

Speaker 1: Welcome and thank you for joining today's conference on the special NOFO to address unsheltered and rural homelessness. Before we begin, please ensure you have opened the zoom chat panel by using the associated icon located at the bottom of your screen. Please note that all audio connections are muted. If you require technical assistance, please send a chat to the host. To ask a question at any point during today's presentation, please select everyone from the dropdown menu in the chat panel. Enter your question in the box provided and hit enter to send. Questions will be answered at the end of the presentation with that. I'll turn the conference over to Norm Suchar director of the SNAPS office.

Norm Suchar: Thank you so much and welcome everyone to today's webinar. We're very excited and happy to present information about our new notice of funding opportunity. Let's move on to the next slide, please. I'm just going to do a quick overview and hand things off to the team to walk through the different parts of the webinar. If you have a question, first of all, I appreciate everyone introducing themselves in the chat window. Thank you very much for that. If you have a question during the webinar, please go ahead and type it into the chat window and please direct those comments to everyone so that we are all able to see it. And we will do our best to answer as many of those questions either in the chat window or out loud as many of those questions, as we can, obviously, we will be posting a recording and a transcript of this webinar on the website, as soon as we can. And with that, let's dive into the comments or sorry into the content.

First of all, I should have introduced myself. I'm Norm Suchar director of the SNAPS office. We will be hearing from several other SNAPPERS today. Brett Esders, Ebony Rankin, and Sid Nilakanta are all going to be presenting. We also have several SNAPPERS that are in the background that will be helping to answer questions. So thank you all. Let me start by giving a broad overview of the NOFO. First of all, \$322 million is available through this special notice funding opportunity that almost \$55 million is targeted to rural areas. And over \$267 million is generally available for unsheltered homeless. To apply a CoC will have had to register in the fiscal year 22 registration process. If you have any questions about that, please feel free to reach out to us. Project applications, have to go through the CoC. The competition process will operate much like our regular CoC competition process. The project applications have to be submitted and approved by the CoC. They have to be included on a priority listing. All the projects have to be rated and ranked. Including, and this is a little different than in the past CoC planning and UFA cost projects also have to be rated and ranked. The grant terms for these projects will be 3 years. That's also different than our usual process and the deadline for submitting all applications is October 20th, 2022. Let's move on to our next slide, please.

I want to talk through the priorities of the NOFO and then I'll turn it over to the team for some more details about how the NOFO works. These are our high level priorities here. The first one should be obvious. The purpose of this NOFA is really to address unsheltered homelessness. That's really the focus of this

whole endeavor. We are also focusing on rural areas in a different way than we have in the past. Some of the funding available in this NOFA will be dedicated to rural areas. Sid, I think will talk a little more about how that will work, but I should say we have a webinar tomorrow that is just dedicated to the rural parts of the NOFO. So if you are super interested in the rural aspect of this, you should tune into tomorrow's webinar.

We also are very pleased that this NOFO will offer assistance on tribal lands. We will talk more about that later in this webinar as well, but that's very exciting. I also should mention that there is a priority in the rural section for underserved areas, and we'll talk a little more about that as well. We do have a priority on involving a broad array of stakeholders in the CoC's efforts to reduce homelessness. So you'll see that sprinkled throughout the NOFO. Then there is an emphasis on advancing equity, including racial equity, equity with respect to gender identity, disability, sexual orientation, etc., in the NOFO. We also have a big emphasis on ensuring that people with lived experience are engaged and involved in the decision making of the CoC. Then while it's last on this list, certainly not last as a priority. The NOFO in some cases strongly encourages, for the most part, requires that communities are using a housing first approach in their proposed projects. So with that, I'm going to turn things over to Brett. She's going to walk through the details of the NOFO. So Brett, over to you.

Brett Esders:

Thanks, Norm. As Norm mentioned, there are two separate pots of funding that are being awarded through this NOFO. One we're calling the unsheltered homelessness set aside, and one we're calling the rural set aside. We are super creative here in SNAPS in our naming conventions. Each set aside has a maximum amount of funding, and each set aside has different selection criteria. Both of which we'll go through the selection criteria, we'll talk about later in the webinar. For the unsheltered set aside, the maximum amount that you're allowed to apply for is your fiscal year 2022 PPRN or 6\$0 million, whichever is less. There were only three CoC's where \$60 million is less. So most of you won't have to worry about that. Projects that are funded through this set aside can serve any geographic area of the CoC and we will select them based on CoC score.

So basically as you'll hear about later, a CoC that scores high enough to be selected for funding under this set aside will receive all of their projects up to their maximum award amount. And I saw a question in the chat, this maximum award amount is for the entire three years. It's not that you get that maximum award amount every year. This maximum amount covers the three years. All of your projects for all three years under your rural set aside, you can apply for 150% of the PPRN of your rural areas. So what we did is for all of the CoC's, we looked at the rural geography that is part of your COC and took the PPRN associated with that, added it all up and multiplied it by 150%. And that's the maximum amount that you can apply for through the rural set aside. The NOFA in appendix A includes all of those maximum amounts that you can apply for.

The question already came in, you can apply for funding under both set aside by answering the same questions as you'll see, as we go through the criteria. Now we're going to talk a little bit about the selection criteria for the NOFA. How we're going to score your application and determine whether your projects will be funded. This competition follows the rules of the CoC program. So if you will see throughout the NOFA that we have these statutory selection criteria for the CoC program. On the unsheltered side, the CoC, the consolidated application is going to be assessed on a 100 point scale. CoC's have to receive at least 50% of the points to be considered for funding. On the unsheltered, homelessness set aside, you have to receive 50 points to be considered for funding. Just because you get 50 points, doesn't mean you'll be funded, but that is what you have.

That's the floor you have to meet to even be considered. We do expect this to be highly competitive. For the rural set aside, you'll see as we go through, if you are only applying for funds for the rural set aside, there are three fewer questions that you have to answer. And so the maximum score on the rural set aside is 89 points and CoC's have to receive at least 44 and a half points to be considered for funding. And again, that doesn't mean that you'll receive funding. It means that is the minimum you have to receive to even be considered for funding. Next slide, please.

The selection criteria are broken out into four categories. The first three categories are those statutory flexion criteria of the CoC program, and they're going to look very familiar to you. We have done our best to ensure that these are similar to the questions that are being asked in the annual CoC competition, and hopefully will reduce some burden in applying to this competition and the CoC program competition. They are two separate competitions and very likely they will be operating at the same time. So hopefully what you say in one will be able to help you with another, that we can't speak to the CoC program NOFA yet. And then the fourth category, this is sort of the meat of NOFO. This is the CoC's plan for serving individuals and families with severe service needs.

So e-snaps is not open yet. I think it'll be open in probably a couple weeks, but this section of the NOFA is not incorporated into e-snaps where you select a drop down or you fill it in a text box. This section of the NOFA is entirely an attachment that you fill out in word or whatever word processing software you use, and then attach it on the attachment screen in e-snaps. You can start this before e-snaps is open, and we would encourage you to do so. Next slide, please.

Let's talk about a little bit of how you will send this attachment to us and then Ebony will go through the details of what's required in the attachment to meet the scoring criteria. The attachment it's eight and a half by 11 inch pages, single spacing, half inch margins, 12 point Times New Roman. If you do subpages, those will be counted as two separate pages, one page per sheet, please there's no shrinking a page so you can get two pages on a sheet. If you do that, we're going to count it as however many pages you shrunk to fit on that sheet. Please number all of those pages, and you'll see when Ebony walks through some of

the requirements for the selection criteria, there are a few other attachments required in the plan. These separate attachments do not count towards the 15 page limit. Let me turn it over to Ebony now to go over what we expect to see in your plan, and then we can answer questions as they come in.

Ebony Rankin:

Thanks Brett. First, when I go through these slides, you will see the several requirements listed in this section. You will see the words required for rules set aside. Which means these requirements are required for rules set aside, but they're also required for the unsheltered homelessness set aside. So unsheltered homelessness set aside, have all the requirements and then rules set aside, have certain requirements that need to be met. That's why you will see those words in the slides. The first two portions of the CoC's plan must describe their ability to leverage mainstream resources. First, to provide housing resources and then to provide healthcare resources. Some of the requirements for the housing resources and healthcare resources may look familiar to you if you've applied through the FY 2021 CoC program competition. The first one leveraging housing resources have two requirements.

The first one is to demonstrate the CoC's ability to leverage non ESG and non CLC resources to provide permanent housing. So CoC's must attach letters of commitment, contracts, or other formal written documents that clearly demonstrate the number of subsidies or units that are being used to support rapid rehousing and permanent supportive housing projects that they're applying for as part of the competition. And to receive four points, the CoC must attach a letter of a commitment from a PHA public housing authority in their geographic area, committing to working with the CoC to pair vouchers with CoC funded services and to develop a prioritization plan for potential allocation of vouchers. Or a general preference for general admission to the housing choice voucher program through a coordinated entry process. These attachments do not count toward the 15 page limit in the narrative. And of course, more information on these attachments are in the NOFO.

The second requirement for leveraging housing resources is to demonstrate the CoC's current strategy for recruiting landlords and their units to utilize tenant based rental assistance. This part of the narrative response will count towards the 15 page limit, because it's not attachment. It is part of the narrative of your current strategy. And then for leveraging healthcare resources, the CoC is required to demonstrate commitments from healthcare organizations to provide healthcare services to program participants reside in permanent housing. This will be done by attaching a formal written agreement, that includes the value of the commitment and the dates the healthcare resource will be provided. And those attachments for the healthcare resources do not count towards a 15 page limit on a narrative. The next requirement for the CoC plan, the CoC's must demonstrate their current strategy to identify through outreach and provide immediate access to low barrier emergency shelter and low barrier permanent housing to individuals and families experiencing homelessness.

You'll see on this slide that CoC's who are only applying for funding through the rules set aside are only required to tell us their strategy, to identify and provide immediate access to lower barrier permanent housing. They do not have to demonstrate their strategy for providing access to low barrier emergency shelter or temporary housing. In this section, we're looking for communities to show that they have strategies for identifying and engaging everyone, including those with the highest vulnerabilities, experiencing unsheltered homelessness. We are looking for communities to tell us about their strategies to provide low barrier, culturally appropriate access to temporary accommodations, and permanent housing to people experiencing homelessness. We are interested in strategies that have been implemented in a recent past and lesson learned from implementing those practices. And when we say recent past, we do mean within the last three years. Next slide.

The final four factors of the CoC's plan for serving individuals and families with severe service needs. You see those on a screen here. HUD is looking for communities to tell us how they're going to update their strategies that we discuss on the previous slide using data and performance. This question is not required for CoC's that are only applying for rules set aside, but if you're applying for any of the funds through the unsheltered homelessness set aside, then you must answer this question. The first part in your narrative, and the remaining criteria on this slide are required for CoC's applying for both set aside. They are describing how the CoC will prioritize resources awarded under the special NOFO in a way that will contribute to reducing unsheltered homelessness. And you will hear later that HUD has not restricted eligibility for permanent support of housing in the same way we normally do in the CoC program NOFO. Prioritization strategy will be particularly important.

The third requirement demonstrating that the CoC is involving individuals with lived expertise of homelessness and decision making of the CoC and in service delivery. One thing that's new to communities used to applying for CoC funds is that this NOFO adapts a requirement similar to what we have in a YHDP that's the youth homelessness demonstration program. To receive full points, CoC's will be required to attach a letter from a work group, comprised of individuals of lived experience of homelessness that they support this application and on projects prioritize for funding in its application. And that attachment will not be part of your 15 page limit, but those of you who applied through YHDP are familiar with that requirement for the youth action board. Then the last requirement for the CoC plan is demonstrating the extent to which your CoC has been able to identify and serve underserved communities and offer equitable housing interventions that meet the need of underserved communities. That is a lot, and you only have 15 pages to be able to put all that on paper. Next slide.

The way we roll award point points to CoC's based on the number of people that was reported on as unsheltered on your 2019 point in time count, and you see the scale for how many points that will be allotted here. 30 points for a 10,000 or more people, 20 points for 5,000 to less than 10,000, 10 points 4,000

to less than 5,000, and then no points for anything fewer than a 1,000 people. I will now turn it back over to Brett to discuss more of the selection process.

Brett Esders:

Thanks, Ebony. Next slide, please. I talked a little bit about this in the intro. We're going to have two separate selection criteria for the two separate pots of money under this NOFA for the unsheltered homelessness set aside, we're going to score your CoC application and then award funds to the top scoring CoC's. So as I mentioned earlier, a CoC that receives funding is going to receive funding for all of its projects within its maximum amount. Assuming that those projects pass quality thresholds, and there are quality thresholds outlined in the NOFA. You should review those closely because if a project doesn't pass those thresholds, then it won't be funded even if all of your other projects are. Next slide, please.

Then on the rural set aside, this is going to look very similar to how we select projects in tier two in the CoC competition. Every single project that is submitted on a rural priority lifting will be scored on a 100 point scale. That a 100 point scale will be made up of the factors that are on the slide. It'll be comprised of your CoC score, where you as a CoC ranked it. Then there is a factor that it's called serving structurally disadvantaged areas. And this is if the project makes a commitment to serve individuals and families in geographic areas that have high levels of homelessness, housing, distress, or poverty, so high levels of need, and is located in an area of the CoC where CoC services have up to now been entirely unavailable. There will be space in the project application for a project to tell us if their project.

Brett Esders:

Application for a project to tell us if their project is going to serve one of these areas. Next slide, please. So as always, the NOFO will support geographic diversity. That's important to us. We reserve the right to fund projects to a CoC if we haven't funded a CoC in at least every region of our geography. But I think the important thing for today is that on the Unsheltered Homelessness set-aside. If more than 10 CoCs from a single state qualified for funding through this set-aside, then we're only going to fund the 10 highest scoring CoCs. After that we will remove the remaining CoCs from the state that would have qualified and keep working our way down the list. Next slide, please. All right, now I'm going to turn it over to Sid. Who's going to talk about some of the information for the projects that will be coming in under this NOFO.

Sid Nilakanta:

Thank you, Brett. So under the project applications for the Unsheltered NOFO we have the following that are available. Under permanent housing, we have PSH and RH. We also have the joint TH and PHR component type. What you'll notice is new is the supportive services component type, we now have three project types. We have the coordinate entry that many of you know, but we also have street outreach and we have standalone SSO. In the project application you'll see this as SSO other when you fill out an application for standalone SSO. There's also a component HMIS and then we have a separate application for CoC planning and for UFA costs and just to reiterate both the planning and the UFA costs come out of the Unsheltered Homeless set-aside

funding pot. Next slide, please. So eligible costs. Under this competition, project applicants will be applying for the same cost as in the normal CoC program competition, except hard costs will only be considered in projects applying funding through the Rural set-aside. Any project application containing requests for a hard cost on the Unsheltered Homelessness set-aside will be rejected.

CoC planning and UFA costs will only be funded through the Unsheltered Homeless set-aside and unlike the CoC competition, they must be ranked amid the other projects included in the application for funding in the Unsheltered Homeless set-aside. There will be additional activities that can be applied for through the Rural set-aside, which we'll review briefly next but we'll cover more detail on the rural specific webinar. Next slide, please. There are a handful of costs that are not traditionally eligible under the CoC program for project applicants applying for funding through the rural set side. They include the costs you see on the screen here. These costs must be part of a project for one of the components mentioned couple of sites ago. For example, an applicant could apply to provide up to six months utility arrears for program participants in a Rapid Re-Housing project and in e-snaps you'll see these costs listed on the supportive services budget screen. But you'll have more information about that again at the Rural Webinar that is being held tomorrow. Next slide, please.

Projects awarded under this NOFO will have different program participant eligibility, depending upon whether the project was funded through the Unsheltered Homeless set-aside or the Rural set-aside. Projects funded through the Unsheltered Homeless set-aside may only serve individuals and families that qualify as homeless under category one or category four. And projects funded through the Rural set-aside may serve individuals and families that qualify under any of the categories of homelessness. However, to serve category three, the CoC must request HUD approval. Instructions for requesting HUD approval can be found in the NOFO. Next slide, please.

And there are just a few other requirements that will be expected of projects that are funded through the NOFO. Some which will look very familiar and some which are very specific to the NOFO. First, as has been mentioned before, all projects awarded under the NOFO must adopt and follow a housing first approach. Second, all projects must pass eligibility and quality thresholds outlined in the NOFO to be considered for funding. HUD will reject any products that do not meet these thresholds. So again, that's something that's very familiar to the CSE program. And finally, all project applicants must demonstrate how their project will be consistent with the plan for serving individuals and families experiencing homelessness with severe service needs that Ebony had discussed earlier. There will be a text plus in the project application e-snaps for applicants to provide this description to state how this project application is consistent with the plan.

One thing I would like to mention before we get to the end of this, the slides is in e-snaps the Unsheltered set-aside and Rural set-aside are two separate applications. And so if you apply for the wrong application, you will know pretty

quickly that you are under the wrong application, will be asked to apply under the correct application. Same with the CoC planning and UFA costs will have their own separate applications. So essentially there are four project applications under this NOFO, there's a project under this NOFA. So it's the Unsheltered set-aside, the Rural set-aside there's planning and the UFA costs.

Next slide, please. And these are some resources that we have. We have this specific CoC special NOFO webpage and we have a special CoC, NOFO email address. So this is different than the CoC address. So please remember if you have questions about the Unsheltered NOFO, to send it to this specific email address. And I think with that, those are my slides and we've come to the end of the PowerPoint presentation and I think we are now open for questions.

Norm Suchar:

Great. Thank you so much, everyone. I know we covered a lot of content here and we have a ton of questions. So we're just going to plow through things. Just one quick note about this. We will be posting both the video of this. We will also be posting a transcript. So if we all went too fast, you'll be able to go back and read through the transcript. We will also post the chat box so you can see the written questions and our written responses to those questions. So everything that's covered here will be available in a format you can sort of thoughtfully go over and we will get that up as soon as we can. But I just wanted to let everyone know. There were a couple technical questions I want to go through very quickly. One is we will have detailed instructions available for this. We're working on those, we'll post them as soon as we can. People will be applying in e-snaps, as Sid mentioned, e-snaps is not open for this yet, but as Brit mentioned, it's worth starting to work on your plan, which will just be simply uploaded as an attachment so you don't really need e-snaps for that but detailed instructions will be available.

I want to talk in a little more detail about the overlap between the timing of this NOFO and the timing of the regular CoC NOFO. So this special NOFO is only for new projects. There are no renewals being funded under this NOFO. We will also have a regular CoC competition that covers renewals and new projects and all the things you've gotten used to over the past few years. That will open sometime soon, it won't be next week. I don't know the exact timing, but sometime in the coming weeks that will open. It will also likely close before this special NOFO closes. So we completely understand that's not the greatest way to have the timing of all this workout. Unfortunately, that's where we ended up and I'm very much sorry about that. So there will be a lot of work over the next few months for you all.

So I just wanted to give everyone a heads up about that. There were some questions about the three year grants and what all that means with respect to the maximum funding amount. So let me walk through that very carefully here. If you go to appendix A and you see that your community is eligible for \$3 million, what that means is that \$3 million is the total three year grant for which your community is eligible for or three year sets of grants. So that roughly translates into a million a year it actually precisely translates into a million a



year. And when those projects come in for renewal, they'll be eligible for a million dollars with the FMR adjustments. So what that all means is what you're seeing in that appendix is that is a three year total of funding.

We also have a whole bunch of questions about if you're in a rural area, can you apply for both the rural and Unsheltered portion of this? So let me walk through that as well. The short answer is yes, if you are in a rural area, you can submit applications under both the Unsheltered portion and the rural portion. They have to be separate projects. You cannot submit the same project under both. So these would be separate projects, but you can get funded under both as well. So theoretically, if in appendix A, your CoC has \$3 million in appendix B, it has a million dollars you could potentially be awarded \$4 million total. So that sort of hopefully gives you a sense of how that part works. I'm going to walk through a few more detailed questions here. And first of all, let me just say, thank you so much, everyone for, people have submitted fantastic questions here. One question and Brit, I think I'll turn this over to you. The question is about Medicaid and can the state Medicaid agency be considered a healthcare resource partner? Can you talk about that please?

Brett Esders: Sure. Yes, if you are able to find a way to work with your state Medicaid agency to get a commitment, to... Sorry, to sort of partner some of what it funds with your project, then that could be counted towards the points for leveraging healthcare resources. Really here, we're looking for any contribution from any sort of healthcare organizations for providing funding, health insurance, assistance, applying for health insurance, providing healthcare services. So in-kind services. Any of those types of activities can count towards those points that are mentioned in the plan. You just have to be able to document through them through a written agreement and attach those to your NOFA. And it has to include the value of the commitment and the dates that those resources will be provided so that we can calculate your points correctly.

Norm Suchar: So that is very well said. And I would just amplify that, which is to say we very much encourage you to work with your state Medicaid agency on this. We think that's a really important partnership. So, big thumbs up, if that's what your plan is. We also had a question about the 30 point bonus for having a lot of Unsheltered people in your continuum of care. I do want to talk a little bit about the purpose of that, and also want to clarify what it means a little more precisely, because I think there's well, I just want to clarify there. So we very much wanted to make sure that this resource was targeted to places with a lot of people experiencing unchartered homelessness, unfortunately, because of the way our statutes and regulations are written, we didn't have a ton of options for how to do that.

This seemed to be the most direct and straightforward way to make sure resources were targeted to those areas. So that's what we went with. I should also say that this is bonus. These are bonus points. So the NOFA is still worth for the Unsheltered NOFA is still worth a hundred points. And if you and these bonus points would be on top of that potential a hundred points. So

theoretically a continuum of care could actually score above a hundred points. But I think a lot of people were talking about, well, if these 30 points are taken out of the picture, they're starting from a 70 point place. You're actually really still starting from a hundred point place. It's just that these could be considered on top of your regular points. So Brit, I'm going to throw this next question your way as well. This is about PSH projects where the project application does not have, is not requesting rental assistance. So the question is, can we include a PSH project without rental assistance or leasing to couple with incremental vouchers as part of this solicitation?

Brett Esders: Yes. In fact, great that you are able to bring other housing resources to the table. Just a couple things to keep in mind if that's the case, if you have dedicated housing resources. So either you have vouchers or you own a building, or those are probably the big ones and you're only requesting funding for supportive services and HMIS or Admin or any of those, just make sure you want to select PH, PSH. You are not a supportive services, only project. And you want to be very clear in your application that you have other housing resources. So you just want to be able to demonstrate up to us probably in the project detail text box, that's in the application that you have those other housing resources.

Norm Suchar: Fantastic. Thank you. And again, I echo and amplify Brett's comments. That's a great approach to take and we hope you all are successful in getting those resources. We have a question about the non-traditional eligible activities in the Rural set-aside and whether those are eligible to be renewed in the CoC competition, when that comes up. I will just start with a caveat that like we can't commit to exactly what's going to be in a future NOFO, but yes, those activities will be renewable. So we're talking in that case about the special activities that I think Sid talked about and that we'll be discussing way more in tomorrow's webinar. We have another question about let's see, what other questions do we have here? Sorry. I thought I had a question teed up and then realized I'd already asked it. We have two questions. I want to address. Ebony. I wonder if you could take this first one about the rating and ranking process. The question is given that this is a new NOFO should applications be reviewed or ranked using the new applicant guidelines or renewal applicant scoring that CoCs typically use in their annual CoC process?

Ebony Rankin: Yeah, so we do have information on the rating and ranking in the NOFO itself. And so we have what we use is our threshold review. So you would be able to, so Norm the question was, are they using rating or ranking versus on a new process for new projects?

Norm Suchar: Yeah, I think in that person's Continuum of Care, they probably have a different review process for renewal projects versus new projects. I'm guessing. So I think they're asking about whether they should think about these as more like renewal projects or more like new projects in that review process.

Ebony Rankin: Yeah, they should think about these more as new projects in that process because we are requiring these projects to be new projects anyway, projects that have not received CoC funding. I think that was a question as well. So that's the way you want to think about this when you're looking at your rating and ranking these projects.

Norm Suchar: Great. Thank you. We have about 14 questions about match. Brit, do you mind jumping in with the match requirements for these funds?

Brett Esders: Sure. We kind of glossed over this at the beginning, but this, all the projects awarded under the NOFO will follow the requirements of the CoC program. So that means the match requirements will under the CoC program will apply to these grants. So that's 25% of all of the budget line items, except for leasing, each project will have to match. There was also another question about whether you have to use HMIS, yes, you have to use HMIS for these projects. All of the requirements that apply to your normal CoC projects will apply to these projects as well.

Norm Suchar: Great. Thank you. We did also have several comments, I would say more so than questions about, is it even worth applying if you have less, fewer than a thousand people in your Unsheltered people in your 2019 point in time count? So obviously the decision about whether to apply or not is the decision you'll have to make. I will say we ran several simulations on this. As we were developing the NOFO to see, like, what would the impact look like for different kinds of communities. And in all those simulations we ran, there were definitely CoCs with fewer than a thousand Unsheltered people who did receive funds. So if your question is there any chance of getting funded? The answer is absolutely, yes, but again, the question about whether you want to apply or not is obviously, your community will have to make a decision about that, but we'd encourage you to apply. So let's see if we have any other questions here.

Brett Esders: Can I just add something to that Norm?

Norm Suchar: Yep.

Brett Esders: Those bonus points, because I just see some questions in the chat. Those bonus points only apply to the scoring criteria for the Unsheltered Homelessness set-aside. So those bonus points are only how we're going to select projects under the Unsheltered Homelessness set-aside. We know that rural areas don't see those types of numbers. And so those bonus points don't apply for projects underneath the Rural set-aside. For the Rural set-aside, the selection criteria is literally that hundred points per project where 50 are the CoC score. I forget, I think 40 are the, how it's ranked and then 10 is that underserved areas of the CoC that have high needs. So those bonus points are not for the Rural set-aside. I just got some chatter in the chat, so I thought that would be helpful.

Norm Suchar: Yep. Very great. Good clarification. Thank you. So Brett, while you're here, we have a great question about whether landlord engagement and housing navigation services would be considered a standalone SSO? Can you talk about that please?

Brett Esders: Sure. I think it's going to depend on how you set up your project, right. So you may have a recipient who, as part of their CoC project chooses to do landlord engagement as part of their project or and in that case you would fit it under the supportive service budget line item of that project. Or we have seen a lot of CoCs sort of want to centralize that landlord recruitment and landlord engagement and housing navigation at the CoC level. In which case they're not providing the housing, they're not providing the ongoing rental assistance. Basically they're helping someone find the unit and then the project that will be providing their ongoing rental assistance will take over. And in that case, it would make a lot of sense for those housing navigation services to be a standalone SSO that you apply for as part of this competition.

Norm Suchar: Great, thank you. Sid, we also had a question about, and the question came in is if we're a balance of state CoC, can we apply more than once under this NOFO? The answer is, no, you just submit one application, but for people who are applying for both the Unsheltered and rural portion of this, can you talk about how that submission will work in e-snaps?

Sid Nilakanta: Yes. So when you apply for the project under, for Unsheltered or rural, you will register from the funding-

Sid Nilakanta: For unsheltered or rural, you will register from the funding opportunity in e-snaps. If you register for the project application under the CoC program, you have to register for either a renewal or a new project when you're trying to register your renewal project or your new project.

It would be the same thing that would be happening with the unsheltered NOFO is that if you want register for an unsheltered project, it would say unsheltered set aside funding opportunity. Same with the rural, it will say rural set aside. As Brett said, we are very creative. That's how the naming convention is and how you'll find the funding registration to register for an e-snaps.

Once you register for that funding opportunity, then you can create a project that falls under the unsheltered funding opportunity or the rural set aside, and then the applications are designed specifically for those funding opportunities. They are different. Just make sure that you are applying under the right one, depending on if you're trying to apply for a rural project or an unsheltered set aside project.

Norm Suchar: Great. Thank you very much. We have a couple questions about the vouchers and working with PHA. I want to answer as much of that topic as I can. There is reference to stability vouchers in the NOFO. We don't have a lot more details

about this right now. HUD is working on a notice that will describe in more detail how those vouchers will be allocated, and we expect that notice to come out later this summer. That is on its way, and again, that will describe in more detail how that set of vouchers will be allocated.

I do want to emphasize that the PHA questions and the housing leveraging questions are not just limited to the stability vouchers. We're encouraging you all to leverage every housing resource that you can, either through your public housing agencies or through local rentals assistance, multi-family housing. Basically, any housing resources that are available are going to be eligible for those leveraging questions. We'd encourage you to think bigger than just the stability vouchers. With respect to those stability vouchers, HUD will be publishing a notice and it will come out later this year.

We also had a question about, when you're talking about commitments with PHAs, is it one PHA or all your PHAs? One thing I want to emphasize is that the commitments, the scoring takes into account the value of the commitments. In some CoCs, that's going to involve just entirely working with one PHA, or it may involve working with several PHAs. We're not so concerned about the number of PHAs, as the value of the commitments there. I guess, I'd suggest working with the biggest ones, but you can decide how best to approach that.

Let's see. Other questions? Let's see who should I send this to? Brett, I wonder if you can take this one. It's a great question about use. Can this funding be used in conjunction with HOME-ARP funded projects?

Brett Esders: Sure. Yes and no. If you are able to use particularly some of the hallmark funds to build housing, and then you're able to... Hang on. I have a squirrel on my deck.

Try again. The tricky thing is using CoC with HOME funding is that, in using both programs, you have to be able to meet both program requirements. This has become particularly challenging when trying to stitch together in particular CoC funded rapid rehousing with HOME tenant-based rental assistance. This becomes a problem because we require monthly case management, and HOME requires that no services can be required.

You're not going to be able to stitch together rapid rehousing most likely in a project, but there certainly may be ways if you are able to stitch together funding for their rental housing and use it as permanent supportive housing, since there are no service requirements for PSH, that you might be able to do that. If you have specific questions, certainly submit it to our desk that's on the slide, and we can look at them that way. That's probably easiest.

Norm Suchar: Great. Thank you. Brett, I'm going to send this question your way also. We have a question that was answered in the chat, but I think it's worth talking about here, about whether all the projects submitted in this NOFO have to exclusively

serve people who are unsheltered or people with history of unsheltered homelessness. Can you talk about what the projects will require and how we're rating all this stuff?

Brett Esders: Sure. No, the projects do not have to serve people who are coming directly from an unsheltered location or who have a history of unsheltered homelessness. Well, let me back up. For the unsheltered set aside, a project can serve anyone who qualifies under category one or category four of our definition of homelessness. Under the rural set aside, it can serve any of the categories, any of the four categories of our definition. Except to serve category three, you need HUD approval. There are instructions in the NOFO about how to obtain HUD approval if that interests you.

However, as Norm mentioned early on, the goal of this NOFO is to reduce unsheltered homelessness, than it is to reduce homelessness amongst individuals and families with severe service needs. Every CoC, that plan we talked about, they have to put together their plan for how they're going to serve individuals with severe services, individuals and families, and every project then has to be consistent with that plan. That is a threshold criteria.

While your project does not necessarily have to serve people coming directly from unsheltered locations, it should be related to your CoC strategy for reducing unsheltered homelessness amongst their geographic area. Would you add anything to that, Norm?

Norm Suchar: I think you said that perfectly. Well, I think you just said that very well. Thank you. We had a question, and Sid, I'm going to send this one over to you also. We had a question about whether CoCs can do this application and their regular CoC NOFO application concurrently. Can you talk about how that's going to work? I think there's probably a submission aspect to this question with respect to what happens in e-snaps. Can you start there with how that's going to work with the regular CoC competition submission?

Sid Nilakanta: Yes. When I described before about funding opportunities in e-snaps, this is how we split apart the different NOFOs from each other. As an example, YHDP is currently undergoing the round four and five. YHDP demonstration program is currently under having projects being submitted at this time. They submitted using the YHDP funding opportunity. It is split differently from the CoC funding opportunity.

When the CoC competition is going on at possibly the same time as the unsheltered competition, you're going to have separate funding opportunities happening in e-snaps. To know that you are registering your project under the correct funding opportunity, you need to make sure that for unsheltered, that the funding opportunity says that it's either the unsheltered set aside or the rural set aside. When it comes to the planning on UFA cost application, it's going to say, I believe, the unsheltered planning and unsheltered UFA. You're going to

see unsheltered in the name for at least three out of those four funding opportunities, and then rural set aside will be the fourth funding opportunity.

That's how you'll know the difference between that and CoC. Then, CoC will have its own funding opportunity being CoC renewal, new, planning an UFA, but there will be no unsheltered moniker attached to it, or rural set aside attached to it. That's how you'll know the difference between the two.

Norm Suchar:

Great. Thank you. The other thing I'll say though is that, in your local process for doing the application process, you may find efficiencies for how to combine the processes, and those are all fine. If you can figure out a way, for example, to consolidate the local competition part, then that's fine. To be very blunt about this, there are going to be questions that are exactly the same on the regular CoC application and this special application. We do have some rating factors that are required by statute, and so we have to essentially use the same rating factor in both competitions. If you give us the same response in both, that may make sense. We'd ask you to consider the context and everything, but it may make sense in that context.

I want to respond to a couple other questions that have come in, in the chat. One is about reporting requirements. If you didn't notice, there is actually a quarterly reporting requirement here. We will obviously have more information for those communities that get funded under this application, but there will be a quarterly progress report that project applications will be submitting. That will look very much like the regular annual performance report, but obviously submitted quarterly.

We also had a question about which system performance measures will be considered here. Brett literally just answered this in the chat window. Well done, Brett. As you can see, the answer is we will be using the fiscal year 2021 system performance measures that communities just submitted earlier this year. We will be comparing those to the fiscal year '19 performance measure data.

Just one quick note about why '21 and '19. The fiscal year '20 performance measure data was pretty dramatically affected by COVID and CARES act and various other things. The numbers were a little all over the place. It's the same reason we didn't really consider a lot of those measures or reduce the emphasis on those measures in the 2021 CoC application. That's why we're comparing 2021 to 2019. Again, those have already been submitted. We do already have those measures.

We did have some question about resource pages and things like that. We do have the link here, but Brett, I wonder if you could give people a flavor of what kinds of resources are available on that special NOFO page?

Brett Esders:

Sure. On that, the special NOFO page that is on the slide is where we will house everything related to this competition. It's where this webinar will go. It's where tomorrow's webinar will go. If you take a look at that website, there's already a host of TA materials that are already available. Before we published the NOFO, we went through and took a look at everything we've been putting out over the last three years, at the resources that our other federal partners have been putting out. You have links to those resources on the slide to help you put together your application, to help you develop projects.

We release a resource roundup, I don't remember if that was the name of it, through our listserv the other day, including a lot of these resources. I recommend you hang on to that email as you're filling out this application and working through this application, and thinking about how to implement your projects, even after the projects have been awarded. There are a lot of great resources in there.

We'll be putting out listserv messages over the course of the next several months that will provide more resources and more information about the topics that are in the NOFO, to help you put together your strategies. Our hope is to host a few more webinars to be able to answer questions as we go through the process of you all applying for these funds.

Norm Suchar:

Great. Thank you. We also had a question about, or I guess a comment and question about, we won't award more than 10 CoCs in any particular state. What happens with the funding for the 11th, 12th, 13th, et cetera, Continuum of Care that gets funded? And is there any other geographic diversity criteria here?

We do not anticipate applying any other geographic diversity criteria here. What happens is, once a state has 10 awardees, then we just cross out the 11th, 12th and 13th from that state, and somebody else slides up into a funded position. We treat it pretty straightforward. Yes, the max of 10 awards is for both unsheltered and rural. That means that a state could get, for example, seven CoCs could be awarded under unsheltered, three separate COCs could be awarded under rural. Theoretically, one CoC could be awarded under both, and that would not count as two separate awards. That would just count as one. That's the way we're handling that.

We had a question. Brett, I wonder if you can take this one, about the difference between coordinated entry and Street Outreach, particularly now that we're funding supportive services only grants. Can you talk about when should people be applying for a coordinated entry grant related to Street Outreach, and when should somebody be applying for a Street Outreach grant? I know it can be a fuzzy line, but can you talk about how people should think about that?

Brett Esders:

Yep. Okay. Street Outreach, outside of coordinated entry, we haven't funded standalone Street Outreach projects for a while. For a coordinated entry grant, all of the activities have to be directly related to carrying out your coordinated



entry process. I know a lot of you have outreach workers or you have people who go out with outreach teams who can conduct, let's say, the assessment in the field where someone is sleeping under the bridge, in their tent.

If you want to fund that process through your coordinated entry grant, that would make a lot of sense. Maybe you have software that enables them to take that software out to the field and do the assessment in the field, and then it automatically uploads into whatever system you're using for coordinated entry. That would make sense to go with your coordinated entry grants.

If you have a Street Outreach worker who is going out and doing just traditional Street Outreach activities, they're going out, they're attempting to engage, they're meeting emergency needs, they're attempting to get somebody to want to do the assessment, to want to apply for housing. Those types of costs would go under a Street Outreach grant and not your coordinated entry grant.

Norm Suchar: Thank you. We have a question about GIWs. Ebony, I wonder if I could send this your way? Somebody was pointing out that they have an error in their GIW. They're obviously going to send in a correction. Will that change the amount they're available to apply for under this NOFO?

Ebony Rankin: It may well change what's available under this NOFO. We are using your PPRN. The GIW includes ARD. Actually, no. I want to correct that. It does not because we are using PPRN for this. Sorry about that. Still send in your GIW correction.

Norm Suchar: Yes, please. Please send in the correction.

Ebony Rankin: I just got mixed up there, but no, it doesn't because we are using PPRN for this, and the GIW contains the ARD. Just send in your correction if you have a correction anywhere.

Norm Suchar: Great. The GIW will affect your regular CoC NOFO. It could very well affect the amount you can apply for through that NOFO. As Ebony said, please, please, go ahead and send that in.

Let's see. We had another question that I wanted to get to here. We have a question about new SSO projects serving existing housing or shelter projects. We also had several questions, I will say. Brett, I'm going to ask this of you, and I realize the answer is actually a pretty long and complicated one here.

People have asked whether shelter providers are eligible to apply for funding. Then, we have a question here about whether you can provide supportive services only in a shelter context or in existing housing projects. Can you talk about where the lines are here and help our audience understand what kinds of projects they can apply for, especially under the supportive service only category and what they still cannot apply for?

Brett Esders: Sure. To start, the eligible applicants for funding are those that are traditionally eligible under the CoC program. We're talking nonprofit, state, local governments, PHA, Tribes, and TDEHs. If you are a shelter provider who is also a nonprofit organization, then you would be eligible to apply for funding under this NOFO, with one exception, and we should probably review that in more detail tomorrow. You cannot use funds under this NOFO to operate emergency shelters, and you can't use them to pay for beds in emergency shelters.

There is a special rural activity that we'll talk about more tomorrow that does allow you to pay for emergency sheltering. In general, your project cannot do operations of an emergency shelter, or any of that kind of stuff. You could fund a project that provided supportive services to individuals and families who happen to be staying in an emergency shelter. You could help with housing navigation, for example, for people who are staying in emergency shelters.

We've certainly seen, in the olden days, some of our SSO projects did drop-in centers, and they set up through an SSO grant a space that offered a variety of services to people experiencing unsheltered homelessness. An SSO project is a project that serves people experiencing homelessness, who you're not otherwise providing housing.

Brett Esders: That you're not otherwise providing housing to, so sort of anything within that framework, you could provide to anyone who's experiencing homelessness in the categories. Now for unsheltered, it has to be category one or category four.

Norm Suchar: Great. Thank you. We had some questions about... and Ebony, I'm going to sort of send this your way... about tribal areas and being able to apply for a project serving a tribal area. And if we didn't clarify before, you can both apply for a project that serves tribal areas and also tribes and tribally designated housing entities are eligible applicants for projects. So, both those things are true here, but there is a registration requirement. Ebony, can you talk about if a tribal land was not included in a CoC registration, would a project be able to apply for funds under this NOFO to serve that area?

Ebony Rankin: They will still need to have a tribal resolution in a way that the tribal government would express the fact that they will be covered under the CoC.

Norm Suchar: I think the registration process is probably closed, so that tribal resolution would've had to already been submitted as part of COC registration. But the thing I want to say about this is if, if you're not sure, or you have questions about that is a perfect example of a question that you should submit to the questions box that you see on your screen, and we can sort of help track down what is, you know, what the, what the status of that is. So again, SpecialCoCNOFO@hud.gov on the screen. We do have a few questions. We had a few questions about the project grant agreement dates and operating start dates and such. So this is kind of a little sticky. Sid, can you talk about the question in the project application? I don't think anybody sees this yet because we haven't opened the system yet, but can you talk about what they'll be

expected to provide information on with respect to their start date when they submit their project application?

Sid Nilakanta: So there really isn't much to place in the project application about your start date. I think there's a couple questions asking of, "Will your project be under grant agreement by a certain time?" There are areas where you can put in an estimated project start date, but there's nothing that is kind of like guaranteeing that you will start on this date and end on this date. So that doesn't really happen until post award. Where you're putting in those dates. You're guaranteeing those dates in a way. At application, it's more of like an estimated project start date and attesting that you will be under grant agreement by a certain time.

Norm Suchar: Great. Thank you. We have a great question, and Brett, I wonder if you could talk about HMIS in this unsheltered application. If somebody wants to expand HMIS or apply for an HMSI Grant in this application, can they just apply for a regular HMIS Grant or does it need to have a special focus and tie into the other parts of their application?

Brett Esders: Yep. Similar to what we just talked about with coordinated entry, anything you apply for to add to your HMIS' capacity under this NOFO would have to be related to your plan for serving individuals and families with severe service needs. So again, if you want to be able to connect street outreach workers to HMIS in the field, or to provide more licenses to street outreach workers, or to provide more licenses to the providers that are being funded under this NOFO, then that would be an eligible cost under this NOFO. But if you're just looking to expand your general HMIS capacity that has no relationship to the plan or the projects funded under this NOFO, that would not be eligible. And again, in that project application, when you're able to see it, there will be a text box that says, "Describe how this project is consistent with the plan," and that is where you will tell us that information crystal clear. It should be clear in the other parts of your application too, but you'll be able to clearly tell us there.

Norm Suchar: I just want to reiterate that if you are in your project application description... E-snaps isn't open yet, so you can't see this. Well actually, Sid, can you talk about what should they be putting in their project application description to show that they're connecting with the plan that Brett just talked about?

Sid Nilakanta: There will be a specific question. It'll be near the project description, I think on screen 3B, or maybe screen 3A. It'll be a text box where you just describe how this project will coordinate with the plan that the CoC has written up. We would love to have as detailed a description as you can give, but just a connection of where this project finds itself within the plan that you have spent about 15 pages writing up on. So if you can reference places in the plan, or specific sections that you think this project would integrate into, that's what we'd probably be looking for.

Norm Suchar: Great. Thank you. We had a question about whether a tribe or tribally designated housing entity can serve people that are not located on tribal lands, and the answer is definitely yes. We definitely encourage tribes and tribally designated housing entities to apply. There was also a question, and Sid, I'm going to send this one to you as well, about project application budgets. The question is since people are applying for 3-year grants, should their project application budget reflect three years of funding? Can you just sort of explain how these project application budgets are going to look?

Sid Nilakanta: Yes. Since all unsheltered set-aside and rural set-aside projects will be on a 3-year grant term, that means your projects will be automatically set to three years. So if you apply for a supportive services, it essentially is taking the money that you are requesting and breaking up into three years. But on the summary budget, if you are believing that you want to apply for a total of a \$100,000 in supportive service dollars for a three year grant term, if you put \$100,000 on the summary budget for supportive services, it's not going to multiply it by three, it's going to be the total. So just make sure that you are requesting the total amount of funds that you want. It's almost like when you are applying for a multi-term project in the CoC project application, that's how the budget's going to work.

Norm Suchar: Great. Thank you. We have a question about whether people should submit their GIW changes to this NOFO mailbox. You should not. You should go through the process that we described in the listserv message, but not submitted to this mailbox. We have a question about rural projects and what areas they cover. Brett, if I could send this one over to you as well. The question is, if you're applying for a project that serves both rural and non-rural geographic areas, can you still apply for it under the rural set-aside?

Brett Esders: Yep. I just actually have plopped the answer in the chat, but we can talk through that. If your project is going to serve both rural and non-rural areas, that project needs to be applied for through the unsheltered homelessness set-aside and placed on the project listing for the unsheltered homelessness set-aside. Projects that are on the rural set-aside can only serve areas that are defined as rural in the NOFO. In the project application, I can't remember if Sid touched on this or not, you will select the rural areas that project is going to serve, and there is no option for you to be able to select a non-rural area.

Sid Nilakanta: Correct.

Norm Suchar: Great. Thank you. We have a question about FMR levels, so I want to talk through this a little bit, because this is a little complicated. As you know, we are in fiscal year 2022, so everyone's operating under fiscal year 2022 fair market rents. This application closes on October 20th, which is in fiscal year 2023, and we require that we use the fair market rents that are in place at the time the application closes. So when we actually award funds, we will be awarding them based on the fiscal year 2023 FMRs, but the maximum award amounts are still

the same here. I want to walk through an example here so you are aware of how this is going to work.

Let's say you're eligible for up to \$3 million. You apply for \$3 million, and then your FMR goes up by, let's say, 10% between 2022 and 2023. You will still only be eligible to receive up to \$3 million, but the project budgets will be adjusted to reflect the updated FMRs, so those budget lines will be increased by that 10% amount. I know that bedroom sizes all factor into it and all that stuff, but we'll make those adjustments. So you may sort of apply for the correct amount, but not get all those projects funded because the FMR increase in your community sort of eats into some of that amount. That will be the amount for all three years. There will not be a sort of 2024 or 2025 adjustment.

When it goes into renewal, then there will be a fairly large adjustment at that point or an accumulated adjustment at that point, but there will not be sort of mid- grant term adjustments. When you're looking at which FMRs you use for a particular individual or household that you're serving, you always use the FMRs that are in place at the time. So if you're serving someone in fiscal year 2024, you are using in your calculations the fiscal year 2024 FMRs. Now, obviously in the CoC program, a lot of rental assistance is provided through the rent reasonable standard, but just wanted to sort of make those distinctions and explain how we're treating those FMRs in the competition.

Great question. Thank you for bringing that up. Sorry. Anytime I answer a question, I forget to tee up the next question. Sid, great question about SAM registration. Does your SAM registration have to be current or up to date to apply for this NOFO opportunity?

Sid Nilakanta: Yes, you need to be current, so please take a look at your SAM. Go to [sam.gov](https://sam.gov) and check your SAM registration and if it is not current, please update it.

Norm Suchar: And then can you explain EIN for people who may not have been engaged in that yet?

Sid: EIN or UEI?

Norm Suchar: Sorry, UEI.

Sid: The UEI is the new registration number that we are using in government. It replaces the DUNS number. You can find your UEI number on [sam.gov](https://sam.gov), if you don't know what it is. But we do require UEI for you to apply for a project, so you have to put your UEI number in your project applicant profile, in e-snaps. Once it's in there, the project profile will pull everything into your project application. So once you put in your profile, you don't have to look at it again because it'll just pull it there.

Norm Suchar: Great. Thank you. Ebony, we have a question about project budgets here. The question is if the grant term is for three years, do you have to spend a third of the money in year one, or you end up losing it, or how does that work, exactly?

Ebony Rankin: You are not required to spend a third of the money on year three and two-thirds of the money year two. So you have the total amount of money available for you for those three years. Of course, there are the spending requirements that we have, but you are not required to do one-third after a full year, so there is some leeway to that.

Norm Suchar: Great. Thank you. We're coming to near the end of our time here, so I want to wrap up with a few comments here. First of all, I very much appreciate the depth and breadth of comments here. If you feel like your question wasn't answered here, again please feel free to submit it in the question box [SpecialCoCNOFO@hud.gov](mailto:SpecialCoCNOFO@hud.gov) that you see on your screen, and we will do our best to answer. We've already started answering questions. We will do our best to answer as many of those as quickly as we can. We will try to get this recording out as quickly as possible. We do have to review the chat window to make sure we didn't make any mistakes in responding to your questions. So it won't go up right away, but we will get that up as quickly as we can.

I do want to remind people that we are having another one of these tomorrow to go into much more detail about the rural portion of this NOFO. So if you're rural-related questions were not answered, you'll have a great opportunity tomorrow.

I want to pause for a second and get a little out of the weeds and go back to the big picture here about this NOFO. This is a massive opportunity to address a growing and deeply, deeply troubling problem of unsheltered homelessness. We have seen that the number of people experiencing unsheltered homelessness has been going up across the country quite dramatically. We know that in a lot of communities, that's not the case that people have been making progress. And we know that even in those communities where unsheltered homelessness is going up, it's not just because people are not doing a good job or not paying attention. We know there are a ton of factors that are contributing to this. But it is a huge problem, and it is something we are very much committed to addressing, and this is obviously a first step to that.

But what we are looking for here in the applications is a plan that goes beyond just how are you going to spend this money, but a plan for how your CoC is going to address unsheltered homelessness going forward. We are looking for bold action here. We're looking for people to really adopt best practices, to be innovative, but mostly to really target those people who are most likely to be unsheltered, who are going to use housing first practices to house as many people as possible, and who are really going to leverage resources, be they housing resources from your local housing authority or healthcare resources that are funded by Medicaid or through a health center, or a hospital network,

including mental health and addiction treatment and recovery supports, and primary healthcare other kinds of healthcare resources.

So we are really looking for game-changing kinds of efforts here. This is going to be a very competitive NOFO, particularly on the unsheltered side, and it's really going to take a big commitment to get funded; however, the communities that get funded, as you can see from the appendix, are really going to be getting a lot of resources. So I just wanted to take a moment and really emphasize how important this is to us and how we really see this NOFO as a way to support your efforts to turn the tide on unsheltered homelessness in the country. And we deeply appreciate that commitment you're making. And we very much look forward to the applications you submit to us. So I want to thank everyone who joined the webinar here. Very, very much want to thank both our host of this webinar, but especially all the staffers who have been answering just a ton of questions and who really put just an incredible amount of effort to get this NOFO developed and published and all the supporting resources put together for everyone. So thank you all for joining. And that concludes the webinar.

Speaker 1: That concludes our conference. Thank you for using event services. You may now disconnect.