

Keys to a Successful RAD Conversion

The RAD Roadmap



The RAD Roadmap

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Session Goal



To provide an overview of the entire RAD conversion process

HUD Objectives in Design of the RAD Conversion Process

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- Provide PHAs the tools to meet local objectives
- Ensure long-term physical and financial feasibility of converted properties
- Ensure residents are protected and benefit from conversion
- Satisfy all HUD statutory and regulatory requirements

The Life-cycle of a RAD Conversion

Strategic Planning

 What do you want to do with your asset and what tools are available?

RAD Application

- Confirm Project Eligibility
- Ensure resident and Board awareness

CHAP Award

- Reserves conversion authority under the cap
- Sets forth the contract rents

Pre-Financing Plan Approvals

Upfront civil rights review; transfer of assistance;
 PHA Plan

Financing Plan

 Demonstrate physically and financially viability and compliance with program requirements

RAD Conversion Commitment (RCC)

- HUD approval of the Financing Plan
- Sets out terms of closing and construction

Closing & Conversion

- · Removal from Public Housing
- Entry into Section 8

Rehabilitation/ Construction If applicable, work completed in accordance with RCC



Conducting Business During Conversion

<u>Transaction</u> <u>Management</u>

RAD

Resource

Desk

Strategic Planning

Asset Management

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CHAP Award

RAD Application

Pre-Financing Plan Approvals

Financing Plan

RAD Conversion
Commitment (RCC)

Closing & Conversion

Rehabilitation/ Construction **Public Housing**



Section 8



Pre-Financing Plan

Financing Plan

RCC

Closing

Rehab/ Construction

RAD Application

- New Application!
- Purpose: confirm eligibility, describe tentative conversion plan, and determine "priority category"
- Board approval
- Resident Consultation
 - 2 Meetings
 - Distribute RAD Information Notice (RIN) and General Information Notice (GIN)

Key Contacts

- RADapplications@hud.gov
- PIH Field office

Application Structures

- Apply for part of AMP or "Many-to-one" Application
- Multiphase Awards
- Portfolio Awards





Pre-Financing Plan

Financing Plan

RCC

Closing

Rehab/ Construction

CHAP Award

Key Contacts

- RAD Transaction Manager
- PIH Field office
- Reservation of authority under statutory cap
- Establishes rents
 - Rents based on Operating Fund, Capital Fund, and Tenant rents
- Rent flexibilities and CHAP Amendments (see guide)
- PIC removal application submitted once CHAP received
- Starts PHAS scoring exemption





Pre-Financing Plan

Financing Plan

RCC

Closing

Rehab/ Construction

Pre-Financing Plan Approvals

- Front End Civil Rights Reviews
- PIC certification
- PHA Plan
- Transfer of Assistance worksheet
- EPC, CFFP, OFFP

Key Contacts

- RAD Transaction Manager
- PIH Field office
- FHEO
- RAD Resource Desk



Pre-Financing Plan

Financing Plan

RCC

Closing

Rehab/ Construction

Financing Plan



- RAD Transaction Manager
- RAD Resource Desk
- Submission of complete conversion plan and all necessary due diligence, including:
 - Capital Needs Assessment
 - Sources and Uses
 - Cash Flow Pro Forma
 - Environmental Review
- Submitted through the RAD Resource Desk
- Financing only required if needed to fund capital needs





Pre-Financing Plan

Financing Plan

RCC

Closing

Rehab/ Construction

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RAD Conversion Commitment

- **Key Contacts**
- RAD Transaction Manager
- RAD Closing Coordinator
- Contract HUD uses to approve the Financing Plan
- Memorializes scope of work to be completed
- HUD issues RCC and PHA and new owner (if applicable) have 30 days to sign
- Relocation cannot begin until the later of the effective date of the RCC and applicable notice of relocation (30 or 90 day) has expired

Pre-Financing Plan

Financing Plan

RCC

Closing

Rehab/ Construction

Closing

Key Contacts

- RAD Resource Desk
- RAD Closing Coordinator
- HUD Field Counsel
- PHA submits draft closing package (checklist available)
- RAD Closing Coordinator and OGC field counsel review

At closing:

- Release of public housing Declaration of Trust (DOT)
- Remove of units from PIC
- Execution of Section 8 HAP Contract (PBV or PBRA)
- Recordation of RAD Use Agreement





Pre-Financing Plan

Financing Plan

RCC

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Rehab/ Construction

Rehab/Construction

Key Contacts

RAD Resource Desk



- Property covered under HAP contract at close of construction financing (except where Delayed Conversion Agreements used)
- Davis-Bacon and Section 3 apply
- Rehab Assistance Payments paid for vacant units during rehab/construction
- Office of Recap responsible for overseeing rehab/construction required by RCC
- Owner submits construction completion certification to RAD Resource Desk

Questions

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- Presenter Contact Information
 - HUD (<u>HUD@HUD.gov</u>)