVES

The National Servicing Center's delinquent servicing scoring model, piloted as the Servicer Performance Scorecard (SPS) and now known as the Tier Ranking System II or TRSII, has been created and established to accomplish the following:

- Determine servicer compliance with HUD/FHA delinquent servicing guidelines and requirements in the areas of early delinquency intervention, loss mitigation engagement quantity and quality, and Single Family Default Monitoring System (SFDMS) reporting.
- ✓ Protect borrowers from servicer non-compliance with HUD/FHA delinquent servicing guidelines and requirements.
- Alert HUD to potential servicer-specific or industry-wide delinquent servicing issues.

This model utilizes four scoring elements to quantify this compliance:

- 1. Foreclosure Prevention
- 2. Redefaults
- 3. SFDMS Reporting
- 4. Loss Mitigation Engagement

SCORES, GRADES, AND TIERS

Each scoring element is evaluated separately based on activity for each month in the quarter, then averaged for a quarterly score. Scores for all four elements are then averaged for a score for a given fiscal year (FY) quarter.

Servicers will be provided with a TRSII scorecard each quarter along with a corresponding letter grade and Tier ranking. A grade of "A" will correspond to a Tier 1 ranking, a grade of "B" will correspond to a Tier 2 ranking, a grade of "C" or "D" will both correspond to Tier 3 rankings, and a grade of "F" will correspond to a Tier 4 ranking. Quarterly scores will be averaged to produce a final annual FY score and grade.

Final Fiscal Score	Assigned Grade	Corresponding Tier
90.00% - 100.00+%	А	1
80.00% - 89.99%	В	2
70.00% - 79.99%	С	3
60.00% - 69.99%	D	3
59.99% or Less	F	4

WHO WILL BE SCORED

We calculate scores for everyone. We are scoring all servicers regardless of approval status, servicing approval, and/or delinquent portfolio size. That way, we have your historical performance data, regardless of your company's classification at any given point in time.

We use the scores for internal reviews and metrics. We share these scores with you for informational purposes so that you are aware of what you are telling us and of what we evaluate based on what you are telling us.

However, what else we do with these scores depends on your company's classification. There are three classifications of scorers:



✓ Public Provisional



Below is a discussion about what these categories mean.

You also need to know that we define seriously delinquent as 90 days or more past due, or 3 or more missed payments, or 3 or more payments down.

What does it mean to be a Public Scorer?

Your company's final fiscal year end score will be published on our website. Your company is also eligible for increased incentives associated with achieving Tier 1.

You will receive notice of the scorecard release if we have a valid email address for you. If you aren't receiving these notices and would like to, see obtaining SFDART log in credentials in the Contact Information section.

You are a Public Scorer if your company meets the following criteria as of the quarter end for all four scoring quarters in the fiscal year:

Approved to service Single Family Mortgages;

✓ Mortgagee approval status is active; and

Servicer of record for a seriously delinquent portfolio of more than twentyfive (25) loans, as reflected in Neighborhood Watch*.

Because scores are to be based upon 12 months of performance, if your company does not meet the above criteria for all four scoring quarters, your company may be re-classified as Public Provisional or Private.

What does it mean to be a Public Provisional Scorer?

Your company's final fiscal year end score may be published on our website. Your company may also be eligible for increased incentives associated with achieving Tier 1.

You will receive notice of the scorecard release if we have a valid email address for you. If you are not receiving these notices and would like to, see obtaining SFDART log in credentials in the <u>Contact Information</u> section.

Your company also has the option to Opt-Out of public scoring. Choosing to opt-out determines if your company's scores will be published on our website and your company's eligibility for receiving increased incentives. See the section on the Opt-Out Option for more information.

Your company also gets the benefit of using the best scoring calculation for the Loss Mitigation Engagement Element, since that element utilizes ratios that may be volatile with a smaller seriously delinquent portfolio. For more information on that, see the Loss Mitigation Element section.

You are a Public Provisional Scorer if your company meets the following criteria as of the quarter end:

- Approved to service Single Family Mortgages;
- ✓ Mortgagee approval status is active; and
- Servicer of record for a seriously delinquent portfolio of between five (5) and twenty-five (25), as reflected in Neighborhood Watch*.

Because scores are to be based upon 12 months of performance, if your company does not meet the above criteria for all four scoring quarters, your company may be re-classified as Public or Private.

What does it mean to be a Private Scorer?

Your company's final fiscal year end score will not be published on our website. Your company is not eligible for increased incentives associated with achieving Tier 1.

You will receive notice of the scorecard release if we have a valid email address for you. If you are not receiving these notices and would like to, see obtaining SFDART log in credentials in the <u>Contact Information</u> section.

We know that being a small servicer of FHA loans will cause some of your ratios used in these calculations to be volatile, and thus, your scores may be drastically impacted by one loan's performance, good or bad. For this reason, your score doesn't matter

as much to us; what matters is that your company complies with HUD's policy and regulations.

You are a Private Scorer if your company meets one of the following criteria as of the quarter end:

✓ Not approved to service Single Family Mortgages;

Mortgagee approval status is not active; or

Servicer of record for a seriously delinquent portfolio of less than five (5) loans, as reflected in Neighborhood Watch*.

Because scores are to be based upon 12 months of performance, if your company meets the above criteria for even one of the four scoring quarters, your company is classified as Private for the fiscal year's scoring.

You do not need to opt-out. By being classified as a Private Scorer, you are essentially automatically opted out.

OPT-OUT OPTION

Your company may opt out of being publicly scored if your company meets the eligibility criteria for classification as a Public Provisional Scorer.

Your company's seriously delinquent portfolio must be between 5 and 25 loans as reflected in Neighborhood Watch* as of the date you make the request.

It is up to you to determine if your company qualifies to opt-out and to make the request. We will validate and confirm the request upon submission if you do qualify to opt-out. This confirmation is notice of HUD's determination that your company will be unranked in public records.

If you choose to opt-out, your company will not be eligible for increased incentives even if you achieve Tier 1 for the final fiscal year end score.

How to Opt-Out

A servicer may choose to opt-out if it is servicing a seriously delinquent portfolio of between 5 and 25 loans and does not qualify as a Private Scorer. Your seriously delinquent portfolio total for the current month can be found in Neighborhood Watch. If that number as reflected in Neighborhood Watch* is less than 25 seriously delinquent loans as of the date the request is made to opt-out, we will confirm your request.

To exercise its option to opt-out, a servicer must

- Submit the request via the SF-DART system no later than October 31. Only a Servicer Coordinator role can request for an Opt-Out.
- Receive a confirmation email that your company has opted-out for the scoring for the fiscal year.

Please be advised that opting out for one fiscal year of scoring does not carry over to the next. If you have the option available the next year, you will need to submit another request, and then have it verified, and confirmed.

SCORING PROCESS

Our systems take some time to refresh, particularly those involving SFDMS reporting data, and therefore, scores will not be immediately available at the quarter close. You should expect anywhere from about four to six weeks before receiving notification of the availability of your scores from the previous quarter.

Fiscal year end final scores may take a bit longer due to final reviews and approvals.

Element Scoring Process

- Foreclosure Prevention and Redefaults: Case level scores are averaged for a monthly score. Monthly scores are averaged for each quarter. Yearly scores are the average of the four quarters.
- SFDMS Reporting and Loss Mitigation Engagement: Ratios for each month are averaged for each quarter. Yearly scores are the average of the four quarters.

Anticipated Quarterly Availability of Scores

For updates on availability, please email sfdatarequests@hud.gov and see the "Announcements & Updates" section at the top of the email your receive back.

Quarter	INCLUDES MONTHS	ANTICIPATED AVAILABILITY
Quarter 1	October, November, & December	On Or Around February Month End
Quarter 2	January, February, & March	On Or Around May Month End
Quarter 3	April, May, & June	On Or Around August Month End
Quarter 4	July, August, & September	Around Mid-December

INCREASED INCENTIVES

Per HUD Handbook 4000.1.V.C.2.c - Servicer Tier Ranking System II, this scoring model will be used to determine those servicers that may qualify for increased incentive payments; those servicers earning an "A" and are therefore a Tier 1 at the end of quarter 4 for HUD's fiscal year are eligible for those increased incentives for the next calendar year.

Presently, these increased incentives are as follows:

- 1. An additional \$100 payment for each Special Forbearance Agreement executed on or after January 1 of the next calendar year.
- 2. An automatic (i.e., HUD's written approval is not required) extension of two additional months to continue to market their properties being sold via Preforeclosure Sale for a total of six (6) months.
- 3. An increase in the reimbursement of foreclosure costs from two-thirds to 75% for Part B claims received by HUD on or after January of the next calendar year, for loans endorsed on or after February 1, 1998. This is based on the date we receive the claim that is ultimately paid.

The original Tier Ranking System (TRS) evaluated activity for a rolling 12-month period. The cut-off for each evaluation period or "round" was the end of each fiscal year quarter. The incentive round occurred every fourth round. In this manner, the incentive round for TRS evaluated activity that occurred from October of the previous year through September of the current year, which is HUD's fiscal year.

TRSII is similar in that the fourth quarter of our fiscal year signifies the end of the performance evaluation period. All four quarters' scores, and thus 12 months of performance, will be used to determine those servicers that may qualify for increased incentives for the following calendar year and will be issued after the conclusion of the fourth quarter.

Exercising your option to opt-out, should you have one, will impact the possibility of receiving increased incentives. For more information, see the opt-out section.

PUBLIC AVAILABILITY OF SCORES AND GRADES

All servicers classified as Public Scorers and Public Provisional Scorers that have not opted-out may have their names and scores published on HUD's Tier Ranking System page on HUD.gov at the end of each calendar year.

This will occur after final scores are issued and the appeal window closes, after all appeals have been evaluated, and after servicers that have submitted appeals have been notified of the results. No scores will be publicly available until that time.

Exercising your option to opt-out, should you have one, will impact the public availability of your score. For more information, see the Opt-Out Option section.

NOTIFICATION OF TRSII SCORES

You will receive an email notifying you that new quarterly TRSII scores are available after the conclusion of each fiscal year quarter.

To receive notice and communications about your company's TRSII scorecard, your company should provide us with at least one valid email address to which to send notifications regarding the TRSII scorecards.

If your company is classified as a Public Scorer or Public Provisional Scorer and we do not have at least one valid email address provided specifically by your company, we will use the one provided as your administrative point of contact in LEAP.

If your company is classified as a Private Scorer, we will not attempt to send you notice of your scores unless you provide us with a valid email address.

See Contact Information for how to provide us with an email addresses or to make changes to your existing list of email distribution list.

APPEALS

Servicers receiving a grade of "F" Tier 4 may appeal their final score within 30 calendar days after the issue date of the final fiscal year grade. They may appeal their grade to the Deputy Assistant Secretary for Single Family or the Deputy Assistant Secretary's designee and request an informal HUD conference.

The only basis for appeal by the servicer receiving an "F" Tier 4 is disagreement with the data used by HUD to calculate the servicer's grade. If HUD determines that the servicer's "F" grade Tier 4 rating was based on incorrect or incomplete data, the servicer's performance will be recalculated and the servicer will receive a corrected score.

SERVICER VERSUS SUBSERVICER VERSUS HOLDER

For the purposes of quantifying delinquent servicing effectiveness, the servicer of record is the entity that is scored.

This is the entity interacting with the borrower and making the decisions regarding the delinquency process. If your company has a subservicer relationship/agreement with a company that owns the servicing rights to the loan, HUD still considers your company to be the servicer of record if your company does the following:

✓ Collects payments from the borrower, and

✓ Disburses taxes and insurance, and

Remits MIP. In fact, if your company remits the MIP under your company's HUD Lender ID, your company will be automatically listed as the servicer of record.

If a company performs only the default servicing, default reporting, and/or claim filing, etc., that company should be doing the activity under the servicer of record's ID and not their own.

Owning the servicing rights does not make the company the servicer of record. If a company owns the servicing rights but performs no actual servicing activities, that company may be listed as the holder of record if that company wishes to receive claim payments. Otherwise, this company has no relation to the case as far as HUD is concerned.

As the servicer of record, you are responsible for the case, regardless of who is doing the activity. For this reason, it is extremely important that you reconcile your portfolio and complete Mortgage Record Changes (MRCs) timely and successfully.

CONTACT INFORMATION

WHAT DO YOU NEED?	ACTION TO TAKE
SFDART INFORMATION	See Appendix E
COPY OF YOUR COMPANY'S TRSII SCORECARD	Log in to SFDART
YOUR COMPANY'S CASE LEVEL DATA	Log in to SFDART
EXTRA CREDIT	Follow the instructions in the Extra Credit Section.
OTHER QUESTIONS OR COMMENTS	Email <u>sfdatarequests@hud.gov</u> & include your 5-digit HUD Lender ID.
SEND A HARD COPY LETTER	Hard copy letters can be sent to the Department of Housing and Urban Development, ATTN: NSC Branch 1, TRSII, 301 NW 6 th Street, Suite 200, Oklahoma City, OK 73102-2807.

Element: Foreclosure Prevention

Evaluate a servicer's foreclosure initiation actions, timeframes, and intervention practices. This is achieved by reviewing all cases in which a new first legal action was reported during a default episode and all the reported intervention activities that occurred before the first legal within that default episode. Intervention activities are examined since this is the only way a servicer can actively attempt to prevent a foreclosure.

Accelerating the foreclosure process makes it more difficult for the borrower to participate in any loss mitigation and to bring his/her loan current.

While we still expect timeframes to be met for filing the first legal, this element is scored on the timeliness of foreclosure initiation and the attempts at intervention prior to the action as well as compliance with regulations and policy.

SCORING STRUCTURE

The scoring structure has been designed so that points can be earned in different ways including initiating foreclosure in accordance with CFR, attempting various loss mitigation tools, reporting a borrower as ineligible for loss mitigation, vacancy, multiple default episodes, and initiation of foreclosure after possible loss mitigation options are exhausted.

DATA SOURCE

All data comes from SFDMS Reporting. You will need to use your own servicing histories and SFDMS reports to calculate your scores if you are self-monitoring.

POLICY BASIS FOR ELEMENT

24 CFR 203.606 states that a servicer should not initiate foreclosure until at least three full monthly installments are past due after the application of any partial payments, unless there is a qualifying exception that allows for acceleration of the foreclosure process. These exceptions are:

(1) The mortgaged property has been abandoned, or has been vacant for more than 60 days.

- (2) The borrower, after being clearly advised of the options available for relief, has clearly stated in writing that he or she has no intention of fulfilling his or her obligation under the mortgage.
- (3) The mortgaged property is not the borrower's principal residence and it is occupied by tenants who are paying rent, but the rental income is not being applied to the mortgage debt.
- (4) The property is owned by a corporation or partnership.

24 CFR 203.355 states that a servicer should initiate foreclosure within 6 months from the date of default.

HUD Handbook 4000.1.III.A.2.r.(c) When to Initiate Foreclosure states that after at least three consecutive full monthly payments are due but unpaid, a servicer may initiate foreclosure if one of the following conditions is met:

- ✓ The servicer has completed its review of the loss mitigation request, determined that the borrower does not qualify for a Loss Mitigation Option, properly notified the borrower of this decision, and rejected any available appeal by the borrower.
- ✓ The borrower has failed to perform under an agreement on a Loss Mitigation Option, and the servicer has determined that the borrower is ineligible for other Loss Mitigation Options.
- The servicer has been unable to make a determination of the borrower's eligibility for any Loss Mitigation Option due to the borrower not responding to efforts to contact the borrower.

BENCHMARKS

Grades are assigned based upon a 10-point scale.

Foreclosure Prevention %	Assigned Grade
90% -100%	Α
80% -89%	В
70% -79%	С
60% - 69%	D
Less than 60%	F

SUGGESTIONS TO INCREASE THE SCORE

- Report correctly, including occupancy status codes, default status dates, and oldest unpaid installment dates, particularly if the oldest unpaid installment date was advanced during the month the first legal action was taken and/or reported.
- ✓ Do not early report. Make sure you report during the first five business days of the month the status of the loan as of the last day of the previous month.
- ✓ Do more loss mitigation and report it.
- ✓ Utilize auto-extensions and do not initiate foreclosure to meet a non-extended deadline if the borrower is in loss mitigation.
- Report AQs properly to signify the failure of an attempted loss mitigation action.
- ✓ Do not report Unable to Determine Occupancy/Unknown as the occupancy status code unless absolutely necessary and appropriate. Systems should not be defaulted to report this.

HOW TO CALCULATE FORECLOSURE PREVENTION

Data Needed

Determine your list of cases with reported first legal actions (default status code 68) for the first time within a default episode for the current scoring month.

Quarter	Scoring Month	First Time in Episode First Legal Filed Default Status Code 68 Reported for Cycle	Also Need Data For
Q1	October November	10/31 of current year 11/30 of current year	 Number of months delinquent as of the status code 68
Q2	December January February	12/31 of current year 1/31 of current year 2/28 (2/29) of current year	 Occupancy status code and occupancy status date reported as of the
	March	3/31 of current year	status code 68 • Default status date
Q3	April May June	4/30 of current year 5/31 of current year 6/30 of current year	reported with the status code 68
Q4	July August	7/31 of current year 8/31 of current year	
	September	9/30 of current year	

Also, determine the following data points reported with the status code 68, which should be readily available to you via your SFDMS reporting files:

- ✓ Occupancy status code
- Occupancy status date
- ✓ Default status date
- ✓ Number of months delinquent
- Episode number of reported first legal evaluated (or at least know if it is episode 1 or not)
- Loss mitigation and ineligible for loss mitigation actions reported before the first legal initiation in the default episode.



Regardless if you report the status code 68 multiple times in the default episode or if it becomes necessary to restart the foreclosure after an interruption such as bankruptcy or to amend a complaint, only the first 68 reported within a default episode triggers the evaluation for this element.

Reporting Period	OUI Date	# Months Delinquent	Delinquent Status	Delinquent Status Definition		Only the first
6/2016	02/01/16	5	AO	Ineligible for Loss Mitigation		reporting in
7/2016	02/01/16	6	68	First Legal Action to Commence Foreclosure		the episode triggers the
8/2016	02/01/16	7	68	First Legal Action to Commence Foreclosure	*	evaluation.
9/2016	02/01/16	8	68	First Legal Action to Commence Foreclosure	*	
10/2016	02/01/16	9	68	First Legal Action to Commence Foreclosure	*	

Step 1: Determine Occupancy Points

If the borrower is not occupying the property, we know your loss mitigation engagement options are more limited. Additionally, if the property is known to be vacant as of the date of default, you most likely need to accelerate the foreclosure initiation timeline. For these reasons, we adjust the points available accordingly.

Review the occupancy status code and occupancy status date reported with the first time in episode status code 68 and determine the cases that were non-borrower occupied at the time of the foreclosure initiation.

A non-borrower occupancy is a reported occupancy status code of

✓ Occupied by Renter/Tenant

✓ Known to be Vacant

Adverse Occupant

Using the table below which is based on a sliding scale, assess points for the number of months delinquent as of the first legal action and assess additional points for non-borrower occupancy if reported with the new first legal action.

Months Delinquent at 68	Months Delinquent Points	Non-Borrower Occupancy Points	Total Points Available for Months Delinquent & Non-Borrower Occupancy
0	0	0	0
1	0	80	80
2	0	80	80
3	60	20	80
4	65	15	80
5	70	10	80
6	75	5	80
7	78	2	80
8 and up	80	0	80



Reporting Unable to Determine Occupancy/Unknown is not considered to be non-borrower occupied.

Step 2: Determine the Number of Loss Mitigation Engagement Actions

Determine which cases had any of the following codes reported between the opening of the default episode and the reported first legal action.

✓ Multiple reporting of the same code only gets counted one time.

✓ Each reported loss mitigation action gets five points.

★ Military Indulgence (32)

- Borrower Program Assistance Received (78)
- romise to Pay (11)
- Complete Financials Received and In Review (AA)
- Streamlined Financials Received and in Review (AH)
- Repayment Plan (12)
- Formal Forbearance (06)
- Special Forbearance (09)
- rrial Payment Plan (08)
- Partial Claim Started (10)
- Modification Started (28)
- Combination Partial Claim/Modification Started (Non FHA-HAMP) (53)
- FHA-HAMP Trial Plan (39)
- FHA-HAMP Standalone Partial Claim Started (36)
- FHA-HAMP Standalone Modification Stated (37)
- FHA-HAMP Modification Started (41)
- Advance Loan Modification Started (3A)
- ★ Prequalified for 601 (3B)
- → Preforeclosure Acceptance Plan Available (15)
- Deed-in-Lieu Started (44)
- ★ Option Failure (AQ)
- Ineligible for Loss Mitigation (AO)
- ★ Ineligible for Loss Mitigation Due to No Response (AP)
- COVID-19 Recovery Loss Mitigation Plans (61, 38, 50) *Updated for FY2023*Q2

Step 3: Determine Episode Points

Determine which cases had the first time in episode 68 reported in an episode other than the first episode. If the foreclosure was not initiated in episode one, this gets five points.

You do not need to know how many total episodes there have been. You only need to know if it is the first one or not.

Step 4: Determine Foreclosure Initiation Compliance (Formerly MI 2013-40 Compliance)

If a case is found to be actively in loss mitigation and the servicer reports that the first legal has been filed while there is active loss mitigation, these foreclosure actions are considered to be inappropriately initiated, and the points will automatically be zero.

How do we figure this out?

First, let's define what an appropriately initiated foreclosure action is. If the case fits into any of the following scenarios, we consider these cases not to be actively in loss mitigation when the foreclosure action was initiated:

- ✓ No loss mitigation was reported at all prior to the first time in episode 68.
- ✓ The last loss mitigation code reported prior to the first time in episode 68 is an Option Failure (AQ), Ineligible for Loss Mitigation (AO), Ineligible for Loss Mitigation Due to No Response (AP), Promise to Pay (11), or Prequalified for 601 (3B).
- The first time in episode 68 was reported 2 or more months after the last loss mitigation code reported.
- ✓ The first legal filing date reported with the first time in episode 68 (i.e. the default status date) is earlier than the default cycle date of the last reported loss mitigation code.



Servicers are reminded to request an extension of the first legal deadline for any delay in which an automatic extension is not allowed or if additional time is needed after an automatic extension has already been taken.

Based on what is appropriate initiation regarding the loss mitigation process, we can now define the indicators of inappropriate initiation, which are detailed below. All indicators of inappropriate initiation must be met to be counted as such.

Step 4 Indicator 1 of Inappropriate Initiation

The default cycle date of the last loss mitigation code reporting occurrence is either the same as the default cycle date or the prior default cycle date as the first time in episode 68 default cycle date. The last loss mitigation code reporting occurrence is one of the following codes:

⚠ Formal Forbearance (06)

Trial Payment Plan (08)

⚠ Special Forbearance (09)

APartial Claim Started (10)

⚠ Modification Started (28)

Preforeclosure Acceptance Plan Available (15)

⚠ FHA-HAMP Trial Plan (39)

FHA-HAMP Standalone Partial Claim Started (36)

⚠ FHA-HAMP Standalone Modification Stated (37)

⚠ FHA-HAMP Modification Started (41)

\Lambda Advance Loan Modification (3A)

Military Indulgence (32)

ABorrower Assistance (78)

AREPAYMENT Plan (12)

⚠ Deed-in-Lieu Started (44)

⚠ Financials Received (AA)

⚠ Streamlined Financials Received (AH)

COVID-19 Recovery Loss Mitigation Plans (61, 38, 50) – *Updated for FY2023 Q2*

Step 4 Indicator 2 of Inappropriate Initiation

If the first legal filing date reported with the first time in episode 68 (i.e. the default status date) is after the default cycle date of the last lost mitigation code reported, this will be classified as foreclosure inappropriately initiated.

Step 5: Determine CFR 203.606 Compliance

If a case is found to have foreclosure initiated earlier than provided for in CFR, these foreclosure actions will be considered to be non-compliant with CFR and the points will automatically be zero.

How do we figure this out?

Again, let's define what a compliant initiation action is. If the case fits into any of the following scenarios, we consider these foreclosure actions as compliant with CFR:

- Foreclosure was reported as initiated when the months past due was at least 3.
- Foreclosure was reported as initiated on a vacant property when the months past due was less than 3 and the first-time vacancy date (occupancy status date with a reported occupancy status code 3) was 60 days or more before the first legal was filed.
- Foreclosure was reported as initiated when the months past due was less than 3, and it had been previously reported within that default episode that the borrower was ineligible for loss mitigation (AO).
- Foreclosure was reported as initiated on a renter occupied property regardless of the months past due.

Therefore, non-compliance with CFR 203.603 would be considered as:

- Foreclosure initiation before a case is reported as at least 3 months past due, and
- ✓ The property is occupied, and
- ✓ The borrower has not declined loss mitigation.

Step 6: Calculate the Total Points

Add together the following:

- + Occupancy points (1) maximum of 80
- + Number of loss mitigation engagement actions (2) 5 points each
- + Episode points (3) 5 points if not episode 1
- Policy compliance with foreclosure initiation and loss mitigation if noncompliant total points are automatically zero
- Compliance with CFR 203.606 in foreclosure initiation if non-compliant, total points are automatically zero
- ÷ Divide the total points by 100.
- = The resulting percentage is the score for the case.

All cases' scores are averaged for the month, which in turn are averaged for the quarter.

Other Stuff to Know

Points per case are capped at 100. Regardless of how many actions you have reported, you cannot earn more than 100 points per case.

Foreclosure Prevention Calculation Example

10/2016 04/01/16

Reporting Period	OUI Date	# Months Delinquent	Delinquent Status	Delinquent Stat	tus Definition	
8/2012	08/01/12	1	42	Delinquent		
9/2012	09/01/12	1	42	Delinquent		
10/2012	09/01/12	2	42	Delinquent		
11/2012	09/01/12	3	42	Delinquent		
12/2012	10/01/12	3	42	Delinquent		
1/2013	10/01/12	4	42	Delinquent		
2/2013	10/01/12	5	AP	Ineligible for Loss Mitigation	Due to No Response	
3/2013	10/01/12	6	68	First Legal Action to Comm	ence Foreclosure	
4/2013	10/01/12	7	AA	Complete Financials Receiv	red and In Review	
5/2013	10/01/12	8.	39	FHA-HAMP Trial Modificati	ion Plan	
6/2013	10/01/12	9	39	FHA-HAMP Trial Modificati	ion Plan	
6/2013	12/01/12	7	39	FHA-HAMP Trial Modificati	ion Plan	
7/2013	01/01/13	7	41	FHA-HAMP Modification/P	artial Claim Started	
8/2013	08/01/13	0	98	Reinstated After Loss Mitig	ation Intervention	
2/2015	12/01/14	1	42	Delinquent		
3/2015	01/01/15	2	42	Delinquent		
4/2015	02/01/15	3	AA	Complete Financials Receiv	ved and In Review	
5/2015	03/01/15	3	39	FHA-HAMP Trial Modification	Episode #	3
6/2015	03/01/15	4	39	FHA-HAMP Trial Modification	68 Reported	10/31/2016
7/2015	03/01/15	5	39	FHA-HAMP Trial Modific	Default Status Date	10/15/2016
8/2015	06/01/15	3	41	FHA-HAMP Modification	Occupancy Status Code	1
9/2015	12/01/15	0	98	Reinstated After Loss Mit	Occupancy Status Date	
10/2015	10/01/15	1	42	Delinguent	Months Delinquent	7
11/2015	10/01/15	2	42	Delinquent	AP Last Reported	9/30/2016
12/2015	11/01/15	2	42	Delinquent	Last Loss Mit Code Reported	AP
1/2016	11/01/15	3	42	Delinguent	Months Last LM Code to 68	1
2/2016	01/01/16	2	42	Delinquent	203.606 Compliance	Compliant
3/2016	02/01/16	2	67	Chapter 13 Bankruptcy	LM & FC Initiation Evaluation	Appropriate
4/2016	02/01/16	3	67	Chapter 13 Bankruptcy	Loss Mit Actions	1
CANAL SERVICE AND ASSESSMENT	02/01/16		20000		Action Points	5
5/2016		4	67	Chapter 13 Bankruptcy	Month Points	78
6/2016	02/01/16	5	67	Chapter 13 Bankruptcy	Non-Borrower Occupancy Points	0
7/2016	02/01/16	5	69	Bankruptcy Plan Confirm	Episode Points	5
7/2016	02/01/16	6	76	Bankruptcy Court Cleara	Score	88%
8/2016	04/01/16	5	76	Bankruptcy Court Cleara		
9/2016	04/01/16	6	AP	Ineligible for Loss Mitigation	Due to No Response	

First Legal Action to Commence Foreclosure

Element: Redefaults

Evaluate and score the performance of cases after a mortgage modification or partial claim is utilized to reinstate the loan.

Combination tools are evaluated based on their individual components. If you did a combo FHA-HAMP, each claim is evaluated separately as is a combo partial claim/modification that is non FHA HAMP.

Mortgage modifications and partial claims reinstate the loan, and the incentive claims with HUD are to be filed within 60 days of the execution date of the mortgage modification or of the subordinate lien to HUD.

The performance period begins the month after the incentive claim is processed or after the new first installment date of a non-incentivized modification and ends after six months. The number of times a case is reported 90 days or more delinquent is counted for the six-month evaluation period.

SCORING STRUCTURE

The scoring structure has been designed so that each case is given full points to start and then points are taken away based upon redefault occurrences as well as if the case goes into foreclosure during the evaluation period.

DATA SOURCE

Loan Modification and Partial Claim incentive claims filed, non-incentivized modifications reported in FHA Connection, and SFDMS Reporting. You will need to use your own servicing histories and SFDMS reports to calculate your scores if you are self-monitoring.

POLICY BASIS FOR ELEMENT

HUD Handbook 4000.1.III.A.2.k.vi – FHA-HAMP discusses the use of a Loan Modification and/or Partial Claim to allow the mortgage to be reinstated, by establishing an affordable monthly payment, and providing for principal deferment as needed. A Partial Claim is our reimbursement of funds in an amount necessary to assist in reinstating the delinquency under the FHA-HAMP.

HUD Handbook 4000.1.III.A.2.k.v – Loan Modification discusses non-incentivized Loan Modifications and reporting the terms in FHA Connection.

When a Loan Modification and/or Partial Claim is utilized, to be in compliance with our policy, we expect the following:

- The servicer has appropriately reviewed the borrower's financials and the borrower's continued ability to make his/her mortgage payments, and
- ✓ The tool will fully reinstate the loan.

We know that not every borrower will stay current for six months or longer after the tool is utilized; events beyond the borrower's and/or the servicer's control can happen. However, if the case was properly reviewed for the loss mitigation tool prior to its utilization, and if the servicer properly performs early delinquency intervention once a case becomes delinquent again, the impact of these redefaults on a servicer's score will be minimal.

BENCHMARKS

Grades are assigned based upon a 10-point scale.

Redefault Average Score %	Assigned Grade
90% -100%	Α
80% -89%	В
70% -79%	С
60% - 69%	D
Less than 60%	F

SUGGESTIONS TO INCREASE THE SCORE

- File the incentive claim as close to the actual reported reinstatement as possible. The clock for the evaluation period does not begin until the claim is processed.
- Make sure the loan is completely reinstated by the loss mitigation tool, and report the reinstatement correctly in SFDMS.
- Utilize the trial payment plans according to policy.
- Perform loan modifications in accordance with policy.
- ✓ Enter your non-incentivized loan modifications into FHA Connection timely with correct information.



✓ Once a loan goes delinquent, intervene and do not let the loan get 90 days down again.

HOW TO CALCULATE REDEFAULTS

Data Needed

List of incentive cases with forbearance agreement date during the scoring month in the schedule below.

Non-incentivized loan modifications entered into FHA Connection with an agreement date of the loan modification during the scoring month in the schedule below.

Begin the evaluation period the month after the execution date of the reinstatement tool utilized as opposed to the month after the claim is processed for payment or the new first installment date for non-incentivized modifications.

Quarter	Scoring Month	Agreement / Execution Date From	Agreement / Execution Date To	Review Month 1	Review Month 2	Review Month 3	Review Month 4	Review Month 5	Review Month 6
Q1	October	4/1	4/30	5/31	6/30	7/31	8/31	9/30	10/31
	November	5/1	5/31	6/30	7/31	8/31	9/30	10/31	11/30
	December	6/1	6/30	7/31	8/31	9/30	10/31	11/30	12/31
Q2	January	7/1	7/31	8/31	9/30	10/31	11/30	12/31	1/31
	February	8/1	8/31	9/30	10/31	11/30	12/31	1/31	2/28
	March	9/1	9/30	10/31	11/30	12/31	1/31	2/28	3/31
Q 3	April	10/1	10/31	11/30	12/31	1/31	2/28	3/31	4/30
	May	11/1	11/30	12/31	1/31	2/28	3/31	4/30	5/31
	June	12/1	12/31	1/31	2/28	3/31	4/30	5/31	6/30
Q4	July	1/1	1/31	2/28	3/31	4/30	5/31	6/30	7/31
	August	2/1	2/28	3/31	4/30	5/31	6/30	7/31	8/31
	September	3/1	3/31	4/30	5/31	6/30	7/31	8/31	9/30



Last in wins – a case is only counted once per month, and it is the last code that is reported and accepted that determines its status and delinquency.

The scoring structure has a maximum amount of points that can be earned is 100.

Step 1: Add 20 points if the loan is reinstated with the loss mitigation tool – Max 20 points

Add 20 points if reporting indicates that the loan reinstated with the loss mitigation tool, even if no payments were made after reinstatement. The loan must not be reported as no more than 1 month past due for Review Month 1 and no more than 7 months past due for Review Month 6. [Total of 20 points, all or nothing.]

Step 2: Add 5 points when loan is less than 3 months past due – Max 30 pointsAdd 5 points for each instance the loan was reported as less than 3 months past due during the evaluation period. This includes 0 months past due. [Total of 30 points, any that meet the criteria.]

Step 3: Add 20 points if the loan is reinstated - Max 20 points

Add 20 points if the loan was reported as reinstated for any Review Month during the evaluation period. [Total of 20 points, all or nothing.]

Step 4: Add 15 points if there was no neglected default reporting during the evaluation period – Max 15 points

Add 15 points if there was no neglected default reporting during the evaluation period. Neglected defaults occur when the servicer reports that the loan is past due and then neglects to report that loan again the following month(s). [Total of 15 points, all or nothing.]

Step 5: Add 15 points if a default episode was not started with months past due of more than 1 month – Max 15 points

15 points if a default episode was not started during the evaluation period with months past due of more than 1 month. If it is reported as more months past due for the episode start, that would indicate that the servicer failed to report correctly. [Total of 15 points, all or nothing.]

Step 6: Calculate the Total Points

Add points from Step 1 through Step 5

- ÷ Take the above point total and divide by 100.
- = The resulting percentage is the score.

All cases' scores are averaged for the month, which in turn are averaged for the quarter.

Element: SFDMS Reporting

Evaluates a servicer's compliance with default reporting policy and regulations. This will increase the accuracy of SFDMS reporting and help the servicer should it become necessary to file a claim with HUD.

SCORING STRUCTURE

Of course, the goal for SFDMS reporting is and should be 100% with no fatal errors or neglected defaults (i.e. missed reporting). Fatal error rates and their corresponding scores have been established based upon what we have determined to be within tolerable ranges. Neglected default rates are the pure rate with no predetermined ranges. However, keep in mind that just because your score is an "A", any fatal error or missed reporting may be considered as a violation of our regulations.

DATA SOURCE

Reporting into the Single Family Default Monitoring System (SFDMS) and a servicer's total current delinguencies as determined based on the business rules in Neighborhood Watch. This may be downloaded monthly by the servicer, if self-monitoring. See Appendix B for more information on the Neighborhood Watch business rules.



If a subservicer is responsible for your company's default reporting into the Single Family Default Monitoring System, that subservicer should be reporting under your ID. This is because the servicer of record for a case is the entity that is scored.

POLICY BASIS FOR ELEMENT

24 CFR 203.331 (c) states that a servicer is to report to HUD all mortgages that were in default on the last day of the month, or that were reported as in default the previous month.

HUD's ability to properly evaluate the status of its portfolio, report to congress, establish a budget, and evaluate policy effectiveness and potential policy changes is dependent upon compliant default reporting.

BENCHMARKS

Grades are assigned based upon a 10-point scale, which is derived from the calculated score.

Fatal Error Percentage Range	Reporting Occurrences	Neglected Reporting	Calculated Grade	Assigned Grade
0.00% - 2.00%	>0	0.00%	90% - 100%	Α
2.01% - 4.00%	>0	0.00%	80% - 89%	В
4.01% - 6.00%	>0	0.00%	70% - 79%	С
6.01% - 8.00%	>0	0.00%	60% - 69%	D
8.01% or more	>0	0.00%	59% or Less	F

SUGGESTIONS TO INCREASE THE SCORE

- Attend our three-part webinar series on SFDMS reporting and read our <u>Training</u> Webinars Companion Document.
- Self-monitor and calculate this yourself. You can obtain the data from Neighborhood Watch every month, but keep in mind that historical data for many reports is not available as it is overwritten each month.
- ✓ Do not fail to report.
- Report on all open defaults.
- Reconcile your outstanding defaults to Neighborhood Watch records. See Appendix B for more information on the Neighborhood Watch records.
- If you utilize a subservicer who does your default reporting for you and you are the servicer of record, then make sure the subservicer is reporting under your ID.
- File MRCs timely and correctly.
- Report corrections immediately before the cycle closes. A higher number of reporting occurrences will increase the denominator when calculating the fatal error rate and will lessen the impact of the fatal errors.
- If you are not receiving the error report directly from EDI, make sure you start. If you receive a report from your vendor or service provider, make sure you verify

the accuracy of what they are telling you. You can also find your error report in FHA Catalyst, Application Advice Notices.

- Report manually in FHA Catalyst.
- ✓ Make corrections to your system to stop the fatal error issue.
- ✓ Do not report on terminated or uninsured loans.



Please note that corrections will not cancel out the fatal error. Additionally, not all fatal errors can be corrected. Sometimes, the only way to correct a fatal error is to stop reporting.

HOW TO CALCULATE SFDMS REPORTING

Data Needed

You will need the numbers detailed below. You can get these from your own internal reports, from Neighborhood Watch, FHA Catalyst, HUD SF-DART, or a combination of these.

For more information on the Neighborhood Watch calculation methodology, see Appendix B.

- The number of default reporting transactions/occurrences attributed to the default cycle being scored.
- The number of defaulted cases that are in your portfolio as of the end of the scoring month.
- ✓ The number of neglected defaults as of the end of the scoring month.

Step 1: Determine Your Total Default Reporting Counts – Total Reporting Occurrences & Total Fatal Errors

Reporting may have been through EDI, through FHA Catalyst SFDMS Module, or both. All occurrences regardless of the default reporting method are included for these counts.

You may have these numbers from your own internal reports. Just keep in mind that this will show you what you reported on, which is not necessarily what was reported on

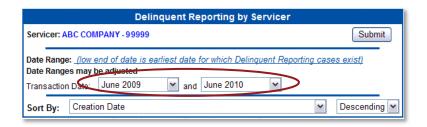
for cases for which you are the Servicer of Record. More on this at the end of this section in Other Stuff to Know.

You can also pull this yourself out of Neighborhood Watch. Just keep in mind that this method shows you what you reported as a company, which is not necessarily what was reported on for cases for which you are the Servicer of Record. Again, more on this at the end of this section in Other Stuff to Know.

To Pull from Neighborhood Watch:

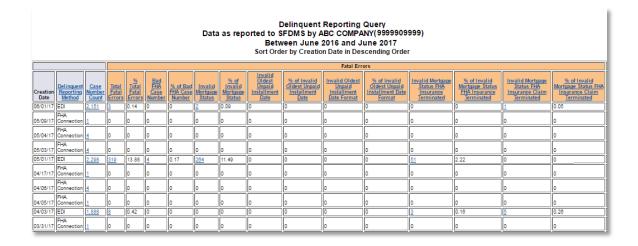


Choose transaction dates as appropriate and then click Submit. It will default to a rolling year.



A screen will come up that displays all the reporting events and their creation dates, the reporting method, the number of cases, and the types of fatal errors (and non-fatal errors which are not pictured below).

- Note that the case counts in the various columns are hyperlinks, so you can click on those and pull up a case level list.
- Also, note that the column headings are hyperlinks, so you can click on those for the column explanations.

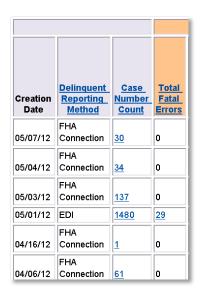


- + Add together the number of cases listed under "Case Number Count" associated with the same default reporting cycle.
- + Add together all the fatal errors listed under "Total Fatal Errors" associated with the same default reporting cycle.



If you are unsure to which cycle a reporting occurrence was attributed, open the case level for the creation date, and look up a case under Queries, Case Status, and Scroll to the bottom to review the default reporting.

Total Reporting Occurrences & Total Fatal Errors Example



The April 2012 reporting cycle fatal error rate for this servicer would be 1.72%.

- + 1,682 Total Reporting Occurrence Case Number Count, which is 30+34+137+1,480+1 for the creation dates of 4/16/2012 - 5/7/2012.
- 29 Total Fatal Errors.
- 29/1,682 is 1.72%.

Step 2: Determine Your Number of Delinquent Cases

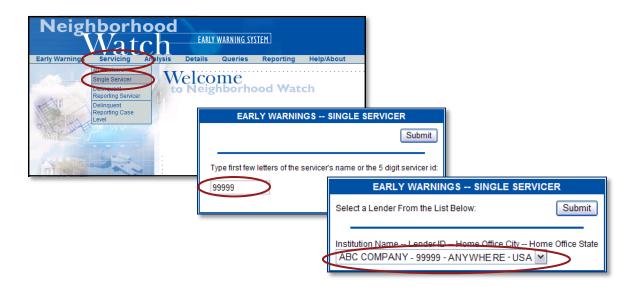
You may have these numbers from your own internal reports or metrics. Just keep in mind that this includes everything for which you are the Servicer of Record, regardless of who reported on it last and when. See Appendix B: Neighborhood Watch for more information on the business rules behind these metrics.

You can also pull this yourself out of Neighborhood Watch. Again, just keep in mind that this includes everything for which you are the Servicer of Record, regardless of who reported on it last and when. See Appendix B: Neighborhood Watch for more information on the business rules behind these metrics.

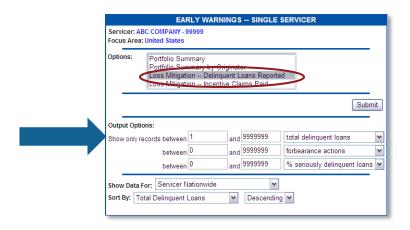
You can also pull this from SFDART; however, as of now these numbers including case level are only updated quarterly, so keep that in mind.

To Pull from Neighborhood Watch:

Navigate to the Single Servicer screen in Neighborhood Watch.



Choose Loss Mitigation – Delinquent Loans Reported option by clicking on it. Make sure records between 1 and 9999999 is selected for the total delinquent loans. Then click the Submit button.



Find the Total Delinquent Loans as of the current month column.

+ This is the number you need for Step 2.

The number in this column is a hyperlink. If you need FHA case level data to reconcile your records, you can obtain this by clicking on the hyperlink and downloading the report into Excel.





You will need to do this each month as previous months' data are not readily available for this report.

Step 3: Determine Your Number of Neglected Defaults

You can pull this yourself from HUD SF-DART. Please see Appendix C for more information.

NOTE: For fiscal year 2024 we will be updating our neglected defaults data



pull to include any cases with a SFDMS termination code as the last code reported but for which the insurance remains active after two months.

For example, SFDMS status code 17 is reported for the June 2017 cycle. This would not get counted for the July 2017 scoring month as neglected, nor would it be counted for the August 2017 scoring month as neglected. It would

be counted for the September 2017 scoring month if the insurance remains active. See more about these "Type 2" Neglected Defaults in Appendix C.

What's a neglected default?

Neglected defaults are a term that we came up with to describe those cases for which a code requiring additional reporting was reported to HUD the previous month or earlier and no subsequent reporting was received for the current cycle.

Said another way, you told us it was delinquent and then neglected to tell us anything else.

Referring to 24 CFR 203.331(c), if you miss a month of reporting on a case previously reported as in default, you are not in compliance with the Code of Federal Regulations for that case.

How do I determine if I have any neglected defaults?

If you are already receiving scorecards, review the SFDMS Reporting Pinboard in SFDART. We have also created a Pinboard specifically for Neglected Defaults. See Appendix E for details on how to review Pinboards and Case Level data.

You can scroll down to the case level Liveboard and see case level details behind those numbers.



The Default Cycle Date tells you the last cycle with SFDMS reporting on a case.

Step 4: Calculate the Total Score

Calculate the Neglected Rate.

- + Start with the number of Neglected Defaults from Part 3.
- → Divide that by the total number of Current Defaults from Part 2.
- = This is the Neglected Rate.

Calculate the Fatal Error Earned Score.

- + Start with the number of Fatal Errors from Part 1.
- ÷ Divide that by the total number of Current Defaults from Part 2.
- = This is the Fatal Error Rate.
- X Multiply this by 5.
- Subtract this from 1.
- = This is the Fatal Error Earned Score

Calculate the Assessed Score.

✓ If the Total Case Number Count is equal to zero, i.e. no reporting occurred for that default cycle under your Servicer ID, the score is automatically 0.00%.

Otherwise, do the following to determine the final score:

- + Fatal Error Earned Score
- Neglected Rate
- = The Assessed Score

All months' scores are averaged for the quarter.

Other Stuff to Know

We are presently exploring options for enhancements to the SFDMS system, which include the possibility of changing scoring elements. One element is the addition of a score reduction for cases reported two or more cycles delinquent when first reporting a delinquent episode (recent transfers will get a pass).

Element: Loss Mitigation Engagement

This element measures the servicer's formal and informal loss mitigation engagement as well as indirectly measures early engagement in loss mitigation.

The calculation is like the Tier Ranking System (TRS) calculation in that a workout ratio is calculated. However, it is different in that:

- ✓ It evaluates the formalized loss mitigation actions that result in incentive claims through the work-out ratio by counting all claim actions regardless if it is a multiple event or not.
- It evaluates the attempts a servicer is making to solicit and engage the borrower in loss mitigation through a reported engagement rate, so default reporting and the servicer's delinquent portfolio totals play a role.
- Scores are assessed monthly and then averaged for a quarterly score.

SCORING STRUCTURE

This score is comprised of two pieces, which have different weights:

25%: The Work-Out Ratio (WOR), which measures the rate at which the servicer is successful in completing actions that mitigate losses to the insurance fund (i.e. home retention loss mitigation claims, non-incentivized modifications, and termination claims that are not the result of a foreclosure conveyance). A servicer cannot achieve an "A" overall in this element without filing claims*.

75%: The Reported Engagement Ratio (RER) which measures the rate at which a servicer is reporting engagement in loss mitigation in comparison to its seriously delinquent portfolio. We have determined that a successful servicer will report overall engagement actions to its seriously delinquent portfolio at a rate of 50%.

*Exceptions are made for smaller servicers and for housing finance agencies.

DATA SOURCE

Loss Mitigation Incentive Claims, Insurance Termination Claims, Seriously Delinquent Loans, and SFDMS Reporting as summarized in Neighborhood Watch.

POLICY BASIS FOR ELEMENT

24 CFR 203.501 states that servicers must take those appropriate actions which can reasonably be expected to generate the smallest financial loss to the Department. Such actions include, but are not limited to, deeds in lieu of foreclosure, pre-foreclosure sales, partial claims, special forbearance, and mortgage modifications.

24 CFR 203.605 states that before four full monthly installments are past due, servicers must evaluate monthly all the loss mitigation options to determine which is appropriate and take the appropriate loss mitigation action.

Historically, HUD has used a work-out ratio to evaluate CFR compliance. The work-out ratio presents the rate at which incentive claims for loss mitigation actions are paid as compared to all claims paid for insurance benefits. The higher the work-out ratio, the more effective the servicer has been in facilitating a detour for a case on a foreclosure path.

While this is still an important rate, it is not the only gauge we have of servicers' compliance with the CFR in engaging in loss mitigation. Those attempted actions that are reported through SFDMS are also important and must be evaluated as well.

BENCHMARKS

Grades are assigned based upon a 10-point scale.

Loss Mitigation Engagement Average Score %	Assigned Grade
90% -100%	Α
80% -89%	В
70% -79%	С
60% - 69%	D
Less than 60%	F

SUGGESTIONS TO INCREASE THE SCORE

File more loss mitigation incentive claims. Claims are counted individually and not on a one-count-per-case basis.

Reconcile outstanding defaults to Neighborhood Watch records. See <u>Appendix B</u> for more information on the Neighborhood Watch business rules.

- Engage in more loss mitigation activity and report it in SFDMS.
- Engage in more early loss mitigation activity (i.e. when the loan is 30 and 60 days down), and report it in SFDMS. This will increase the numerator and increase the ratio results.

HOW TO CALCULATE LOSS MITIGATION ENGAGEMENT

Step 1: Calculate the Claims Work-Out Ratio (WOR)

Determine your total number of completed actions that mitigated losses for the insurance fund that occurred during the scoring month. We consider the action as completed during the scoring month if the claim was processed in our system during the scoring month. These include the following:

- + Special Forbearances (SF)
- + Mortgage Modifications (MM) Standard as well as FHA-HAMP (1) (2)
- + Non-incentivized mortgage modifications (NIMM) (3) (4) (5)
- + FHA-HAMP Partial Claim (PC) (1)
- + Pre-foreclosure sale (PFS)
- + Deed-in-lieu (DIL).
- + Accelerated claim dispositions (ACD) (6)
- + Claims without conveyance of title (CWCOT)
- = This total number is your numerator. We'll call it A.

NOTES:

- (1) Combo FHA-HAMPs and combo non FHA-HAMPs are counted individually as mortgage modifications and partial claims.
- (2) Standard modifications are also counted as they may still occur outside the waterfall for Presidentially Declared Disaster Areas and for COVID-19.
- (3) Non-incentivized mortgage modifications utilize the new first installment date instead of the claims process date to determine for which month credit will be received. Make sure you enter these timely as only those modifications entered before the new first installment date are counted.
- (4) Non-incentivized mortgage modification credit goes to the current servicer of record instead of the servicer submitting the claim.
- (5) If a non-incentivized mortgage modification case number and first installment date are the same as an incentivized mortgage modification, the non-incentivized case will not be counted.
- (6) ACD claims are also known as Asset Note Sale claims, Note Sale claims, Assignment claims, DASP claims, and maybe some others.

Next determine your total number of foreclosure conveyance claims processed during the scoring month. You need this number for your denominator. We'll call it B.

+ Start with A (completed actions that mitigated losses for the insurance fund).

- ÷ Divide by A (completed actions that mitigated losses for the insurance fund) plus B (total number of foreclosure conveyance claims).
- = The result is your pure Work-Out Ratio.

Step 2: Calculate the Reported Engagement Ratio (RER)

Determine your Seriously Delinquent Loan count as of the current month.

Determine your Loss Mitigation Reported Actions. For these purposes, we consider the following to be reported engagement type actions:

- Borrower Financials Under Review (AA, AH)
- Forbearance Actions (06, 08, 09, 11, 12, 32, 78)
- Loan Modification Actions (28, 3A)
- rartial Claim Actions (10)
- Combination Partial Claim/Modification (53)
- FHA HAMP Actions (36, 37, 39, 41)
- Deed-in-Lieu Actions (44)
- → Pre-Foreclosure Actions (15)
- Loss Mitigation Option Failure (AQ)
- Ineligible for Loss Mitigation (AO, AP)
- → HUD Foreclosure Moratorium (AS)
- COVID-19 Recovery Loss Mitigation Plans (61, 38, 50) Updated for FY2023 Q2

We use the calculation methodology that Neighborhood Watch* uses, so you can pull your summary numbers and case level from that system if you would like. Just keep in mind that these reports in this system are overwritten monthly, so if you want to monitor your score, you need to make sure to get the data you need monthly after each system refresh. For more information on the calculation methodology, see <u>Appendix B</u>.

Add together the following reported action counts:

- + Borrower Financials Under Review
- + Forbearance Actions
- + Loan Modification Actions
- + Partial Claim Actions
- + FHA-HAMP Actions
- + Deed-in-Lieu Actions

- + Pre-Foreclosure Sale Actions
- + Loss Mitigation Option Failure Actions
- + HUD Foreclosure Moratorium
- + Combination Plans and COVID Recovery Plans
- + Ineligible for Loss Mitigation Actions divided by 2 (AO and AP count as half an action)
- ÷ Divide the reported actions by the Seriously Delinquent Loans total for the
- = This is the pure Reported Engagement Ratio.

Step 3: Calculate the Loss Mitigation Engagement Score

Work-Out Ratio Score

- ÷ Divide the pure Work-Out Ratio determined in Part 1 by 65%. If the results are greater than 100%, this piece of the score is 100% (i.e. the score cannot be more than 100%).
- X Multiply the result by 0.25.
- = This is the Work-Out Ratio Score.

Reported Engagement Score

- ÷ Divide the pure Reported Engagement Ratio determined in Part 2 by 50%. If the results are greater than 100%, the score is 100% (i.e. the score cannot be more than 100%)
- X Multiply the result by 0.75.
- = This is the Reported Engagement Score.

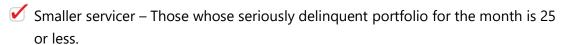
Add the Work-Out Ratio Score and the Reported Engagement Score for the total Loss Mitigation Engagement Score.



If there are no seriously delinquent loans for the month but there are reported actions for the month, the score for the month is automatically 100%.

Best Fit Option

The work-out ratio may be volatile if you are a smaller servicer or service mostly Housing Finance Agency (HFA) loans for which only certain loss mitigation actions can be utilized. For these servicers, we have the best fit option available, which we will automatically calculate for you.



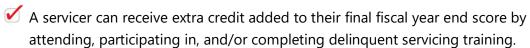
✓ Limited Loss Mitigation – 50% or more of the loans you service are those where the Holder of Record per our records is a Housing Finance Agency (HFA) for which we have waiver on file.

If either of these criteria is met, the score is calculated as best fit, which is the workout ratio score alone, the engagement ratio score alone, or the score calculated as described above, whichever is highest.

Extra Credit

TRAINING EXTRA CREDIT

NEW FOR FY2024: If you earned and claimed all of your trainings to earn the 1% extra credit, we will determine which will help your score more, the 1% or waiving the 1 month score of the worst performance in a single element.



✓ The maximum that can be earned for a fiscal year for training is 1.00%. This can be earned through any combination of the trainings detailed in the table below.

Please note that webinars regarding loan originations and other courses offered by the Home Ownership Centers or the FHA Resource Center do not count towards this unless specified below.

Type of Training	Extra Credit	Description
Live Training Event on Loss Mitigation	0.50%	Performed by NSC or at the HOC/Field Office during the FY.
Webinars NSC Servicing and Loss Mitigation Webinar Series Ad Hoc Live Events Special Webinars by the NSC SFDART Training for TRSII	0.20% each	This is for online webinars including the webinar series overview of default servicing and loss mitigation as well as those dedicated to the roll-out of new programs and/or policy changes and updates. Training must be taken during the FY for credit.
HUD's EClass	0.50%	Online class that can be taken at the servicer's convenience and pace; all available modules must be completed for credit during the FY.

Information can be found on our training website:

http://portal.hud.gov/hudportal/HUD?src=/program offices/housing/sfh/nsc/training

TRAINING EXTRA CREDIT STAFF ATTENDANCE/COMPLETION REQUIREMENTS

An appropriate number of the servicer's staff is required to attend, to participate in, and/or to complete the training.

- We recommend that at least 50% of a servicer's staff responsible for delinquent loan servicing, and, specifically those doing loss mitigation processing, complete all modules of HUD's EClass, when available. Re-taking this course annually can be very beneficial not only as a refresher but as continual learning as our policies are updated. However, the servicer may need to determine what is appropriate for their company. At least one person must attend to qualify.
- Regarding the webinar series, not all webinars are appropriate for all staff, so it is also at the servicer's discretion what staff registers for and attends which webinar.
- ✓ The training must be received during the scoring fiscal year. For example, to get the extra credit added to the FY2021 end of year score, training must be completed between October 1, 2020, and September 30, 2021.

HOW TO RECEIVE THE TRAINING EXTRA CREDIT

To receive the extra credit, a servicer must add the trainings completed into the SF-DART training reporting sub-system.

You can enter these individually after each training is completed or you can save it and have a single coordinator upload it on behalf of your company at once using the bulk upload feature. Either way is fine with us.

A record of all trainings completed must be entered into SF-DART no later than October 31 to be added to the just concluded fiscal year's scores. For example, to receive the credit for FY2025 scoring, the training details must be entered or uploaded into SF-DART no later than October 31, 2025.

- ✓ Please enter the training details after training has occurred.
- Keep in mind, NSC can verify registered attendance.

ELECTRONIC ACCESS EXTRA CREDIT

A servicer can receive up to an additional 0.10% added to each quarter's final score by logging in and reviewing their scorecard in SFDART.

New for FY17 Q3, this is a calculation of the number of registered users that logged in during the quarter divided by the total number of registered users in SFDART.

For example, if you have 10 registered users and 5 log in to review scores and case level during Q3 (which at the very least you would be reviewing Q2 scores and data during Q3), you will receive 0.05% for Q3 electronic access extra credit.

- + 5 users logged into SFDART to view scores and/or download case level
- $\div~$ 10 total registered SFDART users for your company
- = 50% of your registered users logged into the system
- X 0.10% total available points
- = **0.05%** electronic access extra credit points added to your quarter end score

We will determine these points and add it to your score accordingly.

Appendix A: Where to Find Your Data

(besides SFDART)

ELEMENT 1: FORECLOSURE PREVENTION

Your servicing histories + your SFDMS reporting

- ✓ Look for loans that had a new first legal action. Determine their occupancy status as well as the number of months delinquent as of the reported 68.
- ✓ Determine what intervention activities occurred prior to the report 68 since the last time the loan was current (repayment plans, special forbearances, ineligible for loss mitigation, etc.).

ELEMENT 2: REDEFAULTS

FHA Connection + your servicing histories

- To obtain a list of claims for a date range, go to FHA Connection, Single Family FHA, Single Family Servicing, Claims Processing, Claim Status.
- ✓ Compare the list to your own servicing history and/or your default reporting to determine if the loan went 90 days down or more again with 6 months from the claim processed date.

ELEMENT 3: SFDMS REPORTING

FHA Catalyst + Neighborhood Watch

- To receive a list of your fatal errors and to work the list prior to the close of the reporting window, go to FHA Catalyst SFDMS Module, Application Advice Notices
- ✓ Delinquent Reporting Query
- ✓ Loss Mitigation Delinguent Loans Reported (do monthly)
- ✓ SFDART Neglected Defaults Pinboard

ELEMENT 4: LOSS MITIGATION ENGAGEMENT

FHA Connection and Neighborhood Watch

- For the work-out ratio, to obtain a list of claims for a date range, go to FHA Connection, Single Family FHA, Single Family Servicing, Claims Processing, Claim Status.
- ✓ Loss Mitigation Delinquent Loans Reported from Neighborhood Watch (do monthly)

Appendix B: Neighborhood Watch

*AS REFLECTED IN NEIGHBORHOOD WATCH

This is asterisked in several places throughout this narrative. Please note that we may utilize another HUD system or report produced by HUD with comparable calculation methodologies and business rules to Neighborhood Watch to determine a servicer's seriously delinquent portfolio should the need arise.

ABOUT NEIGHBORHOOD WATCH

The Neighborhood Watch system does not belong to the National Servicing Center. It belongs to the Quality Assurance Division (QAD). As such, we don't have any control over performance of that system, timing of refreshes, the ability to extract more data than you can, or the ability to extract any more historical data than you can. We are just another end user and can see and do what you can. We can just do it for all servicers.

We chose to use Neighborhood Watch as the basis for various data sets in these metrics since the case level and information was already readily available to servicers.

Neighborhood Watch is not a real-time system for a lot of the data points. Please keep that in mind. It is also a different system than FHA Connection. Keep that in mind, too.

If you are having issues with Neighborhood Watch, you need to call the FHA Resource Center at 1800CALLFHA.

NEIGHBORHOOD WATCH RULES

Neighborhood Watch utilizes some specific rules when it determines some basic numbers about your portfolio, especially your delinquent portfolio.

To be counted in most of its metrics, a case must meet the following criteria:



Active as of the end of the month.

When it comes to default reporting and categorizing the status and the delinquency of the case, please note the following:

 \checkmark It is based on the last reported and accepted SFDMS reporting occurrence as of that month.

Whether it was last reported on 2 years ago or last month, it classifies the case based upon that reporting.

Because of this, it is very important to work your neglected defaults.

✓ Last-in-wins. Regardless if multiple codes were reported into the system over the course of the month, only that very last status reported and accepted into our system is the one that is categorized as the status of that case. This way we end up with only one count per case in the various metrics in that system.

NEIGHBORHOOD WATCH DATA TO DOWNLOAD

Loss Mitigation - Delinquent Loans Reported

This report can be found under the menu option for Servicing, Single Servicer. This data is overwritten monthly, so once the refresh occurs, you cannot obtain the previous month's data. The next scheduled refresh will be listed under the Help/About menu, Latest Refresh Date.

Data shown here is used in the following ways:

The summary data for seriously delinquent loan counts is used as a factor to determine if a servicer is a Public Scorer, Public Provisional Scorer, or Private Scorer.

The summary data for total delinquent loan counts is used in SFDMS Reporting
calculations.

- ✓ The case level data for total delinquent loans is used for SFDMS Reporting neglected defaults.
- ✓ The summary data is used in Loss Mitigation Engagement calculations.

Monthly To-Do's After Refresh:

Download the summary report.
Download the total delinquent loans case level.
Download any other case level to which you wish to reconcile.

Delinquent Reporting Query

This report can be found under the menu option for Servicing, Delinquent Reporting Servicer. The system stores a rolling 12 months and will be updated with the most recent cycle as part of the scheduled system refresh. The next scheduled refresh will be listed under the Help/About menu, Latest Refresh Date.

Dat

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ta shown here is used in the following ways:
The summary data (case number count and total fatal errors) is used in SFDMS Reporting calculations.
Add reporting results together for all creation dates that apply to a specific SFDMS cycle.
Monthly To-Do's After Refresh:
Download the summary report.
Download any case level to which you wish to reconcile.

Appendix C: Neglected Defaults

What's a neglected default?

There are two types of Neglected Defaults.

Type 1: Type 1 Neglected defaults is a term to describe those cases for which a code requiring additional reporting was reported to HUD the previous month or earlier and no subsequent reporting was received for the current cycle.

Said another way, you told us it was in default and then neglected to tell us anything else.

Referring to 24 CFR 203.331(c), if you miss a month of reporting on a case previously reported as in default, you are not in compliance with the Code of Federal Regulations for that case.

Type 2:

Type 2 Neglected Defaults describes those cases where a termination code was reported but the FHA insurance remains active three months later. It is a failure to terminate the FHA insurance timely.

How does a neglected default happen?

Once a servicer begins reporting a case as in default in HUD's Single Family Default Monitoring System (SFDMS), the case must be reported every month until HUD receives a code from the servicer indicating that the default has been resolved. If we don't get anything indicating the default has been resolved, it's a neglected default.

Sometimes the current servicer neglects to update reporting for whatever reason. Sometimes a case transfers over that the current servicer was unaware that the prior servicer reported as in default.

Either way, it is the responsibility of the current Servicer of Record to update default reporting. If resolution has occurred, report that and stop reporting. If resolution has not occurred, start reporting applicable SFDMS codes as soon as possible and make sure that these are getting picked up in your month end reporting.

What is resolution?

There are two possible outcomes to a default episode: 1) Reinstatement or 2) Termination.

1) The loan has reinstated. Once HUD receives a code indicating the loan has reinstated, no more SFDMS reporting is required for that loan unless it should become delinquent again later.

If the case goes into default again, you will need to report a status code 42 first to open a new default episode.

Account Reinstated Codes (Default Summary Code AR)

- ✓ Reinstated by Mortgagor Who Retains Homeownership w/o LM Incentive (20)
- Reinstated by Assumptor (21)
- ✓ Reinstated after Loss Mitigation Intervention (98)
- 2) FHA insurance has terminated. The termination has been reported in SFDMS, and the FHA insurance itself has been terminated either automatically with a claim processing or manually with a Mortgage Record Change (MRC). Once HUD receives one of these codes, no more SFDMS reporting is required for that loan.

If you find that you do need to continue reporting, the last status code reported should be cancelled by reporting a status code Cancel (25) and then immediately followed by the correct code. You can only do this effectively if the insurance is still active.

Claim Termination Codes (Default Summary Code CT)

- ✓ Preforeclosure Sale Completed (17)
- ✓ Deed-in-Lieu Completed & Property Conveyed (47)
- ✓ Property Conveyed to Insurer (46)
- ✓ Claim without Conveyance of Title (48)
- ✓ Assignment Completed (49)

Non-Claim Termination Codes (Default Summary Code NC)

- ✓ Paid in Full (13)
- ✓ Charge-Off (29)
- ✓ Third Party Sale (30)
- ✓ Property Redeemed (73)

If resolution occurred a while back, make sure the default status date reflects the most accurate date possible for that resolution occurrence. If the case was transferred over as current and you don't know the actual reinstatement date, report the transfer date as the default status date. Just make sure the OUI reflects that the case is current as of today.

Status Code Cancel (25)

When this code is reported, another status code **must** be reported immediately after the 25. If a 25 is the last code reported, this is a neglected default as well.

If you are attempting to cancel an entire episode opened in error, and that entire episode consists of only one 42 status code, please do the following: Report a 25, then a 42, then a 20. This may look odd, but this will alert us to the episode having been opened in error and will make everything update correctly.

How to Pull Your List of Cases Requiring Further SFDMS Reporting

Servicers can pull a list of their Single Family FHA cases that require further reporting from SF-DART at HUDSFDART.com. Please be advised that at some point in this process, you may be prompted to log in. Questions about logins and access can be directed to support@hudsfdart.com.

Also, keep in mind that SF-DART is updated around the 3rd week of every month with the previous month's reporting data.

An open default is identified if:

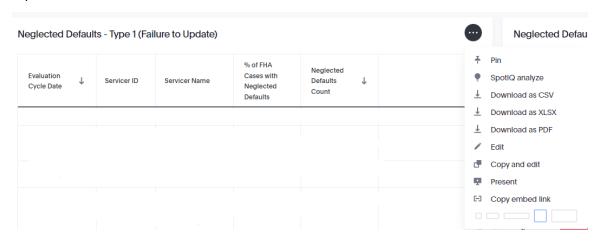
- The case Is actively insured (insurance status is active), and
- ✓ The case was previously reported as defaulted (regardless of when this was), and
- ✓ The case was not reported as reinstated or non-claim terminated as of the most recent reporting occurrence.

Instructions to Download the Report

In SF-DART, go to the Neglected Defaults pinboard.

You will see the definitions for the two types of Neglected Defaults and the reports of your Neglected Defaults separated by type.

The reports can be sorted, filtered, and exported for ease in working the cases. Click the three dots on the top right of the report for a menu with the option to download the report.



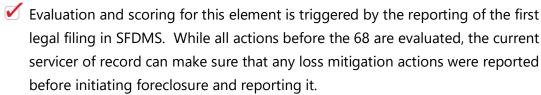
If you have questions about resolving your Neglected Defaults, you can email sfdatarequests@hud.gov.

Appendix D: Servicing Transfers

TRSII is designed primarily to measure actions you are currently taking and not what has occurred. However, depending on the type of portfolio you are acquiring, a prior servicer may impact your score.

FORECLOSURE PREVENTION POTENTIAL IMPACTS

The servicer of record at the time the status code 68 is reported for the first time in a default episode gets the score.



✓ Any negative impact on the score would occur when a new servicer purchases an extremely defaulted portfolio of loans for which no loss mitigation can be utilized and foreclosure is the only option.

THE IMPACT OF A PRIOR SERVICER ON THIS SCORE IS GENERALLY LOW.

REDEFAULTS POTENTIAL IMPACTS



✓ The score goes to the servicer that filed the incentive claim, regardless of who services it afterwards.

THE IMPACT OF A PRIOR SERVICER ON THIS SCORE IS EXTREMELY LOW TO NONE.

THERE CAN BE A REVERSE IMPACT OF A NEW SERVICER ON A PRIOR SERVICER, WHICH CAN RANGE ANYWHERE FROM NONE TO VERY HIGH, DEPENDING ON THEIR SERVICING AND DEFAULT REPORTING.

SFDMS REPORTING POTENTIAL IMPACTS

The current servicer of record is scored for the default reporting on the loans it presently services. However, there are a few things to keep in mind.

✓ If a prior servicer failed to address a fatal error issue and continued to report month after month and then transferred that issue to an unknowing new servicer, that new servicer could commit the same fatal error.

✓ A prior servicer may transfer an open default to a new servicer, and the new servicer may not be aware that the loan is in default. This will count against the new servicer as a neglected default if further reporting does not occur.

THE IMPACT OF A PRIOR SERVICER ON THIS SCORE IS GENERALLY VERY LOW OVERALL. HOWEVER, THE IMPACT COULD BE GREATER IF THE PRIOR SERVICER OPENED A LOT OF DEFAULT EPISODES AND EITHER FAILED TO UPDATE THEM PRIOR TO TRANSFER AND/OR FAILED TO NOTIFY THE NEW SERVICER OF THE OPEN DEFAULT. THIS CAN BE MITIGATED BY YOUR DUE DILIGENCE PROCESS AND COMMUNICATION WITH THE PRIOR SERVICER.

✓ If MRCs were not filed timely and/or correctly, issues can continue to impact the servicer of record.

THERE CAN BE A REVERSE IMPACT OF A NEW SERVICER ON A PRIOR SERVICER, WHICH CAN RANGE ANYWHERE FROM NONE TO VERY HIGH, DEPENDING ON THEIR DEFAULT REPORTING. THIS ALSO CAN BE MITIGATED BY ENSURING THAT THE MRCs are filed timely and correctly.

LOSS MITIGATION ENGAGEMENT POTENTIAL IMPACTS

- The current servicer of record is scored for claims it files and default reporting of loss mitigation actions it does.
- If a new servicer is purchasing an extremely defaulted portfolio of loans that did not or will not qualify for loss mitigation and if foreclosure is inevitable on a lot of this portfolio, this can have a negative impact on the work-out ratio as well as the reported engagement ratio. For this reason, it is important that you expeditiously move these loans through the process to resolution, whatever that resolution is.
- Conversely, if the extremely default portfolio had little to no loss mitigation solicitation, this could have a positive impact on these same ratios as the new servicer engages in more loss mitigation and reports it and files claims.
- Additionally, if a prior servicer transfers seriously delinquent neglected defaults, this can also have a negative impact on the reported engagement ratio.

THE IMPACT OF A PRIOR SERVICER ON THIS SCORE IS MEDIUM IF A SIGNIFICANT NUMBER OF ALREADY SERIOUSLY DELINQUENT LOANS HAVE BEEN ACQUIRED. OTHERWISE, THE IMPACT IS GENERALLY LOW.

What can you do if you are acquiring a portfolio?

If you get permission of the selling servicer prior to the sale that allows HUD to release data to you on the cases in the portfolio, send an email to sfdatarequests@hud.gov requesting the Portfolio Transfers and Acquisitions Data Request Checklist. In this checklist, we provide instructions on what we need from you and the Seller and the data that we can provide.

Appendix E: SFDART

Log into SFDART

Go to https://hudsfdart.com/, read and accept the terms and conditions to proceed.

Enter your username and password or select "Sign up" to register.

Tip: Be sure to review the "Announcements" Pinboard regularly for news on updates, improvements, and data refreshes.

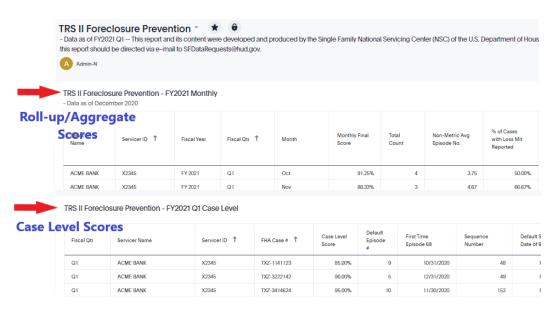
TRSII Scorecards and Case Level Data

Navigate to the "Liveboards" tab.



There you can access the TRS II Scorecard as well as data for the individual elements in the Scorecard.

To access Case Level Data, select and open the Liveboard for the element you wish to explore. There you will see the roll-up score and if you scroll down, you will see the Case Level scores and historical scores.

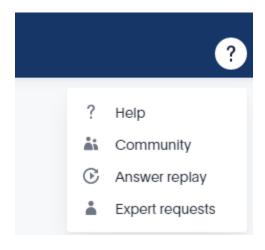


Hovering over the Liveboard will show the "Explore" button on the right side of the page where you can further explore and review your data.



SFDART Help

Once in SFDART, additional help options can be found by clicking the "?" button in the upper right corner of the screen, then selecting the "Help" option. Here you will find information on how SFDART and ThoughtSpot works, training slides, a reference guide, and more.



Revision History

Section	Туре	Effective	Summary
Who Will Be	Addition	FY12 Q1	Procedure for opting out.
Scored			
Who Will Be Scored	Change	FY12 Q1	Using quarter end snapshot data to determine delinquent portfolio size instead of averages over time.
Contact	Addition	FY12 Q1	Contact information that was in the announcement
Information			letters.
Foreclosure Prevention	Addition	FY12 Q1	Added trial payment plan (08) to List 2
Foreclosure Prevention	Change	FY12 Q1	Change to methodology (slight). Bonus point eliminated. Total points required to get a 100% is now 14. 1 point assessed for loss mitigation (formal and informal) and another point assessed for formal loss mitigation.
SFDMS Reporting	Addition	FY12 Q1	Subservicers should report under servicer of record ID in suggestions to increase score.
Loss Mitigation Engagement	Change	FY12 Q1	Change to methodology. Engagement rate is now engagement ratio measured ratio of reported actions divided by 90+ day defaults as opposed to reported actions divided by all defaults. Engagement ratio now has a benchmark of 50% and work-out ratio now has a benchmark of 65%. Both comprise the score with engagement ratio worth 75% of the score and the work-out ratio worth 25% of the score.
Who Will Be Scored	Change	FY12 Q2	Delinquent has been changed to seriously delinquent (i.e. 90 days down or more). Formal loss mitigation claims cannot be filed until the loan is down 90 days or more and since that is used in the scoring criteria, this should be changed.
Foreclosure Prevention	Change - Major	FY12 Q2	Methodology changed. There is a total of 100 available points for every first time in episode new first legal action (default status code 68) reported. Points can be earned as follows: Sliding scale of points for the number of months delinquent Sliding scale of points assessed if the loan was reported as non-borrower occupied 5 points for each type of loss mitigation attempt reported in the default episode; limit of 3. 5 points for an AO ineligible for foreclosure reported prior to the new first legal action. Any loan found to be dual tracked automatically gets 0 points.
Appendices	Addition	FY12 Q2	Appendix A, B, & C based on feedback from webinar. Added Appendix D by removing the information from the narrative so it could be more easily referenced.
Reformatted entire document	Formatting	FY12 Q2	Rearranged how information was presented for clarity. Aldo included CFR & ML references were applicable.

Introduction	Addition	FY12 Q3	Added in clarification of holder versus servicer versus subservicer. Servicers may also request a breakdown of scores by holder.
Foreclosure Prevention	Update	FY12 Q3	Update to dual tracking calculation so looks at 2 cycles before the 68 and then either the same cycle or the cycle after to be considered as dual tracked. Previously looked at same cycle and one cycle before.
Loss Mitigation Engagement	Addition	FY12 Q3	Added in ACD and CWCOT to the work-out ratio calculation.
Extra Credit	Addition	FY12 Q3	Servicers can now count participation in NSC webinar series as well as live events as well as EClass. Staff attendance should be appropriate and is at servicer discretion. Added in extra credit for going paperless.
Appendix E	Addition	FY12 Q3	Included NSC's SOP for reconciling open defaults that require further SFDMS reporting.
Who Will Be Scored	Addition	FY12 Q4	Lender approval status must be active. If FHA has revoked your origination rights, you are not eligible to be scored on your delinquent portfolio.
Contact Information & Extra Credit	Change	FY12 Q4	All distribution of scores will be electronic unless we are unable to contact you electronically.
		End of P	roposed Pilot Period
Foreclosure Prevention	Level 3	FY13 Q1	Changed references of dual tracking to inappropriate initiation of foreclosure.
SFDMS Reporting	Level 2	FY13 Q1	Changed assessment calculation of reporting occurrences less than current defaults to actual case level counts of neglected defaults, which is fairer to the servicer as servicers are now not penalized for reconveyances in this calculation.
Introduction	Level 1	FY13 Q1	Added in appeals section.
Entire Document	Level 1	FY13 Q2	Renamed TRSII.
Introduction	Level 1	FY13 Q2	Added in Scores, Grades & Tiers.
Introduction	Level 1	FY13 Q2	Added in example of scorecard notice.
Introduction	Level 1	FY13 Q2	Updated increased incentives section.
Foreclosure Prevention	Level 1	FY13 Q3	Updated points available, assessment structure, and new codes for which points can be incurred. Points structure is retroactive.
Foreclosure Prevention	Level 2	FY13 Q3	Updated inappropriate initiation to include new codes.
Redefaults	Level 1	FY13 Q3	Added evaluation of non-incentivized loan modifications beginning with Q3. Also removed criteria for timely reporting for partial claims for which no incentive was claimed.
Redefaults	Level 3	FY13 Q3	Updated codes that can trigger no points during the 6- month evaluation period to include the new foreclosure codes.
Loss Mitigation Engagement	Level 3	FY13 Q3	Non-incentivized mortgage modifications counted in the work-out ratio. New SFDMS codes included in the Reported Engagement Ratio.

Extra Credit	Level 1	FY13 Q3	Realigned points that can be earned for training based on availability. This may or may not be only for FY13. Added in 2% extra credit criteria for FY13 only.		
TR.	SII FY13 Used	d to Determine	e Calendar Year 2014 Increased Incentives		
Foreclosure Prevention	Level 2	FY14 Q1	Updated points available to be one assessment for all cases and different points available based on events and not once set of scoring for non-borrower occupied and another for occupied. Episode number greater than 1 earns points like a loss mit action.		
Foreclosure Prevention	Level 2	FY14 Q1	Updated scoring to align with ML 2013-40. Inappropriate initiation during loss mitigation is now in accordance with that ML.		
Foreclosure Prevention	Level 2	FY14 Q1	Scoring for early initiation realigned with ML 2013-40 and CFR.		
Loss Mitigation Engagement	Level 2	FY14 Q1	Best fit option now available for those servicers with a portfolio comprised of 50% or more HFA loans for which we have a waiver on file for loss mitigation.		
Extra credit	Level 3	FY14 Q1	Adjusted points available for webinars.		
Appendix F: Servicing transfers	Level 1	FY14 Q1	Brand new appendix with information for those acquiring portfolios.		
Introduction	Level 3	FY14 Q2	Clarified servicer who will be automatically opted out if did not qualify to score for all 12 months of the fiscal year.		
Introduction	Level 3	FY14 Q3	Rearranged sections; added in increased incentives.		
Extra Credit	Level 2	FY14 Q3	Updated what qualifies for extra credit for training and the points.		
Foreclosure	Level 2	FY14 Q3	Updated the calculation to include additional SFDMS		
Prevention			codes in evaluation per the Q1 notification.		
Appendix E	Level 3	FY14 Q3	Clarified instructions for pulling Neglected Defaults from Neighborhood Watch.		
Public Availability of Scores and Grades	Level 2	FY15 Q1	Scores have been made public as of FY14 Q4.		
Loss Mitigation Engagement	Level 3	FY15 Q1	Clarification on scoring for the reported engagement ratio. No actual change to the metric.		
	FY2016 B	Segan using SF	DART to calculate and issue scores		
FY2017 Revamped	FY2017 Revamped Entire Narrative Document – Available with Q2 Scores; updated policy references to new Handbook 4000.1				
Who Will Be Scored & Opt-Out Option	Minor	FY2017	Redefined servicer categories and opt-out option rules. This is mostly terminology and fundamentally nothing has changed.		
SFDART System	Minor	FY2017	Addition to document.		
Contact Information	Minor	FY2017	Included SFDART contact information.		
Foreclosure Prevention	Major	FY2017	Removing partial claims reported 2014 and after for receiving credit.		
Redefaults	Minor	FY2017	Accepted servicer challenge and incorporated a haiku.		
SFDMS Reporting	Major	FY2017	Clarification added in about servicer of record and reporting servicer.		

			Neglected defaults will include terminations in the short future.
Loss Mitigation Engagement	Major	FY2017	Reported Engagement Ratio will no longer count partial claim actions after FY2017 Q1.
Extra Credit	Minor	FY2017	Updated webinars listed.
Electronic Access Extra Credit	Major	FY2017	Paperless extra credit is going away and electronic access extra credit is getting implemented.
Appendices Updated	Major	FY2017	Streamlined and removed appendices no longer needed.
Appendix B	Major	FY2017	Provides information about Neighborhood Watch
Appendix C	Minor	FY2017	Revised neglected default instructions
Appendix D	Minor	FY2017	Updated servicing transfers with additional information.
Loss Mitigation Engagement	Major	FY2018	Reported Engagement Ratio included the partial claim actions again for FY2018 Q2 as well as included HUD foreclosure moratorium as a loss mitigation count beginning with FY2018 Q1.
Appendix E	Minor	FY2020	Added so SFDART and associated information has its own section; appendix is still under construction pending new go live with new contractor.
Foreclosure Prevention	Minor	FY2020 Q4	Included new default status code 53 as loss mitigation prior to a reported 68.
Redefaults	Major	FY2020	Beginning with Q3, allowed for specific scenarios of COVID-19 loss mitigation to have no impact on redefault score as long as reporting in compliance with policy.
Loss Mitigation Engagement	Minor	FY2020 Q4	Included new default status code 53 in loss mitigation engagement report engagement ratio calculation.
SFDMS Reporting	Minor	FY2020	General notice only of possible future changes with the IT Modernization and the SFDMS system.
FY	2021 New SFD	ART contract	or & platform transition November 2020
Redefaults	Minor	FY2021	Incentive claims reported with an RFD of 31 unable to contact borrower will receive 0 points. Effective FY2021 Q1; previously effective FY2020, but discovered never finalized with contractor.
Appendix E	Minor	FY2021	Added SFDART login and navigation information.
Appendix E	Minor	FY2021	Updated screenshots and instructions for new SFDART.
Loss Mitigation Engagement	Minor	FY2021	Added new COVID-19 Codes 3A, 61, and 38
Redefaults	Minor	FY2021	Added new COVID-19 Codes 3A, 61, and 38
FCL Prevention	Minor	FY2021	Added new COVID-19 Codes 3A, 61, and 38
Loss Mitigation	Minor	FY2022	Added new COVID codes, Combo plans, and HUD
Engagement			Moratorium actions to calculation
Neglected Defaults	Minor	FY2022	Updated instructions to direct users to SF-DART instead of Neighborhood Watch for their Neglected Defaults.
General updates	Minor	FY2022	General updates to update language and change references to FHA Connection for SFDMS reporting to FHA Catalyst.
Redefaults	Major	FY2023	Added new PT codes and 1D and 1J CWCOT codes to the redefaults calculation.
FCL Prevention, Redefaults, Loss	Major	FY2023	Added new Recovery Partial Claim code 50 to the Loss Mitigation code lists for calculating each of the scoring

Mitigation Engagement			elements. Updated and removed some notification text about when codes were added to each element.
Redefaults	Major	FY2024	Modified the calculation logic for redefaults to be based on the forbearance agreement date and the agreement date of the loan modification
Training Extra Credit	Major	FY2024	Introduced the waiving the 1 month score of the worst performance in a single element if a Servicer has achieved the full training extra credit