

Step-by-Step Guide: HCV Forecasting Tool

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## Introduction

Simply, the objective of the Two-Year Tool (TYT) is to analyze a PHA's utilization situation, which includes running basic leasing and spending scenarios to better inform decisions going forward in an effort to optimize the program. The guidance that follows is a detailed explanation of the use of this tool. There are many variables that affect a PHA's HCV program, some outside of a PHA's control and some that can be impacted by policy and operations; variables including Congressional funding, cost per unit trends, the rate at which participants leave the program (i.e. the attrition rate), and the rate at which vouchers are successfully leased (including both overall success and time-to-success). As such, many of the steps in this guide require judgment, as determining the value of projection variables can be subjective.

The key to a useful projection is consideration of these variables, and with that consideration, informed decisions can be made.

There are two sections specific to HUD and one specific to PHAs; these sections are labelled as such.

We encourage you to visit the HCV Tools Site, found here, as well as the bite-size training videos, found here.

# HUD-Specific (Part I)

### Process

The goal of the TYT is to facilitate a conversation with the PHA, in order to help in developing an informed strategy, for both the current and the following year, regarding voucher issuances, costs, and other decisions, in order to run an optimal and stable Housing Choice Voucher (HCV) program, to the extent allowable. The TYT allows for a straight-forward analysis using all of these variables beginning with the Monthly Utilization Report and ending with a conversation with the PHA.

You are encouraged to share forecasts with the PHA to facilitate your discussion with them but be careful to label and/or characterize the TYT as "draft" or "for discussion only". HUD does not dictate, nor require, a PHA to follow a specific leasing scenario. *To restate, PHAs make the final decisions, and HUD does not specify the number of vouchers a PHA should issue or lease.* 



# **PHA-Specific**

## Settings

This workbook makes use of Visual Basic for Applications (VBA), a programming language used for many Microsoft Office applications. As the "running" of certain types of code creates security concerns, Microsoft sets up much of its Office Suite to default to a higher security level. In order for Tool to operate, one must change a few settings before opening the Tool. *Important note*: you may want to reset your settings after using the Two-Year Tool. <u>Here</u> is a little video to assist in this process.

Additionally, based on changing Microsoft security settings, it is recommended that when users download the file from <u>here</u> to create their own TYT, please save the file to the desktop and open the file from there. This allows Microsoft to "trust" the file.

(NOTE: Settings are particular to users; some or all of these steps may not be required by users.)

The images below may vary slightly depending on your version of Office, but the substance of the changes should remain the same. Below are the steps, with images, to allow the Tool to run appropriately.

- 1) Open a blank workbook in Microsoft Excel.
- 2) Go to File  $\rightarrow$  Options
- 3) Then Trust Center  $\rightarrow$  Trust Center Settings

Excel Options		? 🔀
General Formulas	Help keep your documents safe and your computer secure and healthy.	
Proofing	Protecting your privacy	
Save	Microsoft cares about your privacy. For more information about how Microsoft Excel helps to protect your proceed see the privacy statements.	rivacy, please
Language	Show the Microsoft Excel privacy statement	
Advanced	Office.com privacy statement	
Customize Ribbon	Customer Experience Improvement Program	
Q k Access Toolbar	Security & more	
Ins	Learn more about protecting your privacy and security from Office.com.	
Trust Center	Microsoft Trustworthy Computing	
	Microsoft Excel Trust Center	l I
	The Trust Center contains security and privacy settings. These settings help keep your computer secure. We recommend that you do not change these settings.	er Settings

4) There are two main settings to uncheck – one within "Protected View" and one within "Macro Settings". In "Protected View", please *uncheck* "Enable Protected View for files originating from the Internet".



5) In "Macro Settings", please check "Enable all macros...".

Trust Center		? ×
Trusted Publishers	Macro Settings	
Trusted Locations	Disable all macros without polification	
Trusted Documents	<ul> <li>Disable of macros with notification</li> </ul>	
Add-ins	Disable all macros except digitally signed macros	
ActiveX Set 15	Enable all macros (not recommended; potentially dangerous code can run)	
Macro Settings	Developer Macro Settings	
Protected View	Trust access to the <u>V</u> BA project object model	
Message Bar		
External Content		
File Block Settings		
Privacy Options		

6) In "ActiveX Settings", please check "Enable all controls...".

Trust Center	2 ×
Trusted Publishers	ActiveX Settings for all Office Applications
Trusted Locations	Disable all controls without notification
Trusted Documents Trusted Add	<ul> <li>Prompt me before enabling Unsafe for Initialization (UFI) controls with additional restrictions and Safe for Initialization (SFI) controls with minimal restrictions</li> </ul>
Add-ins	O prompt me before enabling all controls with minimal restrictions
ActiveX Settings	Enable all controls without restrictions and without prompting (not recommended; potentially dangerous controls can run)
Macro Settings	
Protected View	$\checkmark$ Safe mode (helps limit the control's access to your computer)
Message Bar	
External Content	
File Block Settings	
Privacy Options	

- 7) Close Microsoft Excel and open the Two-Year Tool.
- 8) Again, based your Housing Authority's IT policy, you may want to revert the above changes in security setting after using the Two-Year Tool.
- 9) Any issues whatsoever, feel free to contact Patrick at patrick.j.hatch@hud.gov.

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## **Monthly Utilization Report**

For HUD users, the most recent version of the Monthly Utilization Report can be found <u>here</u>. For PHA users, the most recent version can be found <u>here</u>. The Monthly Utilization Report serves as the "launching pad" for the Two-Year Tool; in other words, it is the source of the data that is moved into the TYT. The report contains updated VMS and PIC data. Upon opening the Monthly Utilization Report, an analyst will see below.

For the vast majority of tools, you will first enter the five-character PHA Code (e.g., MA002), into the yellow PHA Code box. Second, hit enter and you will see the PHA name populate. Third, after making sure no other TYTs are open, select the blue "Open Two-Year Tool" button. This will open and populate the Two-Year Tool for the selected PHA. To note, if an analyst is exploring the effects of a possible transfer of one PHA's program to another, you will note the "Transfer PHA Selection" just below. Enter the receiving and divesting PHAs. The two PHAs information will be combined, and an analyst will be able to run a Two-Year Tool for a combined PHA.



\* For HUD users, this report contains lots of

data, outside even of what is moved over into the Two-Year Tool. Please note the additional tabs at the bottom. This information can also prove useful in determining the details of certain TYT numbers.

\*\* For both HUD and PHA users, when you click "Open Two-Year Tool", you will be asked a few things. The first section, "Default Variable Adjustments" asks about carrying forward some of the changes made in prior tools. Select the

fault Variable Adjustments	Offset PBV Attrition
ich variable(s) shall we carry forward into this Two-Year Tool Variables — Success Rate (SR)	The Two-Year Tool calculates attrition based on all leased units, including, when applicable, leased PBVs. Generally, attrition doe apply to the PBV program in the same way; when a PBV unit is vacated, it is then filled by a new family. To adjust for this, by circling "Official" is will include in COlump C filler increasing
Absent a choice, the 180-day PIC success rate will be used	leased units), the related PBV attrition. In other words, it offsets PBV attrition.
180-day PIC SR:	Offset PBV Attrition (if applicable)?
365-day PIC SR:	C Don't offset
Prior TYT SR:	
	PUC PUC Goosel
Attrition Rate:	Based on a strong per unit cost trend, this tool may automatically trend the per unit cost (PUC). This trend looks at the prior 12 months of PUC. You will see this trend in Column M of the
Lease Up Time	Projection Tab and may adjust it there, or in Cell D35 of the "PUC Analysis" Tab.
Time from Issuance to HAP:	Trend the PUC (if applicable)?
0-30 Days:	<ul> <li>I have a fever, and the only prescription is more PUC Tranding</li> </ul>
31-60 Days:	C a su s
61-90 Days:	O Don't trend
91-120 Days:	Note: Kindly keep in mind temporary changes due to PS movement, income loss/gain, etc.
121-150 Days:	
Per Unit Cost	Success Rate Tracking
December Year 1 PUC:	Were you tracking success rates in the last Two-Year Tool (submit by HUD) and want to bring all of that excitement into this Two-Yea Tool?
Issuances	As much as I enjoy punching numbers into spreadsheets, let's go ahead and bring it forward!
Year 1 Total:	C Negative, Captain.
Last IP Solution	FMCer?
update [180 day	There's always money in the banana

variable(s) you would like to use in the TYT.

An analyst is also asked if the Two-Year Tool should be generated with PBV attrition being offset (as these units should be filled upon vacancy). Offsetting attrition will occur in the leasing chart, Column G. The default option is to offset.

The user is also asked if the Tool should automatically trend the PUC based on past PUC movement (must have a strong, positive correlation to trend). The default is to trend.

Additionally, the user may choose to carryforward the work done on the Success Rate Tracker tab that was previously submitted by HUD in a Two-Year Tool.

Finally, there is also an option to say that the user is in the FMC. If that box is selected, the Two-Year Tool will open on the "Additional Disbursement" tab.

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# **Two-Year Tool Detailed Steps**

## **Two-Year Tool Variable Sections**

After clicking the "Open Two-Year Tool" button in the Utilization Report, the TYT will open. Broadly speaking, the cells in yellow are editable by the analyst – they can be updated, changed, or zeroed out. The other cells are locked and are populated from the Utilization Report or are formula driven.

This report will walk through the primary sections; please see the blank tool below.



### **#1 - Beginning Year Reserves**

The tool is populated with the HUD-established CYE HHR (see reconciliation enclosure), the HUD-Estimated Restricted Net Position, the PHA-Held Cash as 12/31 of the prior year (from VMS), the HUD-Reconciled HHR, and the VMS-reported prior calendar year-end (CYE) RNP.

For purposes of budget authority, the tool uses the cash-supported year-end reserves (total reserves). It starts with the HUD-Held Reserves, adjusts for any PHA-Held Reserves – as calculated by the Financial Management Division (FMD) – to arrive at a total reserve (HUD-Reconciled) number. This number is then checked against cash at the PHA, to assure the number is fully supported by available dollars. Finally, a floor is put in place to assure the PHA does not start the year with reserves below 0.

In the example below, the PHA started with HUD-Held Reserves of more \$8.9 million. The FMD calculated an under disbursement (PHA spent more money than was disbursed) for the prior year of \$153K. This \$153K, for prior year expenses, will be disbursed from the HUD-Held reserves to make the PHA "whole" for last year, thus lowering the amount available to spend this year. This, then, allows the tool to use the remaining budget authority in reserves for current year expenses. Were the "Excess Cash" to have been positive, and the cash lower, the tool would automatically have added the lower of the two to the HHR to arrive at the "Total Cash-Supported Prior Year-End Reserves". Note: the vast majority of PHAs report more than enough cash to cover the "HUD-Estimated" RNP.

Finally, the bottom box shows a comparison of what HUD calculates a PHA's RNP to be against to what the PHA reports. These two numbers should be quite close. Please investigate differences with the Financial Management Center (FMC) financial analyst (FA).

Total Cash- Supported Prior	¢7 560 007	S10 741 016 50		н	UD-Held Reconci Cash Suffic	liation - 12/31/20 iency Check	22
Year-End Reserves	97,503,037	ə IU,74 I,U IO	90	HUD-established CYE HHR	\$8,93	1,650	HUD-established CYE HHR
	Total F	unding		HUD-Estimated Restricted Net Position	(\$152,902)	\$3,989,873	PHA-Held Cash 12/31/2022 (VMS)
Total Funding Available	\$366,771,873	\$368,877,916	\$380,854,555	HUD- Reconciled	\$8,778,748	\$12,921,523	HUD-Reconciled (Cash Capped)
				Lower of H17/I17 (May Override)	\$7,56	9,097	Lower of H17/I17 (May Override)
		HUD	Reconciled RNP	v PHA-Reported	RNP		
				HUD v. PHA difference: \$1,516,892.00 or 0.4% of Eligibility	(\$1,669,794)	<eoy rnp<br="" vms="">======= HUD-estimated RNP&gt;</eoy>	(\$152,902)

#### **#2 - Updated VMS information**

An analyst should retrieve and input the most current VMS information into the TYT. This includes, among other items, current year unit months leased (UMLs) and current year housing assistance payments (HAP). This information is entered into the "Actual UMLs" and "Actual HAP" columns, in the corresponding month.

The TYT includes a tool that will update all appropriate data in the TYT, after retrieving the Data Collection Report (DCR) from

2023	UMAs	Actual UMLs	Actual HAP	Vouchers Issued/Projected to be Issued	Other Planned Additions/ Reductions
Jan-23	15,998	15,558	\$27,721,875		
Feb-23	16,013	15,554	\$27,989,721		
Mar-23	16,013	15,692	\$28,807,353		
Apr-23	16,005	15,655	\$28,924,618		
May-23	16,147	15,847	\$29,600,831		
Jun-23	16,147	15,892	\$29,799,358		
Jul-23	16,194	0	\$0		
Aug-23	16,194	0	\$0		
Sep-23	16,194	0	\$0		
Oct-23	16,257	0	\$0		
Nov-23	16,257	0	\$0		
Dec-23	16,257	0	\$0		

VMS, automatically. Please see "Access Additional Tools".

One key piece of information to include are the vouchers on the street. The user has two choices when updating data in the "Vouchers Issued/Projected to be Issued" column. In lieu of data on the number of vouchers issued *each month* by the PHA, an analyst can use the total vouchers on the street from the single, most recent month. This can be found in VMS. This method may be replaced with historic actual vouchers issued if available. *However, when using vouchers on the street, we only use them for the most recent month, with no data input for prior months, otherwise we would be double counting.* 

The bottom of the TYT contains a "Graphs" button that will allow the user to choose from a few key graphs. Also, there is a comment box at the bottom of the tool that states key considerations to consider when updating and analyzing a tool, including information on RNP and SPVs. (In the case that a PHA has a PBV or RAD program, a "PBV.RAD" tab will appear showing historical information related to the PHA's PBV and/or RAD program, including information from VMS, PIC, and other HUD systems.)

Graphs	FNANCIAL: Beginning Year: Cosh & Investments (VMS) of \$4,964.709 compares to RNP (VMS) of \$87,552. Current: VMS Cash & Investments of \$4,797,753 compares to VMS RNP plus UNP of \$4,470,243. S leading actual focus on the 49 unleased VASH vacaners. PDVs: Currently, the PNA reports 106 leaded PDVs, for a leaded PDV rate of \$55. Additional leading schedul focus on the 101 unleased PDVs, for a vacancy payments on 0. Finally, the PNA reports 0 PDVs under AHAP. Most importantly, the TWo-Year Tool is not a problem to be solved, but a reality to be experienced.	SPVs: Additio which the Ph
	Ready, Set, Graph       ×         Select a Graph       •         Issuing/New Leasing/UMLs       •         Spending v. Funding       •         Historical Issued, Not Leased (VMS)       •         Historical UMLs       •         Historical Spread       •	

### **#3 - Leasing Rate Variables**

#### Success Rate

The success rate (Cell K5) is the percent of issued vouchers that are successfully leased (and not returned to the PHA). For example, if a PHA issues 10 vouchers and 7 are leased-up with 3 coming back to the PHA, the PHA's success rate is 70 percent (7/10). The default success rate used in the tool is 70 percent but should be updated with the actual PHA's rate where available. This can be obtained from the PHA; additionally, the TYT provides a tool that allows for an analyst to track issuances and lease-ups to determine an actual success rate. Please see "Access Additional Tools".

### Annual Turnover Rate (Attrition Rate)

The annual turnover rate (Cell M5) is the percent of the program that turns over each year. For example, if a PHA has 100 leased families, with a total of 10 end of participations (EOPs) for the year, the attrition rate is 10 percent (10/100).

The default attrition rate used in the Tool (Cell M5) is a staggered 12-month snapshot of EOPs, then compared to UMLs to generate an attrition rate. The information found below (Cell M6) is information as of the end of the prior month.

The amount of time it takes a PHA to perform the work of

entering 50058 EOPs in PIC varies, in some cases taking a month



or more. So, this staggered snapshot likely gives PHAs enough time to input all EOPs; for example, data for the 12 months ended 12/31/2022 would be pulled at the end of March 2023, or later. However, that data is older and may not capture any recent, larger EOP trend movements (though those are not frequent). So, the tool has two numbers – one likely complete, though delayed; the other, potentially incomplete, though current. In many cases, the numbers are close. In other others, it may warrant a conversation with the PHA to determine the best number to use in the Tool. Comparing the data is the key here.

Of course, if some other information is known that would cause the going-forward EOP rate to differ from these historical numbers, the Tool should use whatever rate is most likely to reflect attrition going forward.

### Time from Issuance to HAP Effective Date

The time from issuance to HAP effective date (Cells K8-K12) is the speed at which vouchers issued are leased. Using the number from the success rate example above, say of the 7 that lease up, 2 lease up in the first 30 days, 1 in the 31–60-day range, and 4 in the 60-to-90-day range. In that case, 28.5 percent would be in the "% Leased in 30 days" cell (2/7), 14.3 percent in the "% percent leased in 30 to 60 days" box (1/7), etc. As with the success rate, this information is pre-populated with default variables. The TYT provides an additional tool that allows for an analyst to better determine a PHA's actual rates; please see "Access Additional Tools". The information used here is only to *estimate* the speed at which vouchers lease up; for example, vouchers may lease up at varying times during the month but be put into the same 30-day group. This will inexactly measure some HAP costs, but it will provide a decent estimate overall.

### **Estimated Inflation**

This box does not allow for user input. It is populated when HUD receives estimated inflation numbers for the following year from PD&R and incorporated into the estimated funding for the following year. Individual PHA inflation factors can make a large difference during the planning process.

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#### #4 - Per Unit Cost (PUC)

Per Unit Cost is the amount each voucher costs the PHA, on average, per month. The Two-Year Tool populates with actuals, where available, and then uses the last known actual going forward. In some cases, the last actual may contain an aberration that isn't reflective of future months PUC. In many cases, PUCs are trending up. As a result, in all cases, an analyst should review this information and determine what modifications to make to the "Manual PUC Override" column.

The TYT contains a tab entitled "PUC.RB Analysis" that allows an analyst to examine the PUC and rent burden trends. This tab, as seen below, contains a range of information that should help inform an analyst when adjusting PUCs in the "Manual PUC Override" column. There is a drop-down that allows a user to automatically transfer projected PUC trends to the Projection Analysis Tab. PLEASE EXERCISE CAUTION when using this option, as the projection, carried forward, is using data that may include aberrations, etc. that are not indicative of future trends. The tab also contains a table that helps a PHA get an idea of subsidy standards compared to peers, a chart showing rent burden over time, as well as a chart looking at a unit-weighted two-bedroom FMR over time.

PUC: Manual PUC Actual/Projected Override \$1 117 \$1,121 \$1,124 \$1,124 \$1,124 \$1,124 \$1,124 \$1,124 \$1,124 \$1,124 \$1,126 \$1,126 \$1,126 \$1,126 \$1,124 \$1,126 \$1,126 \$1,126 \$1,126 \$1,130 \$1,130 \$1,130 \$1,130 \$1,130 \$1,130 \$1,130 \$1,130 \$1,130 \$1,129

Some key questions to consider:

- Is the most current month's PUC indicative of cost trends, or is it an aberration?
- Does the graph indicate a trend that using the last actual would omit?
- Do the graphs indicate a need to address rent burden by examining payment/subsidy standards?



In cases where PHAs made significant prior period adjustments (going back and changing prior VMS-reported months) that aren't picked up in the Monthly Utilization Report, the TYT contains a tool that allows for the quick input of updated prior year UMLs and HAP. Please see "Access Additional Tools".

There is a button "Material New Units at a Material New PUC", that allows a user to incorporate newly funded vouchers that are, in size and/or PUC, enough different from the program-wide PUC to sway the overall average.

There is a button that allows a user to make adjustments for abated units.

Lastly, not pictures, there is an area that evolves based on waivers available, etc. related to helping a PHA see what options may be available to try and reach their payment standards higher than typically allowed.

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### **#5 - Budget Authority**

The TYT allows for an analyst to run scenarios using different Years 2 and 3 HAP prorations (Cells H6 and H7) and Admin Fees percentages (Cells H11 and H12).

A proration of HAP Funds and/or Admin Fees means a PHA is eligible for \$XX dollars, but because Congress appropriated an amount less than eligibility, the amount needs to be reduced to match the available dollars.

ACC/Funding Information			
ACC	Current Year (2023)	Year 2 (2024)	Year 3 (2025)
Beginning ACC Vouchers	15,998	16,257	16,257
Funding Components	Current Year (2023)	Year 2 (2024)	Year 3 (2025)
<u>Initial BA</u> <u>Funding</u> (net offset)	\$355,601,976	\$353,716,693	\$374,396,473
Offset of HAP Reserves	\$0	\$0	\$0
Set Aside Funding	\$0		
New ACC Units Funding	\$3,600,800	\$2,106,043	\$0
Total ABA Funding Provided	\$359,202,776	\$355,822,736	\$374,396,473

New awards can be added manually via the "New ACC Units" tool found in the "Access Additional Tools" button.

## **Two-Year Tool Analysis**

Understanding the variable input sections allows for the real work to being, the analysis (see the \* on the TYT – page 5):

Leasing and Spending Outcomes: Current and Following Year Projections

97.3%

90.3%

92.1%

94.6%

95.1%

105.2%

UML % of ACC

(UMA)

HAP Exp as %

of All Funds

HAP Exp as %

of Eligibility only

- 1. Assess key spending and leasing projection results for Years 1 and 2. This is an initial check of a PHA's position.
- 2. Test various issuance and PUC scenarios for the remainder of the calendar year and the following year (even, in "Access Additional Tools", Year 3 and 4), determining how to best optimize leasing and spending. As we can see, this PHA has a CYE (Year 1) estimated reserve of 10.6 percent and a CYE (Year 2) estimated reserve of 5.5 percent. You may also notice that the PHA started Year 1 with an estimated 2.0 percent reserve. Increased spending is supportable and warranted.
- 3. Discuss with the PHA, Section 8 management, etc.

As for Year 3, the tool shows the PHA will end with 4.6% in reserves.

The Year-End results are duplicated in the "Summary Outcomes" box below. This allows an analyst to run leasing/spending scenarios without constantly scrolling up and down to the chart outcomes chart on the right.

onstantly scrolling up and down to the chart outcomes chart on the right.	Projected 12/31 Total HAP Reserves	\$38,055,180	\$19,481,443
Summary Outcomes ×	HAP Reserves as % of ABA (Start: 2.0%)	10.6%	5.5%
UML % of ACC (UMA)         97.3%         94.6%           HAP Exp as % All Funds         90.3%         95.1%			
HAP Exp as % of Elig. 92.1% 105.2%	End o	of Year 3 Results	(2025)
HAP Reserves - % ABA	\$17,104,566	4.6%	Projected Total HAP Reserves ======= Reserves % BA

Additionally, the box will highlight, in red, situations where a PHA 1) exceeds its UMA allocation; 2) exceeds its available funds, thus the tool is projecting a shortfall; or 3) shows greater than X percent reserves based on size (<250 units, 12%; 250-499 units, 6%; >500 units, 4%) at the end of the year AND is leasing less than 95 percent of its available funds. It is IMPORTANT to note that each PHA's leasing situation is unique and must be examined as such – do not run a tool to just avoid a red box.

# A) Administrative Analysis

In addition to analyzing a PHA's HAP projections, the TYT also contains a projection that analyzes a PHA's administrative fees, expenses, and reserves to determine the going concern status. The TYT contains a summary of this information (with additional information found in "Access Additional Tools").

The summary shows information related to operating revenues and expenses. The TYT will compare a PHA's administrative spending per UML to its peer groups (both Earnings/UML & Size and Statewide), as well as show the amount of Unrestricted Net Position (UNP) with which a PHA is

Administrative	Fees Analysis	See Detail	2023	2024
<= 7,200 UMLs (No Proration)	> 7,200 UMLs (No Proration)	Admin Fees Earned (PY: \$22,843,354)	\$24,645,854	\$21,460,808
\$148.89	\$138.95	Expense	\$23,960,407	\$23,311,644
		Expense %	97.2%	108.6%
compared to its Earnings/UML of \$124.41 compared to its Earnings/UML & Size peer group of \$90.81 (a difference of 27%) and its state peer group (of all PHAs in the state) of \$112.00 (a difference of 10%).		Based on the most re- has a project (\$25,291,640) (or -10 a 2024 CYE UNP of (\$ Earned Admin Fees).	cent, official (end of f ed 2023 Calendar Yea 12.6% of CY 2023 Ear \$24,606,193) (or -114	iscal year) UNP, ir-End (CYE) UNP of ned Admin Fees) and .7% of CY 2024

projected to end the year. In this example, the PHA is spending \$124.41 on administration per UML based on its submitted VMS information, and this compares to its peer group with similar revenue and size of \$90.81. Quite a difference. PHAs in the same state, regardless of revenue per unit or size, are more comparable - \$112.

There are no direct variables to manipulate when it comes to the Administrative Fees Analysis (indirectly, increasing leasing increases UMLs which increases admin fees earned). Broadly, the analysis examines a PHA's last official reported UNP, records actuals and projections where needed to estimate year-end UNPs, while taking into account current ports. It is only an estimate but serves as a great starting point for analysis. (NOTE: This analysis only considers a PHA's reported administrative reserves and the associated administrative earnings and expenses. It does not include potential, additional outside funds. An analyst must also take into account oddities like non-cash expenses on accrued pension liability.)

\* The Administrative Fee Analysis Tab contains the support for the above chart. For estimating future month administrative expenses, the TYT takes the average of expenses since the start of the prior year and uses that number going forward. This can be adjusted by simply unprotecting the sheet (no password). Also, when estimating ports, the TYT uses the amount of ports to date for the year, then estimates to the end of the year using last actual. Additional information can be found in the comments within cells.

# **B) Access Additional Tools Button**

The TYT contains other tools via the "Access Additional Tools Button" – which has been alluded to throughout this document. Each of these additional tools contains instructions for its use, but an overview is provided below.



New ACC Units:	Information input here, based on new unit awards such as TPVs, loads into the TYT, so the proper UMAs and BA are included in the analysis.
Budget Authority Detail:	Displays the funding detail, as well as new increments information, from HUDCAPS.
Summary Document:	Based on the TYT work, creates a one-page document that can be easily printed and presented as an executive level summary of the tool prepared.
SEMAP Data:	This displays information related to historical PIC Indicator Scores and Designations, as well as the prior year's leasing indicator scoring information.
FMC Add'l Disb/Cash Mgmnt:	Helps PHAs track cash status for monthly payments, as well as estimate monthly HUD-Held Reserves; the FMC utilizes this tool for additional disbursements.
Success Rate Tracking:	Allows a PHA to track actual success rate and time-to-success variables, as well as waiting list issuance success rate and, if needed, to modify the tool to look at lease-up rates in excess of 150 days.

Input Accrual Information:	Allows for the TYT to capture HAP expenses not reported in VMS.	
VMS Data Upload:	Updates selected year with Data Collection Report from VMS. Also, this tool will load a copy of the VMS DCR into the TYT as a separate tab.	
Years 3 and 4:	Allows for a PHA to analyze its program into the 3 <sup>rd</sup> and 4 <sup>th</sup> years.	
Administrative Fee Analysis:	Provides detailed information related to projecting administrative revenue and expenses.	
Waiting List Management:	Analyzes (after inputting waiting list success rate; user may use "Success Rate Tracker" to track this) the number of people from the waiting list needed to meet projection goals.	
PBV/RAD Breakout:	Allows a PHA to run projection scenarios (e.g. leasing, PUC adjustments, etc.) by program type – PBV v. non-PBV, or even to break PBV into RAD1/non-RAD 1 PBV.	
SPVs:	Examines historical SPV leasing and spending.	
Nesting TYTs:	Allows a PHA to examine, where applicable, their Emergency Housing Voucher (EHV) and Mainstream (MS) Program, both of which are separate and distinct from the PHA's larger HCV program. Additionally, it allows a PHA to analyze a PHA's VASH program, with some caveats, on its own (NOTE: VASH <i>is</i> part of the larger HCV program).	



MS:Allows the user to run a MS-specific TYT and related tools.EHV:This allows for a specific analysis of a PHA's EHV program, in some ways like the<br/>regular tool. However, this program is unit-based, not budget-based. This tool contains a<br/>referral tool, that will allow one to determine the needed referrals to reach varying goals.VASH:This allows for a specific analysis on a PHA's VASH program, in much the same way as<br/>the tool works for a PHA's overall program. Also, this tool contains a referral tool, that<br/>will allow one to determine the needed referrals to reach varying goals.

# HUD Specific (Part II)

## **PHA Conversation**

It is at this point that HUD would provide the TYT to the PHA and obtain any projection that the PHA may have done. This will allow for a discussion of a PHA's plans. To restate, HUD's TYT is not a directive to the PHA on what to do; the HCV program is the PHA's HCV program. Final decisions rest with the PHA. The purpose of the discussion is to:

- 1. Determine if the PHA has a plan and whether it is based on a projection.
- 2. Determine if assumptions are reasonable and the key factors that went the TYT: funding, RNP, PUC, attrition rate, success rate, etc. are as accurate as possible. Here we are trying to help them avoid any major errors, as well as better inform our own assumptions.
- 3. Highlight any leasing opportunities or potential overleasing/overspending possibilities.
- 4. Discuss the PUC trend and the program decisions affecting PUC, notably payment standards and subsidy standards. PHA policies impacting PUC inherently contain tradeoffs. The objective is to ensure a PHA is deliberate and informed in making decisions and knowing the repercussions of those decisions.
- 5. Highlight the impact of decisions on following years and tentatively plan a course of action that stabilizes leasing and spending through the following year and into the future.
- 6. Demonstrate scenario testing so the PHA can see the different funding possibilities in the second and third years and position the PHA accordingly, seeing how much lead time they may need for attrition or issuing.
- 7. Have the PHA decide a tentative voucher issuance strategy for the current and following year, subject to monthly update.

### **InfoPath Input**

After completing the TYT, and discussing with the PHA, the final step is to load the information – from both the tool and the conversation – into the PHA's InfoPath checklist. Specific numbers from the TYT can be uploaded to InfoPath via the buttons found on the "IP Input and QA Check" Tab. *First*, assure you have read through the Quality Assurance (QA) Checklist (pictured below). It serves as the *essential* "Have I?" to ensure a high-quality checklist. Areas of concern will be highlighted in red. *After doing the QA check*, an analyst may upload and populate InfoPath.

<i>,</i>				
	Quality Assurance Check			
	Topic	TYT Input	QA Question	
P H A :	Success Rate (Cell K5)	70%	Have you obtained the actual PHA success rate, rather than use the default 70%? Please address in the checklist if you use the default success rate rather than obtaining a success rate from the PHA.	
	Time from Issuance to HAP Effective Date (Cells K8 -K12)	2.28	Have you obtained the actual time it takes from issuance to HAP effective date, rather than use the default 2.28 months? Please address in InfoPath if you use the default time from issuance to HAP.	
	PHA-Reported RNP v. FMC Excess Cash	0.00	If the PHA-Reported RNP is materially more/less than FMC - have you determined why? Please address in the checklist.	
	End Of Participation Rate (Cell M5)	0.0%	Have you validated the auto-populated EOP rate with the PHA, i.e. checked in with them to see if the number is reasonable? Does it reflect PIC?	
	Per Unit Cost Used in Projection	See "PUC.RB Analysis" Tab	Have you determined that the last actual PUC is reasonable going forward (see "PUC Analysis" Tab)? Did you discuss with the PHA? If needed, have you used the Manual PUC Override (Column M)?	
	Utilization Performance: 2020 - Proj. Year End HAP Reserves %	0.0%	If 12/31 HAP Reserves show red (based on PHA size), have you discussed leasing potential or potential shortfall issues with the PHA? Please address in checklist.	
	Utilization Performance: 2021 - Proj. Year End HAP Reserves %	0.0%	Ideally, you and the PHA have discussed tentative leasing plans into Year 2. Is this reflected in an issuance scenario?	
	Vouchers on the Street	0	Have the most recent month's uncontracted vouchers on the street (in VMS) been entered in Column F - unless you have obtained from the PHA the ongoing number of vouchers actually issued for the last several months?	
	Issuance/Leasing Scenario		Has a projected leasing scenario been discussed with the PHA for the current year? For the following year? Is this displayed in the forecast in the form of future months issuances in Column F? Please discuss.	
			Data Upload	

## Conclusion

With increased exposure, the Two-Year Tool becomes increasingly easy to use. Stop laughing. For real. Its use will help HUD and PHAs, working together, serve more families better. The running of a successful HCV program is built on planning and adjusting; the tool was created to do just this. Please do not hesitate to reach out and ask questions.