

Haida Corporation
ICDBG FR-6100-N-23 CFDA: 14.862
Economic Development Project, 2017 Submission

TABLE OF CONTENTS

I. MANDATORY FORMS FOR SUBMISSION

Cost Summary (HUD-4123)
Implementation Schedule (HUD-4125)
Application for Federal Assistance (SF-424)
Applicant/Recipient Disclosure/Update Report (HUD-2880)
SF LLL – N/A

II. APPLICANT REQUIRED DOCUMENTS

Code of Conduct
Haida Corporation Resolution 2017-1 in Support of the Grant Submission
Resolution – Tribal Approval for Haida Corp. to Apply (HCA Resolution 2017-004
Resolution - Citizen Participation 24 CFR 1003.604(a) (HCA Resolution 2017-004
Indirect Cost Statement for de Minimis Rate
Summary/Abstract

III. TABLE OF CONTENTS

Rating Factor 1 Capacity of Applicant: Narrative
Sub-Attachments: Factor 1

Haida Corporation Organizational Chart
Proof of Eligibility
Audit Sections from Haida Corporation 2015 Audit

Rating Factor 2 Need / Extent of the Problem: Narrative
Sub-Attachments: Factor 2

Map of Affected Area
Photos of the Community
Photos of the Property
Household Data Collection Methods and Survey
Income Data by Household
Demographic Data Statement – Hydaburg, 2017

Rating Factor 3 Soundness of Approach: Narrative
Sub-Attachments: Factor 3

Aerial View of Land for Café/Washeteria

Floor Plan and Conceptual Drawings for Café/Washeteria
JYL Fee Proposal Letter
Professional Cost Estimate for A&E
Professional Cost Estimate for Construction
Financial Analysis
Letter of Commitment to Operate and Maintain the Facility
Operations and Maintenance Plan for the Facility

Rating Factor 4 Leveraging Resources: Narrative

Sub-Attachments: Factor 4

Haida Corporation Match Commitment Tribal Resolution (2017-6)
Hydaburg Cooperative Association Letter of Match Commitment
Property Value Documentation

Rating Factor 5 Comprehensiveness and Coordination: Narrative

Sub-Attachments: Factor 5

Letter of Support from City of Hydaburg
Letter of Support from Xaadas Kil Kuyaas Foundation
Excerpt from Haida Corporation 2016 Strategic Plan
Excerpt from Hydaburg 20-Year Community Development Plan (2016-2036).

Indian Community Development Block Grant (ICDBG)

OMB Approval No. 2577-0191
(exp. 4/30/2018)

1. Name of Applicant (as shown in Item 5, Standard Form 424)	2. Application/Grant Number (to be assigned by HUD upon submission)
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3.	<input type="checkbox"/> Original (check here if this is the first submission to HUD)	<input type="checkbox"/> Revision (check here if submitted with implementation schedule as part of pre-award requirements)	<input type="checkbox"/> Amendment (check here if submitted after HUD approval of grant)	Date (mm/dd/yyyy)
----	---	--	--	-------------------

[illegible]

** No more than 10% of ICDBG funds requested may be used for technical assistance. If funds are requested under this line item, a separate project description must accompany the application to describe the technical assistance the application intends to obtain. Only technical assistance costs associated with the development of a capacity to undertake a specific funded program activity are eligible (24 CFR 1003.206).

Public reporting burden for this collection of information is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. This agency may not collect this information, and you are not required to complete this form, unless it displays a currently valid OMB control number.

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Instructions for Item 4.

Project Name and Project Category

Column 4.a :

Participants enter the project name and the name of one of the following three categories of activities:

- Housing
- Community Facilities
- Economic Development

Also enter the component name if applicable. Use a separate Cost Summary sheet (form HUD-4123) for each project included in the application.

Examples of categories and/or components including examples of eligible activities are listed below.

Housing

Rehabilitation Component

- Rehabilitation
- Demolition

Land to Support New Housing Component

New Housing Construction Component

Community Facilities

Infrastructure Component

- Water
- Sewer
- Roads and Streets
- Storm Sewers

Buildings Component

- Health Clinic
- Daycare Center
- Community Center
- Multi-purpose Center

Economic Development

- Commercial (wholesale, retail)
- Industrial
- Motel/Hotel
- Restaurant
- Agricultural Development

Column 4.b : Enter the amount of ICDBG funds planned for the project.

Column 4.c : Enter the amount of other Federal funds planned for the project.

Column 4.d : Enter the amount of non-Federal funds planned for the project.

Implementation Schedule

an Community Development Block Grant (ICDBG)

U.S. Department of Housing
and Urban Development
Office of Public and Indian Housing

OMB Approval No. 2577-0191
(exp. 1/30/2015)

Instructions and Public Reporting Statement on back.
Submit a separate implementation schedule for each project category.

1. Name of Applicant (as shown in Item 5, Standard Form 424) 2. Application/Grant Number (to be assigned by HUD)

Haida Corporation 3. ☒ Original (First submission to HUD)
☐ Pre-Award Submission
☐ Amendment (submitted after grant approval)

Name of Project (as shown on form HUD-4123, Item 4) 5. Effective Date (mm/dd/yyyy) **10/02/2017** Expected Completion Date (mm/dd/yyyy) **09/30/2019** Expected Closeout Date (mm/dd/yyyy) **12/31/2019**

Environmental Review Status 7. Tribal Fiscal Year (mm/dd/yyyy)
01/01/2017

☒ **Exempt** (As described in 24 CFR 58.34) ☐ **Under Review** (Review underway; findings not yet made)
☐ **Finding of No Significant Impact** (Finding made that request for release of funds for project is not an action which may significantly affect the environment.)

☐ **EIS Required** (Finding that project may significantly affect environment or EIS automatically required by 24 CFR 58.37) ☐ **Not Started** (Review not yet begun)
☐ **Categorically Excluded** (Environmental review completed; certification and request for release of funds being prepared for submission.)

Task List 9. Schedule. Use Calendar Year (CY) quarters. Fill in the CY below. See detailed instructions on back.

	CY 17				CY 18				Date (mm/dd/yyyy) (if exceeds 8th Q tr
	1st Qtr.	2nd Qtr.	3rd Qtr.	4th Qtr.	5th Qtr.	6th Qtr.	7th Qtr.	8th Qtr.	
Review and Address Grant Award Special conditions - Program Director				X					
Review Grant Award and original submission & Impl. Sched. w/ project staff - Program Director				X					
Review project budget & set up in Haida Corp.				X					
Accounting system - Program Dir. & Bookkeeper									
Begin weekly mgmt. staff meetings - Program Mgr.				X					
Complete Environmental Assmt. Docs. - Prog. Mgr				X	X				
Submit Env. Assmt. Docs to HUD - Program Mgr.					X				
Elicit and select A&E Contractor - Program Mgr.				X	X				
Begin site preparation - Program Manager				X	X	X			
Planned Drawdowns by Quarter (Enter amounts non-cumulatively)	\$	\$	\$	\$ 10,000.00	\$ 50,000.00	\$ 150,000.00	\$ 200,000.00	\$ 185,500.00	Total \$ 595,500.00
Cumulative Drawdown (if more than one page, enter total on last page only)	\$ 0.00	\$ 0.00	\$ 0.00	\$ 10,000.00	\$ 60,000.00	\$ 210,000.00	\$ 410,000.00	\$ 595,500.00	Total \$ 595,500.00

Implementation Schedule

an Community Development Block Grant (ICDBG)

U.S. Department of Housing
and Urban Development
Office of Public and Indian Housing

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Instructions and Public Reporting Statement on back.
Submit a separate implementation schedule for each project category.

Name of Applicant (as shown in Item 5, Standard Form 424) _____

2. Application/Grant Number (to be assigned by HUD) _____

3. ☒ Original (First submission to HUD) ☐ Pre-Award Submission ☐ Amendment (submitted after grant approval) _____

4. Name of Project (as shown on form HUD-4123, Item 4) _____

5. Effective Date (mm/dd/yyyy) 10/02/2017 Expected Completion Date (mm/dd/yyyy) 09/30/2019 Expected Closeout Date (mm/dd/yyyy) 12/31/2019

6. Environmental Review Status ☒ Under Review (Review underway; findings not yet made) ☐ Finding of No Significant Impact (Finding made that request for release of funds for project is not an action which may significantly affect the environment.) ☐ Certification (Environmental review completed; certification and request for release of funds being prepared for submission.) ☐ Categorically Excluded (as described in 24 CFR 58.35)

7. Tribal Fiscal Year (mm/dd/yyyy) 01/01/2017

8. Task List _____

9. Schedule. Use Calendar Year (CY) quarters. Fill in the CY below. See detailed instructions on back.

	CY 17				CY 18				Date (mm/dd/yyyy) (if exceeds 8th Q. tr
	1st Qtr.	2nd Qtr.	3rd Qtr.	4th Qtr.	5th Qtr.	6th Qtr.	7th Qtr.	8th Qtr.	
Complete & submit Q1 Reports - Program Manager				X	X	X			
Complete A&E Conceptual and Construction drawings & Obtain Permits - A&E Contractor				X	X				
raft and Advertise Construction RFP - A&E Cont.					X	X			
Complete site work - Program Manager					X				
Conduct interviews & select construction contractor						X			
- Project Director and Program Manager							X		
Negotiate & Sign Construction Contract - Proj. Dir.						X			
Complete & Submit Q2 Reports - Program Manager							X		
Begin Construction - Contractor								X	
Begin Weekly Construction Meetings - Prog. Mgr.									
Planned Drawdowns by Quarter (Enter amounts non-cumulatively)	\$	\$	\$	\$ 10,000.00	\$ 50,000.00	\$ 150,000.00	\$ 200,000.00	\$ 185,500.00	\$Total 595,500.00
Cumulative Drawdown (if more than one page, enter total on last page only)	\$ 0.00	\$ 0.00	\$ 0.00	\$ 10,000.00	\$ 60,000.00	\$ 210,000.00	\$ 410,000.00	\$ 595,500.00	\$Total 595,500.00

Implementation Schedule

an Community Development Block Grant (ICDBG)

U.S. Department of Housing
and Urban Development
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☐ Amendment (submitted after grant approval)

Date (mm/dd/yyyy)

Aida Corporation

Name of Project (as shown on form HUD-4123, Item 4)

5. Effective Date (mm/dd/yyyy)

Expected Completion Date (mm/dd/yyyy)

Expected Closeout Date (mm/dd/yyyy)

Madburg Cafe/Washeteria - Economic Development

10/02/2017

09/30/2019

06/01/2019

Environmental Review Status

☒ **Under Review** (Review underway; findings not yet made)

☐ **Finding of No Significant Impact** (Finding made that request for release of funds for project is not an action which may significantly affect the environment.)

☐ **Not Started** (Review not yet begun)
☐ **Certification** (Environmental review completed; certification and request for release of funds being prepared for submission.)

☐ **Categorically Excluded** (as described in 24 CFR 58.35)

7. Tribal Fiscal Year (mm/dd/yyyy)

EIS automatically required by 24 CFR 58.37

01/01/2017

Task List

Use tasks such as environmental assessment, acquisition, etc.)

9. Schedule.

	CY 17				CY 18				Date (mm/dd/yyyy) (if exceeds 8th Q tr
	1st Qtr.	2nd Qtr.	3rd Qtr.	4th Qtr.	5th Qtr.	6th Qtr.	7th Qtr.	8th Qtr.	
Complete & Submit Q3 Report - Program Manager						X			
Continue Construction to completion - Contractor						X	X	X	
Complete & Submit Q4 and Minority Business							X		
Report - Program Manager									
Identify Haida Carver(s) interested in contracting for						X			
carved panel Service Project - Program Manager									
Review and approve design for panels - Project Staff						X			
Harvest two cedar panels for Naa Iwaans - Carvers						X	X	X	
Complete and submit Q5 Report - Program Manager									X
Complete Construction & Final Punch List- Contractor									X
Submit Q6 & all Final Reports - Program Manager									06/01/2019
Planned Drawdowns by Quarter (Enter amounts non-cumulatively)	\$	\$	\$	\$	\$	\$	\$	\$	\$Total
Quarterly Drawdown	\$	\$	\$	\$	\$	\$	\$	\$	\$Total
if more than one page, enter total on last page only)	\$	\$	\$	\$	\$	\$	\$	\$	\$Total
	0.00	0.00	0.00	10,000.00	50,000.00	150,000.00	200,000.00	595,500.00	595,500.00

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6. Environmental Review Status						
<input type="checkbox"/> Exempt (As described in 24 CFR 58.34)		<input type="checkbox"/> Under Review (Review underway; findings not yet made)		<input type="checkbox"/> Finding of No Significant Impact (Finding made that request for release of funds for project is not an action which may significantly affect the environment.)		
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Use Calendar Year (CY) quarters. Fill-in the CY below. See detailed instructions on back.

[illegible]

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NOTE: Within 90 days of project completion, the grantee shall submit to the Area ONAP a copy of the final status and evaluation report described in §1003.506(a) and a completed Financial Status Report (SF-425). If acceptable reports are not submitted, an audit of the grantee's program activities may be conducted by HUD.

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Application for Federal Assistance SF-424

* 1. Type of Submission:

- ☐ Preapplication
☒ Application
☐ Changed/Corrected Application

* 2. Type of Application:

- ☒ New
☐ Continuation
☐ Revision

* If Revision, select appropriate letter(s):

* Other (Specify):

* 3. Date Received:

04/17/2017

4. Applicant Identifier:

5a. Federal Entity Identifier:

5b. Federal Award Identifier:

State Use Only:

6. Date Received by State:

7. State Application Identifier:

8. APPLICANT INFORMATION:

* a. Legal Name:

Haida Corporation

* b. Employer/Taxpayer Identification Number (EIN/TIN):

92-0045956

* c. Organizational DUNS:

0184249780000

d. Address:

* Street1:

P.O. Box 89

Street2:

* City:

Hydaburg

County/Parish:

* State:

AK: Alaska

Province:

* Country:

USA: UNITED STATES

* Zip / Postal Code:

99922-000

e. Organizational Unit:

Department Name:

Division Name:

f. Name and contact information of person to be contacted on matters involving this application:

Prefix:

Mr.

* First Name:

Jonathan

Middle Name:

* Last Name:

Wunrow

Suffix:

Title: Haida Corp. Program Manager and Grant Writer

Organizational Affiliation:

* Telephone Number:

(b) (6)



Fax Number:

* Email:

(b) (6)

Application for Federal Assistance SF-424

* 9. Type of Applicant 1: Select Applicant Type:

K: Indian/Native American Tribally Designated Organization

Type of Applicant 2: Select Applicant Type:

Type of Applicant 3: Select Applicant Type:

* Other (specify):

* 10. Name of Federal Agency:

US Department of Housing and Urban Development

11. Catalog of Federal Domestic Assistance Number:

14.862

CFDA Title:

Indian Community Development Block Grant Program

* 12. Funding Opportunity Number:

FR-6100-N-23

* Title:

Community Development Block Grant Program for Indian Tribes and Alaska Native Villages

13. Competition Identification Number:

FR-6100-N-23

Title:

14. Areas Affected by Project (Cities, Counties, States, etc.):

Add Attachment

Delete Attachment

View Attachment

* 15. Descriptive Title of Applicant's Project:

Economic Development Project to construct a cafe and washeteria building for the community of Hydaburg, Alaska

Attach supporting documents as specified in agency instructions.

Add Attachments

Delete Attachments

View Attachments

Application for Federal Assistance SF-424**16. Congressional Districts Of:*** a. Applicant * b. Program/Project

Attach an additional list of Program/Project Congressional Districts if needed.

Add Attachment

Delete Attachment

View Attachment

17. Proposed Project:* a. Start Date: * b. End Date: **18. Estimated Funding (\$):**

* a. Federal	<input type="text" value="599,500.00"/>
* b. Applicant	<input type="text" value="116,000.00"/>
* c. State	<input type="text" value="0.00"/>
* d. Local	<input type="text" value="0.00"/>
* e. Other	<input type="text" value="87,000.00"/>
* f. Program Income	<input type="text" value="0.00"/>
* g. TOTAL	<input type="text" value="802,500.00"/>

*** 19. Is Application Subject to Review By State Under Executive Order 12372 Process?**

- ☐ a. This application was made available to the State under the Executive Order 12372 Process for review on .
- ☐ b. Program is subject to E.O. 12372 but has not been selected by the State for review.
- ☒ c. Program is not covered by E.O. 12372.

*** 20. Is the Applicant Delinquent On Any Federal Debt? (If "Yes," provide explanation in attachment.)**☐ Yes ☒ No

If "Yes", provide explanation and attach

Add Attachment

Delete Attachment

View Attachment

21. *By signing this application, I certify (1) to the statements contained in the list of certifications and (2) that the statements herein are true, complete and accurate to the best of my knowledge. I also provide the required assurances** and agree to comply with any resulting terms if I accept an award. I am aware that any false, fictitious, or fraudulent statements or claims may subject me to criminal, civil, or administrative penalties. (U.S. Code, Title 218, Section 1001)**

☒ ** I AGREE

** The list of certifications and assurances, or an internet site where you may obtain this list, is contained in the announcement or agency specific instructions.

Authorized Representative:

Prefix: * First Name:

Middle Name:

* Last Name:

Suffix:

* Title: * Telephone Number: Fax Number: * Email: * Signature of Authorized Representative: * Date Signed:

Applicant/Recipient Disclosure/Update Report

U.S. Department of Housing
and Urban Development

OMB Number: 2510-0011
Expiration Date: 01/31/2019

Applicant/Recipient Information

* Duns Number: 0184249780000

* Report Type: INITIAL

1. Applicant/Recipient Name, Address, and Phone (include area code):

* Applicant Name:

Haida Corporation

* Street1: P.O. Box 89

Street2:

* City: Hydaburg

County:

* State: AK: Alaska

* Zip Code: 99922-000

* Country: USA: UNITED STATES

* Phone: (b) (6)

2. Social Security Number or Employer ID Number: 92-0045956

* 3. HUD Program Name:

Indian Community Development Block Grant Program

* 4. Amount of HUD Assistance Requested/Received: \$ 599,500.00

5. State the name and location (street address, City and State) of the project or activity:

* Project Name: Hydaburg Cafe and Washeteria - Economic Development Project

* Street1: P.O. Box 89

Street2:

* City: Hydaburg

County:

* State: AK: Alaska

* Zip Code: 99922-0000

* Country: USA: UNITED STATES

Part I Threshold Determinations

* 1. Are you applying for assistance for a specific project or activity? These terms do not include formula grants, such as public housing operating subsidy or CDBG block grants. (For further information see 24 CFR Sec. 4.3).

☒ Yes ☐ No

* 2. Have you received or do you expect to receive assistance within the jurisdiction of the Department (HUD), involving the project or activity in this application, in excess of \$200,000 during this fiscal year (Oct. 1-Sep. 30)? For further information, see 24 CFR Sec. 4.9

☒ Yes ☐ No

If you answered " No " to either question 1 or 2, **Stop!** You do not need to complete the remainder of this form.

However, you must sign the certification at the end of the report.

Part II Other Government Assistance Provided or Requested / Expected Sources and Use of Funds.

Such assistance includes, but is not limited to, any grant, loan, subsidy, guarantee, insurance, payment, credit, or tax benefit.

Department/State/Local Agency Name:

* Government Agency Name:

Hydaburg Cooperative Association

Government Agency Address:

* Street1: P.O. Box 349

Street2:

* City: Hydaburg

County:

* State: AK: Alaska

* Zip Code: 99922

* Country: USA: UNITED STATES

* Type of Assistance: In-Kind

* Amount Requested/Provided: \$ 87,000.00

* Expected Uses of the Funds:

In-Kind Construction Mgmt, Heavy Equipment, and Tool Rental

Department/State/Local Agency Name:

* Government Agency Name:

Government Agency Address:

* Street1:

Street2:

* City:

County:

* State:

* Zip Code:

* Country:

* Type of Assistance:

* Amount Requested/Provided: \$

* Expected Uses of the Funds:

(Note: Use Additional pages if necessary.)

Add Attachment

Delete Attachment

View Attachment

Part III Interested Parties. You must disclose:

1. All developers, contractors, or consultants involved in the application for the assistance or in the planning, development, or implementation of the project or activity and

2. Any other person who has a financial interest in the project or activity for which the assistance is sought that exceeds \$50,000 or 10 percent of the assistance (whichever is lower).

* Alphabetical list of all persons with a reportable financial interest in the project or activity (For individuals, give the last name first)	* Social Security No. or Employee ID No.	* Type of Participation in Project/Activity	* Financial Interest in Project/Activity (\$ and %)
<input type="text"/>	<input type="text"/>	<input type="text"/>	\$ <input type="text"/> <input type="text"/> %
<input type="text"/>	<input type="text"/>	<input type="text"/>	\$ <input type="text"/> <input type="text"/> %
<input type="text"/>	<input type="text"/>	<input type="text"/>	\$ <input type="text"/> <input type="text"/> %
<input type="text"/>	<input type="text"/>	<input type="text"/>	\$ <input type="text"/> <input type="text"/> %
<input type="text"/>	<input type="text"/>	<input type="text"/>	\$ <input type="text"/> <input type="text"/> %

(Note: Use Additional pages if necessary.)

Add Attachment

Delete Attachment

View Attachment

Certification

Warning: If you knowingly make a false statement on this form, you may be subject to civil or criminal penalties under Section 1001 of Title 18 of the United States Code. In addition, any person who knowingly and materially violates any required disclosures of information, including intentional non-disclosure, is subject to civil money penalty not to exceed \$10,000 for each violation. I certify that this information is true and complete.

* Signature:

* Date: (mm/dd/yyyy)

Jonathan j wunrow

04/17/2017

CODE OF CONDUCT
FOR THE BOARD OF DIRECTORS AND OFFICERS OF

HAIDA CORPORATION

January 2014

TABLE OF CONTENTS

	PAGE
PREAMBLE	4
I. DUTIES OF LOYALTY AND CARE	5
A. DUE CARE	5
B. CORPORATE BUSINESS OPPORTUNITIES	6
C. CONFLICTS OF INTEREST	6
Disclosure Questionnaires	6
Form of Questionnaire	7
D. BUSINESS TRANSACTIONS	7
ANCSA Corporations and Competitors	7
Contracts with the Corporation	7
Suppliers	7
Appearance of Impropriety	7
Loans and Loan Guarantees	8
E. CORPORATE GIFTS AND PROPERTY	8
Receipt of Gifts	8
Gifts Given by Corporation to a Third Party	9
Corporate Property	9
Government Business Activities	9
Political Contributions	9
F. CONTROL/USE OF PRIVATE CORPORATE INFORMATION	9
G. NON-CORPORATE ACTIVITIES	10
H. COMPLIANCE WITH LAWS AND REGULATIONS	11
II. CONDUCT	
A. ATTENDANCE AT BOARD MEETINGS	11
B. ATTENDANCE AT THE ANNUAL MEETING	12

C. DEMEANOR AT BOARD MEETINGS AND THE ANNUAL MEETING	12
D. CRIMINAL CONVICTIONS, DRUG USE, ALCOHOL ABUSE, AND OTHER INAPPROPRIATE CONDUCT	12
III. ENFORCEMENT AND DISCIPLINARY PROCEDURES	12
A. PROCEDURE	12
B. SANCTIONS	13
Discretionary Sanctions	13
Automatic Sanctions	14
IV. DEFINITIONS	14
APPENDIX	
Compliance Statement	18
Directors' and Officers' Questionnaire	19
Directors' Oath	20
Officers' Oath	21

PREAMBLE

The directors of Haida Corporation (“Corporation”) adopt this Code of Conduct for themselves and the Corporation’s appointed officers (Chief Executive Officer, President, Vice President, Treasurer, Secretary, Chief Financial Officer, and Chairman of the Board) to enable directors and others to fulfill their fiduciary duties of due care and loyalty to the corporation and its shareholders.

As the policy-makers, the directors set the standard of conduct for all individuals involved with Haida Corporation. This Code of Conduct sets a standard of fairness and honesty in the Corporation’s business affairs and relations to ensure the respect and confidence of shareholders and general public.

The Code of Conduct is further designed to uphold Haida Corporation’s corporate philosophy to support and preserve the economic, cultural, and social values of its shareholders through excellence in management and profitability and to preserve its special status as an ANCSA corporation and as a Haida people. Finally, the Code of Conduct is intended to provide guidance concerning the conduct of the Board of Directors at Board Meetings and at the Annual Meeting.

I. THE DUTIES OF LOYALTY AND OF DUE CARE

Directors and the corporate officers must be loyal to Haida Corporation. Directors and corporate officers must act at all times with due care for the best interest of the Corporation and its shareholders, and they must subordinate their self-interest to the corporate and collective shareholder's best interest.

Directors and corporate officers should never use their board or corporate position to make a personal profit, personal gain, or to benefit themselves through board action.

A. DUE CARE

Directors and corporate officer must perform their duties in good faith, with sound business judgment, and with the care of a prudent person. A diligent director:

1. **seeks to implement** Haida's Mission Statement and specific Board-approved action;
2. **responds** to shareholders in the context of the Mission Statement and Strategic Plan goals and objective;
3. **attends** Board and committee meetings regularly;
4. **analyzes** corporate reports, information, and corporate action to ensure they meet the standards of business excellence;
5. **studies** the corporate business environment;
6. **complies** with all State proxy regulations and all corporate policies, expends corporate funds prudently, and maintains accurate travel records;
7. **respects** the boundaries between the Board's role in policy development and management's role in the implementation of Board policies;
8. **participates** in other organizations that seek to advance the welfare of shareholders and their descendants when that involvement does not conflict with the director's duty to Haida; and
9. **represents** the collective best interest of all shareholders.

B. CORPORATE BUSINESS OPPORTUNITIES

Except as described elsewhere herein, a director may engage in business other than the Corporation's business, so long as he or she does not pre-empt or usurp a corporate business opportunity. A corporate business opportunity is defined as: (1) an opportunity in the Corporation's line(s) of business, (2) a proposed expansion of Corporation's line(s) of business, (3) diversification in the Corporation line(s) of business; (4) an opportunity which the Corporation is financially able to undertake; and (5) an opportunity which may be of interest to the Corporation. **A director or corporate officer who learns of such a business opportunity must disclose the opportunity to the Corporation.** If the Board of Directors does not intend to take advantage of the opportunity, which shall be stated in corporate minutes, then and only then may the director or corporate officer take advantage of the opportunity.

Directors and corporate officers must disclose to the Corporation all opportunities they believe may be subject to this section.

C. CONFLICTS OF INTEREST

Disclosure Questionnaires

Every director shall submit a conflict-of-interest disclosure questionnaire to the corporate Secretary: (1) upon election or appointment; (2) annually; and (3) upon acquisition of a reportable interest on a business in which the Corporation owns or anticipates procuring and ownership interest.

Every corporate officer shall submit a conflict-of-interest disclosure questionnaire to the corporate Secretary upon appointment or reappointment to office.

The corporate Secretary shall review all conflict-of-interest questionnaires and prepare a report and recommendations, if necessary, to the Chairman regarding all disclosures. The Secretary shall consult with the Corporate Chief Executive Officer and counsel, as necessary, concerning the evaluation of such questionnaires. The Secretary will make complete findings and recommendations regarding any potential conflict of interest to the Chairman. The Chairman shall consider the Secretary's report and make recommendations to the Board as necessary

Failure to disclose any potential conflict of interest shall be treated as a possible violation of this Code of Conduct and dealt with under the Enforcement and Disciplinary Procedures in Section II.

Form of Questionnaire

The disclosure questionnaire shall be submitted to the Board for its approval.

D. BUSINESS TRANSACTIONS

ANCSA Corporations and Other Competitors

A director or corporate officer may serve as an officer or director of another ANCSA for-profit corporation but shall disclose any business activity of the other ANCSA for-profit corporation that may be in competition with Haida's business operations.

A director or corporate officer shall not act as an officer, director, general partner, trustee, or manager of, or beneficial owner of more than a five percent (5%) equity interest in, any other corporation (other than an ANCSA for-profit corporation), partnership trust, or other business enterprise that is in competition with the Corporation. "In competition" as used herein shall mean engaged in an enterprise that performs business activities or buys, sells or furnishes goods or services of a sort that makes up at least five percent (5%) of Haida's business operations, in a geographical region where Haida Corporation markets its business activities, goods, or services of the same sort.

Contracts with the Corporation

Except as otherwise limited herein, directors or corporate officers may enter into business transactions with entities that have financial dealings with Haida Corporation, so long as they: (1) disclose their interest to the Board; and (2) obtain Board majority approval prior to the transaction.

Suppliers

Directors and corporate officers must avoid any direct or indirect interest in or relationship with a supplier that could affect their conduct in carrying out their responsibilities to the Corporation. No director or corporate officer may accept a "commission or finder's fee" for any business transaction in which the Corporation is involved or becomes involved with.

Appearance of Impropriety

Directors and corporate officers shall avoid activities that might be reasonably understood or misunderstood by others to reflect poorly on the Corporation or give the appearance of self-dealing, unfairness or dishonesty.

Loans and Loan Guarantees

No director or corporate officer of Haida Corporation or its subsidiaries shall obtain a loan or loan guarantee from Haida or its subsidiaries, except as permitted by law. Alaska Statute 10.06.485(a) states:

. . . A loan may not be extended to a director without approval of two-thirds of the voting shares. An employee or officer who is also a director is considered a director for purposes of this section. A shareholder is not disqualified from voting on a loan to a shareholder as a director because of personal interest.

E. CORPORATE GIFTS AND PROPERTY

Receipt of Gifts

Accepting gifts of cash from suppliers or others who do business, or have expressed an interest in doing business with Haida Corporation, is absolutely prohibited. No director or corporate officer shall solicit gifts of any value. Where customary and not in violation of applicable law or regulation, noncash gifts may be accepted under specific circumstances outlined below.

The Corporation recognizes that on occasion, gifts of goods, services or consumables may be offered to directors by business affiliates and that the offer of these goods or services may be customary in the industry, culture, or country in which business is conducted. Directors and corporate officers may accept such services or consumables provided that the acceptance of such service is customary and closely related to the business at hand, and the gift is disclosed to the Board of Directors at the earliest opportunity. Business dinners in the ordinary course of corporate business are not considered gifts.

The receipt of services, consumables or other gifts with values in excess of the aggregate of over \$1,000.00 shall be immediately disclosed to the Chairman and CEO. Any single gift with a value of more than \$100.00 from any person with whom the Corporation does business shall be identified to the Corporation. Any gift whose value exceeds \$1,000.00, or group of gifts whose aggregate value exceeds \$1,000.00 within one year, may be retained by the recipient only if

specifically authorized by the Board. Gifts shall be valued at their estimated fair market value.

Gifts Given by the Corporation to a Third Party

Providing corporate gifts to a third party with values exceeding \$500.00, including but not limited to, goods or materials from company-owned operations, must be acknowledged and authorized by the Chairman, Chief Executive Officer, or subsidiary President or designee division manager. The purpose of such gift must be customary for the business or country and not in violation of any applicable law or regulation. All such gifts must be fully disclosed.

Corporate Property

No director or corporate officer shall use corporate property for personal benefit or for the benefit of his/her family unless such use has been specifically authorized as a part of a compensation benefit or employment contract. Corporate property shall be used for the benefit of the Corporation's business interests and achievement of corporate goals and objectives only.

Government Business Activities

Corporate policy, as well as various state and federal regulations and laws, prohibits directors or corporate officers from giving or offering gratuities to government officers or employees to secure a contract or secure favorable treatment with respect to any aspect of a government contract.

Political Contributions

Directors and corporate officers may not make a contribution by or in the Corporation's name to any federal election campaign. Directors must comply with applicable state and local laws, and state and local election campaign contributions by the Corporation may be made only under the direction of the Haida Board of Directors. Directors will not receive reimbursement for any political contribution made as an individual.

F. CONTROL AND USE OF CORPORATE INFORMATION

Private corporate information shall not be used for a director's or corporate officer's personal gain or political advantage or to benefit any family member.

For a discussion of requirements concerning information regarding business or investment opportunities, *see* Article I, Paragraph B., Corporate Business Opportunities.

Examples of prohibited acts of disclosure or use of proprietary corporate information include, but are not limited to, the following conduct:

1. selling or giving private corporate information to a competitor or other third party;
2. knowingly converting a corporate business opportunity for personal use or the use of a third party (*see* Article I, Paragraph B., Corporate Business Opportunities Section);
3. acquiring real estate which the director knows is of interest to the Corporation;
4. using private corporate information in the course of outside employment;
5. using private corporate information in connection with trading or dealing in goods, materials, property, or stock or other securities;
6. providing confidential Corporation information to shareholders and or third parties where such information has not been authorized by the Board for dissemination;
7. providing private Corporation information that has not been authorized by the Board for dissemination to shareholders for the purpose of gaining political advantage or discrediting other directors or corporate officers;
8. making representations to shareholders on future distribution amounts that they will receive when distribution amounts have not been approved by the Board;
9. using private corporate information in the course of personal activities for personal gain;

G. NON-CORPORATE ACTIVITIES

The Corporation shall not endorse the appointment or election of a public official. While directors independently can make their own endorsements of political candidates, such an endorsement shall not in any manner be representative of the Corporation nor refer to the Corporation.

Directors are encouraged to be involved in public service to advance the welfare and interests of shareholders and their descendants. Those engaged in public

service or partisan politics must not use corporate materials or property without approval.

H. COMPLIANCE WITH LAWS AND REGULATIONS

Directors and corporate officers are subject to numerous federal, state, and local statutes and regulations. It is their responsibility to become familiar and comply with all applicable laws. Two areas of the law are particularly complex: antitrust law and Foreign Corrupt Practices Act.

Directors and corporate officers of Haida and its affiliates shall not engage in any activity in violation of state and federal anti-trust statutes.

Directors and corporate officers of Haida and its affiliates shall not engage in any activity that might involve the employee or the company in a violation of the Foreign Corrupt Practices Act of 1977 ("Act"). Under the Act it is a federal crime for any U.S. business enterprise to offer a gift, payment, bribe, or anything else of value, whether directly or indirectly, to any foreign official, foreign political party or party official, or candidate for foreign political office, for the purpose of influencing an individual or an official act or decision or seeking influence with a foreign government, in order to obtain, retain or direct business to the Company or to any person. Even if the payment is legal in the host country, it is forbidden by the Act and violates United States law.

Directors and corporate officers may request advice from Haida Corporation's General Counsel regarding compliance with the anti-trust, foreign activities, or any other applicable law. Directors may obtain, upon request, videotaped lectures on the anti-trust laws.

II. CONDUCT AT MEETINGS

A. ATTENDANCE AT BOARD MEETINGS

Being elected to the Board of Haida Corporation is an honor and this position carries significant responsibility. The Board has quarterly meetings for the entire Board of Directors and directors must attend those meetings unless a director notifies the Chairman of the Board or, in the absence of the Chairman, the President of the Corporation in advance of the director's absence from the quarterly meeting.

Members of the Board who miss a quarterly meeting will receive no compensation for such meetings and shall not receive any travel expenses or per diem associated with such a meeting.

B. ATTENDANCE AT THE ANNUAL MEETING

All directors shall attend the Annual Shareholders' meeting unless excused from that meeting by the Chairman of the Board or, in the Chairman's absence, the President of the Corporation. Valid excuses for failure to attend the Annual Board Meeting are a director's serious illness, a death in the director's immediate family, or a director's inability to receive permission from his/her employer when the Annual Meeting occurs during the director's schedule hours at work.

C. DEMEANOR AT MEETINGS

As a director of Haida Corporation, you are a role model for others in our community. Directors are to address each other and other shareholders in a respectful manner. Profanity, vulgar gestures, threatening behavior, or shouting at meetings will not be tolerated and will subject the director to sanctions.

D. CRIMINAL CONVICTIONS, DRUG USE, ALCOHOL ABUSE, AND OTHER INAPPROPRIATE CONDUCT

Haida Corporation is a for-profit corporation that is negotiating contracts with a number of companies in the business world. It is important that our Board, the decision makers for the Company, be held in esteem. Accordingly, our Board members must conduct themselves in a manner that does not bring discredit to Haida Corporation. If a director pleads guilty, *nolo contendere*, or is found guilty of a felony, the Board reserves the right to impose the sanctions pursuant to Article III, Paragraph B of this Code of Conduct. Similarly, the Board of Directors may impose sanctions on a director who is convicted of using or selling controlled substances or contraband drugs; or repeated displays of public drunkenness; and/or engages in sexual harassment. A Board member who is incarcerated at the time of the Annual Meeting or any quarterly meeting shall not receive compensation, per diem, or travel expenses for attending such meetings.

III. ENFORCEMENT AND DISCIPLINARY PROCEDURES

A. PROCEDURE

Any director who is alleged to have violated the provisions of this Code of Conduct may be subject to the following disciplinary procedure:

1. Any allegation as to a Director's or corporate officer's violation of this Code of Conduct shall be brought to the Chairman of the Board or, in the Chairman's absence, to the President and the Board of Directors. Any allegation as to the violation of this Code of Conduct by the Chairman shall be brought to the President and the Executive Committee.
2. The director charged with the violation shall respond in writing to the allegation within ten (10) working days of receiving notice of the allegation from the Chairman of the Board. Notice shall be sent certified mail, return receipt requested.
3. The Chairman shall appoint a committee to review the allegation and the Chairman of the committee will present a written determination to the charged director within twenty-one (21) days of receiving the director's written response. The determination will include findings regarding the validity of the allegation and, if indicated, recommended sanctions.
4. If the director accepts the Committee's determination, the Committee shall proceed to enforce its recommendation of sanctions, if any, and shall report the matter and outcome to the Board.
5. If the director does not indicate acceptance or rejection of the Committee's determination, in writing, within five (5) days of its presentation to said director, acceptance shall be presumed.
6. If the charged director rejects the Committee's determination, the full Board shall: (1) consider the matter, including the record and all materials considered by the Committee and any supplemental materials or other evidence the director or the Committee staff may wish to provide; and (2) shall issue a final, written decision not earlier than fourteen (14) days and not later than (30) days after the director's rejection of the Committee's determination.

A director charged with a violation of this Code of Conduct may not participate in a vote of the Board concerning said director's violation.

Any corporate officer who is alleged or has violated this Code of Conduct shall also be subject to any disciplinary action addressed by that corporate officer's employment contract and/or the Corporate Employment Policy.

B. SANCTIONS

1. Discretionary Sanctions

A director who is found through the above procedure to have violated the provisions of this Code of Conduct shall be subject to any or all of the following sanctions:

1. private written reprimand by the Board;
2. public censure and disclosure in writing of the violation and sanctions;
3. cessation of eligibility to receive meeting fees;
4. cessation of eligibility to receive all forms of compensation;
5. cessation by Alaska state statute of an election to the Board;
6. to the extent permitted by law, loss of the right to indemnification by the Corporation; and
7. in an appropriate case, and where permitted by law, the Board may seek removal of the director by the Superior Court or by the shareholders, pursuant to AS 10.06.460-463 or its successor statute.

The Board shall establish, in each case, the appropriate sanction and length of time each sanction shall endure. In making this determination, the Board may consider all factors it deems relevant, including without limitation the seriousness of the infraction; the likelihood of repetition; whether this was the first infraction; the extent of probable damage to the finances or reputation of the Corporation; whether the director or his or her family personally profited, financially or otherwise, from the prohibited conduct; and the director's willingness and ability to take steps to mitigate the harm caused by the violation. The Board shall place their findings in writing, and include the sanction(s) in the minutes of any meeting relevant to the sanction(s).

2. Automatic Sanctions

In addition to the enforcement procedures and disciplinary actions set forth above, a director who fails to: (1) comply with all disclosure requirements as set forth in the Bylaws; (2) execute this Code of Conduct, (3) swear an oath of fiduciary duty to the Corporation, or (4) attend a quarterly meeting of the Board of Directors or the Annual Meeting of the shareholders without an approved absence shall be ineligible to receive meeting fees. Once the director's failure has been cured, that director shall become eligible to receive all forms of compensation to which the director is otherwise entitled as a director.

In addition to the enforcement procedures and disciplinary actions set forth above, the Corporation shall deny indemnification, to the extent permitted by law, to a director who has not fully completed, executed, and complied with all forms of disclosure questionnaires and compliance statements required by the Corporation, who has not executed this Code of Conduct, or who has not acted in good faith and in a manner the director reasonably believed to be in or not opposed to the best interests of the Corporation or, with respect to a criminal proceeding, who had reasonable cause to believe the conduct was unlawful.

IV. DEFINITIONS

Affiliate -- An "affiliate" is a for-profit or nonprofit corporation, partnership, trust, foundation, joint venture, or organization, including subsidiaries, of which Haida Corporation owns 5% or more.

Bribe -- A "bribe" includes the giving or receiving of cash, goods, right of action, property, anything of value or other gifts with the intention of inducing unethical, illegal or wrong conduct or to acknowledge performance or omission of such act. Also see "kickback."

Corporate Officer -- The positions of Chief Executive Officer, Chairman of the Board, President, Vice President, Secretary, Treasurer and Chief Financial Officer of Haida Corporation, to include a President/General Manager of any subsidiary or affiliate.

Corporation -- "Corporation" means Haida Corporation, or any subsidiary company, including divisions of subsidiary companies, and affiliates.

Conflicts of Interest -- A "conflict of interest" is a conflict between one's fiduciary duty of care and loyalty, and any other legal, equitable, ethical or

contractual obligation one owes to the Corporation versus one's self-interest, or that of a third party.

Director -- A "director" is a member of the Board of Haida Corporation or any affiliate.

Employee-Owned Business -- An "employee-owned business" is third party business in which an officer, director or employee of the Corporation has a financial interest.

Gift -- A "gift" is any tangible or intangible benefit received by a director from any present or prospective supplier or customer in return for no payment or for payment of less than market value.

Interest -- An "interest" is reportable if it is directly or indirectly held or engaged in by the director and director's spouse (if any), parents, siblings, children (including adopted children), or grandchildren. "Interest" includes but is not limited to: (1) Any business that furnishes any property or service to the Corporation; and (2) any other personal or business relationship with any supplier that benefits the involved director materially.

Kickback -- A "kickback" is any fee, commission, or other compensation paid by a supplier or a contractor to secure or acknowledge the award of a contract, sale, purchase, order, or other business transaction. *See also* "bribe."

Private Corporate Information -- "Private corporate information" includes all confidential or proprietary information, whether technical, business, financial, legal, or otherwise, concerning the Corporation and its affiliates. It also includes any private and proprietary information obtained by virtue of the director's position.

Supplier -- A "supplier" is any business organization or agent thereof that furnishes, offers, or has expressed an interest in offering any property, right or service to the Corporation.

Political Advantage -- "Political advantage" includes the private use of corporate information disseminated to shareholders and other parties for the purpose of soliciting votes for the election as a director; for political gain or trade off; or for the purpose of discrediting another director or directors by disseminating private corporate information, regardless of whether such information is accurate or inaccurate.

A statement of compliance with the Code of Conduct (*see* Attachment 1) and Oath of Office must be signed by the directors upon their election or re-election and by Corporate officials upon their appointment or hiring (*see* Attachment 2) and returned to the Corporate Secretary.

Any variance to any term or condition of the Code of Conduct by any party obligated under the Code of Conduct must be approved by a majority vote of the Board of Directors

COMPLIANCE STATEMENT

I, _____, certify and acknowledge that I have read the Code of Conduct and I agree to comply fully with both the letter and the spirit of the Code of Conduct.

Dated this _____ day of January 2014

Signature

Position

ATTACHMENT 1
Directors' & Officers' Questionnaire

ATTACHMENT 2

HAIDA CORPORATION

Directors' Oath

I, _____, having been duly elected as a Director of Haida Corporation, do hereby pledge and affirm that, during my term in said office and any extension thereof, I shall, to the best of my ability, conduct myself in good faith, exercising loyalty, due care and good judgment exclusively for the best interests of the Corporation according to the laws of the State of Alaska, the Alaska Native Claims Settlement Act, and the Bylaws and Director's Code of Conduct of Haida Corporation.

Date

By:

Its: Director

SUBSCRIBED AND SWORN TO before me this _____ day of January 2014.

Notary Public, State of _____

My commission expires: _____

ATTACHMENT 3
HAIDA CORPORATION
Officer's Oath

I, _____ having been duly elected/appointed as an officer of Haida Corporation, do hereby pledge and affirm that, during my term in said office and any extension thereof, I shall, to the best of my ability, conduct myself in good faith, exercising loyalty, due care and good judgment exclusively for the best interests of the Corporation according to the laws of the State of Alaska, the Alaska Native Claims Settlement Act, and the Bylaws and Director's Code of Conduct of Haida Corporation.

Date

By:
Its: Director

SUBSCRIBED AND SWORN TO before me this _____ day of January, 2014.

Notary Public, State of _____
My commission expires: _____



Haida Corporation Resolution 2017-1

RESOLUTION OF THE BOARD OF DIRECTORS OF HAIDA CORPORATION

WHEREAS, the Haida Corporation is seeking to build a sustainable and diversified economic foundation which protects and grows the resources of the Haida Corporation and its shareholders; and

WHEREAS, the Haida Corporation is committed to the economic well-being its shareholder and the community members of Hydaburg; and

WHEREAS, the Haida Corporation Board of Directors seeks to provide its shareholders and community members with opportunities through employment, services and resources or the future; and

Now, therefore the Haida Corporation Board of Directors support the submittal of the ICDBG grant.

CERTIFICATION

I hereby certify that the foregoing resolution was adopted by the Board of Directors of Haida Corporation in accordance with its Articles and Bylaws on
DATED this day; February 10, 2017.

(b) (6)

Rebecca Frank-Chairwoman

(b) (6)

Lisa Lang-Secretary/Treasurer

HYDABURG COOPERATIVE ASSOCIATION



PO Box 349
HYDABURG, ALASKA 99922
Phone: 907-285-3660, 3662, 3665, or 3666
FAX: 907-285-3541

RESOLUTION: 2017-004

A Resolution of the Hydaburg Cooperative Association in support of a 2017 ICDBG grant proposal to construct a community café and washeteria, submitted by the Haida Corporation, (the ANCSA Village Corporation for the village of Hydaburg Alaska) on behalf of the tribe. This resolution also documents compliance with the Citizen Participation Requirement.

Whereas, the Hydaburg Cooperative Association is a federally recognized Tribe organized pursuant to the Indian Reorganization Act of June 18, 1934 (48 Stat.984) and May 1, 1936 (49 Stat. 1250); and

Whereas, the Hydaburg Cooperative Association is governed by a Council of elected representatives composed of a president and six (6) members who act in accordance with the powers granted to by its Constitution and By-laws (Ratified on October 15, 1938)and;

Whereas, the Hydaburg Cooperative Association is committed to the economic well-being of the tribal membership and community members of Hydaburg; and

Whereas, the Hydaburg Cooperative Association and Haida Corporation have met the Citizen Participation Requirements of 24CFR 1003.604 by soliciting community input during the project development process by posting a community development statement and requesting comments, and then by considering comments and making any necessary modifications to the funding application referenced in this Tribal Resolution; and

Now therefore be it resolved, that the Hydaburg Cooperative Association is in full support of the Haida Corporation submitting an ICDBG Funding Proposal on behalf of the Tribe, to pursue an economic development project by constructing a community café and washeteria.

NOW THEREFORE BE IT RESOLVED; the Hydaburg Cooperative Association approved, Passed and adopted by a duly constituted quorum of the HCA Tribal Council on this 6th day of March 2017 with a vote of 6 Yes, 0 No, 0 Abstain.

Attest:

(b) (6)

Sidney Edenshaw, President

(b) (6)

Marvell Nix, Treas/Secretary

INDIRECT RATE STATEMENT FOR 2017 HUD-ICDBG GRANT SUBMISSION
by the
HAIDA CORPORATION

The Haida Corporation does not have a Federally Negotiated Indirect Rate. Consequently, the Haida Corporation chooses to use the *de Minimis* rate of 10% of the project's direct costs. This is noted on the budget that is attached to the grant submission.

ICDBG Funding Application: **Hydaburg Café/Washeteria – Economic Development**

FOA Title: Community Development Block Grant Program for Indian Tribes and Alaska Native Villages; FR-6100-N-23 CFDA: 14.862

Applicant: **Haida Corporation**, P.O. Box 89, Hydaburg, Alaska 99922
DUNS Number: 018424978 EIN Number: 92-0045956

The purpose of this HUD-ICDBG grant is to construct a dual-purpose café and washeteria facility in the Village of Hydaburg.

Haida Corporation (HC), the Village Corporation for Hydaburg, Alaska pursuant to the Alaska Native Claims Settlement Act, is the applicant for this 2017 HUD-ICDBG funding opportunity. The Haida Corporation is submitting this proposal on behalf of the local federally recognized Tribe, the Hydaburg Cooperative Association (HCA), as authorized in the attached HCA Tribal Resolution. HCA is not submitting a 2017 ICDBG proposal. The primary reason that the Haida Corporation has been asked to submit this proposal on behalf of the Tribe is because of the Corporation's expertise in implementing and managing economic development projects.

Project Description: The Haida Corporation Board of Directors recently completed a Strategic Plan (May, 2016) that resulted in the selection of four priority objectives to accomplish over the next 24 months (2017 – 2018). The highest priority objective in the plan is to “*seek funding to construct a community café and washeteria*” in a single location. This HUD-ICDBG proposal is submitted in pursuit of this strategic objective. This proposal also includes a Public Service Component to engage local Haida Master Carvers to create two traditional cedar panels that will be part of the Naa Iwaans (Big Cedar House) community center and long house that is currently under construction in Hydaburg. This dual-purpose café/washeteria facility will be operated by the Haida Corporation to address the community needs for: the availability of healthy and affordable food; the need for a public laundry and shower facility; to help address the lack of sustainable employment opportunities in Hydaburg; and to provide a indoor location for family and community socializing. A detailed *Financial Analysis Summary* for the start-up and ongoing operations of the café/washeteria is attached to the proposal, and is an important factor in assessing the financial feasibility of this overall economic development project.

Participants: The key project partner is the **Hydaburg Cooperative Association (Tribe)** who is contributing \$87,000 in staff time, heavy equipment usage, and other tools and equipment to complete the project. Other important project partners include the City of Hydaburg, Haida Wild Alaska Seafoods, and the multi-agency Hydaburg United Front.

Project Outputs: *Number of jobs positively impacted; Number of businesses supported including minority/Native American businesses; Number of square feet in new construction.*

Project Outcomes (Impact): *Number of new jobs created – Expected to be at least 3.25FTE (4-5 positions); Number of jobs impacted; Increased income from employment generated by the project; Number of businesses supported including minority/Native American businesses; Amount of income generated by the café and washeteria that will be used to invest in additional economic development projects in Hydaburg.*

Rating Factor 1: Capacity of the Applicant

The following “Rating Factor 1 Attachments” are provided in support of Rating Factor 1: Organizational Structure (Chart), List of Alaska Native Village Corporations (Proof of Eligibility), and Haida Corporation’s Audited Consolidated Financial Statements for 2015.

Haida Corporation (HC), the Village Corporation for Hydaburg, Alaska pursuant to the Alaska Native Claims Settlement Act, is the applicant for this 2016 HUD-ICDBG proposal. The purpose of the Haida Corporation is to manage natural resource holdings and other assets conveyed under the Settlement Act on behalf of participating Native shareholders.

The Haida Corporation is submitting this proposal on behalf of the local federally recognized Tribe, the Hydaburg Cooperative Association (HCA), as authorized in HCA Tribal Resolution #2017-004 (found in the “Required Documents” folder attached to this application). HCA is not submitting a 2017 ICDBG proposal. The primary reason that the Haida Corporation has been asked to submit this proposal on behalf of the Tribe is because of the Corporation’s expertise in implementing and managing economic development projects, which is the focus of this proposal. Further, the Haida Corporation submitted a ICDBG grant proposal in 2016 that is similar in scope to this current 2017 proposal. This 2016 ICDBG grant was not funded, however, the reviewer feedback that was received has been clearly addressed and incorporated into this 2017 submission.

The mission of the Haida Corporation is “to protect our land and spirit, because we have learned from our ancestors that the land is critical to the culture and spirit of the Haida people. Haida Corporation is committed to maintaining the ownership and stewardship of the land. We will maintain a profitable Native-owned Corporation that makes a difference in the lives of present and future shareholders through economic development, while promoting culture and heritage.”

One of the Haida Corporation’s key values is, *“to build a sustainable and diversified economic foundation.”* A second Corporation value focuses on *“stewardship”* and the importance of *“working in a worldwide economy in a way that uses natural resources in accordance with the cultural values of our ancestors.”* These and other Haida Corporation values make it the most appropriate tribal entity to seek ICDBG economic developing funding for the community.

The Haida Corporation Board of Directors completed a Strategic Plan (May, 2016). This strategic planning effort resulted in the selection of four priority objectives to accomplish over the next 18-24 months (2016 – 2018). The highest priority objective in the plan is to *“seek funding to construct a community café and washeteria”* in a single location. This HUD-ICDBG proposal is submitted in pursuit of this strategic objective. This proposal also includes a Public Service Component to engage local Haida Master Carvers to create two traditional cedar panels that will be part of the Naa Iwaans (Big Cedar House) community center and long house that is currently under construction in Hydaburg.

The Haida Corporation and Hydaburg Cooperative Association have been made aware that HUD does not fund a significant number of Economic Development proposals through the ICDBG

program. Despite this information, the Tribe and Village Corporation believe that the project outlined in this proposal is currently the highest priority for the community and Tribal members, and addresses a critical need for our community.

1.1 Managerial, Technical, and Administrative Capability

1.1.a. Managerial and Technical Staff

The Haida Corporation staff members that will be instrumental in successfully implementing this ICDBG-funded economic development project are:

- Project Director – Doreen Witwer
- Day-to-Day Program Manager – Jonathan Wunrow
- Project Bookkeeper – Trina Hillaire

Project Director - Doreen Witwer. Ms. Witwer is the General Manager for the Haida Corporation. She will serve as the Project Director for this ICDBG-funded café/Washeteria construction project.

Roles and Responsibilities - The Project Director will provide ultimate oversight and direction for this Hydaburg Café and Washeteria Construction Project. This oversight will include direct supervision of the Day-to-Day Program Manager and Bookkeeper, oversight of the project budget, and review of all required project reports prior to their submission to HUD. The Project Director will also be responsible for ensuring that all HUD grant funds are received, monitored and reported in compliance with both Federal and corporation guidelines.

Recent, Relevant and Successful Experience - For the past 13 years (2004 – 2017), Ms. Witwer has served as the Tribal Administrator for the Hydaburg Cooperative Association. In this capacity, she supervises 15-20 staff members, provides oversight for all Tribal programs and services, and has successfully managed dozens of state and federal grant-funded projects. Also, over the past three years (2013 – 2017), Ms. Witwer has concurrently served as the General Manager of the Haida Corporation. In this capacity, she oversees all of the day-to-day operations of the Village Corporation and has developed and improved the financial and program management systems of the corporation, created effective communication and accountability measures, and supervised all corporation staff and programs.

Ms. Witwer has successfully met and in many cases exceeded the benchmarks and timeframes for several relevant, recent projects. As community-based infrastructure construction projects, they are relevant to overseeing the construction of the proposed community café/Washeteria. Successful past projects that were overseen by Ms. Witwer include:

- 2011 – 2013: Successfully managed the completion a \$5 million community infrastructure project in Hydaburg that included repair of water and sewer lines, and road and driveway pavement and drainage installation. This project was completed on-schedule and within the original project budget.
- 2012 – 2013: Successfully managed a road construction project to update and complete a road to Saltry Point, and future site for economic development for the community of Hydaburg. This \$3.5 million project included the construction of a bridge, culverts, and

roadwork. This project was completed on-schedule and within the original project budget.

- 2013 – 2014: Collaborated with the City of Hydaburg to complete a \$3.2 million project in which the City completed the community dock renovations and the Tribe completed the approach, boat grid, and boat launch. Again, this project was completed on time and within the budget.
- 2010 – 2016: Successfully managed the construction of a traditional carving building (funded in part by the Rasmuson Foundation); supervised a 5-year project to carve 21 Haida totem poles for the Hydaburg Totem Park (funded in part by the U.S. Department of Transportation); and is currently overseeing the construction of Naa Iwaans (Big Cedar House) to serve as a community cultural center for Hydaburg. These first two projects were completed on time and within the project budgets. The third project is currently underway.
- 2015 – 2017: Successfully oversaw the construction of a seafood processing plant in Hydaburg that was funded by the U.S. Economic Development Administration. This important local economic development project will be completed in March 2017, both on-time and on-budget.

Day-To-Day Program Manager - Jonathan Wunrow. Mr. Wunrow was hired by the Hydaburg Cooperative Association and the Haida Corporation (a shared position), in January 2016, to work full-time as a project manager and grant writer in Hydaburg. Prior to January 2016, Mr. Wunrow worked for the Organized Village of Kasaan for eleven years (2004 – 2015) in a similar capacity. Mr. Wunrow will be the Program Manager for this ICDBG-funded project.

Roles and Responsibilities - The Program Manager will oversee the day-to-day management of the ICDBG grant and the overall project, including oversight of contract development, and management of contractor activities. The Program Manager will also oversee all project expenditures and ensure compliance with Haida Corporation and HUD procurement policies and reporting expectations. The Program Manager will hold weekly meetings with the construction contractor and construction foreman, and will ensure that the Implementation Schedule and budget are closely monitored.

Recent, Relevant and Successful Experience - Mr. Wunrow has several recent, relevant, and successful examples of providing leadership to Tribal community facility and community infrastructure construction and economic development projects in Southeast Alaska. These include:

- Managed a HUD-ICDBG grant for Phase 2 of the Kasaan Community Facility (2014-2015). Oversaw \$600,000 project budget, completed all reporting on time, and worked directly with all contractors. This project was completed on time on with budget.
- Managed final year of HUD-ICDBG grant for Phase 1 construction of the Kasaan Community Facility (2013-14). Oversaw \$600,000 project budget, completed all reporting on time, and worked directly with all contractors. This project was completed on time and within budget.
- Project Manager for the Chief Son-i-Hat Whale House Reconstruction Project (2012 – 2015). Oversaw all aspects of this historic and multi-faceted 3-year, \$1.2million construction project in Kasaan.

- Managed HUD-RHED grant to construct two rental cabins in Kasaan (2013). Oversaw the \$300,000 budget, completed all reporting, and worked directly with all contractors. This project was completed on time and within budget.
- Managed development and construction of Kasaan Small Clinic Prototype (2012-13). Oversaw \$900,000 budget, completed all reporting, and served as the Project Manager and owner's representative. This project was completed on time and significantly under budget.
- Successfully managed the budget and construction of a seafood processing plant in Hydaburg (2015-2017) that was funded by the U.S. Economic Development Administration. This important local economic development project will be completed in March 2017, both on-time and on-budget.

Mr. Wunrow has also worked with numerous Tribal and community organizations in Southeast Alaska over the past twenty years on developing strategic plans, business plans, and feasibility studies, implementing these plans, and pursuing grant funding for economic development, housing, facility construction, and other community infrastructure projects.

Trina Hillaire – Administrative Assistant. Ms. Hillaire provides bookkeeping and other administrative services for the Haida Corporation. She has worked in this capacity since 2013. Her bookkeeper services are conducted under the oversight of Haida Corporation's General Manager, Doreen Witwer, and the corporation's contracted Accountant, Lisa Taylor, CPA.

Roles and Responsibilities - The HC Administrative Assistant will be responsible for providing clerical support for the project as needed. This position will also provide basic bookkeeper services for grant funds, and assist the Program Manager in completing required financial reports. All of Haida Corporation's bookkeeper activities are conducted under the oversight of a Certified Public Accountant, Lisa Taylor. Ms. Taylor has provided accounting services for Haida Corporation since 2013.

Recent, Relevant and Successful Experience – Ms. Hillaire currently conducts all bookkeeping services for Haida Corporation (2013 – 2016) using Quickbooks, including: management of all accounts payable and receivable, monitoring contract invoices and payments, fiscal reporting to the Board of Directors, payroll processing and reporting, and working with the contract Accountant to prepare for annual audits. She also worked for the Lummi Indian Business Council (1994 – 2012) in the Accounting Department. Job duties included: payroll processing and reporting, management of accounts payable and receivable, reconciling all travel advances, and other bookkeeping services including serving as the Accounts Payable Supervisor. In both her roles at Haida Corporation and the Lummi Indian Business Council, Ms. Hillaire has successfully met or exceeded all project and program benchmarks and met all timetables and deadlines for projects and programs for which she has been responsible.

Contractor – Jensen, Yorba, Lott, Inc.

Architecture and engineering, and construction contractors have not been selected for this project. However, the highly respected architectural firm of **Jensen, Yorba, Lott, Inc. (JYL)** provided "Professional Cost Estimates" for the Hydaburg Café/Washeteria (found in the attached

file, “Rating Factor 3 Attachments”). Mr. Tony Yorba is currently working with the Hydaburg Cooperative Association to provide A&E services for the construction of a seafood processing plant in Hydaburg. The successful completion of this and many other projects on Prince of Wales Island and across Southeast Alaska provided ample experience for JYL to be able to create the attached Professional Cost Estimates for both architecture and engineering, and construction of the proposed Hydaburg Café/Washeteria. With over 75 years of experience, they have developed a wealth of resources and understanding of appropriate design for Alaska’s unique environment. Some noteworthy and relevant JYL projects in the last five years include:

- 2016 Hydaburg Specialty Seafood Process Facility
- 2016 Head Start facility for Central Council Tlingit and Haida Indian Tribes of Alaska
- 2015 Kasaan Community Use Facility
- 2015 Hoonah Village Clinic
- 2015 Hoonah Village Public Safety Facility
- 2013 Village of Larsen Bay and Karluk Village School Repairs

Further information about the extent and depth of experience that Jensen, Yorba, Lott Inc. has in designing community facilities across the state can be found on their website www.jensenyorbalott.com.

Roles and Responsibilities of the Eventual A&E Contractor - Once an A&E firm is selected through a competitive bid process, they will take the lead in working with project staff and Tribal leadership to develop a conceptual plan for the café/washeteria facility. They will provide all necessary architectural and engineering drawings and make revisions as needed throughout the construction process. They will also work closely with the construction contractor on all aspects of the construction phase, and will participate in weekly construction meetings. The architect team and Jensen, Yorba, Lott Inc. and specifically principal, Tony Yorba have a positive reputation for successfully meeting and/or exceeding their project benchmarks, timelines, and deliverables.

1.1.b Project Implementation Plan

The project’s Implementation Schedule (see attached HUD-4125) identifies the specific tasks and timelines to complete the proposed project on time and within budget. The Plan also clearly shows that the project will be underway within 180 days from the date the funds are made available. The Implementation Schedule notes that all “special conditions” that are identified at the time the grant is awarded, including required environmental activities, will be addressed immediately; that financial and narrative reports and financial draw-down requests will be submitted as outlined in the grant award; and that project coordination meetings will be held on a regularly scheduled basis throughout the duration of the project.

1.1.c. Financial Management

The Haida Corporation management and bookkeeping staff ensure that all relevant regulatory requirements of 2 CFR Part 200 and 24 CFR Part 1003 will be met by following the Corporation’s financial management systems that are already in place. These systems include having the Corporation’s General Manager work closely with the Bookkeeper and ICDBG Program Manager to ensure that all regulator requirements are followed. In addition, the Haida

Corporation contracts with Certified CPA, Lisa Taylor, to further ensure that the Corporation's written "Financial Administration and Internal Control Policies" manual is followed, and that all financial activities related to this ICDBG grant adhere to the requirements outlined in 2 CFR Part 200 for pre-award, post award, cost principals and audit requirements, as well as the federal requirements for managing ICDBG grants as outlined in 24 CFR Part 1003.

Haida Corporation's written "Financial Administration and Internal Control Policies" manual includes the following topics:

- Description of General Accounting Methods;
- Budgets, Budget Preparation, Budget Controls and General Ledger Control
- Management Staff Accountability, Authority and Separation of Duties;
- Check Signing, Cash and Check Receipts;
- Bank Transfers, Bank Reconciliation, and Cash Control;
- Capital Equipment;
- Purchase Orders and Invoice for Payment Approval;
- Payroll and Leave Processing and Procedures, and Travel Procedures.

These financial policies and management systems will be followed to ensure effective fiscal control over ICDBG grant funds, as well as for the overall construction project.

The Haida Corporation conducts annual audits by an independent accounting firm. These audits are conducted in accordance with government auditing standards and relevant OMB Circulars. Haida Corporation's most recently completed (September, 2016) audits for 2014 and 2015 contain no findings related to its financial management systems. The introductory notes to these audited consolidated financial statements are included in the attachment entitled, "Rating Factor-1 Attachments."

1.1.d. Procurement and Contract Management

The Haida Corporation has several written policies and procedures that can be found in, "*Haida Corporation Procurement Procedures and Contract Administration*," that provide guidance in the areas of procurement and contract management. It will be the responsibility of the Corporation's General Manager, ICDBG Program Manager, and Administrative Assistant/Bookkeeper to ensure that these procurement and contract management policies and procedures are followed throughout the project when ICDBG funds are expended.

The following introductory statement can be found in the *Haida Corporation Procurement Procedures and Contract Administration* manual:

Purpose: The purpose of this policy is to: provide for the fair and equitable treatment of all persons or firms involved in purchasing by the Haida Corporation; assure that supplies, services, and construction are procured efficiently, effectively, and at the most favorable prices available to the Haida Corporation; promote competition in contracting; provide safeguards for maintaining a procurement system of quality and integrity; and assure that the Haida Corporation purchasing actions are in full compliance with applicable federal standards, HUD regulations, and state and local laws.

Application: This Statement of Procurement Policy (Statement) applies to all contracts for the procurement of supplies, services, and construction entered into by the Haida Corporation after the adoption date of this Statement. It shall apply to purchasing, irrespective of the source of funds, including contracts that do not involve an obligation of funds (such as concession contracts); however, nothing in this Statement shall prevent the Haida Corporation from complying with the terms and conditions of any grant, contract, gift, or bequest that is otherwise consistent with law.

These contract management and procurement policies and procedures meet the requirements of 2 CFR Part 200 and 24 CFR Part 1003. The Haida Corporation has a standard contract template that is adapted to specific situations. The contract template includes the items noted below. Specifically, the Haida Corporation has the following relevant written fiscal policies and procedures related to procurement and contract management:

- Procurement authority and administration;
- Procurement process and methods for small purchases (\$100,000 or less), sealed bids, formal advertising, competitive, and bid opening and bid;
- Requirements for contract awards including qualifications, bonding, licensing, etc.;
- Contract administration responsibilities;
- The Haida Corporation contract template covers topics including: contract administration roles and responsibilities; appeals and remedies; Indian/Alaska Native Preference Requirements;
- Ensuring that contract bidders have sufficient technical, administrative, and financial capability to perform work of the size and type involved;
- Requirements that detailed records are maintained including rationale for the method of procurement, selection of contract types, and contractor selection or rejection;
- Use of time and material type contracts only after determination that no other contract is suitable, and if the contract includes a ceiling price.

It will be the direct responsibility of the ICDBG Project Director/HC General Manager to make sure that all project staff follow these procurement and contract management policies and procedures. This oversight will ensure that effective procurement and contract control over the project is maintained throughout the life of the project. As stated in the referenced federal guidelines for General Procurement Standards, *“the non-Federal entity alone must be responsible, in accordance with good administrative practice and sound business judgment, for the settlement of all contractual and administrative issues arising out of procurements. These issues include, but are not limited to, source evaluation, protests, disputes, and claims.”*

The Haida Corporation conducts annual audits by an independent accounting firm. These audits are conducted in accordance with government auditing standards and relevant OMB Circulars. Haida Corporation’s most recently completed (September, 2016) audits for 2014 and 2015 contain no findings related to procurement and contract management policies and procedures. The introductory notes to these audited consolidated financial statements are included in the attachment entitled, “Rating Factor- 1 Attachments.”

1.2. Past Performance

Haida Corporation applied for an ICDBG grant in 2016 in support of this café/washeteria construction project, but was not funded. That application has been revised using the feedback received from HUD reviewers, and submitted in this current 2017 ICDBG proposal. Haida Corporation has never received HUD ICDBG grant.

Rating Factor 2: Need/Extent of the Problem

The following “Rating Factor 2 Attachments” are provided in support of Rating Factor 2: Maps of the Community of Hydaburg, Photos of Hydaburg, Photos of the subject property; Household Data Collection Methods and Survey; Spreadsheet of Income Data by Household; and a Demographic Data Statement.

2.1. Need and Viability

The Tribal residents of Hydaburg are members of one of only two Haida Tribes that remain in the United States. Haida Corporation, along with the Hydaburg Cooperative Association (the federally recognized Tribe), play a unique and essential role in strengthening, sustaining, and sharing Haida culture, and helping ensure the economic health and viability of the community.

The Village of Hydaburg is a geographically isolated Native village with 405 residents, of whom 87.8% are American Indian/Alaska Native. Hydaburg is located on Sukwan Bay, on the southwest side of Prince of Wales Island (see attached maps). Southeast Alaska, the “panhandle” of the state is approximately 500 miles from one end to the other, as it hugs the Canadian coast, and consists of an archipelago of over 1,000 islands. The Southeast Alaska landmass consists primarily of dense rainforest and mountains. Transportation to Prince of Wales Island, located in southern Southeast Alaska is only by small plane or boat. There are no roads that connect the island or Hydaburg to the U.S. or Canadian mainland. In addition to being interesting information, the above geographic description paints a picture of some of the challenges that local residents and organizations face in creating economic opportunities, transporting goods and services, obtaining healthy foods, providing basic community services, and engaging in construction activities.

One hundred percent of the ICDBG grant funds requested for this project will be used to construct a combined café/washeteria facility that will benefit LMI persons in Hydaburg.

What Critical/Essential Community Development Need will be met by this Project?

There are four critical community development needs in the Village of Hydaburg that will be addressed/met by the successful completion of this ICDBG-funded project:

- 1. Unemployment**
- 2. Public Laundry and Shower Facility**
- 3. The Availability of Healthy and Affordable Food**
- 4. Family and Community-based Social Activities**

Unemployment rates for the Hydaburg, Alaska significantly exceeds state of Alaska and national averages. According to the Alaska Department of Labor website, the seasonally adjusted unemployment rate of 20.4% in 2015 for Hydaburg is over 3x's the rate for the state of Alaska overall (6.6%), and 4x's the national rate (4.9%). Local Tribal leaders believe that the “unofficial” unemployment rate in Hydaburg is closer to 50% when one factors out the number of adults who work very seasonal part-time jobs at various times during the year. The median worker income in 2015 for Hydaburg was \$22,941, compared to the national median income of \$35,368. According to U.S. Census data, over 17% of Hydaburg residents are living in poverty. These lower income figures are compounded by the significantly higher cost that residents who live in rural and remote Southeast Alaska villages pay for food, gasoline, heating fuel, construction materials, transportation, etc. The local resident population is 87.8% American Indian/Alaska Native.

Public Laundry and Shower Facility. According to locally collected anecdotal data, there are dozens of homes in the Village of Hydaburg that do not have adequate or functional laundry facilities in their homes. These households are generally occupied by the lowest income and most elderly residents of the community. These families and individuals are forced to, either use their neighbor's laundry facilities, wash and dry their clothing and bedding by hand (the drying part can be a challenge when living in a rain forest), or drive 2 – 2 ½ hours round-trip to reach the nearest public laundry.

The ability to purchase **healthy and affordable food** in the Village of Hydaburg is both challenging and expensive. There are currently no restaurants, cafes or coffee shops in the village, and the very small local market does not sell any fresh fruits, or vegetables. The shelves of the market are lined with processed, canned, and very expensive food. Not only is access to healthy food and meals virtually non-existent for local residents, it also doesn't exist for visitors to the community including cultural tourists, commercial fishermen, and visiting contractors and consultants. The nearest decent sized grocery store that stocks fruits, vegetables, and other healthier food options is in Klawock, an approximate 2-hour round-trip drive from Hydaburg. Similarly, Klawock has the nearest café, and it would be a stretch of the imagination to say that the café menu(s) in Klawock include healthy meal options.

In virtually all of the small villages in Alaska, there is a **lack of places where family, friends and neighbors can gather to socialize**. Although Hydaburg offers unlimited outdoor options for boating, fishing, hunting, subsistence food gathering, hiking, camping and other ways to socialize and recreate, the availability of indoor options are limited to the school gymnasium, the local church, and.... that's about it. In small communities across the country, restaurants, cafes, coffee shops and Laundromats are places where people gather to socialize. Hydaburg also doesn't have other kinds of indoor facilities for spending time with friends and family like, bowling alleys, fitness centers, movie theaters, sports bars, shopping malls, or any place that serves either take-out or sit-down meals. People who live in towns and cities that have these types of social gathering places, take for granted, how important their presence is to the social fabric of the community.

Why is this Project Critical to the Viability of Hydaburg?

According to the Institute for Sustainable Communities,¹ a viable and sustainable community is defined as, “*one that is economically, environmentally, and socially healthy and resilient.*” The café/washeteria that will be constructed through the financial support of this ICDBG-funded project will help the Village of Hydaburg address the “economic” and “social” components of this definition.

Economic Health - The primary contributing factor to the high poverty and low income rates in Hydaburg that are noted above, is the lack of local year-round employment opportunities. The largest employer in Hydaburg is the local school district, followed by the Tribe, and the City of Hydaburg. With unemployment rates of 3x's and 4x's the state and national averages respectively, there is a significant need for more economic development that brings jobs to the community. The attached “*Financial Analysis Summary for the Hydaburg Café/Washeteria*” budgets for 3.25 FTE positions that will allow for employing 4-6 local residents, which would make the facility one of the largest employers in the community. The Haida Corporation anticipates that this locally run business will provide long-term and year-round employment opportunities for local residents.

Social Health – In virtually all of the small villages in Alaska, there is a **lack of places where family, friends and neighbors can gather to socialize**. As was noted above, having places in small, isolated communities where friends and family can gather to socialize is especially important in a place like Hydaburg where the long, wet winters, and the short wet summers require indoor options to gather, eat, meet, play board games, celebrate, and just relax with a bit to eat. Both a local café and Laundromat will provide this kind of setting in Hydaburg. The café will have a coffee shop component for folks who don't want to purchase a meal, and the both sides of the building will have access to card and board games. The café will be a great location for hosting birthday parties and other planned social gatherings. Informal meetings can also be held in the café. These are just a few examples of how community viability in terms of social health will be positively impacted by the construction of a café/washeteria in Hydaburg.

2.2.b. Project Benefit – Economic Development Projects

The following Demographic Data Statement is submitted (and attached) for purposes of evaluating the “Project Benefit” for Haida Corporation's application for ICDBG funding. By submitting this information with our application, we state that we are in compliance with all of the following:

- Data listed on the HUD website – <http://www.huduser.org/portal/icdbg/home/html#LMIBenefit> shows that the estimated LMI for FY2016 is 73% (Using Option #1). In preparation for submitting a HUD-ICDBG funding proposal, Haida Corporation and Hydaburg Cooperative Association staff were fairly certain that the data source noted above for LMI in Hydaburg was inaccurate, so a decision was made to gather more current household income data;

¹ Institute for Sustainable Communities website, www.iscvt.org/impact/definition-sustainable-community/.

- Data provided have been collected systematically and are statistically reliable. (*A random sampling of thirty-five percent of Hydaburg's 133 households were contacted either face-to-face or telephonically*);
- Data provided are, to the greatest extent feasible, independently verifiable and differentiate between reservation and BIA service area populations, when applicable (*not applicable in the case of Hydaburg*);

In accordance with Section B. (k) – “Demographic Data”, of the Program NOFA, the following documentation has been attached:

- A sample copy of the survey form;
- An explanation of the methods used to collect the data;
- A listing of incomes by household, including household size.

87.9% Percentage of total number of persons served who are below the POW Census Area Low Income Threshold (based on survey data).

83.0% Percentage of Hydaburg households that are below the POW Census Area Low Income Threshold (based on survey data).

396 Total number of persons who will benefit from the proposed project (Total population of Hydaburg)

348 Total number of low - income persons who will benefit from the proposed project (87.9% of Hydaburg's total population)

This Hydaburg Community Café and Laundry Construction Project will clearly benefit all of Hydaburg's adults, youth and children including the 87.9% who are LMI in accordance with the requirements of 24 CFR 1003.208.

2.3. Unfunded Applicants

Haida Corporation applied for an ICDBG grant in 2016 that was not funded.

Rating Factor 3: Soundness of Approach

The following “Rating Factor 3 Attachments” are provided in support of Rating Factor 3: Aerial View of land for Café/Washeteria; Letter of Commitment to Operate and Maintain; Floor Plans, Conceptual Drawings and 3-D Cutaways; JYL Fee Proposal Letter; Professional A&E Cost Estimate; Professional Construction Cost Estimate; and Operations and Maintenance Plan.

3.1. Description of and Rationale for Proposed Project

Description - The purpose of this HUD-ICDBG grant is to construct a dual-purpose café and washeteria facility in the Village of Hydaburg. As noted in the attached Floor Plans, Conceptual Drawings and 3-D Cutaway, the facility will be 1,300sf including: app. 260sf commercial kitchen, 440sf dining area, 280sf laundry facility, 120sf bathroom and shower facilities, and app. 200sf for storage and boiler room. The dining area will seat approximately 30 people. In addition, the commercial kitchen will have a walk-up window for take-out orders. The washeteria area will include three coin-operated washing machines, three coin-operated dryers, a sink, clothes folding table, and two bathrooms with showers. The Financial Analysis Summary contains a “start-up cost” budget that includes the purchase of all appliances, furnishings, and supplies. These purchases are outside the scope of this ICDBG-funded project.

The location of the facility will be on land that is owned by the Haida Corporation within the boundaries of the Village of Hydaburg (see attached “Aerial View of Land.” The proposed lot is within walking distance of the entire community.

As noted in Rating Factor 5 below, the Haida Corporation Board of Directors recently completed a Strategic Plan (May, 2016). This strategic planning effort resulted in the selection of four priority objectives to accomplish over the next 18-24 months (2016 – 2018). The highest priority objective in the plan is to “*seek funding to construct a community café and washeteria*” in a single location. This HUD-ICDBG proposal is submitted in pursuit of this strategic objective.

This dual-purpose facility will be operated by the Haida Corporation for all of the purposes noted above in Rating Factor 2, namely to address the community needs for the availability of healthy and affordable food, a public laundry and shower facility, employment opportunities, and an indoor location for family and community socializing.

As the attached Financial Analysis Summary notes, there are no cafes, restaurants, coffee shops or laundry facilities in Hydaburg. The nearest laundry facility and café are located in Klawock, approximately 35 miles (50 minute drive) from Hydaburg, most of which is along a narrow windy road. The variety of food available at the establishments in Klawock and the next nearest town of Craig is limited.

The primary reason for combining these two businesses into a single building is to reduce construction and ongoing operation costs. Also, it stands to reason that when local residents and visitors are using the laundry/shower side of the building, they are more likely to also purchase a snack or a meal. Employees on the café side during hours of operation, will also be able to monitor the laundry shower side of the facility without having to pay for additional staff.

Rationale - The customer base for both businesses include local individuals and families, tourists, visiting sport fishermen and hunters, visiting contractors and their workers, and Prince of Wales Island residents who come to Hydaburg for meetings, trainings, and cultural, community and sporting events. Once the café gains a reputation for quality and affordable meals, it is very likely that residents from across Prince of Wales Island will make their way to Hydaburg just for a meal (given the lack of restaurant/café options on the island). The café will also be available to provide catering services for off-site events in the community such as meetings, trainings, house parties, etc. Hours of Operation for the cafe and washeteria have not yet been determined, and may have seasonal variations.

Specific menus have not been finalized, however, there are several components to the approach that will be taken when devising the menu:

- It is difficult to find a quality dinner meal on Prince of Wales Island, particularly in the off-season. The dinner menu will have rotating daily specials along with other meal options that will be available every day.
- Locally sourced food will be used whenever possible. Fresh seafood will be purchased from Haida Wild Seafood, LLC the newly constructed seafood processing plant in Hydaburg. Schools across the island are now operating their own greenhouses. Excess produce will be purchased and served at the café.
- Healthy and affordable menu options will compliment more typical fast-foods.

The laundry and showers will only be open during café operating hours. The washers and dryers will be coin operated. It has not yet been determined how the showers will operate (coin-op or not), and how laundry and hygiene products will be dispensed.

A Feasible and Cost-Effective Project – Design and Construction

The highly respected architectural firm of **Jensen, Yorba, Lott, Inc. (JYL)** provided “Professional Cost Estimates” for the Hydaburg Café/Washeteria (found in the attached file, “Rating Factor 3 Attachments”). Mr. Tony Yorba estimates that the cost for architecture and engineering services for this project will be approximately \$40,000, and the costs for construction will be approximately \$420,000. Mr. Yorba is currently working with the Hydaburg Cooperative Association to provide A&E services for the construction of a seafood processing plant in Hydaburg. Joann Lott, also of JYL, provided A&E services for construction phases 1 and 2 for the Kasaan Community Use Facility. The successful completion of these and other projects on Prince of Wales Island and across Southeast Alaska provided ample experience for JYL to be able to create a cost-effective plan for both architecture and engineering, and construction of the proposed Hydaburg Café/Washeteria.

A Feasible and Cost-Effective Project – Business Operations

There is an identified need in the Village of Hydaburg for both a café and a washeteria. It makes financial and operational sense to house both of these businesses in the same building. The attached Financial Analysis Summary shows that the business start-up expenses are estimated to be \$39,600. All start-up funds will be contributed by Haida Corporation with no expectation for repayment. An additional \$20,000 in working capital will be made available by Haida Corporation to support the first two months of operations. This amount will be repaid as a fixed-

cost debt service over 10 years at no interest. Ongoing operating expenses, including fixed costs, variable costs and inventory costs are estimated to be \$212,788/year. Estimated revenues for Year 1 may result in a loss of approximately \$6,000, and will break even with estimated expenses by the end of Year 2. Beginning in Year 3 and beyond, the café/washeteria business should show a profit that is projected to increase each year thereafter. See the attached Financial Analysis Summary for more detail about the feasibility of the business operations.

Enhancing Community Viability

As noted above in Rating Factor 2, a viable and sustainable community is defined as, “*one that is economically, environmentally, and socially healthy and resilient.*” The café/washeteria that will be constructed through the financial support of this ICDBG-funded project will help the Village of Hydaburg address the “economic” and “social” components of this definition.

Economic Health – As noted above on page 10, the primary contributing factor to the high poverty and low-income rates in Hydaburg that are noted above, is the lack of local year-round employment opportunities. The attached “*Financial Analysis Summary for the Hydaburg Café/Washeteria*” budgets for 3.25 FTE positions that will allow for employing 4-6 local residents in long-term and year-round employment opportunities for local residents.

Social Health – In virtually all of the small villages in Alaska, there is a **lack of places where family, friends and neighbors can gather to socialize**. As was noted above (page 10), having places in small, isolated communities where friends and family can gather to socialize is especially important in a place like Hydaburg. There are several examples of how social health as it relates to community viability will be positively impacted by the construction of a café/washeteria in Hydaburg.

Rationale for Project Design

The rationale for the need for a café and washeteria facilities in Hydaburg has been discussed in detail above. This ICDBG grant request is to fund the construction of a facility that will bring economic development opportunities to the community. Over the past several months, Haida Corporation staff have worked with ANTHC construction and engineering staff to design the proposed Hydaburg café/washeteria (see attached floor plans, conceptual drawings, and 3-D cutaways). For over 20 years, ANTHC has been the leader in designing and building washeterias and community-use facilities in rural Alaska. Their expertise is in designing functional and cost-effective buildings that can be built using a local workforce when possible. The concept behind the design and construction of multi-use facilities in rural Alaskan villages focuses on providing more than one community service in the same building. This approach is shown to save significant amounts of money in design, construction and ongoing facility operations. Beyond the cost savings to this design/construction approach, this multi-use facility will provide a place for local residents to gather to socialize.

Statement Regarding Training and Employing Section 3 Residents and/or Contracts

The Haida Corporation will comply with Section 3 requirements for training and employing Section 3 residents, to the extent that these requirements do not conflict with Indian preference requirements.

COMMUNITY SERVICE COMPONENT DESCRIPTION

This proposal also includes \$45,000 to support a community service component to engage local Haida Master Carvers over a 12-month period to work with youth and other community members to create two traditional cedar panels that will be part of the Naa Iwaans (Big Cedar House) community center and long house. Naa Iwaans is currently under construction in Hydaburg.

Formally, the Hydaburg Cooperative Association (HCA) has supported a carving program led by several Haida Masters Carvers, for over ten years. Informally, Haida people have been carving canoes and totem poles from locally harvested red cedar trees for centuries. Carved Haida totem poles and wooden panels are recognized around the world for their rich detail and unique style. Today, Haida art is recognized around the world for its monumental totem poles and sculptures. Through countless generations, Haida artists have developed a system of design, which they apply to both sculptural forms and two-dimensional art. It is this system, including the treatment of line and the use of recurring design elements that distinguishes Haida art.

The community service component of this ICDBG-funded project will engage Haida Master Carvers to work with youth and other community members to carve two traditional cedar panels using distinctive Haida carving techniques and tools. The carving project will serve as a cross-generational project. These two carved panels, along with eight carved “house posts” (interior totem poles) will be permanently displayed centerpieces in "Naa Iwaans", the newly constructed Haida Long House that will serve as the cultural center of the Village of Hydaburg, Alaska.

3.2. Budget and Cost Estimates

The attached project budget (see attached *HUD 4123 Cost Summary*), and cost estimate (see below), provide a breakdown by line item for each activity by category. The architecture, engineering and construction costs are based on Professional Cost Estimates provided by Tony Yorba, or Jensen, Yorba, Lott. The attached documents: *JYL Fee Proposal Letter*; *Professional A&E Cost Estimate*; and *Professional Construction Cost Estimate*. The Fee Proposal letter written by Mr. Yorba states, “We are pleased to provide the attached fee proposal for the above-mentioned project. It is based on design drawings provided to our office and reflects the effort needed to provide construction drawings and specifications suitable for permitting, and competitive bidding in compliance with state and federal procurement regulations.”

As was noted above Mr. Yorba estimates that the cost for architecture and engineering services for this project will be approximately \$40,000, and the costs for construction will be approximately \$420,000. Mr. Yorba’s recent and relevant experience for developing A&E and construction budgets of this type are noted in Rating Factor 1, and include his work with the Hydaburg Cooperative Association to provide A&E services for the construction of a seafood processing plant in Hydaburg (2015-2017). Joann Lott, also of JYL, provided A&E services for construction phases 1 and 2 for the Kasaan Community Use Facility (2013-2016). The successful completion of these and other projects on Prince of Wales Island and across Southeast Alaska provided ample experience for JYL to be able to create a cost-effective plan for both architecture and engineering, and construction of the proposed Hydaburg Café/Washeteria.

Some relevant and noteworthy JYL projects in the last five years include: 2016 Hydaburg Specialty Seafood Process Facility; 2016 Head Start facility for Central Council Tlingit and Haida Indian Tribes of Alaska; 2015 Kasaan Community Use Facility; 2015 Hoonah Village Clinic; 2015 Hoonah Village Public Safety Facility; 2013 Village of Larsen Bay and Karluk Village School Repairs.

These design and cost estimation projects are relevant to the café/washeteria project in that most are in rural Alaska villages and specifically Southeast Alaska, demonstrating an understanding of the challenges and additional costs related to purchasing and transporting building materials, and hiring a skilled labor force. The proposed A&E and construction costs are reasonable because they are based on actual project costs for similar projects estimated by JYL staff in recent years. Further information about the extent and depth of experience that Jensen, Yorba, Lott Inc. has in designing community facilities across the state can be found on their website www.jensenyorbalott.com.

The remaining grant costs identified in the project budget include: Personnel – an app. 0.3FTE ICDBG Program Manager will complete the tasks identified above in Rating Factor 1; the costs for the “Community Service Component” of \$45,000 will be used to pay 3-4 Master Haida Carves over a 12-month period to carve two large cedar panels; and then a 10% Indirect Rate. The Haida Corporation does not have a federally negotiated indirect rate, so the de minimis rate of ten-percent has been applied to the overall project’s direct costs. These funds will be used to help cover office expenses including utilities, supplies and materials needed to manage the project, and bookkeeping and audit costs.

In addition to the ICDBG funding request, a significant amount of non-federal financial support (\$215,000) has been committed prior to the disbursement of federal grant funds. Evidence of this non-federal support can be found in the attachments for Rating Factor 4. One hundred percent of the non-federal resources needed to complete this project have already been committed. The ICDBG grant funds used for this project will be disbursed on a pro-rata bases with the cash amounts from other sources that are noted in Rating Factor 4 and the attached letters of commitment and Tribal Resolution.

HYDABURG CAFÉ/WASHETERIA PROPOSED BUDGET – 2016/2017

BUDGET LINE ITEM	ICDBG REQUEST	IN-KIND/MATCH
Personnel		
ICDBG Program Mgr.	\$30,000	
Construction Mgmt.		\$18,000 (HCA)
Project/Contract Mgmt.		\$24,000 (Haida Corp)
Fringe		
Grant Mgmt.	\$10,000	

HAIDA CORPORATION
2017 ICDBG Proposal – Economic Development Project

Contractual		
Site Work/Gravel		\$40,000 cash (Haida Corp)
A&E	\$40,000	
Construction	\$420,000	
Comm. Service Project	\$45,000	
Other		
Land Value		\$52,000 (Haida Corp)
Heavy Equip. & Operators		\$24,000 (HCA)
Const. Tools/Equip. Rent		\$45,000 (HCA)
Total Direct	\$545,000	\$203,000
Indirect Rate		
De Minimis Rate – 10%	\$54,500	
Total Grant Request	\$599,500	
Total In-Kind/Match		\$203,000

Although it is not part of the cost of this construction project, the attached *Financial Analysis Summary* for the start-up and ongoing operations of the café/washeteria is an important factor in assessing the financial feasibility of this overall economic development project. The recent and relevant experience of Mr. Kallenberg and Mr. Wunrow in developing similar financial analyses, business plans, and feasibility studies for rural Alaska communities and Tribes can be found in the *Financial Analysis Summary* and are summarized below. In addition, Mr. Kallenberg has successfully operated several small businesses in rural Alaska.

Mr. Kallenberg is a Rural Alaska enterprise development specialist. He has planned, developed, constructed and operated a number of rural Alaskan projects over the past 30 years with an emphasis on working with and in Native Alaska Villages. He has a degree in Economics from the University of Washington. Recent and relevant experience includes completing Business Planning and overseeing a design/build contract for a \$2,000,000 cold storage in Metlakatla (2012-2013), developing a Business Plan and constructing a fish plant in Levelock (2014-2016) and completing the design and Business Planning for a fish facility in Pilot Point on the Ugashik River in Bristol Bay (2014 – 2016). He was employed by the Small Business Development Center at Highline Community College in the role of Certified Business Advisor. He also acted as a business advisor to the Trade Adjustment Assistance program.

Mr. Wunrow has been working full-time for Tribal organizations in Southeast Alaska continuously since 1993. While working for the Organized Village of Kasaan (OVK) he managed the construction and implementation of a successful cabin rental business (2012), as well as the construction and implementation of the newly opened Totem Trail Café in Kasaan (2014-2015). He has recently written several business plans, feasibility studies, and strategic plans for organizations including: Eastern Aleutian Tribes – Feasibility Study (2016), Prince of

Wales Island Health Network – Business Plan (2016), Organized Village of Kasaan – Strategic Plans (2005 – 2015), and Haida Corporation – Business Action Plan (2014) and Strategic Plans (2015 and 2016).

The financial feasibility of the café/washeteria as a business is detailed in the attached *Financial Analysis Summary*. The Summary addresses issues of market share, sales levels, growth potential, revenue projections, start-up and operational expenses, and debt service. The budget represents a reasonable rate of return on investment to Haida Corporation after the first two years of operation.

Summary Statement Excerpted from the Financial Analysis - There is an identified need in the Village of Hydaburg for both a café and a washeteria. It makes financial and operational sense to house both of these businesses in the same building. Start-up expenses estimated to be \$39,600 will be contributed by Haida Corporation with no expectation for repayment. An additional \$20,000 in working capital will be made available by Haida Corporation to support the first two months of operations. This amount will be repaid as a fixed-cost debt service over 10 years at no interest. Ongoing operating expenses, including fixed costs, variable costs and inventory costs are estimated to be \$212,788/year. Estimated revenues for Year 1 may result in a loss of approximately \$6,000, and will break even with estimated expenses by the end of Year 2. Beginning in Year 3 and beyond, the café/washeteria business should show a profit that is projected to increase each year thereafter.

3.3.c. Commitment to Sustain Activities – Economic Development Project

Why the Project is Needed in the Market/Area of Hydaburg, Alaska

As the attached Financial Analysis Summary notes, there are no cafes, restaurants, coffee shops or laundry facilities in Hydaburg. The nearest laundry facility and café are located in Klawock, approximately 35 miles (50 minute drive) from Hydaburg, most of which is along a narrow windy road. The variety of food available at the establishments in Klawock and the next nearest town of Craig is limited.

As noted above in Rating Factor 2, a viable and sustainable community is defined as, “one that is economically, environmentally, and socially healthy and resilient.” The café/washeteria that will be constructed through the financial support of this ICDBG-funded project will help the Village of Hydaburg address the “economic” and “social” components of this definition. The new facility will employ 3.25 FTE positions for 4-6 local residents. The Haida Corporation anticipates that this locally run business will provide long-term and year-round employment opportunities for local residents. In Hydaburg there is a lack of places where family, friends and neighbors can gather to socialize. As was noted above, having places in small, isolated communities where friends and family can gather to socialize is especially important in a place like Hydaburg where the long wet winters, and the short wet summers require indoor options to gather, eat, meet, play board games, celebrate, and just relax with a bit to eat.

How the Project Will Operate

As noted in Rating Factor 1, the Project Director for the overall project will be Doreen Witwer, Haida Corporation’s General Manager. This oversight will include direct supervision of the Day-

to-Day Program Manager and Bookkeeper, oversight of the project budget, and review of all required project reports prior to their submission to HUD. The Project Director will also be responsible for ensuring that all HUD grant funds are received, monitored and reported in compliance with both Federal and corporation guidelines. The day-to-day ICDBG Program Manager will be Mr. Jon Wunrow. He will oversee the day-to-day management of the ICDBG grant and the overall project, including oversight of contract development, and management of contractor activities. The Program Manager will also oversee all project expenditures and ensure compliance with Haida Corporation and HUD procurement policies and reporting expectations. The Program Manager will hold weekly meetings with the construction contractor and construction foreman, and will ensure that the Implementation Schedule and budget are closely monitored. The Haida Corporation's Administrative Assistant will be responsible for providing clerical support for the project as needed. This position will also provide basic bookkeeper services for the grant, and assist the Program Manager in completing required financial reports.

The attached "Commitment to Operate and Maintain" letter demonstrates the Haida Corporation's commitment to provide facility operation expenses. An excerpt from this letter states, *"This letter is written to confirm that the Haida Corporation is committed to providing facility operating expenses and had developed an Operations and Maintenance Plan for the Hydaburg Café and Washeteria. Haida Corporation assumes full responsibility for ongoing operations and maintenance for the useful life of the building. The O&M Plan was developed and approved specifically for this facility. Haida Corporation commits to providing all necessary funds for facility operations, both during the grant period, and once construction is completed for the useful life of the building. This financial commitment includes, but is not restricted to paying for utilities, maintenance and repairs, insurance, security, and maintaining appropriate replacement reserves. The Corporation also commits to providing ongoing preventive maintenance and repairs to the facility."*

Further, the attached Maintenance (O&M) Plan includes a plan and cost breakdown for the cost of repairs, maintenance, insurance, security, and replacement reserves. these costs are all included in the ongoing operational costs outlined in the attached *Financial Analysis Summary*.

Evidence that the Project Will be Financially Successful

Evidence that the café/washeteria will be financially successfully can be found in the attached *Financial Analysis Summary*. The Summary shows that the business start-up expenses are estimated to be \$39,600. All start-up funds will be contributed by Haida Corporation with no expectation for repayment. An additional \$20,000 in working capital will be made available by Haida Corporation to support the first two months of operations. This amount will be repaid as a fixed-cost debt service over 10 years at no interest. Ongoing operating expenses, including fixed costs, variable costs and inventory costs are estimated to be \$212,788/year. Estimated revenues for Year 1 may result in a loss of approximately \$6,000, and will break even with estimated expenses by the end of Year 2. Beginning in Year 3 and beyond, the café/washeteria business should show a profit that is projected to increase each year thereafter. The attached Financial Analysis Summary includes more detail about the feasibility of the business operations.

Rating Factor 4: Leveraging Resources

The following “Rating Factor 4 Attachments” are provided in support of Rating Factor 4: Haida Corporation Resolution #2017-6 of Match Commitment, HCA Letter of Match Commitment, and City of Hydaburg Letter of Property Value.

The project budget includes two sources of leveraged resources, both of which have already been fully committed to the project as evidenced in the attached letters and resolution. These commitments include:

Hydaburg Cooperative Association (Tribe) – Total HCA Match Contribution - \$87,000

Heavy Equipment and Equipment Operators (site grubbing and clearing, rock pad, construction) – **Estimated value: \$24,000.** This estimate is based on the alternative **comparable cost option** of leasing a backhoe and operator from Tyler Rental in Craig. Tyler Rental hourly cost for lease of backhoe and operator is \$125/hour x 8 hours/day x 24 days = \$24,000.

Lease of Tribally Owned Construction Tools and Equipment (9 months) – **Estimated value: \$5,000/month x 9 months = \$45,000.** This estimate is based on the alternative **comparable cost option** of leasing several important pieces of construction equipment and tools from Tyler Rental in Craig. This includes: gas powered generator - \$1,200/month; pneumatic tools - \$1,500/month; scissors lift – \$1,800/month; various power tools (drills, saws, etc.) - \$500/month.

Construction Management – Estimated value: \$2,000/month x 9 months = **\$18,000.** This estimate is based on having the HCA Housing Construction Director serve as the construction manager for the 9-month construction period. Providing in-house construction management will save the project a significant amount of money over contracting for this service.

Haida Corporation (Applicant) – Total HC Match Contribution - \$116,000

Land Value (\$52,000, see attached letter from the City of Hydaburg); Cash Contribution for site work and gravel (\$40,000), see attached Haida Corporation Resolution; General Manager and Bookkeeper staff time for project management (\$24,000), see attached Haida Corporation Resolution. Haida Corporation funds used for the project will be disbursed on a pro-rata basis with grant funds.

A total of \$203,000 has been committed in non-federal leveraged resources to ensure the successful completion of this project. Therefore, 25.3% of the overall project budget is committed as a non-ICDBG match, resulting in 8 points for this section.

Rating Factor 5: Comprehensiveness and Coordination

The following “Rating Factor 5 Attachments” are provided in support of Rating Factor 5: Letters of Support from the City of Hydaburg and the XKKF Foundation, Excerpts from the Haida Corporation’s 2016 Strategic Plan, and Excerpts from Hydaburg’s Community Economic Development Plan

5.1. Coordination

Consistency with Strategic Plans and Goals

The Haida Corporation Board of Directors recently completed a Strategic Plan in May, 2016 (See attached excerpt from the Haida Corporation’s 2016 Strategic Plan). This strategic planning effort resulted in the selection of four priority objectives to accomplish over the next 12-18 months (2016 – 2017). Strategic Objective #3 in the plan is to “*seek funding to construct a community café and washeteria.*” This HUD-ICDBG proposal is submitted by the Haida Corporation in pursuit of this strategic objective.

In 2005, the community of Hydaburg developed a ten-year *Community Economic Development Plan for Hydaburg, Alaska 2005-2015*. Although the majority of objectives outlined in this plan have been accomplished, two components of the plan have not yet been addressed, namely, Objective 2.1.8 “Washeteria for residents and tourists” (see page 49 of the attached Plan excerpt), and Objective 3.1.3 that includes a focus of developing a community care (see page 52 of the attached Plan excerpt).

This proposal also includes a community service component to engage local Haida Master Carvers to create two traditional cedar panels that will be part of the Naa Iwaans (Big Cedar House) community center and long house that is currently under construction in Hydaburg. This focus is identified in the *Community Economic Development Plan for Hydaburg, Alaska 2005-2015, Top-Ten Overall Community Development Projects*, #10 – “100% of the community learning the Haida language, traditions, arts and culture.”

Coordination with Other Organizations

In addition to the close involvement of the Hydaburg Cooperative Association (local Tribe), three additional local organizations will work with the Haida Corporation to help ensure the success of both the construction and operational phases of the Hydaburg Café/Washeteria.

Hydaburg’s United Front – The United Front is made up of the leadership of the City of Hydaburg, the Tribe, the Village Corporation, and the local School District. The United Front sponsored the creation of the ten-year *Community Economic Development Plan for Hydaburg, Alaska 2005-2015*. United Front meetings will serve as a forum for reporting on the progress of the construction project and will assist in promoting the business throughout the community.

City of Hydaburg (see attached letter of support) – Rock and gravel to create the building pad for the café/washeteria will be purchased from the City. In addition, the City will promote the café and washeteria as part of its visitor and tourism promotion efforts.

Haida Wild Seafoods, Inc. – The Hydaburg Cooperative Association is nearing completion of the construction of a small-scale seafood processing plant in Hydaburg. Plant operations are estimated to begin August, 2016 and will be available to sell fresh and smoked seafood products to the café to allow for the unique marketing aspect of offering locally caught, processed and prepared fish and other seafoods. The plant will also offer available freezer space to allow the café to purchase bulk frozen food items.

Community Involvement in Development of the Application

A community information meeting was held as part of the most recent Hydaburg United Front meeting on January 12, 2017. The contents of this ICDBG submission were discussed with opportunity for input and discussion to modify the proposal. Notification for this meeting was publicly posted in several locations in Hydaburg including the Tribal and City offices. The Tribe has also expressed its commitment to consider comments and views expressed by residents, and to modify the application accordingly (see attached *Tribal Resolution 2017-004*). The Tribe will also make the ICDBG grant application available to residents upon request. These actions are pursuant to regulatory requirements for citizen participation outlined in 24CFR 1003.604.

In addition, as evidenced by *Hydaburg's Twenty-Year Community Development Plan*, developed October 2016, and the *Haida Corporation 2016 Strategic Plan*, key community leaders and members have been engaged in a discussion about constructing a washeteria and café for the past several years. Additional evidence of community involvement in the development of this application can be found in the attached letter of support from the Xaadas Kil Kuyaas Foundation (XKKF) that documents the need for both a café and washeteria in Hydaburg.

5.2. Outputs, Outcomes, and/or Goals

Several quantifiable outputs and outcomes for this economic development construction project have been identified, that will enhance community viability. The Haida Corporation is committed to monitoring and reporting these project outputs and outcomes. The Outputs noted below are measures of the work that will be accomplished, and will be tracked and reported to help monitor the project's progress. The Outcomes that are identified focus on the impact that will be achieved by the project once it is operational. These quantifiable outcome indicators focus on community viability as it relates to the project's impact on the community, people's lives, and the economic status of individuals and the community.

Project Outputs (Measure) – To be gathered and reported by ICDBG Program Manager

Number of jobs created – Jobs will result from local hire stipulations in all construction contracts and from the local Master Carvers that are hired for the community service program component.

Number of jobs positively impacted – These could include increased hours for Haida Corporation staff, local heavy equipment operators, individuals involved in transporting construction materials, and local skilled laborers who are already working part-time.

Number of businesses supported including minority/Native American businesses – These will include construction contractors, A&E contractor(s), construction materials companies, shipping and transportation companies, local lodging operators, and the local grocery store.

Number of square feet in new construction – Total square footage of new construction.

Project Outcomes (Impact) – This data will not be tracked during the grant period, but will be realized once the café/washeteria is operational

Number of new jobs created – Expected to be at least 3.25FTE (4-5 positions)

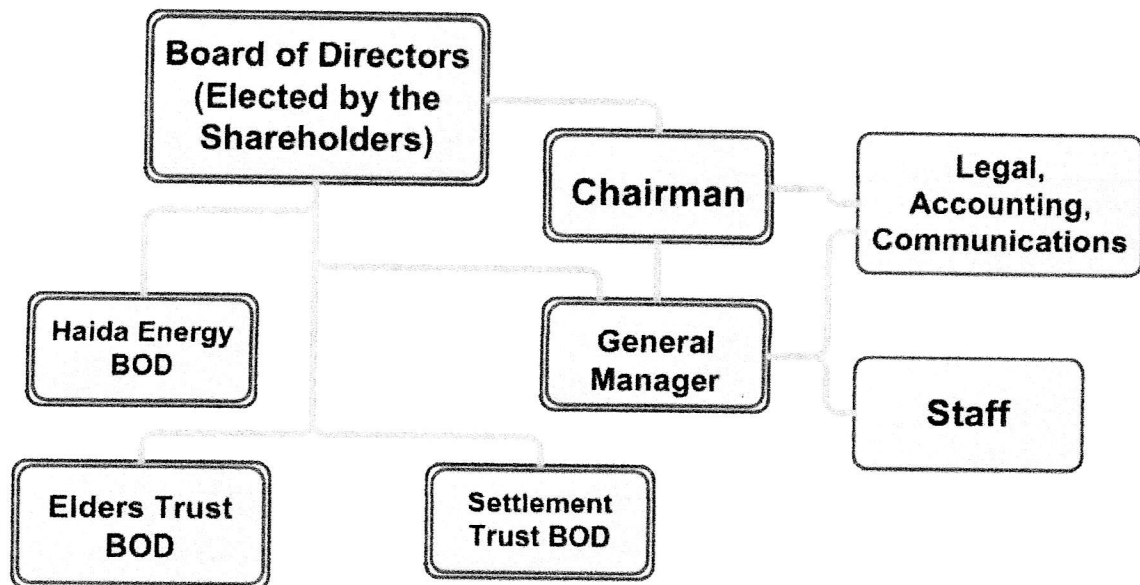
Number of jobs impacted

Increased income from employment generated by the project

Number of businesses supported including minority/Native American businesses

Amount of income generated by the café and washeteria that will be used to invest in additional economic development projects in Hydaburg.

Organizational Structure



Search Page for Alaska Native Region - Village - Corporation Index

Corporation Name

Find the corporation name of a specific community.

Select a Community Submit

Communities

View a list of the communities and corporation names within a specific Regional Native Corporation.

Select a Regional Native Corporation Submit

Show all Regional Corporations and Communities.

Show All

Ahtna, Incorporated

Community Name

Cantwell
Chistochina
Chitina
Copper Center
Gakona
Little Lake Louise
Lower Tonsina
Mentasta Lake
Nebesna
Slana
Tazlina
Twin Lake

Corporation Name

Yedetena Na Corp
Ahtna (Yedetena Na Corp)
Chitina Native Corp
Ahtna (Kluti-Kaa Corp)
Ahtna (Gakona Corp)
Little Lake Louise Inc.
Lower Tonsina Inc
Ahtna (Mentasta Inc.)
Nebesna Native Group Inc.
Slana Native Corp
Talzina Inc.
Twin Lake Native Group Inc.

Alut Corporation

Community Name

Akutan
Atka
Belkofski
False Pass
King Cove
Nelson lagon
Nikolski
Pauloff Harbor
Sand Point
St. Paul
St. George
Unalaska
Unga

Corporation Name

Akutan Corp.
Atxam Corp.
Belkofski Corp
Isanotski Corp
King Cove Corp
Nelson Lagoon Corp
Chaluka Corp
Sanak Corp
Shumagin Corp
Tanadgusik Corp
St. George Tanadax Corp
Ounalashka Corp
Unga Corp

Arctic Slope Regional Corp.

Community Name

Anaktuvuk Pass
Atkasook
Barrow
Kaktovik
Nooksut
Point Hope
Point Lay
Wainwright

Corporation Name

Nunamiut Corp
Atkasook Corp.
Ukpeagivik Inupiat Corp
Kaktovik Inupiat Corp
Kuugpik Corp., Inc.
Tigara Corp
Cully Corp., Inc
Olgoonik Corp., Inc.

Bering Straits Native Corp.

Community Name

Brevig Mission
Council
Elim Reserve
King Island
Koyuk
Mary's Igloo
Nome

Corporation Name

Brevig Mission Native Corp
Council Native Corp
Elim Native Corp
King Island Native Corp
Koyuk Native Corp
Mary's Igloo Native Corp
Sitnasuak Native Corp

Noorvik
 Selawik
 Shungnak
Sealaska Corporation
 Community Name
 Angoon
 Craig
 Hoonah
 * Hydaburg
 Juneau (4 Cities)
 Kake
 Kassan
 Klawock
 Klukwan
 Knight Island
 Saxman
 Sitka
 Yakutat

Putoo Corp
 Akuliuk Inc.
 Isingnakmeut

Corporation Name
 Kootznooowoo Inc.
 Shaan-Seet Inc
 Huna Totem Corp
 *Haida Corp
 Goldbelt Inc.
 Kake Tribal Corp
 Kasilco Inc
 Klawack Heenya Corp
 Kukwan Inc.
 Ganawas Corp
 Cape Fox Corp
 Shee Atika Inc.
 Yak-tat Kwaan Inc.

ANCSA 17b Easements Index

BLM Easement Maps website

Map Legend

Allowable Uses

Map of ANCSA Regions

Detailed township map

Search Region-Village-Corporation

Alaska Native Claims Settlement Act (43
 CFR 2650.4-7)

Alaska National Interest Lands
 Conservation Act (PL 96-487)

Alaska Land Transfer Acceleration Act(PL
 108-452)

Department of Natural Resources
 550 W. 7th Ave, Suite 1260, Anchorage, AK 99501-3557
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Haida Corporation and Subsidiaries



Consolidated Financial Statements Years Ended December 31, 2015 and 2014

(With Independent Auditor's Report Thereon)

Haida Corporation and Subsidiaries

Consolidated Financial Statements
Years Ended December 31, 2015 and 2014

(With Independent Auditor's Report Thereon)

Haida Corporation and Subsidiaries

Contents

	<u>Page</u>
Independent Auditor's Report	1-2
Consolidated Financial Statements	
Consolidated Balance Sheets	4
Consolidated Statements of Income and Comprehensive Income	5
Consolidated Statements of Equity	6
Consolidated Statements of Cash Flows	7
Notes to Consolidated Financial Statements	8-17
Supplementary Information	
Independent Auditor's Report on Supplementary Information	20-21
Consolidating Balance Sheet FY15	22
Consolidating Statement of Income FY15	23
Consolidating Balance Sheet FY14	24
Consolidating Statement of Income FY14	25



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Independent Auditor's Report

To the Board of Directors
Haida Corporation
Hydaburg, Alaska

We have audited the accompanying consolidated financial statements of Haida Corporation and Subsidiaries (Company), which comprise the consolidated balance sheets as of December 31, 2015 and 2014, and the related consolidated statements of income and comprehensive income, equity, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

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Basis for Qualified Opinion

The Company has an investment in Haida Energy, Inc. accounted for under the equity method and described in Note 5. Receivables from Haida Energy, Inc. of \$3,508,151 and investment in Haida Energy, Inc. of \$450,062 and \$450,000 are carried on the Company's consolidated balance sheets as of 2015 and 2014, respectively. We were unable to obtain sufficient appropriate audit evidence about the carrying amount of and the collectability of receivables from Haida Energy, Inc. as of December 31, 2015 and 2014. Consequently, we were unable to determine whether any adjustments to these amounts were necessary.

Qualified Opinion

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion paragraph, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Haida Corporation and Subsidiaries as of December 31, 2015 and 2014, and the results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter

As discussed in Note 8 to the consolidated financial statements, the 2014 financial statements have been restated due to a change in accounting principle by Haida Energy, Inc., in which the Company has 50% interest. Our opinion is not modified with respect to this matter.

BDO USA, LLP

Anchorage, Alaska
September 26, 2016

Consolidated Financial Statements

Haida Corporation and Subsidiaries

Consolidated Balance Sheets

	(Restated)	
<i>December 31,</i>	2015	2014
Assets		
Current Assets - cash and cash equivalents	\$ 301,206	\$ 218,193
Long-term Assets		
Investments	1,195,905	1,615,239
Investment in Haida Energy, Inc.	450,062	450,000
Property and equipment, net	197,266	178,633
Due from Haida Energy, Inc.	3,508,151	3,508,151
Deferred tax assets	28,724	-
Certificates of deposit, restricted	79,427	79,354
Total Long-term Assets	5,459,535	5,831,377
Total Assets	\$ 5,760,741	\$ 6,049,570
Liabilities and Equity		
Current Liabilities		
Accounts payable and accrued expenses	\$ 18,443	\$ 93,680
Due to Settlement Trusts	257,715	180,645
Total Liabilities	276,158	274,325
Commitments and contingencies		
Equity		
Haida Corporation's shareholders' equity		
Settlement common stock, Class A, voting, no par value, 1,000,000 shares authorized, 54,540 shares issued and outstanding at December 31, 2015 and 2014	-	-
Settlement common stock, Class B, nonvoting, no par value, 500,000 shares authorized, 460 shares issued and outstanding at December 31, 2015 and 2014	-	-
Contributed capital	12,329,057	12,329,057
Accumulated deficit	(6,801,387)	(6,555,499)
Accumulated other comprehensive income (loss) - unrealized holding gain (loss) on investments, net of tax	(43,087)	1,687
Total Equity	5,484,583	5,775,245
Total Liabilities and Equity	\$ 5,760,741	\$ 6,049,570

See accompanying notes to consolidated financial statements.

Haida Corporation and Subsidiaries

Consolidated Statements of Income and Comprehensive Income

<i>Years Ended December 31,</i>	2015	(Restated) 2014
Operating Revenue	\$ -	\$ -
General and administrative expenses	495,663	606,007
Operating Loss	(495,663)	(606,007)
Other Income		
Revenue sharing received under ANCSA	855,048	819,168
Investment income	44,350	169,842
Equity in earnings from unconsolidated affiliates	62	57,284
Other	10,315	11,576
Total Other Income	909,775	1,057,870
Net Income	414,112	451,863
Other Comprehensive Loss, net of tax		
Unrealized gains (losses) on securities available for sale:		
Gains (losses) arising during the year	(44,216)	37,475
Reclassification adjustment	(558)	(145,177)
Total Other Comprehensive Loss, net of tax	(44,774)	(107,702)
Total Comprehensive Income	\$ 369,338	\$ 344,161

See accompanying notes to consolidated financial statements.

Haida Corporation and Subsidiaries

Consolidated Statements of Equity

	Contributed Capital	Accumulated Deficit	Accumulated Other Comprehensive Income (Loss)	Total
Balance, December 31, 2013	\$ 12,329,057	\$ (8,045,386)	\$ 109,389	\$ 4,393,060
Prior period adjustment	-	1,753,024	-	1,753,024
Balance, December 31, 2013, as restated	12,329,057	(6,292,362)	109,389	6,146,084
Net unrealized losses on investments	-	-	(107,702)	(107,702)
Net income, as restated	-	451,863	-	451,863
Shareholder distributions	-	(715,000)	-	(715,000)
Balance, December 31, 2014	12,329,057	(6,555,499)	1,687	5,775,245
Net unrealized loss on investments	-	-	(44,774)	(44,774)
Net income	-	414,112	-	414,112
Shareholder distributions	-	(660,000)	-	(660,000)
Balance, December 31, 2015	\$ 12,329,057	\$ (6,801,387)	\$ (43,087)	\$ 5,484,583

See accompanying notes to consolidated financial statements.

Haida Corporation and Subsidiaries

Consolidated Statements of Cash Flows

		(Restated)
<i>Years Ended December 31,</i>	2015	2014
Cash Flows from Operating Activities		
Net income	\$ 414,112	\$ 451,863
Adjustments to reconcile net income to net cash from operating activities:		
Depreciation	14,012	10,266
Equity in earnings from unconsolidated affiliates	(62)	(57,284)
Realized loss (gains) on sales of investments	929	(93,688)
Changes in assets and liabilities that provided (used) cash:		
Prepaid expenses and other	-	5,969
Due to/from Settlement Trusts	77,071	304,646
Due from Haida Energy, Inc.	-	(24,947)
Deferred tax assets	(28,724)	-
Certificates of deposit, restricted	(73)	(1,173)
Accounts payable and accrued expenses	(75,238)	25,793
Net cash from operating activities	402,027	621,445
Cash Flows from Investing Activities		
Purchases of property and equipment	(32,645)	-
Proceeds from sales of investments	1,214,168	850,856
Purchases of investments	(840,537)	(619,974)
Net cash from investing activities	340,986	230,882
Cash Flows for Financing Activities - distributions paid to shareholders	(660,000)	(715,000)
Net change in cash and cash equivalents	83,013	137,327
Cash and Cash Equivalents, beginning of year	218,193	80,866
Cash and Cash Equivalents, end of year	\$ 301,206	\$ 218,193

See accompanying notes to consolidated financial statements.

Haida Corporation and Subsidiaries

Notes to the Consolidated Financial Statements Years Ended December 31, 2015 and 2014

1. Organization and Summary of Significant Accounting Policies

Organization

Haida Corporation ("the Company") is a village corporation created pursuant to the Alaska Native Claims Settlement Act ("ANCSA"). The Company is located in the geographic region encompassed by Sealaska Corporation, a regional corporation which was also formed under ANCSA.

Pursuant to ANCSA, the Company received cash, which was recorded as contributed capital on receipt, and the surface estate to 23,040 acres of land. All of the land was conveyed to the Company in prior years. The Company is currently pursuing an exchange of certain portions of its conveyed land for the subsurface estate underlying parts of its land.

Much of the land held by the Company contains timber which may be harvested. Management estimates that the Company has approximately seventy million board feet of timber remaining which could be harvested depending on market conditions. Because of significant uncertainties with respect to the value of the timber conveyed, the Company has recorded the value of this timber at a nominal amount for financial reporting purposes.

One hundred shares of voting settlement common stock (Class A) were issued under ANCSA to each Alaska Native person originally enrolled in the Company. Subsequently, nonvoting settlement common stock (Class B) was issued to any person who acquired shares and was not a "Native" or a "Descendent of a Native" within the meaning of ANCSA. ANCSA generally prohibits transfers of this stock.

ANCSA also provides for revenue sharing from certain income earned by the various regional corporations with village corporations in Alaska. This revenue is recorded when received.

Principles of Consolidation

The consolidated financial statements include the accounts of Haida Corporation and its wholly-owned subsidiaries, Haida Construction/Engineering/Development, Inc. ("HCED") and Xaadaas Development Services, LLC ("Xaadaas"). As of December 31, 2015 and 2014, HCED and Xaadaas were not operating and had minimal assets. All material intercompany transactions have been eliminated.

Cash and Cash Equivalents

The Company considers cash in banks, certificates of deposit with original maturities of less than three months and money market funds held in investments accounts to be cash and cash equivalents.

Investments

The Company's investments are classified as available-for-sale and are stated at fair value based on the applicable market price on an exchange on the last trading day of the year. The fair value measurements of all investments were determined using Level 1 inputs within the fair value hierarchy, consisting of quoted prices in active markets for identical assets. These investment securities are traded on various U.S. exchanges and, therefore, are subject to the market volatility in those exchanges.

Haida Corporation and Subsidiaries

Notes to the Consolidated Financial Statements

Any unrealized holding gains or losses in these securities are included in the determination of accumulated other comprehensive income. If a loss in value in available-for-sale investments is considered to be other than temporary, it is recognized in the determination of net income. Cost is based on the specific identification method for individual securities or average cost method for exchange-traded funds and mutual funds to determine realized gains or losses.

Fair Value Measurements

Fair value is defined as an exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. As such, fair value is a market-based measurement determined based on assumptions that market participants would use in pricing an asset or liability. There are three levels which prioritize the inputs used in measuring fair value as follows:

- Level 1: Observable market inputs such as quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: Observable market inputs, other than the quoted prices in active markets, that are observable either directly or indirectly; and
- Level 3: Unobservable inputs where there is little or no market data, which require the reporting entity to develop its own assumptions.

Investments in Unconsolidated Affiliates

Investments in unconsolidated affiliates are accounted for using the cost or the equity method, depending on whether the Company has the ability to exercise significant influence over the operating and financial policies of an investee. Generally, the ability to exercise significant influence is presumed to exist if the percentage of ownership is greater than 5% for flow-through entity investments (such as partnerships and limited liability companies). For all other entities, significant influence is presumed to exist if the percentage of ownership is equal to or greater than 20%.

Under the cost method, investments are carried at acquisition cost and distributions received from net accumulated earnings of the investee are recorded as income. Dividends received in excess of accumulated earnings are considered a return of investment and are recorded as a reduction of the cost of the investment. Under the equity method, the Company's proportionate share of affiliate earnings is included in income when earned, undistributed earnings are recorded as an increase in the investment, and distributions are recorded as a decrease in the investment when received.

Long-Lived Assets

Long-lived assets to be held and used are reviewed for impairment whenever events or changes in circumstances indicate that the related carrying amount may not be recoverable. When required, impairment losses on assets to be held and used are recognized based on the excess of the asset's carrying amount over the fair value of the asset. Long-lived assets to be disposed of are reported at the lower of carrying amount or fair value less cost to sell.

Haida Corporation and Subsidiaries

Notes to the Consolidated Financial Statements

Property and Equipment

Property and equipment is stated at cost unless the estimated future undiscounted cash flows expected to result from either the use of the asset or its eventual disposition is less than its carrying amount, in which case, an impairment loss is recognized based on the fair value of the asset.

Property and equipment is depreciated on the straight-line method over estimated useful lives as follows:

Buildings and improvements	20 to 40 years
Furniture, fixtures, and equipment	3 to 10 years

Land Selection

Under U.S. generally accepted accounting principles, assets received in nonmonetary transactions are recorded at their estimated fair value at the transaction date unless fair value is not determinable within reasonable limits due to major uncertainties, in which case the assets received are recorded, and remain, at a value of zero. It was not practical for the Company to determine the estimated fair value of the resources received on the date of the receipt within reasonable limits for financial reporting purposes. Accordingly, the Company carries assets received under ANCSA at zero value. However, these assets have significant economic value to the Company. When lands are sold, the Company records the estimated fair market value as an addition to contributed capital.

Certificates of Deposit

The Company has certificates of deposit which are restricted by the State of Alaska as security for certain land usage leases the Company has with the State.

Income Taxes

The Company accounts for income taxes under an asset and liability approach that requires the recognition of deferred tax assets and liabilities for expected future tax consequences of events that have been recognized in the Company's consolidated financial statements or tax returns. In estimating future tax consequences, the Company generally considers all expected future events other than enactments of changes in the tax laws or rates. The Company establishes a valuation allowance to the extent that it is more likely than not that deferred tax assets will not be utilized against future taxable income.

The Company reports a liability, if any, for unrecognized tax benefits resulting from uncertain income tax positions taken or expected to be taken in an income tax return. Estimated interest and penalties, if any, are recorded as a component of interest expense and other expense, respectively. No liability has been recorded for uncertain tax positions, or related interest or penalties, as of December 31, 2015 or 2014. The tax years 2012 through 2014 remain open to examination by federal and Alaska authorities. No amounts were paid for interest or income taxes in 2015 or 2014.

Haida Corporation and Subsidiaries

Notes to the Consolidated Financial Statements

Use of Estimates

In preparing the consolidating financial statements, management of the Company is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities as of the date of the consolidated financial statements and revenues and expenses for the period. Actual results could differ from those estimates.

Recent Accounting Pronouncements

Revenue from Contracts with Customers

In May 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update No. 2014-09, *Revenue from Contracts with Customers* (ASU 2014-09), which supersedes nearly all existing revenue recognition guidance under U.S. Generally Accepted Accounting Principles (GAAP). The core principle of ASU 2014-09 is to recognize revenues when promised goods or services are transferred to customers in an amount that reflects the consideration to which an entity expects to be entitled for those goods or services. ASU 2014-09 defines a five step process to achieve this core principle and, in doing so, more judgment and estimates may be required within the revenue recognition process than are required under existing U.S. GAAP.

The standard is effective for annual periods beginning after December 15, 2018, and interim periods within annual periods that begin after December 15, 2018, using either of the following transition methods: (i) a full retrospective approach reflecting the application of the standard in each prior reporting period with the option to elect certain practical expedients, or (ii) a retrospective approach with the cumulative effect of initially adopting ASU 2014-09 recognized at the date of adoption (which includes additional footnote disclosures). The Company is currently evaluating the impact of the pending adoption of ASU 2014-09 on the consolidated financial statements and have not yet determined the method by which it will adopt the standard in 2019.

Restatement of Financial Statements

During 2015, the Haida Energy, Inc., a joint venture between the Company and Alaska Power and Telecom, Inc., changed accounting principles. As a result of the change, certain costs that were expensed in the previous periods were capitalized. In addition, certain grant funds received from granting agencies are considered a contra fixed asset account, effectively reducing capitalized costs for the amount of grant funding received. Please see Note 8 for details.

Subsequent Events

The Company has evaluated subsequent events through September 26, 2016, the date these consolidated financial statements were available to be issued.

Haida Corporation and Subsidiaries

Notes to the Consolidated Financial Statements

2. Investments

Investments are summarized as follows:

<i>December 31, 2015</i>	Cost	Unrealized Holding Gains	Unrealized Holding Losses	Fair Value
Mutual funds:				
Equity mutual funds	\$ 755,081	\$ 12,708	\$ (61,439)	\$ 706,350
Fixed income mutual funds	511,387	-	(21,832)	489,555
	\$ 1,266,468	\$ 12,708	\$ (83,271)	\$ 1,195,905

<i>December 31, 2014</i>	Cost	Unrealized Holding Gains	Unrealized Holding Losses	Fair Value
Mutual funds:				
Equity mutual funds	\$ 965,819	\$ 29,727	\$ (8,252)	\$ 987,294
Fixed income mutual funds	647,733	2,219	(22,007)	627,945
	\$ 1,613,552	\$ 31,946	\$ (30,259)	\$ 1,615,239

Investment income for years ended is as follows:

<i>December 31,</i>	2015	2014
Interest, dividend and distribution income	\$ 52,208	\$ 84,294
Net gains and losses from securities sales:		
Gross realized capital gains	25,551	94,390
Gross realized capital losses	(26,480)	(702)
Net realized gains (losses)	(929)	93,688
Investment fees	(6,929)	(8,140)
Realized Investment Income	\$ 44,350	\$ 169,842

All of the investments in an unrealized holding loss position at December 31, 2015 and 2014 have been in a loss position for less than twelve months and the total gross unrealized holding losses are not material. Thus, no material other-than- temporary impairment losses are deemed to exist.

Any tax effect related to these investments has been fully reserved or offset by net operating loss carryforwards. The fair value of the investments was measured using level 1 inputs.

Haida Corporation and Subsidiaries

Notes to the Consolidated Financial Statements

3. Property and Equipment

Property and equipment consists of the following at December 31:

	2015	2014
Buildings and improvements	\$ 267,312	\$ 267,312
Furniture, fixtures, and equipment	226,966	194,321
	494,278	461,633
Less: accumulated depreciation	(297,012)	(283,000)
	\$ 197,266	\$ 178,633

Depreciation expense totaled \$14,012 and \$10,266 during 2015 and 2014, respectively.

4. Leases

The Company is obligated under various operating leases for land with the State of Alaska. Lease expense under these leases totaled \$6,225 during the year ended December 31, 2015. Certain leases have expired by December 31, 2014 and are in the process of being renewed. Future minimum lease payments under the active noncancelable leases are as follows:

Year Ending December 31,

2016	\$ 4,950
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Haida Corporation and Subsidiaries

Notes to the Consolidated Financial Statements

5. Investment in Haida Energy, Inc.

The Company held a 50% investment in Haida Energy, Inc. at December 31, 2015 and 2014. Summarized unaudited combined financial information for Haida Energy, Inc. is as follows:

December 31,	2015	2014 (as restated)
Current assets	\$ 196,338	\$ 148,275
Noncurrent assets	4,373,086	4,999,556
Total Assets	\$ 4,569,424	\$ 5,147,831
Current liabilities	\$ 161,148	\$ 739,680
Noncurrent liabilities	3,508,151	3,508,151
Equity	900,125	900,000
Total Liabilities and Equity	\$ 4,569,424	\$ 5,147,831
Results of operations:		
Revenue	\$ 180	\$ -
Expenses	(55)	-
Net Income	\$ 125	\$ -
Equity In Earnings Of Unconsolidated Affiliates Allocable to The Corporation	\$ 62	\$ -
Corporation's Investment in Haida Energy, Inc.	\$ 450,062	\$ 450,000
Receivable from Haida Energy, Inc.	\$ 3,508,151	\$ 3,508,151

6. Income Tax

For the years ended December 31, 2015 and 2014, the significant differences between financial reporting income and the loss reportable for income tax purposes consisted of capitalization of start-up costs related to the Company's subsidiaries for income tax purposes, depletion expense recognized for income tax purposes related to timber sales, and grant revenue being accounted for as a reduction in basis for tax purposes and not as taxable income. For both 2015 and 2014, no tax provision or benefit was recorded because the tax provision has been offset by the change in the deferred tax valuation allowance.

Haida Corporation and Subsidiaries

Notes to the Consolidated Financial Statements

Net deferred tax assets of approximately \$16,852,000 and \$17,141,000 at December 31, 2015 and 2014, respectively, are composed primarily of net operating loss carryforwards and the differences between the basis of property and equipment for income tax purposes and book value. At December 31, 2015 and 2014, these deferred tax assets were fully reserved because there is no assurance that the Company will have future taxable income. The valuation allowance is currently equal to the net deferred tax assets amount not related net investment to unrealized holding losses at December 31, 2015 and 2014, and decreased \$290,000 in 2015 and decreased \$200,108 in 2014. Because of the uncertainty of the overall estimate of value for the Company's timber, no determination has been made with respect to the amount of potential deferred tax asset resulting from the difference between the book and tax basis in this timber.

A deferred tax liability of approximately \$10,000 and \$675 at December 31, 2015 and 2014, respectively, resulting from the differences between the basis of property and equipment for income tax purposes and book value have been netted with the deferred tax asset. A deferred tax asset of \$28,724 has been recorded related to net unrealized losses on investments.

At December 31, 2015, the Company has net tax operating loss carryforwards of approximately \$39,965,000 which will expire in years 2018 through 2032, unless utilized.

7. Commitments and Contingencies

For approximately the last decade, the Company has been pursuing a home site lot program under Section 21(j) of ANCSA. In September 1999, the shareholders of the Company approved the distribution of home site lots as a partial liquidation of the Company, subject to a determination thereafter by the Board of Directors that the home site program could be legally implemented within the financial resources of the Company. The Board of Directors is working to resolve a variety of issues related to the home site lot program, including whether a cash option would be offered as a part of the program, whether sufficient cash would be available to fund that option if it were offered, and whether sufficient lots of relatively equal value could be made available for all shareholders.

The Company's land conveyed under ANCSA is subject to certain reconveyance provisions including community needs and certain subsistence activities. The Company has been in negotiations with the City of Hyadaburg ("the City") and has received notice of two subsistence claims. In 2004, the Company reconveyed land under the reconveyance provisions to satisfy one of the two subsistence claims.

The landfill for the City is informally located upon the Company's lands. It is not clear the extent to which the Company may be obligated to clean up the landfill, or the extent to which grants or other reimbursements may be available to provide funds for such cleanup, or the extent to which other parties (such as the City) may have liability for such cleanup. It is also not clear the extent to which the landfill may be reconveyed to the City. No liability has been recorded for this contingency.

In 2008, the Company entered into a contract with a third-party to provide services for the cutting and removal of timber on behalf of the Company related to the timber sold to STC. According to the terms of the contract, the Company advanced \$200,000 to assist with start-up costs. The advance made has not been repaid to the Company and services are no longer being rendered by the third-party. The Company believes that the third-party breached the contract and collectability of the advance is doubtful. Based on facts and circumstances that the Company became aware of in 2009, including the financial status of the third-party and the condition and likelihood of recovery of equipment that the third-party acquired with the proceeds from the advance, the Company deemed

Haida Corporation and Subsidiaries

Notes to the Consolidated Financial Statements

it remote that any amounts will be recoverable and the remaining receivable balance was fully reserved in 2009 (resulting in an allowance of \$166,800 netted against the receivable amount at December 31, 2009). In 2010, the Company was able to take possession of certain of the equipment held by the third-party and sold it for proceeds of \$50,000. The remaining balance of the receivable was written off during 2010. During 2014, the Company and the third-party both agreed to dismiss their claims with each party bearing their own attorney fees and costs.

8. Change in Accounting Principle

During 2015, the Haida Energy, Inc., a joint venture between the Company and Alaska Power and Telecom, Inc., changed accounting principles. As a result of the change, certain costs that were expensed in the previous periods were capitalized. In addition, certain grant funds received from granting agencies are considered a contra fixed asset account, effectively reducing capitalized costs for the amount of grant funding received. Changes made in respect to the 2014 balances are as follows:

	Before Restatement	Restatement	After Restatement
Consolidated Balance Sheet			
Total current assets	\$ 218,193	\$ -	\$ 218,193
Investment in Haida Energy, Inc.	1,007,641	(557,641)	450,000
Due from Haida Energy, Inc.	1,010,943	2,497,208	3,508,151
Total assets	4,110,003	1,939,567	6,049,570
Current liabilities	274,325	-	274,325
Total equity	3,835,678	1,939,567	5,775,245
Total liabilities and equity	\$ 4,110,003	\$ 1,939,567	\$ 6,049,570
Consolidated Statements of Income			
Loss on retirement of unconsolidated subsidiary's shares	\$ (186,543)	\$ 186,543	\$ -
Net income	265,320	186,543	451,863

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Haida Corporation and Subsidiaries

Notes to the Consolidated Financial Statements

9. Comprehensive Income

At December 31, 2015 and 2014 the related tax effects allocated to each component of other comprehensive income follows:

2015	Before Taxes	Tax Impact	Net of Taxes
Unrealized holding losses on securities available for sale arising during 2015	\$ (73,694)	\$ 29,478	\$ (44,216)
Reclassification adjustment for losses realized in net loss during 2015	(929)	371	(558)
Net Unrealized Loss During 2015	\$ (74,623)	\$ 29,849	\$ (44,774)
2014	Before Taxes	Tax Impact	Net of Taxes
Unrealized holding losses on securities available for sale arising during 2014	\$ (244,471)	\$ 80,556	\$ (163,915)
Reclassification adjustment for losses realized in net loss during 2014	93,688	(37,475)	56,213
Net Unrealized Loss During 2014	\$ (150,783)	\$ 43,081	\$ (107,702)

10. Settlement Trusts

The Company established two settlement trusts which are entities authorized by ANCSA and organized under the laws of Alaska to provide certain benefits to the Company's shareholders. However, the trusts are separate from the Company even though the trustees are the same people who are members of the Company's Board of Directors. The trustees are responsible for investing the assets of the trusts, using the trusts' income to accomplish the trusts' primary purpose, and making distributions to unit holders who are also shareholders of the Company. Further, the trusts are prohibited by ANCSA from operating a business.

The first settlement trust, the Haida Shareholder Trust ("Shareholder Trust"), was established to maintain assets and pay distributions from its income to the Shareholder Trust's unit holders. The Shareholder Trust has net assets of \$9,781,186 at December 31, 2015 and \$10,374,883 at December 31, 2014.

The second settlement trust, Haida Elders Trust ("Elders Trust") was established to provide a \$5,000 payment to each original shareholder on their 65th birthday and to assist with funeral costs. The Elders Trust has net assets of \$242,874 at December 31, 2015 and \$337,183 at December 31, 2014.

From time to time the Company incurs expenses on behalf of the trusts or the trusts incur receivables from the Company. The Company or the trusts repay these amounts periodically. Advances of cash to/from the Company and the trusts occur periodically. The Company owed the Elders Trust \$36,187 and \$13,728 at December 31, 2015 and 2014, respectively. The Company owed the Shareholder Trust \$221,529 and \$166,917 at December 31, 2015 and 2014, respectively.

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Supplementary Information



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www.bdo.com

3601 C Street, Suite 600
Anchorage, AK 99503

Independent Auditor's Report on Supplementary Information

To the Board of Directors
Haida Corporation
Hydaburg, Alaska

Our audit of the consolidated financial statements included in the preceding section of this report was conducted for the purpose of forming an opinion on these statements as a whole. The supplementary information is presented for purposes of additional analysis presented in the following section of the report, and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidating financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, except for the effect on the accompanying information of the qualifies opinion on the financial statements as describe below, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Basis for Qualified Opinion

The Company has an investment in Haida Energy, Inc. accounted for under the equity method and described in Note 5. Receivables from Haida Energy, Inc. of \$3,508,151 and investment in Haida Energy, Inc. of \$450,062 and \$450,000 are carried on the Company's consolidated balance sheets as of 2015 and 2014, respectively. We were unable to obtain sufficient appropriate audit evidence about the carrying amount of and the collectability of receivables from Haida Energy, Inc. as of December 31, 2015 and 2014. Consequently, we were unable to determine whether any adjustments to these amounts were necessary.

Qualified Opinion

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion paragraph, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Haida Corporation and Subsidiaries as of December 31, 2015 and 2014, and the results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

BDO USA, LLP, a Delaware limited liability partnership, is the U.S. member of BDO International Limited, a UK company limited by guarantee, and forms part of the international BDO network of independent member firms.

BDO is the brand name for the BDO network and for each of the BDO Member Firms.

Emphasis of Matter

As discussed in Note 8 to the consolidated financial statements, the 2014 financial statements have been restated due to a change in accounting principle by Haida Energy, Inc., in which the Company has 50% interest. Our opinion is not modified with respect to this matter.

BDO USA, LLP

Anchorage, Alaska
September 26, 2016

Haida Corporation and Subsidiaries

Consolidating Balance Sheet

<i>December 31, 2015</i>	Haida Corporation	Haida Construction/Engineering/Development, Inc.	Xaadaas Development Services, LLC	Consolidating Adjustments	Total
Assets					
Current Assets - cash and cash equivalents	\$ 301,206	\$ -	\$ -	\$ -	\$ 301,206
Long-term Assets					
Investments	1,195,905	-	-	-	1,195,905
Property and equipment, net	196,551	-	715	-	197,266
Certificates of deposit, restricted	79,427	-	-	-	79,427
Due from Xaadaas Development Services, LLC	57,252	-	-	(57,252)	-
Due from Haida Energy, Inc.	3,508,151	-	-	-	3,508,151
Deferred tax assets	28,724	-	-	-	28,724
Investment in Haida Energy, Inc.	450,062	-	-	-	450,062
Equity in consolidated subsidiaries	808,112	-	-	(808,112)	-
Total Long-term Assets	6,324,184	-	715	(865,364)	5,459,535
Total Assets	\$ 6,625,390	\$ -	\$ 715	\$ (865,364)	\$ 5,760,741
Liabilities and Equity					
Current Liabilities					
Accounts payable and accrued expenses	\$ 18,442	\$ -	\$ -	\$ -	\$ 18,442
Due to Settlement Trusts	257,716	-	-	-	257,716
Due to Haida Corporation	-	-	57,252	(57,252)	-
Total Liabilities	276,158	-	57,252	(57,252)	276,158
Equity					
Haida Corporation shareholders' equity					
Contributed capital	12,329,057	758,012	50,100	(808,112)	12,329,057
Accumulated deficit	(5,936,738)	(758,012)	(106,637)	-	(6,801,387)
Accumulated other comprehensive income	(43,087)	-	-	-	(43,087)
Total Haida Corporation shareholders' equity	6,349,232	-	(56,537)	(808,112)	5,484,583
Total Equity	6,349,232	-	(56,537)	(808,112)	5,484,583
Total Liabilities and Equity	\$ 6,625,390	\$ -	\$ 715	\$ (865,364)	\$ 5,760,741

See accompanying independent auditor's report on supplemental information.

Haida Corporation and Subsidiaries

Consolidating Statement of Income

<i>Year Ended December 31, 2015</i>	Haida Corporation	Haida Construction/ Engineering/ Development, Inc.	Xaadaas Development Services, LLC	Consolidating Adjustments	Consolidated
Operating Revenue	\$ -	\$ -	\$ -	\$ -	\$ -
General and administrative expenses	(495,663)	-	-	-	(495,663)
Operating Loss	(495,663)	-	-	-	(495,663)
Other Income					
Revenue sharing received under ANCSA	855,048	-	-	-	855,048
Investment income	44,350	-	-	-	44,350
Equity in earnings from unconsolidated affiliates	62	-	-	-	62
Other	10,315	-	-	-	10,315
Total Other Income	909,775	-	-	-	909,775
Net Income	\$ 414,112	\$ -	\$ -	\$ -	\$ 414,112

See accompanying independent auditor's report on supplemental information.

Haida Corporation and Subsidiaries

Consolidating Balance Sheet

<i>December 31, 2014</i>	Haida Corporation	Haida Construction/ Engineering/ Development, Inc.	Xaadaas Development Services, LLC	Consolidating Adjustments	Total
Assets					
Current Assets - cash and cash equivalents	\$ 218,193	\$ -	\$ -	\$ -	\$ 218,193
Long-term Assets					
Investments	1,615,239	-	-	-	1,615,239
Property and equipment, net	177,918	-	715	-	178,633
Certificates of deposit, restricted	79,354	-	-	-	79,354
Due from Xaadaas Development Services, LLC	57,252	-	-	(57,252)	-
Due from Haida Energy, Inc.	3,508,151	-	-	-	3,508,151
Investment in Haida Energy, Inc.	450,000	-	-	-	450,000
Equity in consolidated subsidiaries	808,112	-	-	(808,112)	-
Total Long-term Assets	6,696,026	-	715	(865,364)	5,831,377
Total Assets	\$ 6,914,219	\$ -	\$ 715	\$ (865,364)	\$ 6,049,570
Liabilities and Equity					
Current Liabilities					
Accounts payable and accrued expenses	\$ 93,680	\$ -	\$ -	\$ -	\$ 93,680
Due to Settlement Trusts	180,645	-	-	-	180,645
Due to Haida Corporation	-	-	57,252	(57,252)	-
Total Liabilities	274,325	-	57,252	(57,252)	274,325
Equity					
Haida Corporation shareholders' equity					
Contributed capital	12,329,057	758,012	50,100	(808,112)	12,329,057
Accumulated deficit	(5,690,850)	(758,012)	(106,637)	-	(6,555,499)
Accumulated other comprehensive income	1,687	-	-	-	1,687
Total Haida Corporation shareholders' equity	6,639,894	-	(56,537)	(808,112)	5,775,245
Total Equity	6,639,894	-	(56,537)	(808,112)	5,775,245
Total Liabilities and Equity	\$ 6,914,219	\$ -	\$ 715	\$ (865,364)	\$ 6,049,570

See accompanying independent auditor's report on supplemental information.

Haida Corporation and Subsidiaries

Consolidating Statement of Income

<i>Year Ended December 31, 2014</i>	Haida Corporation	Haida Construction/ Engineering/ Development, Inc.	Xaadaas Development Services, LLC	Consolidating Adjustments	Consolidated
Operating Revenue	\$ -	\$ -	\$ -	\$ -	\$ -
General and administrative expenses	(606,007)	-	-	-	(606,007)
Operating Loss	(606,007)	-	-	-	(606,007)
Other Income					
Revenue sharing received under ANCSA	819,168	-	-	-	819,168
Investment income	169,842	-	-	-	169,842
Equity in earnings from unconsolidated affiliates	57,284	-	-	-	57,284
Other	11,576	-	-	-	11,576
Total Other Income	1,057,870	-	-	-	1,057,870
Net Income	\$ 451,863	\$ -	\$ -	\$ -	\$ 451,863

See accompanying independent auditor's report on supplemental information.

SURVEY AND DEMOGRAPHIC DATA STATEMENT

HYDABURG, ALASKA

January, 2017

Applicant: Haida Corporation (HC)

Project: Hydaburg Community Café and Laundry Construction Project

The following demographic data is submitted for purposes of evaluating Haida Corporation's application for the ICDBG Program. By submitting this information with our application, we state that we are in compliance with all of the following:

- Data listed on the HUD website – <http://www.huduser.org/portal/icdbg/home/html#LMIBenefit> shows that the estimated LMI for FY2016 is 73% (Using Option #1). In preparation for submitting a HUD-ICDBG funding proposal, Haida Corporation and Hydaburg Cooperative Association staff were fairly certain that the data source noted above for LMI in Hydaburg was inaccurate, so a decision was made to gather more current household income data;
- Data provided have been collected systematically and are statistically reliable. *(A random sampling of thirty-five percent of Hydaburg's 133 households were contacted through personal contact);*
- Data provided are, to the greatest extent feasible, independently verifiable and differentiate between reservation and BIA service area populations, when applicable *(not applicable in the case of Hydaburg);*

In accordance with Section B. (k) – “Demographic Data”, of the Program NOFA, the following documentation has been attached:

- A sample copy of the survey form;
- An explanation of the methods used to collect the data;
- A listing of incomes by household, including household size.

87.9% Percentage of total number of persons served who are below the POW Census Area Low Income Threshold (based on survey data).

83.0% Percentage of Hydaburg households that are below the POW Census Area Low Income Threshold (based on survey data).

396 Total number of persons who will benefit from the proposed project (Total population of Hydaburg)

348 Total number of low - income persons who will benefit from the proposed project (87.9% of Hydaburg's total population)

(b) (6)

HC General Manager
Haida Corporation

This Hydaburg Community Café and Laundry Construction Project will clearly benefit all of Hydaburg's adults, youth and children including the 87.9% who are LMI in accordance with the requirements of 24 CFR 1003.208.

SURVEY AND DEMOGRAPHIC DATA STATEMENT

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(b) (6)

4/30/17

HC General Manager
Haida Corporation

This *Hydaburg Community Café and Laundry Construction Project* will clearly benefit all of Hydaburg's adults, youth and children including the 87.9% who are LMI in accordance with the requirements of 24 CFR 1003.208.

HYDABURG HOUSEHOLD INCOME DATA COLLECTION

METHODS

December 2016

Data listed on the HUD website –

<http://www.huduser.org/portal/icdbg/home/html#LMIBenefit> shows that the estimated LMI for FY2016 is 73% for the community of Hydaburg (Using Option #1). Over the past several years employment opportunities in Hydaburg have continued to be fewer and fewer. And the percentage of individuals who have jobs, but who have moved from full-time to either seasonal or part-time employment has significantly increased. In addition, numerous individuals and younger families have left the community to seek other employment, academic, and/or family opportunities.

In the small rural and geographically isolated community of Hydaburg, employment opportunities are few, and many of the local jobs and small business opportunities that do exist, do not pay a living wage.

In preparation for submitting a HUD-ICDBG funding proposal, Haida Corporation and Hydaburg Cooperative Association staff were fairly certain that the data source noted above for LMI in Hydaburg was inaccurate, so a decision was made to gather more current household income data. Guidance for conducting this survey was obtained from the HUD Office of Community Planning and Development's document entitled, *"U.S. Dept. of Housing and Urban Development Suggested Survey Methodology to Determine the Percentage of Low- and Moderate-Income Persons in the Service Area of a Community Development Block Grant-funded Activity."*

The following survey methodologies were employed:

- A decision was made to attempt to survey and random sampling of 35% Hydaburg's household (n= 47; as Hydaburg has 133 households) to help ensure that the data was as statistically reliable as possible;
- A very brief and clear three question survey tool was created using the current correct income limits for the Prince of Wales Island Census District from the HUD-provided datasets;
- The survey method used was face-to-face by having a surveyor go door-to-door to each household in Hydaburg. If after three attempts, an adult in the home was not available, the survey was completed by telephone follow-up whenever possible;
- Confidentiality – It was emphasized to each respondent that their answers would be kept confidential, and only reported in aggregate form. A separate cover sheet was attached to each survey to ensure that every household completed a survey. Once it was determined that every household had participated, these identifying cover sheets were destroyed;
- A single HCA employee was selected and trained to conduct all of the household surveys. This provided continuity for the systematic collection of the information gathering process;

- Survey respondents were informed that they could request a copy of the household income summary that will be submitted to HUD;
- A brief analysis of the survey data was completed and reported on "*Demographic Data Statement*" submitted as part of Haida Corporation's 2017 ICDBG grant application;
- Copies of all surveys (without identifying information) are available upon request to ensure that the data can be independently verified.

HYDABURG, ALASKA DEMOGRAPHIC DATA SURVEY FORM

December, 2016

The Haida Corporation (HC) is planning to submit a grant application to the U.S. Department of Housing and Urban Development (HUD). Grant funds are being sought to construct a community café and laundry facility to provide needed services and infrastructure in our community. As part of this grant application, HC is required to conduct a family income survey. All information gathered will be kept strictly confidential and reported only in aggregate, and not by individual family. Feel free to request a copy of the information summary that will be submitted to HUD.

Does your household have an adult that currently lives in Hydaburg, Alaska.

____ Yes ____ No

How many people currently live in your home?

____ Adults

____ Children (under 18 years old)

Based on the total number of people living in your home, please put a check next to the income range that best reflects your total annual household income¹:

1 Person

____ Less than \$43,500

____ More than \$43,500

2 Persons

____ Less than \$49,700

____ More than \$49,700

3 Persons

____ Less than \$55,900

____ More than \$55,900

4 Persons

____ Less than \$62,100

____ More than \$62,100

5 Persons

____ Less than \$67,100

____ More than \$67,100

6 Persons

____ Less than \$72,050

____ More than \$72,050

7 Persons

____ Less than \$77,050

____ More than \$77,050

8 Persons

____ Less than \$82,000

____ More than \$82,000

Thank you for completing this survey.

¹ HUD 2016 Income Thresholds for Prince of Wales Census Tract

Employment and Income Data
Kasaan, Alaska Oct. 2010

Household	# of Adults	# of Children	Total H-hold Size	Below POW Census Area Low Income Threshold	Above POW Census Area Low Income Threshold	POW Census Area - "Low" Income Limits
HH1	2	0	2	X		1 Person - \$43,500
HH2	1	2	3	X		2 Persons - \$49,700
HH3	1	1	2		X	3 Persons - \$55,900
HH4	3	3	6	X		4 Persons - \$62,100
HH5	1	0	1		X	5 Persons - \$67,100
HH6	2	2	4	X		6 Persons - \$72,050
HH7	2	4	6	X		7 Persons - \$77,050
HH8	2	0	2	X		8 Persons - \$82,000
HH9	2	3	5	X		
HH10	2	1	3	X		
HH11	3	2	5	X		
HH12	2	0	2		X	
HH13	2	0	2	X		
HH14	2	2	4	X		
HH15	2	4	6	X		
HH16	2	0	2	X		
HH17	3	2	5	X		
HH18	1	0	1		X	
HH19	1	0	1	X		
HH20	1	1	2	X		
HH21	2	0	2	X		
HH22	2	2	4	X		
HH23	1	0	1	X		
HH24	2	3	5	X		
HH25	2	1	3		X	
HH26	2	0	2	X		
HH27	2	0	2	X		
HH28	1	0	1	X		
HH29	1	0	1	X		
HH30	2	3	5	X		
HH31	2	1	3	X		
HH32	2	2	4	X		
HH33	1	1	2		X	
HH34	1	0	1	X		
HH35	1	0	1		X	
HH36	2	4	6	X		
HH37	1	0	1	X		
HH38	2	3	5	X		
HH39	2	0	2	X		
HH40	2	1	3	X		
HH41	1	0	1	X		
HH42	1	3	4	X		
HH43	2	2	4	X		
HH44	2	1	3	X		
HH45	2	3	5		X	
HH46	1	0	1	X		
HH47	2	2	4	X		
47 Household				140 Individuals	39 Households	8 Households
				123 Individuals	17 Individuals	

** 83.0% of Hydaburg Households are below the POW Census Area Low Income Threshold
** 87.9% of Hydaburg residents are below the POW Census Area Low Income Threshold







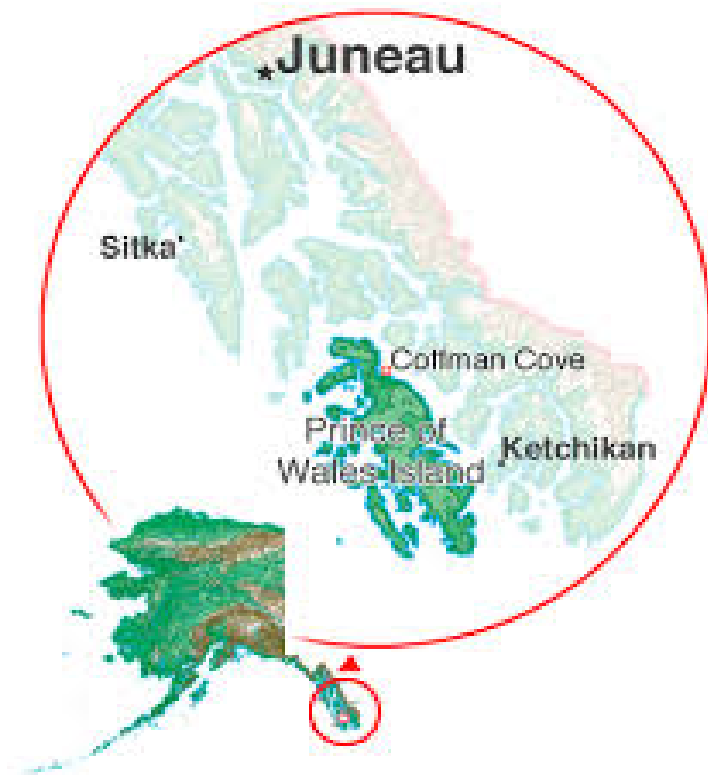


WELCOME

TO

HYDABURG

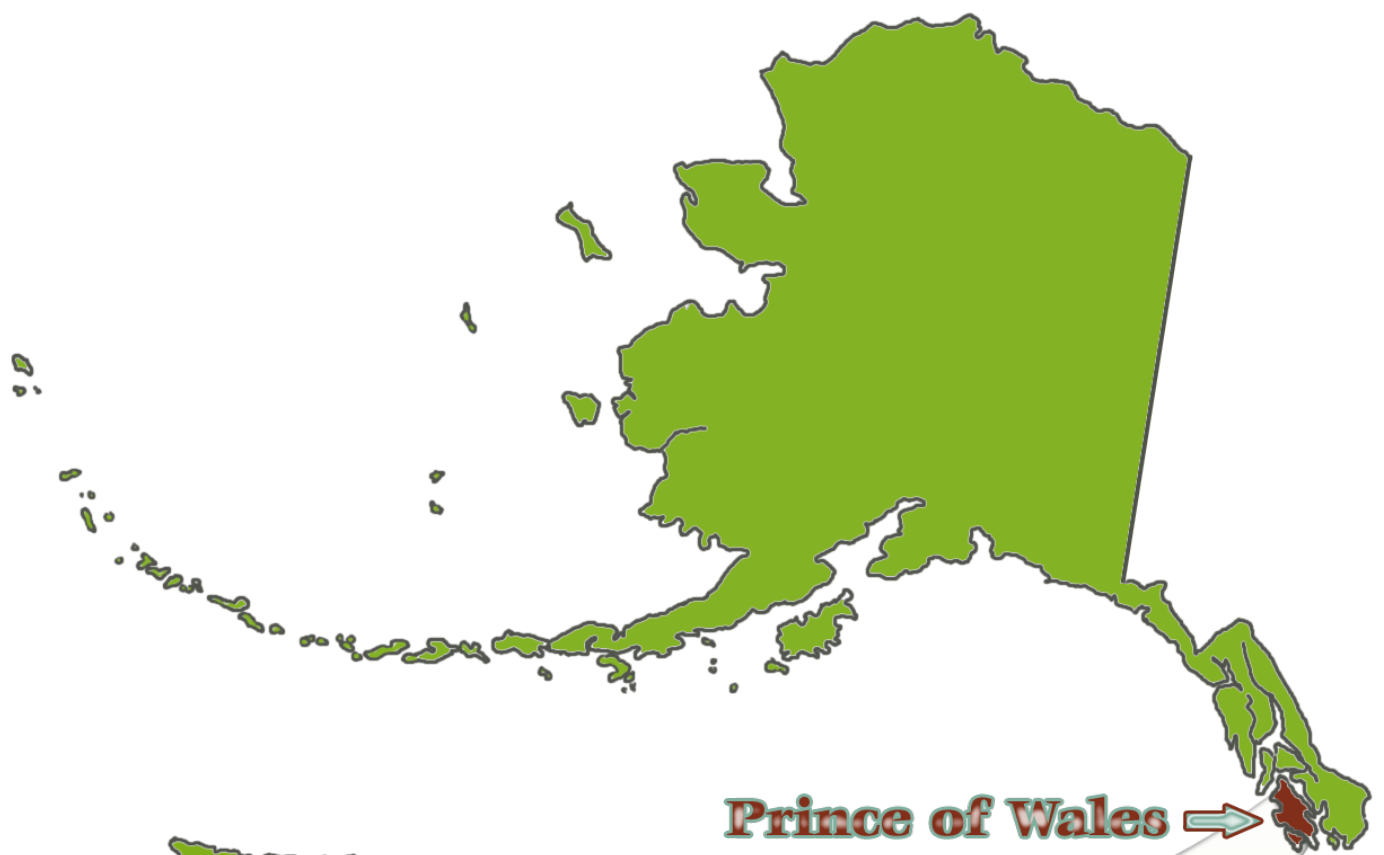




The Village of Hyدابург is located in southern Southeast Alaska, on Prince of Wales Island.



Hyدابург is a village of app. 420 people.





June 14, 2013

Lisa Lang
Haida Corporation
P.O. Box 89
Hydaburg, AK 99922

Dear Ms. Lang,

This letter is intended to serve as a field investigation report for wetlands on Haida Corporation lands as specified below. The purpose of this investigation is to determine if a wetland delineation and U.S. Army Corps of Engineers permit for placing fill in wetlands would be needed to build a storage facility on the proposed project site. This documentation does not meet the criteria for a wetland delineation, which would be needed for a U.S. Army Corps of Engineers permit. A permit application only needs to be submitted if Haida Corporation plans to impact waters of the United States as defined by the U.S. Army Corps of Engineers or if federal funds are applied to the project (where NEPA would apply).

A wetland delineation would follow protocols established under the *Regional Supplement to the Corps of Engineers Wetland Delineation Manual: Alaska Region (Version 2.0)* (2007). This includes digging soil pits and classifying soils to determine if they are hydric, classifying vegetation to determine if they are hydrophytic and determining whether or not the site displays indicators of wetland hydrology; also known as the three parameter test for wetlands. A wetland delineation for this proposed project is estimated to be \$3,950.00 (includes field time and reporting at \$2,700.00 and travel from Juneau to Hydaburg at \$1,250.00)

The information in this report can be used for a preliminary jurisdictional determination, if Haida Corporation would like concurrence from the U.S. Army Corps of Engineers that the project is not impacting waters of the United States. It may also be used for Haida Corporation to determine their next course of action or keep on file for documentation.

Qualifications

As the field agent for the project, I have completed the following trainings for conducting wetland delineations, as well as 7 years of wetland field experience:

- U.S. Army Corps of Engineers – Alaska District training on the Alaska Supplement method, Juneau, Alaska in May, 2008.
- Wetland Delineation training on USACE 1987 method by Richard Chinn, Anchorage, Alaska in August, 2006.

9000 GLACIER HIGHWAY, SUITE 302, JUNEAU, AK 99801
(907)723-4426 (P); (866)422-4462

Project Location

The proposed project lies entirely on Haida Corporation lands in Section 7, Township 77 N, Range 84 E of the Copper River Meridian (Pat. No. 50-80-0021). The site is located at latitude 55°12'47.53" and longitude 132°49'25.25". The property is on the northern most side of Hydaburg. Figure 1 shows the location of the proposed project area covered in this report.

Project Description

The proposed project is to build a secure storage facility near the City of Hydaburg boat harbor. The site would need to be cleared of timber/trees, leveled (requiring some excavation on the north side of the proposed site), filled with shot rock and gravel, and fenced. A small building/shop may be erected, but no plans were firm at the time of this report.

Results of Site Visit

On June 13th and 14th 2013, Dan Witwer and I walked and set the proposed project perimeter depicted in Figure 1. Guidelines for determining the perimeter included not exceeding 5 acres, keeping the project area as low sloped as possible to avoid higher construction costs, staying 100 feet from anadromous creek drainages and 100 feet from the beach shoreline. The resulting layout was a project area of approximately 530 feet by 250 feet as outlined on Figure 1. No soil pits were dug onsite. Based on the deadfall and mosses on site the soils are mostly likely organics but the extent of saturation (if it is present) was not documented.

Three vegetation strata were observed. A majority of the vegetation was in the tree layer with Western hemlock (*Tsuga heterophylla*) being dominant. Some large Sitka spruce (*Picea sitchensis*) were present throughout the site. The shrub understory was minimal. Of the shrub layer that was present, false azalea (*Menziesia ferruginea*) was dominate with salal (*Gaultheria shallon*) present in some places. Near the existing road, there were some red alder (*Alnus rubra*) and salmonberry (*Rubus spectabilis*) bushes, which are typical of disturbed sites where regular road maintenance occurs. The herbaceous layer was predominately moss, mostly growing on deadfall. Skunk cabbage (*Lysochiton americanum*) and deer fern (*Blechnum spicant*) were also present, but sporadic throughout the site. While skunk cabbage is classified as a wetland obligate species, the remainder of the vegetation are classified as facultative and facultative-upland species. The site would not pass the test for hydrophytic vegetation. In order for a site to be classified as wetlands it has to pass all three wetland parameters: hydric soils, hydrophytic vegetation and hydrology.

The site is gently sloped to the south west towards the coastline. Some small pockets of water, with moss and skunk cabbage were observed at the base of trees that had fallen over. Typical site conditions are shown in photos 1 and 2. Photo 3 shows the site from the adjacent road.

Figure 1 shows the area investigated in this report, with the corners of the project area set by GPS and flagged in the field. A small non-anadromous intermittent drainage was located 20 feet from where the northeast boundary was set. The GPS point 650 is a creek that drains from the opposite side of the road, and is not listed as an anadromous fish creek. The proposed project boundaries are 115 feet away from the creek and 220 feet away from the coastal tree line.



Photo 1. Typical site conditions for the proposed storage facility site in Hydaburg, Alaska.



Photo 2. Marker for the east side back boundary for the proposed storage facility site in Hydaburg, Alaska.



Photo 3. Access to the site from the first road turnoff into Hydaburg, in Hydaburg, Alaska.

Findings

After investigating the site, it is my professional opinion that the proposed project area as depicted in Figure 1 is uplands and the project will not occur in waters of the United States. Therefore a U.S. Army Corps of Engineers permit would not be required. Further, the project could be shifted towards the coast another 100 feet and would still maintain a 100 foot buffer along the shoreline. If the proposed project is extended out past the current 530 foot boundary, then it would most likely fall within a drainage creek and adjacent wetlands, and would then fall under the jurisdiction of the U.S. Corps of Engineers and a Section 404 wetland permit would be required.

Recommendations

Based on this investigation, there are a couple of courses of action that Haida Corporation may choose to take from this point forward.

1. The first is to fill out a preliminary jurisdictional determination form and submit the form and this report to the U.S. Army Corps of Engineers and ask for concurrence that the proposed project area is uplands. This process could take up to 30 days, and they may ask for additional field information prior to making a decision, including a wetland delineation.
2. The second option would be to retain this report in Haida Corporation files. If construction on the site calls into question the need for a wetland permit, this letter may be used as documentation that Haida Corporation had a field investigation conducted and that the conclusion was that the proposed project area is uplands.

On June 14th, 2013, I spoke with Randy Vigil at the Juneau Field Office to discuss options. He was not made aware of the site or the project. I asked him what a landowner would be required to do if a field agent determined a site was uplands. He stated that the landowner is not required to contact the U.S. Army Corps of Engineers to construct on uplands. He said the U.S. Army Corps of Engineers could issue a preliminary jurisdictional determination to concur with an upland determination if the land owner required confirmation of a field agents determination. If no paperwork is submitted to the U.S. Army Corps of Engineers, and it is later determined that the project was constructed on wetlands, then the land owner would be liable for obtaining an “after-the-fact” permit for the site. In this scenario a fine could be issued and wetland mitigation fees may apply if more than 1/10th of an acre of wetlands were impacted by construction.

If you have any questions, need additional information or would like to have a discussion regarding this report, please do not hesitate to contact me at (907)723-4426 or by email at cathy@kaienvironmental.com.

Sincerely,

(b) (6)

Cathy A. Needham, Owner
Kai Environmental Consulting Services, LLC.



Google earth

feet
meters



Figure 1: Proposed Storage facility site in Hydaburg, Alaska.

FINANCIAL ANALYSIS SUMMARY

For

HYDABURG CAFÉ AND WASHETERIA

Updated January 15, 2017

OVERVIEW

The following financial analysis summary has been completed at the request of the Haida Corporation. This analysis serves as a detailed assessment of the financial feasibility of creating and operating a combined café and washeteria in the community of Hydaburg, on Prince of Wales Island, in southern Southeast Alaska. The combined facility will be owned and operated by the Haida Corporation for the multiple purposes of:

- Providing needed and currently unavailable services in this isolated community (laundry and shower facilities, and a eat-in and take-out café;
- Creating employment opportunities for local Tribal members;
- Developing services that make Hydaburg a more desirable place to visit;
- Creating opportunities for local residents to contribute to the local economy rather than purchasing these services in other communities;
- And eventually creating a sustainable income stream for the Corporation.

This financial analysis was developed by James Kallenberg and Jonathan Wunrow.

Mr. Kallenberg is a Rural Alaska enterprise development specialist. He has planned, developed, constructed and operated a number of rural Alaskan projects over the past 30 years with an emphasis on working with and in Native Alaska Villages. Mr. Kallenberg spent his childhood in Dillingham attended high school in Chugiak and earned a degree in Economics from the University of Washington. His lifetime of experience living and working in Rural Alaska has been melded with business development in urban America giving him a well-rounded and realistic approach to developing enterprise in Native communities. In addition to his over 30 years of hands on work in villages he worked as a fisherman, formed a fishermen's cooperative and was an owner in two fish plants, one in Egegik and another in Juneau. Recent and relevant experience includes completing Business Planning and overseeing a design/build contract for a \$2,000,000 cold storage in Metlakatla (2012-2013), developoing a Business Plan and then constructing a fish plant in Levelock (2014-2016) and completing the design and Business Planning for a fish facility in Pilot Point on the Ugashik River in Bristol Bay (2014 – 2016). He was employed by the Small Business Development Center at Highline Community College and in that role became a Certified

Business Advisor within the SBDC organization. He also acted as a business advisor to the Trade Adjustment Assistance program. As a CBA for the SBDC and his work with the TAA program he has written business plans for numerous different enterprises from fishing business to restaurants and tourist facilities. Importantly he is very experienced working with Traditional Alaska Native Village Councils and worked as the Village Administrator for Levelock. Mr. Kallenberg brings a unique combination of “hands on” experience in rural Alaska combined with a strong understanding of the opportunities and nuances of working with Native communities.

Mr. Wunrow has been working full-time for Tribal organizations in Southeast Alaska continuously since 1993. While working for the Organized Village of Kasaan (OVK) he managed the construction and implementation of a successful cabin rental business (2012), as well as the construction and implementation of the newly opened Totem Trail Café in Kasaan (2014-2015). He has recently written several business plans, feasibility studies, and strategic plans for organizations including: Eastern Aleutian Tribes – Feasibility Study (2016), Prince of Wales Island Health Network – Business Plan (2016), Organized Village of Kasaan – Strategic Plans (2005 – 2015), Haida Corporation – Business Action Plan (2014) and Strategic Plans (2015 and 2016), Hydaburg Community Strategic Plan (2016), and Klawock Heenya Corporation – Feasibility Study (2013). Mr. Wunrow has owned a home in the village of Kasaan for the past 10 years, and is very familiar with the challenges of creating successful businesses in small communities on Prince of Wales Island.

DEFINITIONS

Washeteria – Facilities referred to as “washeterias” have been constructed in dozens of small villages throughout the state of Alaska. A majority of these facilities have been designed and built by the Alaska Native Tribe Health Consortium (ANTHC). ANTHC design staff developed the floor plan and conceptual drawings for the café/washeteria for Hydaburg. For the purposes of this financial analysis summary, a washeteria is defined as a public facility that includes several commercial washing machines, dryers, and shower facilities.

Café – The “café” that is the subject of this financial analysis summary will consist of a commercial kitchen, indoor seating for up to approximately 40 people, and a pass-through window for take-out ordering. The café and washeteria will be located in the same building to reduce construction costs. A wall will separate the two halves of the building.

Owner – The owner of the Hydaburg Café and Washeteria is the Haida Corporation, a Alaska Native Land Claims Act village corporation.

Fixed Costs/Overhead – Fixed costs are monthly or yearly fees that must be paid, and remain relatively constant no matter the number of guests served each year. Fixed costs include: labor (salary and fringe), utilities, maintenance and janitorial, insurance, advertising, and loan payments.

Variable Costs – Variable costs are costs only experienced when there are customers. These increase when there are more guests and do not exist without guests. Variable costs include: food, paper products and other supplies, equipment maintenance, cleaning supplies, credit card fees, and taxes.

Inventory Costs – Inventory costs are the costs of goods sold. This includes the food and ingredients purchased to produce the meals that will be served.

OVERVIEW OF OPERATIONS PLAN

A dual-purpose facility will be operated by the Haida Corporation for the multiple purposes noted above. No market analysis is necessary as there are no cafes, restaurants, coffee shops or laundry facilities in Hydaburg. The nearest laundry facility and care are located in Klawock, approximately 35 miles (50 minute drive) from Hydaburg, most of which is along a narrow windy road. The variety of food available at the establishments in Klawock and the next nearest town of Craig is limited.

As was noted above, the primary reason for combining these two businesses into a single building is to reduce construction and ongoing operation costs. Also, it stands to reason that when local residents and visitors are using the laundry/shower side of the building, they are more likely to also purchase a snack or a meal. Employees on the café side during hours of operation, will also be able to monitor the laundry shower side of the facility without having to pay for additional staff.

Why combine these two businesses into a single building?

The customer base for both businesses include local individuals and families, tourists, visiting sport fishermen and hunters, visiting contractors and their workers, Prince of Wales Island residents who come to Hydaburg for meetings, trainings, and cultural, community and sporting events. Once the café gains a reputation for quality and affordable meals, it is very likely that residents from across Prince of Wales Island will make their way to Hydaburg. The café will also be available to provide catering services for off-site events in the community such as meetings, trainings, house parties, etc.

Hours of Operation for the cafe and washeteria have not yet been determined, and may have seasonal variations. For the purposes of this financial analysis summary, the hours of operation are as follows:

Monday –Saturday: 7am – 8pm
Sunday: Noon – 8pm

The laundry and showers will only be open during café operating hours.

Specific menus have not been finalized, however, there are several components to the approach that will be taken when devising the menu:

- It is difficult to find a quality dinner meal on Prince of Wales Island, particularly in the off-season. The dinner menu will have rotating daily specials along with other meal options that will be available every day.
- Locally sourced food will be used whenever possible. Fresh seafood will be purchased from Haida Wild Seafood, LLC the newly constructed seafood processing plant in Hydaburg. Schools across the island are now operating their

own greenhouses. Excess produce will be purchased and served at the café.
Baked goods (muffins, desserts, etc.) will be baked at the café.

- Healthy and affordable menu options will compliment more typical fast-foods.
- The café and washeteria will focus on customer service to create a welcoming, safe, and relaxing environment.

The washers and dryers will be coin operated. It has not yet been determined how the showers will operate (coin-op or not), and how laundry and hygiene products will be dispensed.

START UP COSTS (Cash loaned by Haida Corporation)

Haida Corporation will provide the cash necessary (\$39,600) for start-up operations of the the café/washeteria. These start-up costs are a contribution to the start-up operations and will not be repaid. An additional \$20,000 in working capital will be made available by Haida Corporation to support the first two months of operations. This amount will be repaid as a fixed-cost debt service over 10 years at no interest.

Cooking and Serving Kitchenware - \$7,500

Dishes and Utensils - \$2,200

Cleaning Equipment and Garbage Cans - \$800

State Business License - \$100

Ipad and Software - \$2,300

Appliances – (commercial stove with griddle, deep fryer, upright fridge, up freezer, dish washer, three washers, three dryers) - \$13,000

Furnishings – 8 table and 48 chairs, 4 highchairs, 6 booster seats, laundry bench seating and 2 tables, shower benches, garbage cans, coat racks) - \$8,600

Moveable Sandwich Table and Serving Cart with wheels – \$500

Misc. (10% of Above Start-Up Total Costs) - \$3,600

Total Start-up Costs - \$39,600

**** Start-up costs of \$39,600 will be contributed by Haida Corporation**

Working Capital for first two months of operations - \$20,000

**** Working Capital of \$20,000 will be a loan from Haida Corporation and will be repaid as part of the Fixed Costs identified below.**

ESTIMATED ONGOING OPERATING EXPENSES

[OPERATIONAL COSTS (FIXED COSTS + VARIABLE COSTS + INVENTORY COSTS)]

FIXED COSTS/OVERHEAD - MONTHLY *(Costs paid with or without customers)*

Insurance – \$200/month

Utilities – \$800/month

Debt Service (Start-Up Loan Re-Payment)- \$20,000 to HC over 10 years @ no interest – \$170/month

Equipment/Appliance Depreciation (8 years) - \$200/month

Internet/WiFi - \$90/month

Total Fixed Costs - \$1,460/month \$17,520/year

VARIABLE COSTS

Labor costs:

86 hours/week of operation x 1 staff = 86 staff hours/week

40 hours/week (prep and dinner hours) = 40 staff hours/week

12 hours/wk to open and close (Including janitorial) = 12 staff hours/week

138 total staff hours/week x \$16.80/hour¹ (salary and fringe) =

\$2,319/week; \$10,064/month; \$120,557/year

Credit card fees - \$300/month

Disposable Supplies used to Cook and Serve Food - \$100/month

Building and Equipment Maintenance - \$200/month

Total Variable Costs - \$10,664/month \$127,968/year

INVENTORY COSTS (Cost of Goods Sold – Food and Ingredients)

\$5/meal x 40 meals/day (May – September) x 153 days = \$30,600/year

\$5/meal x 25 meals/day (October – April) x 212 days = \$26,500/year

Espresso and baked goods sales - \$25/day; \$750/month = \$9,000/year

\$5/meal (catered events) x 20 meals/mo.) - \$100/month = \$1,200/year

Total Inventory Costs - \$67,300/year

¹ Hourly wage is based on an average \$12/hour (not including tips). Fringe rate (including payroll taxes) is estimated at 40%.

TOTAL ANNUAL EXPENSES - \$212,788

ESTIMATED REVENUES (Year 1)

Washeteria

Laundry: \$5/load to wash and dry x 450 loads/month = \$2,250/month
Showers: \$5/10-minute shower x 40 showers/month = \$200/month
Vending Machine Sales (laundry supplies) - \$200/month

Total Washeteria Revenue - \$2,650/month \$31,800/year

Café

\$12.50/meal x 40 meals/day (May – September) x 153 days = \$76,500/year
\$12.50/meal x 25 meals/day (October – April) x 212 days = \$66,250/year
Espresso and baked goods sales - \$80/day; \$2,400/month = \$28,800/year
Catering & Special Events (\$15/meal x 20 meals/mo.) - \$300/mo. = \$3,600/year

Total Café Revenue - \$175,150

TOTAL ESTIMATED REVENUE - \$206,950

BREAK EVEN ANALYSIS

Total annual expenses for start-up and continuing years - \$221,188/year.

Total annual revenue for Year 1 start-up - \$206,950

Year 1 Variance – (\$5,838) loss for Year 1 operations.

LEVELS OF PROFITABILITY/GROWTH POTENTIAL

For Years 2 and beyond, it is anticipated that costs will increase app. 3%/year and revenues will increase app. 6%/year. Based on these projections:

Year 2 Total Annual Expenses - \$219,172
Year 2 Total Annual Revenues - \$219,367
Year 2 Variance - \$195 profit

Year 3 Total Annual Expenses - \$225,747
Year 3 Total Annual Revenues - \$232,529
Year 3 Variance - \$6,782 profit

Year 4 Total Annual Expenses - \$232,520
Year 4 Total Annual Revenues - \$246,481
Year 4 Variance - \$13,961 profit

Year 5 Total Annual Expenses - \$239,495
Year 5 Total Annual Revenues - \$261,270
Year 5 Variance - \$21,775 profit

Growth potential can be realized in several ways:

- Increases in catering activities including private parties, workshops and trainings held in Hydaburg, food sales at large annual events such as Culture Camp, and hosting special events such as Super Bowl parties, Valentine's Day dinners, Thanksgiving Day meals, etc.
- Targeted advertising and word of mouth on Prince of Wales Island will increase the visibility of the Hydaburg café as an evening dinner option for island residents, particularly on Friday, Saturday and Sunday nights.
- Economic development activities in future years will bring more people to town who will want a place to eat, do their laundry, shower, etc. These developing opportunities include: opening the seafood processing plant, construction of rental cabins, opening a Tribal grocery and liquor store, opening a campground, etc.

SUMMARY

There is an identified need in the Village of Hydaburg for both a café and a washeteria. It makes financial and operational sense to house both of these businesses in the same building. Start-up expenses estimated to be \$39,600 will be contributed by Haida Corporation with no expectation for repayment. An additional \$20,000 in working capital will be made available by Haida Corporation to support the first two months of operations. This amount will be repaid as a fixed-cost debt service over 10 years at no interest. Ongoing operating expenses, including fixed costs, variable costs and inventory costs are estimated to be \$212,788/year. Estimated revenues for Year 1 may result in a loss of approximately \$6,000, and will break even with estimated expenses by the end of Year 2. Beginning in Year 3 and beyond, the café/washeteria business should show a profit that is projected to increase each year thereafter.

APPENDICIES (Available upon Request)

Restaurant Checklist (break out by start-up cost, construction/grant cost)

Start-Up Cost Worksheet

Estimated Fixed Cost Worksheet

Variable Cost Worksheet

Revenue Estimate Worksheet



MEMORANDUM

Serving Alaska Since 1935

Date: **February 21, 2017**
To: **Jon Wunrow**

From: **Tony Yorba**
RE: **Hydaburg Laundry and Café Project**
CC:

We are pleased to provide the attached fee proposal for the above mentioned project. It is based on design drawings provided to our office and reflects the effort needed to provide construction drawings and specifications suitable for permitting, and competitive bidding in compliance with state and federal procurement regulations. It also includes bidding and construction phase services, which can be backed out if they are not required.

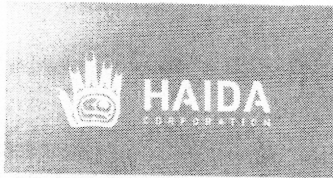
Let me know if you have any questions.

Regards,

Tony Yorba

Jensen Yorba Lott Inc.

G:_Projects\906\Hydaburg Laundry\statement of fees for Hydaburg Laundry.docx



February 10, 2017

Letter of Commitment to Operate and Maintain
the
Hydaburg Café/Washeteria Facility

To whom it may concern,

This letter is written to confirm that Haida Corporation is committed to providing facility operating expenses and has developed an Operations and Maintenance Plan (see attached) for the Hydaburg Café and Washeteria that will be constructed. Haida Corporation assumes full responsibility for ongoing operations and maintenance for the useful life of the building. The O&M Plan was developed and approved specifically for this facility.

Haida Corporation commits to providing all necessary funds for facility operations, both during the grant period, and once construction is completed for the useful life of the building. This financial commitment includes, but is not restricted to paying for utilities, maintenance and repairs, insurance, security, and maintaining appropriate replacement reserves.

The Haida Corporation also commits to providing ongoing preventive maintenance and repairs to the facility. To this end, Haida Corporation commits to paying approximately \$200/month for facility utilities (water, garbage removal, electricity, and heating fuel), and approximately \$150/month for liability insurance, as well as wages for maintenance staff to complete necessary preventive maintenance and repairs.

The funds necessary for facility operations and maintenance are included in the project's "Financial Analysis" and will be paid by Haida Corporation until the project generates enough income to be fully self-sustaining.

Sincerely,

(b) (6)

Rebecca Frank
Chairwoman
Haida Corporation

DESIGN SERVICES PROPOSAL

**CONSTRUCTION DOCUMENT, BIDDING AND CA SERVICES**Project: **Hydaburg Laundry and Café Project**

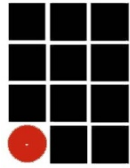
STAFF:	Architect						Interior Design			Construction Manage			Drafter		Exec A	Cler A	ACC	TOTAL
	PMgr	A-III	A-II	A-I	Int III	Int II	ID-III	ID-II	ID-I	CM-III	CM-II	CM-I	D-II	D-I	EA	CA	A	
	\$170	\$140	\$125	\$110	\$95	\$85	\$140	\$115	\$65	\$140	\$120	\$95	\$95	\$85	\$80	\$40	\$85	
ARCHITECTURE:																		
Project Management	3																	
Disc Coord/Doc Review																		
Agency Consul/Rev																		
Schedule Dev/Monitoring																		
Cost Estimates	4																	
Meetings	3																	
Construction Dwgs	8												25					
Specifications	4																	
Revisions	2												12					
Code Analysis																		
Bidding	2											4						
Construction phase services	2											24						
Subtotal Hours	28	0	0	0	0	0	0	0	0	0	0	28	37	0	0	0	0	93
Subtotal Dollars \$	4,760	0	0	0	0	0	0	0	0	0	0	2,660	3,515	0	0	0	0	10,935

CONSULTANTS:

Structural Engineering- design	\$2,880
Structural Engineering- bidding and CA	\$1,800
Mechanical Engineering- design	\$7,000
Mechanical Engineering- bidding and CA	\$5,000
Electrical- design	\$5,000
Electrical- bidding and CA	\$4,000

Subtotal	\$25,680
Overhead/Profit 10%	\$2,568
Total	\$28,248

TOTAL CONSTRUCTION DOCUMENTS, BIDDING AND CA SERVICES FEE	\$39,183
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Hydaburg Cooperative Association

Hydaburg Laundry and Café Project

Construction Budget

21-Feb-17

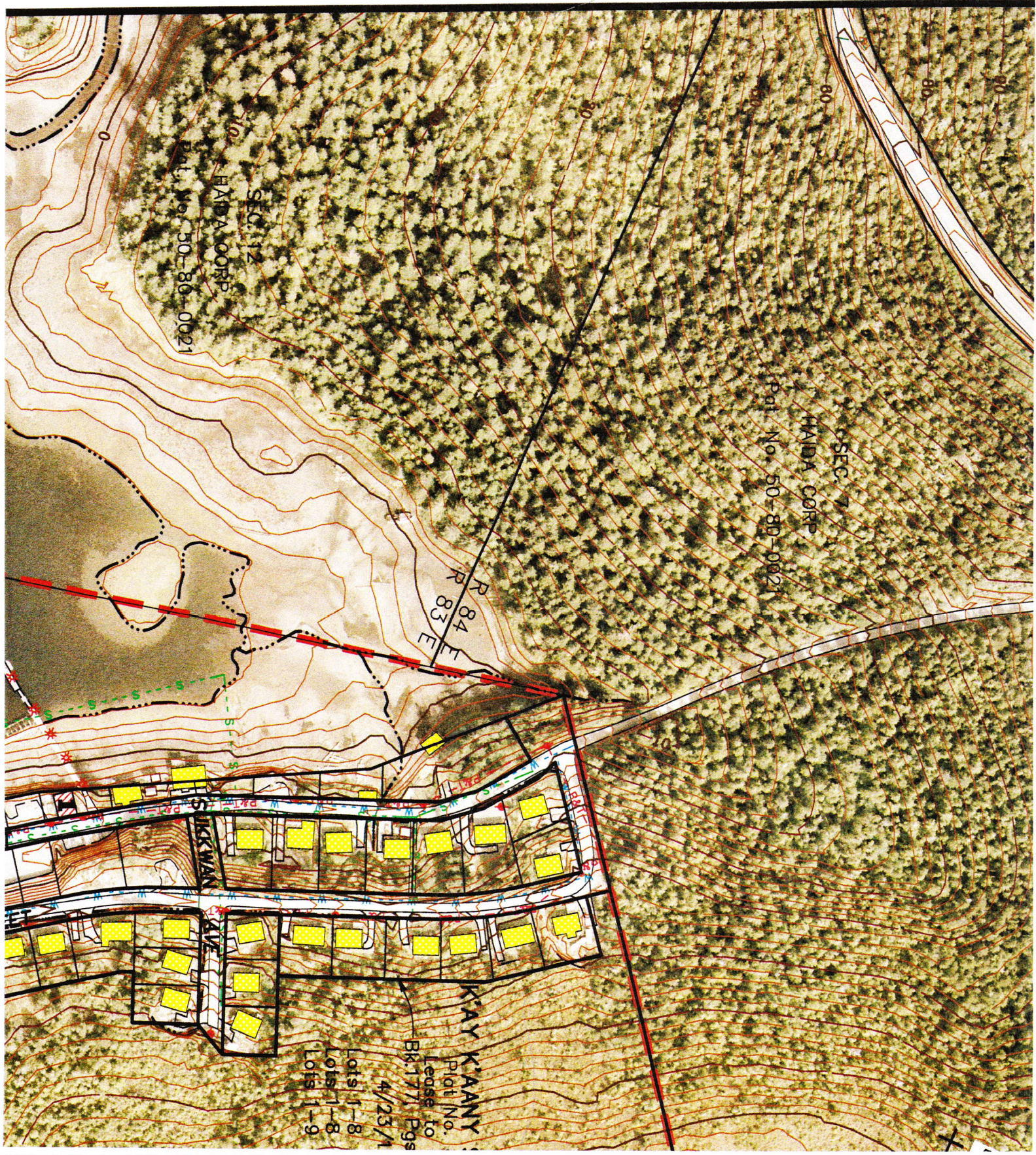
Jensen Yorba Lott Inc.

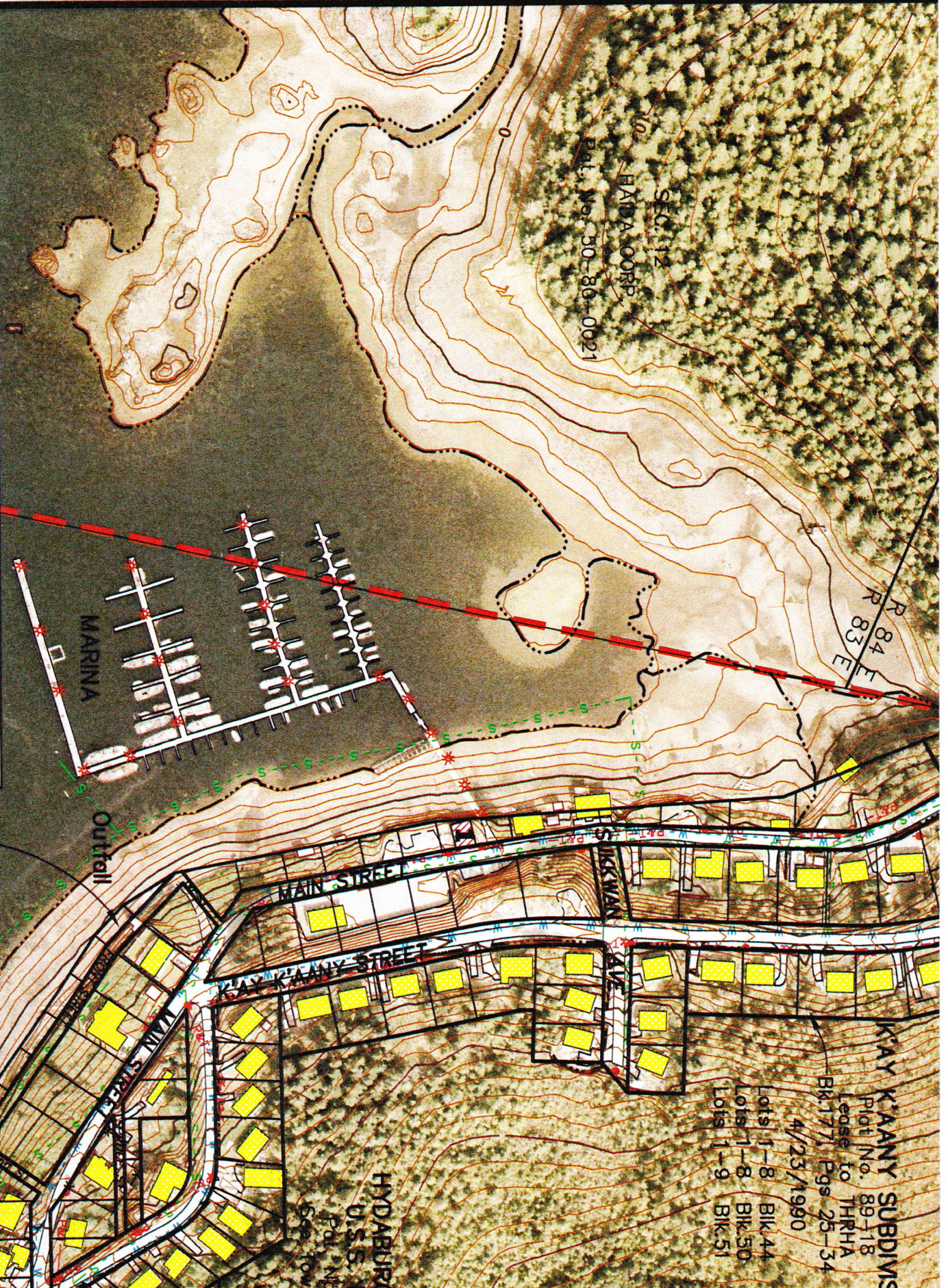
Element	Quantity	Unit Cost	Subtotal	Total
Structure				
Concrete footings and stem walls	170 lf	\$52.00	\$8,840	
Concrete slab	1,300 sf	\$11.00	\$14,300	
Wood stud and plywood wall framing	170 lf	\$50.00	\$8,500	
Roof framing	1,300 sf	\$10.00	\$13,000	
Subtotal				\$44,640
Exterior Closure				
Wall insulation and vapor barrier	1,700 sf	\$3.00	\$5,100	
Roof insulation and vapor barrier	1,300 sf	\$3.00	\$3,900	
Exterior wall finish (polymer siding and building wrap)	1,700 sf	\$9.00	\$15,300	
Vinyl windows with dual pane glass	126 sf	\$75.00	\$9,450	
Exterior doors, frames and hardware	3 ea	\$1,200.00	\$3,600	
Subtotal				\$37,350
Interior Finish				
Interior walls and finishes	1,000 sf	\$15.00	\$15,000	
Wall and ceiling finishes	3,000 sf	\$4.00	\$12,000	
Vinyl tile floor finish	1,300 sf	\$4.50	\$5,850	
Interior doors, frames and hardware	7 ea	\$800.00	\$5,600	
casework	38 lf	\$400.00	\$15,200	
Subtotal				\$53,650
Equipment				
Kitchen appliances (range, hood, ref, freez)	1 ls	\$4,000.00	\$4,000	
Shower equipment	1 ls	\$1,000.00	\$1,000	
Laundry dryers	3 ea	\$900.00	\$2,700	
Laundry washers	3 ea	\$1,200.00	\$3,600	
Subtotal				\$11,300
Mechanical				
Plumbing and fixtures	1 ls	\$17,000.00	\$40,000	
Exhaust Vent (showers, laundry & kit)	1 ls	\$3,000.00	\$6,000	
Connection to muni water and sewer	1 ls	\$8,000.00	\$10,000	
Hydronic heat	1 ls	\$8,000.00	\$8,000	
Boilers and water generators	1 ls	\$10,000.00	\$20,000	
Subtotal				\$84,000
Electrical				

Lights and switching	1	ls	\$15,000.00	\$15,000
Power	1	ls	\$8,000.00	\$8,000
Service entrance	1	ls	\$6,000.00	\$6,000
power to boiler room equipment	1	ls	\$10,000.00	\$10,000
Power to laundry and kitchen equip,etm	1	ls	\$4,000.00	\$4,000
power to ventilation equipment	1	ls	\$2,000.00	\$2,000
Subtotal				\$45,000

Construction Subtotal	\$275,940
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General Conditions, Overhead and Profit (30%)	\$82,782
Contractor Contingency (10%)	\$35,872
Estimator contingency (5%)	\$19,730
Project Total	\$414,324
Project cost/sf	\$318.71





SEC. 12
HADA OORP
Pat. No. 50-80-0021

R 84 E
R 83 E

MARINA

Outfall

MAIN STREET
KAY KAANY STREET

HYDABURG
U.S.S. 1

KAY KAANY SUBDIVIS
Plot No. 89-18
Lease to THRA
Bk. 177, Pgs. 25-34
4/23/1990
Lots 1-8 Bk. 44
Lots 1-8 Bk. 50
Lots 1-9 Bk. 51

Community Map HYDABURG

HYDABURG TOWNSITE

Hydaburg Café and Washeteria Operations and Maintenance Plan

Revised and Approved – January 15, 2017

Repairs: All facility repairs are completed by the Corporation's maintenance staff person. Maintenance issues and concerns are reported in writing to the HC General Manager for approval and prioritization. The General Manager will determine if the repair(s) can be completed by HC staff or whether the work needs to be contracted to an outside vendor. Once repairs are authorized, maintenance staff will complete the repairs in a timely manner and report project completion in writing to the HC General Manager.

Repair Budget - For the first few years following construction of the café/washeteria, repair costs will be minimal. The Financial Analysis that HC has developed has budgeted \$2,400/year for facility repairs. These costs will be paid through revenues generated from the business.

Maintenance: A basic repair and maintenance schedule will be developed once construction is complete. This schedule will include: Routine (weekly) maintenance checks on the following systems: water and waste water, oil heater, electrical breakers and switches, door security, and lighting; Weekly visual checks to assess safety risks (slip and fall, overstocked shelves, etc.) of the kitchen and dining areas, bathrooms, and entry ways, as well as for water leaks due to weather and appliances; Monthly visual checks of the roof and gutters, windows (cracks and seals), fire extinguishers, stove fire suppression system, sink grease trap, and fire alarms.

All fire extinguishers will be checked on an annual basis by a certified technician, and recharged as needed.

General day-to-day cleaning of the facility will be conducted by the facility staff. Staff will be responsible for reporting any maintenance issues to the HC General Manager.

Maintenance Budget – Day-to-day facility cleaning will be done by facility/café staff. These staff will be paid through revenues generated from the business. Facility maintenance checks and general maintenance activities will be completed by the HC maintenance staff person whose salary is paid out of the Corporation's General Fund, and estimated to cost \$120/month (\$1,440/year).

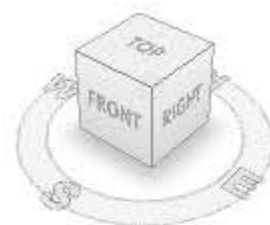
Insurance: The facility will be covered under HC's property insurance policy for personal injury and liability. Prior to beginning construction activities, the Tribe will take out the necessary and appropriate facility insurance coverages to cover the construction period, followed by a comprehensive facility insurance policy once construction complete. General contractors used during the construction period will be required to be licensed and bonded as appropriate.

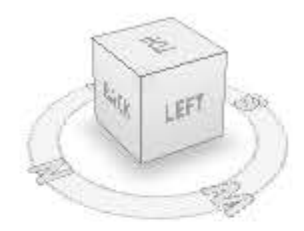
Insurance Budget - The commercial insurance policy premium is approximately \$200/month. Insurance premiums will be paid through revenues generated from the business.

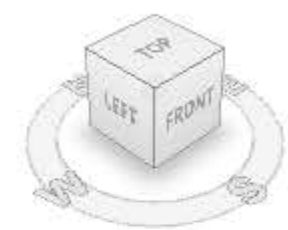
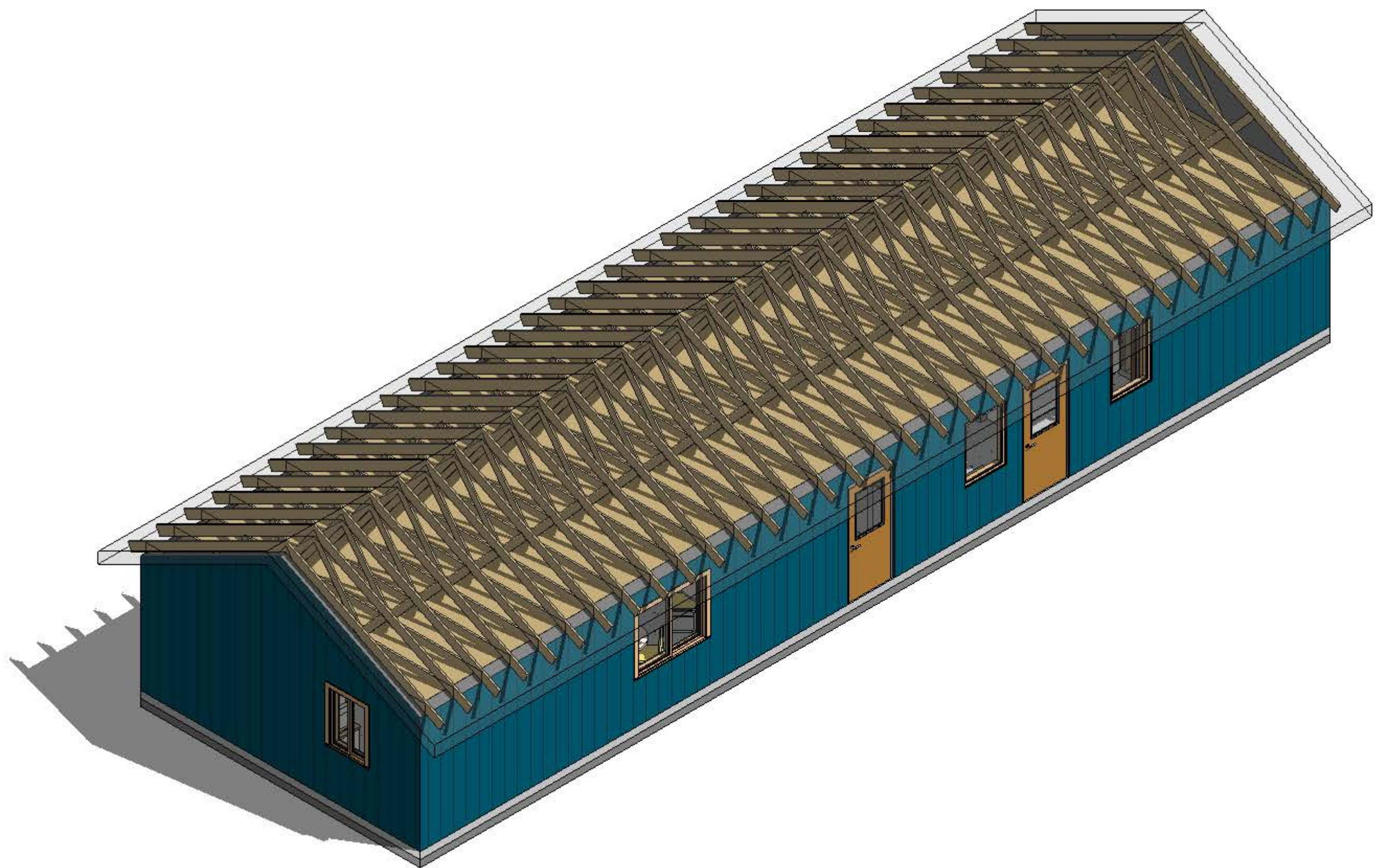
Security: Security for the facility will include motion activated lighting for all entries, locking windows and doors, and a door key tracking and sign-out system.

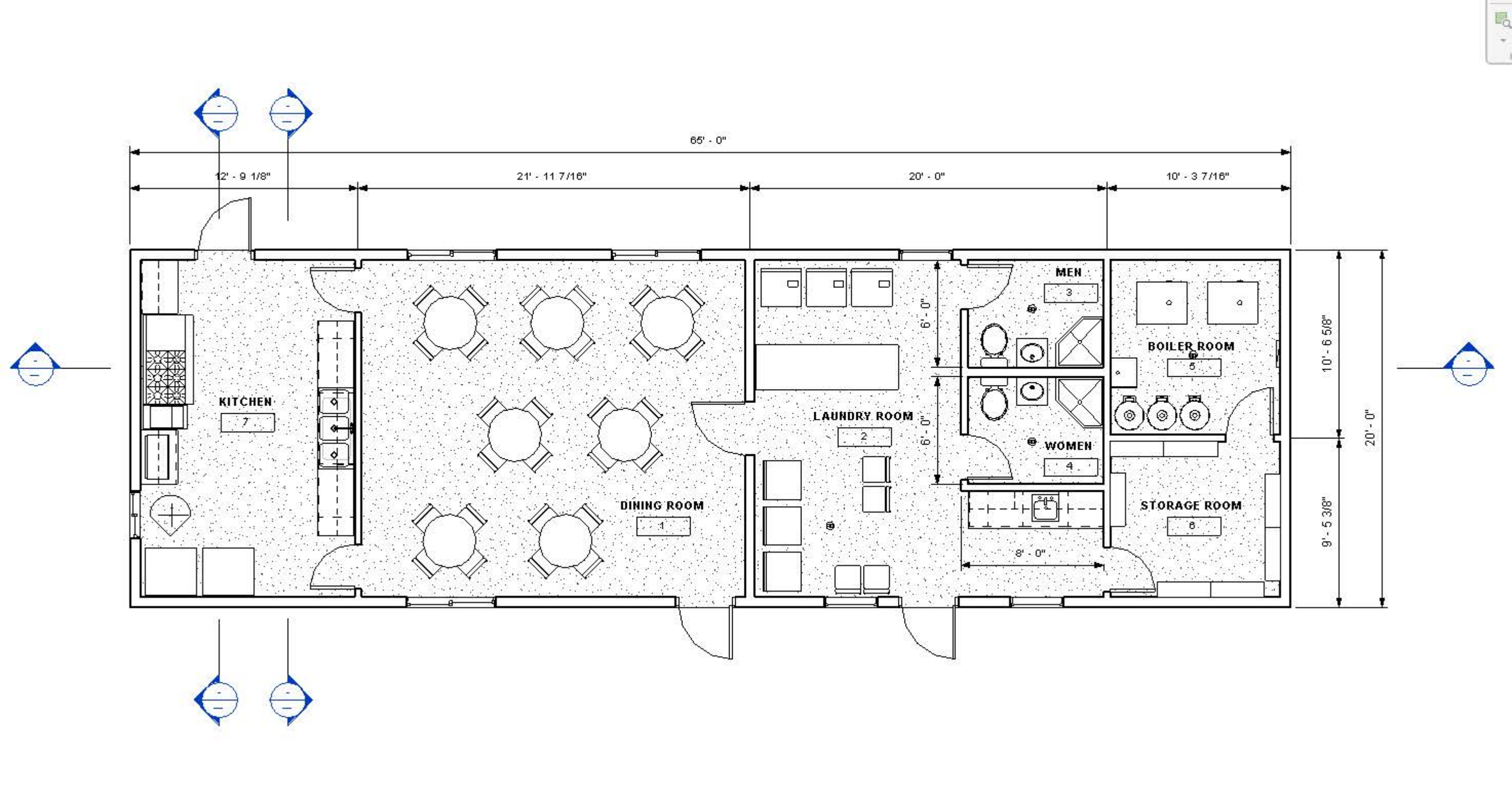
Security Budget – Additional security costs will be part of the construction budget.

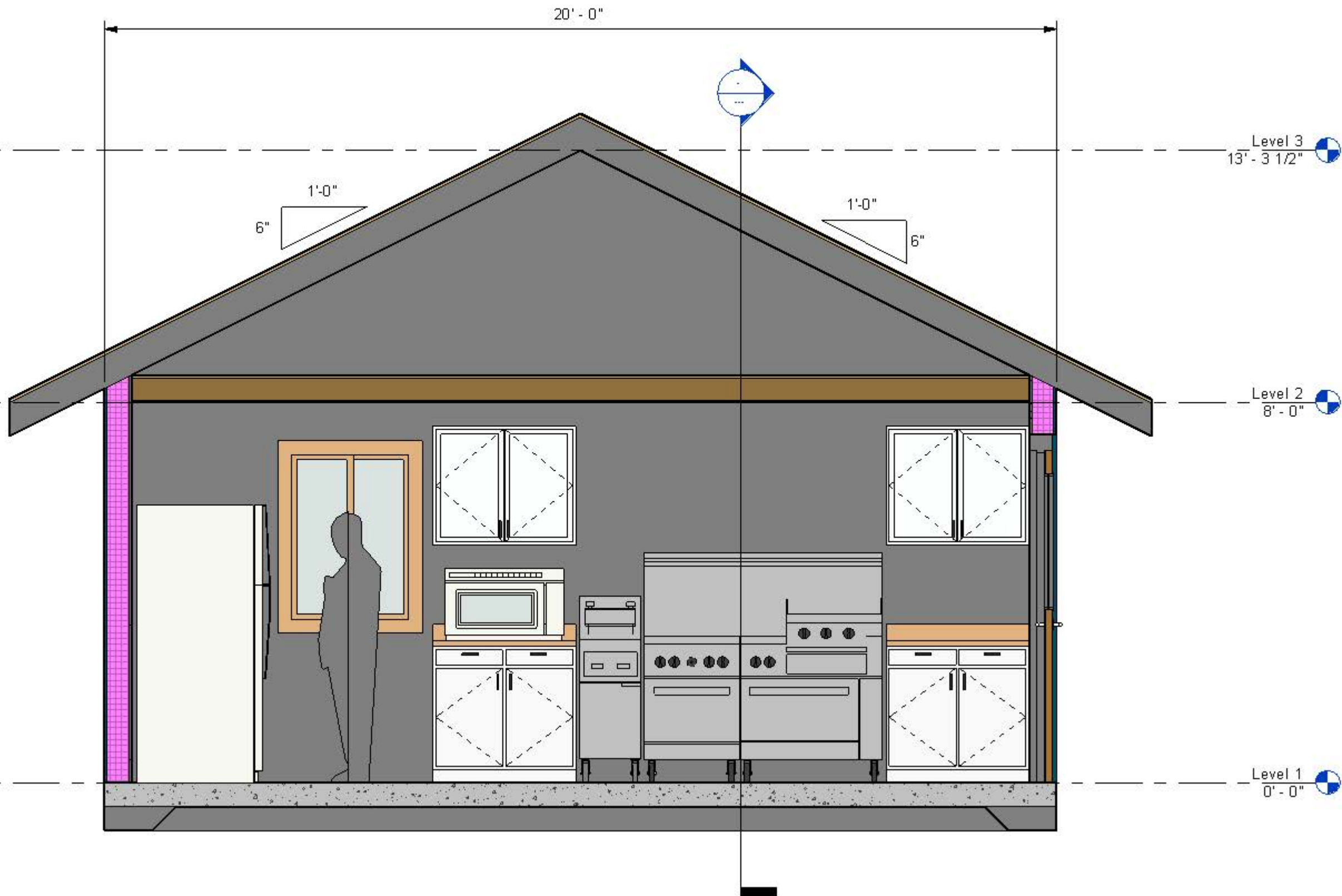
Replacement Reserves: A equipment and appliance capital depreciation/replacement reserve is budgeted at \$2,400/year. This is a fixed cost that is budgeted in the Financial Analysis. Whenever possible, maintenance staff will perform the required labor to reduce replacement costs.













Haida Corporation Resolution 2017-6

Whereas, the Haida Corporation is seeking to build a sustainable and diversified economic foundation which protects and grows the resources of the Haida Corporation and its shareholders; and

Whereas, the Hydaburg Corporation is committed to the economic well-being its shareholders and the community members of Hydaburg; and

Whereas, the Haida Corporation Board of Directors seeks to provide its shareholders and community members with opportunities through employment, services and resources for the future; and

Whereas, the Haida Corporation is willing to commit the necessary resources to ensure the successful completion of the Hydaburg Café/Washeteria Construction Project;

Now therefore be it resolved that the Haida Corporation commits the following resources as a portion of the overall cost share match for the 2016 ICDBG grant that is being submitted:

Land for the Facility – Valued at \$52,000

Cash - \$40,000

Staff Time (Salary and Fringe):

HC General Manager – App. 10 hrs/month x 18 months

HC Administrative Assistant – App. 8 hrs/month x 18 months

HC Grant Manager – App. 20 hrs/month x 18 months

Total for Staff Contribution - \$24,000 (salary and fringe)

Total Haida Corporation Match Contribution - \$116,000

CERTIFICATION

I hereby certify that the foregoing resolution was adopted by the Board of Directors of Haida Corporation in accordance with its Articles and Bylaws on February 10, 2017

Dated this 10th day of February 2017.

(b) (6)

Rebecca Frank, Chairperson

(b) (6)

Lisa Lang, Secretary/Treasurer

HYDABURG COOPERATIVE ASSOCIATION



PO BOX 349

HYDABURG, ALASKA 99922

Phone: 907-285-3666, 3665, 3660 or 3662

Fax: 907-285-3541

January 15, 2017

This letter of commitment is submitted by the Hydaburg Cooperative Association (HCA). HCA is a federally recognized Haida Tribe located in Hydaburg, Alaska. The Haida Corporation, our ANCSA Village Corporation has our full support for submitting a 2017 ICDBG grant proposal to construct a café/washeteria building in Hydaburg. Both of these services are greatly needed in our community, and combining them into a single building will save both construction and operation costs.

HCA has worked collaboratively with Haida Corporation on several successful programs and projects in the past. To this end, HCA commits the following to this ICDBG-funded economic development project:

Heavy Equipment and Equipment Operators (site grubbing and clearing, rock pad, construction) – Estimated value: \$24,000. This estimate is based on the alternative option of leasing a backhoe and operator from Tyler Rental in Craig. Tyler Rental hourly cost for lease of backhoe and operator is \$125/hour x 8 hours/day x 24 days = \$24,000.

Lease of Tribally Owned Construction Tools and Equipment (9 months) – Estimated value: \$5,000/month x 9 months = \$45,000. This estimate is based on the alternative option of leasing several important pieces of construction equipment and tools from Tyler Rental in Craig. This includes: gas powered generator - \$1,200/month; pneumatic tools - \$1,500/month; scissors lift – \$1,800/month; various power tools (drills, saws, etc.) - \$500/month.

Construction Management – Estimated value: \$2,000/month x 9 months = \$18,000. This estimate is based on having the HCA Housing Construction Director serve as the construction manager for the 9-month construction period. Providing in-house construction management will save the project a significant amount of money over contracting for this service.

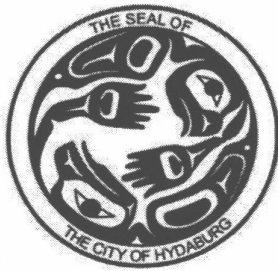
Total HCA Match Contribution - \$87,000

We are looking forward to the successful review of Haida Corporation's grant submission and appreciate your interest in our project.

Please contact me if you have any questions about this in-kind commitment.

Sincerely, (b) (6)
(b) (6)
Doreen Witwer, Tribal Administrator

Hydaburg Cooperative Association



City of Hydaburg

8th Street Extension
P.O. Box 49
Hydaburg, AK 99922-0049
(907) 285-3761(voice)
(907) 285-3760(fax)

February 10, 2017

To whom it may concern,

This letter is written as a statement of cash value for the following land owned by the Haida Corporation: Section 7, Township 77N, Range 84E of the Copper River Meridian (Pat. No. 50-80-0021).

The most recent parcel sale conducted within the City of Hydaburg, Mayo 2007, was sold for \$26,000. This parcel is approximately one half the size of the Haida Corporation parcel noted above. Based on this recent land sale, this letter is written to state that the approximate value of Section 7, Township 77N, Range 84E of the Copper River Meridian (Pat. No. 50-80-0021) is \$52,000.

If you have any questions about this letter of land valuation, please contact the City Office at (907) 285-3761.

Sincerely,

(b) (6)

Mayor Anthony Christianson



2016

Strategic Plan

Developed May 10, 2016

TABLE OF CONTENTS

Executive Summary	3
Haida Corporation Values	4
Criteria for Starting a Business	6
Strategic Planning Process	7
Strategic Plan Prioritization	8
Implementation Action Plans	9
Strategic Objective #1	10
Strategic Objective #2	12
Strategic Objective #3	13
Strategic Objective #4	14
Conclusion	15

Executive Summary

The Haida Corporation's 2016 Strategic Planning session was held April 16, 2016 in Tulalip, Washington. The Strategic Planning session was attended by the Haida Corporation Board and staff.

The reasons that organizations participate in strategic planning are many. They include:

- Helping position an organization to be more successful
- Creating a framework for decision making
- Providing a focus for how staff should spend their time along with timeframes for completing high priority activities
- Offering guidance for how the Corporation's resources should be directed
- Serving as a management tool for the Board to keep staff focused and accountable
- Enhancing communication between the Board and its Shareholders
- Providing a concrete way for the Shareholders to hold the Board accountable

The following documents were used as a foundation for the brainstorming and decision-making that took place during the Strategic Planning session:

- Haida Corporation 2015 Strategic Plan including "Brainstorming for a 10-year Plan"
- Haida Corporation Mission and Values Statements
- Haida Corporation 2014 Business Development Action Plan

Strategic Planning activities resulted in the Haida Corporation Board of Directors selecting four high priority objectives to accomplish over the next 12-18 months (2016 – 2017):

1. Cultural Tourism – Develop Four New Rental Units
2. Develop a Cost Proposal for Providing Support Services to the Hydro-Power Construction Project
3. Develop a Business Plan and Seek Funding to Construct a Café/Washeteria
4. Continue Monitoring and Developing a Forest Stewardship Plan

Implementation Action Plans that include target completion dates and accountable persons, have been developed for each of these four objectives. The Haida Corporation Board of Directors agreed to review the status of each of these four

objectives as a regular part of all future Board meeting, to help ensure the accomplishment of each of these important objectives.

Two additional economic development activities will be pursued as time allows. These include: marketing specialty wood products, and exploring the feasibility of creating Conservation Easement, and Carbon and Wetlands Offsets.

Strategic Plan Prioritization

Planning participants were asked to identify 2-4 priority areas that will serve as priorities for the Haida Corporation staff and Board of Directors to focus time and resources on over the coming 12 - 18 months (2016 – 2017). The following four priority areas were identified:

1. Cultural Tourism – Construct Four New Rental Units.
2. Develop a Cost Proposal for Providing Support Services to the Hydro-Power Construction Project (including transportation, housing, food services, and other logistical support).
3. Develop a Business Plan and Seek Funding to Construct a Café/Washeteria. Begin construction in 2017.
4. Continue Monitoring and Implementing the Haida Corporation Forest Stewardship Plan.

XKKF: (Xaadas Kil Kuyaas Foundation)

*P.O. Box 349
Hydaburg, Alaska 99922
(907) 229-1540*

February 10, 2017

This letter is written to express the XKKF's board of director's strong support for the 2017 ICDBG grant proposal that is being submitted by the Haida Corporation to construct a café and washeteria in the community of Hydaburg.

In Hydaburg we pride ourselves in developing programs and services that help the community be more self-sufficient. Currently, there are no restaurants or cafes in Hydaburg. The nearest community is a 45-minute drive and a great inconvenience. A local café that serves healthy and affordable food will be a great addition to the health and social life of our community.

As an active commercial and sport fishing community, and tourist destination, we have visitors who come to Hydaburg who need a laundry facility and public showers. Neither of these public services available locally. Also, there are several families in our community that do not have a washer or a dryer.

Combining a café and washerteria into a single building will provide a cost effective solution to meet two significant community needs. These economic development activities will also provide employment opportunities for local residents as well as a sustainable source of income to support other community efforts.

Representing our local grass-roots non-profit, the XKKF's mission of "preserving, promoting and perpetuating our rich cultural legacy," leads us to believe that this ICDBG grant will help develop local services that people in most other communities take for granted.

Our board of directors support the ICDGB 2017 grant proposal.

Sincerely,

(b) (6)
Ka'illjuus, Lisa Lang (b) (6)
Executive Director
XKKF

Community Economic Development Plan for Hydaburg, Alaska 2005-2015

Top 10 Overall Community Development Projects for 2005-7

1. Bulk fuel storage facility with a local gas and heating fuel station
2. Hydaburg land ownership resolution and land use plan
3. Build a visitors center to enhance tourism
4. CQE development and operations for enhancing community fisheries opportunities
5. Re-develop the cold storage and processing plant for making specialty seafood products
6. Construct a tribal and community building to house tribal offices and programs, local day care services, community meeting and training spaces, library resources, and Haida cultural items
7. Develop tribal laws and codes for allowing HCA tribal members to utilize subsistence and customary commerce for all marine seafood resources (shrimp, crab, halibut, salmon, herring roe, etc)
8. Upgrade the community water and waste systems
9. Complete community road improvements – paving, drainage and safety
10. 100% of the community learning the Haida language, traditions, arts and culture



Prepared for

Hydaburg Cooperative Association
City of Hydaburg
Haida Corporation
Hydaburg Residents, Organizations and
Community

Facilitated and Prepared by

Tom Okleasik, Principal
Northwest Planning and Grants Development
PO Box 429 / Nome, AK 99762
(907) 443-3830 / FAX (907) 443-3845
E-mail (b) (6)

August 29, 2005



Hydaburg Development Goal 2: To strengthen our human and physical infrastructure for a healthy community and a stable economy

Community Development Areas: Capital Projects and Infrastructure, Education and Training, Housing, Land, Health

Objective 2.1: To upgrade and build sustainable infrastructure for controlling the cost of living and promoting future economic growth

1. Bulk fuel storage facility with a local gas and heating fuel station
2. Complete 14c3 land conveyances
3. Home sites for shareholders under Haida Corporation
4. Upgrade the community water and waste systems, e.g. water system, dam, increase the water tank storage capacity, waste water treatment, and solid waste disposal system
5. Construct a tribal and community building to house tribal offices and programs, local day care services, community meeting and training spaces, library resources, and Haida cultural items
6. Tribal environmental planning and zoning for community development
7. Energy utility ownership in Hydaburg with hydro-electric service for reduced costs
- * 8. Washeteria for residents and tourists

Objective 2.2: To upgrade and expand transportation infrastructure for supporting economic plans and projects with local tribal involvement

1. Complete community road improvements – paving, drainage and safety
2. Develop the Hydaburg 20-year transportation plan and BIA IRR tribal roads inventory
3. Improve road safety in and to Hydaburg
4. Increase air flight service and traffic including a runway facility
5. Upgrade the boat harbor with ability to launch large boats (30', 50' and over) and staffed with a harbormaster
6. Deep water port development at Saltry Point for freight, log export, tourism, etc.
7. Improve cargo transportation to Hydaburg with direct barge service
8. Create ferry and boat service directly to and from the Queen Charlotte Islands and Hydaburg – open the Canadian border with a Hydaburg based US customs agent
9. Hydaburg airlines for mail, passengers, tours and freight

Hydaburg Development Goal 3: To capitalize on our area, natural resources and culture for maximizing economic returns and well-being in the community

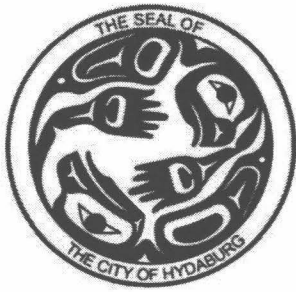
Community Development Areas: Employment, Business Development, Natural Resources

Objective 3.1: To sustain and increase local development and ownership of business opportunities for maximizing economic returns in the community

1. Local entity apply for 8a government contracting
2. Hydaburg city owned liquor center for a community funding source
3. Hydaburg tribal grocery, fuel, café, clothing and general goods cooperative to reduce costs
4. Local daycare center
5. Help locals find technical assistance, funding, and financing to start small businesses in the community for fisheries, tourism and timber industries – e.g. B&Bs, charter boats, canoe and kayak boat rentals, etc.
6. Native run and owned sawmill and shake mill
7. Analyze the IFQ fishing qualifications and years in order to appeal eligibility determinations for increasing the number of Haidas with licenses
8. Local Hydaburg construction company for housing and road projects

Objective 3.2: To fully utilize, develop and market marine resources for ensuring market competition of Haida specialty seafood products

1. CQE development and operations for enhancing community fisheries opportunities
2. Develop Haida specialty seafood fisheries and products – e.g. sockeye, black cod, halibut, herring roe, abalone, seaweed, kelp, clams, crab, shrimp, salmon eggs, etc.
3. Re-develop the cold storage and processing plant for making specialty seafood products – vacuum packing, cannery, smokery, etc.
4. Herring pound development for community members – e.g. city owned pound with residents earning funds with the facility profits retained by the city
5. Sea otter furs
6. Salmon hatchery for sockeye and kings



City of Hydaburg

8th Street Extension

P.O. Box 49

Hydaburg, AK 99922-0049

(907) 285-3761(voice)

(907) 285-3760(fax)

January 3, 2017

This letter of support is submitted by the City of Hydaburg on behalf of the 2017 ICDBG proposal submitted by Haida Corporation to construct a washeteria/café building in the village of Hydaburg. This economic development project will not only help to strengthen the local economy by providing much needed employment opportunities, but will also provide needed services that will strengthen the community's infrastructure and future development.

Several of our local residents do not have access to laundry facilities, adequate showers, and healthy eating options. Similarly, since there are not cafes, restaurants, laundry facilities or public showers in the village of Hydaburg for visiting tourists, fishermen, providing these services will increase the livability and visit ability of our community.

As a participating and founding member of Hydaburg's United Front, the City of Hydaburg agrees to support this project in any way that we can. If you have any questions about this commitment, please feel free to contact me directly.

Sincerely,

(b) (6)

Mayor Anthony Christianson

ATTACHMENTS FORM

Instructions: On this form, you will attach the various files that make up your grant application. Please consult with the appropriate Agency Guidelines for more information about each needed file. Please remember that any files you attach must be in the document format and named as specified in the Guidelines.

Important: Please attach your files in the proper sequence. See the appropriate Agency Guidelines for details.

1) Please attach Attachment 1	Table_of_Contents.Haida Corp	Add Attachment	Delete Attachment	View Attachment
2) Please attach Attachment 2	Narrative.ICDBG.Haida Corp.2	Add Attachment	Delete Attachment	View Attachment
3) Please attach Attachment 3	Mandatory Forms.pdf	Add Attachment	Delete Attachment	View Attachment
4) Please attach Attachment 4	Required Documents.pdf	Add Attachment	Delete Attachment	View Attachment
5) Please attach Attachment 5	Rating Factor 1 Attachments.p	Add Attachment	Delete Attachment	View Attachment
6) Please attach Attachment 6	Rating Factor 2 Attachments	Add Attachment	Delete Attachment	View Attachment
7) Please attach Attachment 7	Rating Factor 3 Attachments.p	Add Attachment	Delete Attachment	View Attachment
8) Please attach Attachment 8	Rating Factor 4 Attachments.p	Add Attachment	Delete Attachment	View Attachment
9) Please attach Attachment 9	Rating Factor 5 Attachments.p	Add Attachment	Delete Attachment	View Attachment
10) Please attach Attachment 10		Add Attachment	Delete Attachment	View Attachment
11) Please attach Attachment 11		Add Attachment	Delete Attachment	View Attachment
12) Please attach Attachment 12		Add Attachment	Delete Attachment	View Attachment
13) Please attach Attachment 13		Add Attachment	Delete Attachment	View Attachment
14) Please attach Attachment 14		Add Attachment	Delete Attachment	View Attachment
15) Please attach Attachment 15		Add Attachment	Delete Attachment	View Attachment