

FY 2025 Combo NOFO Housing Counseling Grant Application Training.

April 9, 2026

0:0:14.718 --> 0:0:16.358

Ibanez, Joel R

We'll be getting started shortly.

0:1:33.968 --> 0:1:40.968

Ibanez, Joel R

And for everyone who just joined, we are holding for just a moment and we will be getting started shortly.

0:2:43.878 --> 0:2:48.518

Ibanez, Joel R

OK, for everyone who just joined, we are holding for just a moment to allow.

0:2:49.968 --> 0:2:53.528

Ibanez, Joel R

Some attendees to join. We will be starting in just a moment.

0:4:11.798 --> 0:4:12.278

Ibanez, Joel R

OK.

0:4:12.278 --> 0:4:16.838

Ibanez, Joel R

I believe we can go ahead and get started here. Welcome everyone.

0:4:18.568 --> 0:4:25.208

Ibanez, Joel R

To the training on comprehensive housing counseling and the housing counseling training nofo for fiscal year 2025.

0:4:26.968 --> 0:4:27.848

Ibanez, Joel R

My name is Joel Ivanias.

0:4:27.848 --> 0:4:29.768

Ibanez, Joel R

I am going to give you just a few.

0:4:31.488 --> 0:4:34.288

Ibanez, Joel R

Just a summary of the webinar logistics here that we have today.

0:4:35.968 --> 0:4:39.408

Ibanez, Joel R

First off, the webinar is being recorded and will be accessible.

0:4:41.88 --> 0:4:42.368

Ibanez, Joel R

Afterward, we will be archiving that.

0:4:42.598 --> 0:4:44.558

Ibanez, Joel R

And making it available as well.

0:4:45.838 --> 0:4:48.998

Ibanez, Joel R

Handouts will be sent out following the webinar.

0:4:50.768 --> 0:4:52.128

Ibanez, Joel R

As many of you know, we will be.

0:4:52.128 --> 0:5:0.688

Ibanez, Joel R

We do have two separate programs within the Novo. So we will take a 10 minute breaks in between each program presentation.

0:5:1.598 --> 0:5:7.598

Ibanez, Joel R

And there will be a limited Q&A session after each program presentation on that.

0:5:10.768 --> 0:5:19.368

Ibanez, Joel R

For anyone who is looking to ask questions, we're going to want to go ahead and submit your text questions and comments using the Q&A box.

0:5:20.848 --> 0:5:28.448

Ibanez, Joel R

Rather than the chat box, the Q&A box will actually create a record of the questions that do come in.

0:5:30.168 --> 0:5:34.568

Ibanez, Joel R

And and will be able to go ahead and respond to them accordingly during the webinar.

0:5:36.288 --> 0:5:40.408

Ibanez, Joel R

Please also if you do have any other detailed questions or.

0:5:41.888 --> 0:6:0.48

Ibanez, Joel R

If any questions happen to come up after the presentation that you would like to go ahead and submit, you can go ahead and send your questions and comments to housing dot counseling at HUD Gov with FY20 25 nofo question in the subject line.

0:6:2.608 --> 0:6:4.808

Ibanez, Joel R

And with that, we can go ahead and get started.

0:6:5.918 --> 0:6:16.598

Ibanez, Joel R

With an introduction from our Deputy Assistant secretary for Hud's Office of Housing Counseling, David Baraba Berenbaum. David.

0:6:16.558 --> 0:6:22.798

Berenbaum, David L

Thank you and good afternoon. And I'm pleased that so many of you were able to join us today.

0:6:22.958 --> 0:6:43.328

Berenbaum, David L

I'm David Berenbaum, deputy assistant secretary for the Office of Housing Counseling,

and it's a pleasure to welcome you to today's webinar on the publication of the fiscal year 25 Comprehensive housing, Counseling and housing counseling training NOVOS. This is an important moment for our program for our part.

0:6:43.758 --> 0:6:46.238

Berenbaum, David L

And for the communities that we collectively.

0:6:47.598 --> 0:7:8.458

Berenbaum, David L

The new notice of funding opportunity announces \$56.1 million in funds that are available to strengthen the National Housing Counseling network and support the essential services you provide every day. Before we begin, I'd like to take a moment to congratulate a number of new H.

0:7:8.448 --> 0:7:14.118

Berenbaum, David L

Approved housing counseling organizations who have become part of our national network of providers.

0:7:14.478 --> 0:7:14.518

Berenbaum, David L

S.

0:7:15.278 --> 0:7:20.118

Berenbaum, David L

Catholic Charities in Boston, Blue River services in Indiana.

0:7:20.438 --> 0:7:23.678

Berenbaum, David L

The Foundation for Rural Housing in Wisconsin.

0:7:24.78 --> 0:7:27.158

Berenbaum, David L

Florida home partnership based in Florida.

0:7:27.398 --> 0:7:30.318

Berenbaum, David L

The foundation for Pops in Michigan.

0:7:30.678 --> 0:7:36.918

Berenbaum, David L

The greater Rochester Habitat for Humanity in New York, starting now in Florida.

0:7:37.318 --> 0:7:40.478

Berenbaum, David L

The American Dream Grant project in California.

0:7:41.248 --> 0:7:44.688

Berenbaum, David L

And housing, economic resources and education in Mississippi.

0:7:45.798 --> 0:7:50.358

Berenbaum, David L

Welcome to all of these agencies and all of their professional staff.

0:7:50.798 --> 0:8:10.278

Berenbaum, David L

We are very confident that all of you will work diligently to strengthen the housing counseling ecosystem and help ensure families and the communities that you serve have access to trusted guidance on home ownership, rental stability, financial capability and long term housing success.

0:8:11.328 --> 0:8:12.248

Berenbaum, David L

Please call.

0:8:12.288 --> 0:8:15.688

Berenbaum, David L

Please continue to call upon us and my team at the Office of Housing.

0:8:15.838 --> 0:8:25.678

Berenbaum, David L

Counseling. As you begin your journey in serving the communities that you work in, welcome to the network and congratulations again to each of the agencies.

0:8:27.958 --> 0:8:41.638

Berenbaum, David L

Today, we'll walk through the key elements of the fiscal year 25 notice of funding

opportunities, highlight updates and areas of emphasis, and provide clarity on the application process and timeline.

0:8:42.318 --> 0:8:55.678

Berenbaum, David L

Our goal is simple to equip you with the information you need to prepare strong competitive applications and to continue delivering high impact counseling services nationwide.

0:8:57.568 --> 0:9:9.248

Berenbaum, David L

Moving forward, this year's NOFO provides funding up to \$56.1 million for two programs under one combined opportunity.

0:9:9.888 --> 0:9:11.648

Berenbaum, David L

Let's move on to the next slide please.

0:9:13.168 --> 0:9:27.168

Berenbaum, David L

54.6 million of the funds are available for comprehensive housing counseling, which includes \$3,000,000 for the minority serving institution initiative. \$1.5 million will be available for housing.

0:9:27.438 --> 0:9:28.918

Berenbaum, David L

In counseling training.

0:9:29.718 --> 0:9:48.798

Berenbaum, David L

This is a one year nofo aligned with presidential and HUD executive orders, directives and priorities and importantly, fiscal year 2025 funds identify reimbursable activities that prioritize HUD assisted households.

0:9:49.118 --> 0:9:57.478

Berenbaum, David L

I'm going to repeat that this nofo prioritizes activities that focus in on HUD assisted households.

0:9:58.288 --> 0:10:0.448

Berenbaum, David L

And consumers who benefit from HUD programming.

0:10:1.578 --> 0:10:20.418

Berenbaum, David L

Through the combined comprehensive housing, counseling and housing counseling training, Novo HUD anticipates awarding grants to approximately 175 housing counseling agencies, intermediaries, state housing finance organizations and training partners across the country.

0:10:21.558 --> 0:10:26.438

Berenbaum, David L

This year's Nofo reinforces several key administration priorities.

0:10:27.608 --> 0:10:32.568

Berenbaum, David L

First, supporting Americans in building lasting financial independence.

0:10:34.58 --> 0:10:39.418

Berenbaum, David L

Second, creating clear pathways to stable, secure, unassisted housing.

0:10:40.978 --> 0:10:56.898

Berenbaum, David L

3rd expanding post purchase counseling for homeowners with federally backed mortgages, in particular FHAVA and USDA, and providing home equity conversion and related reverse mortgage counseling to elders.

0:10:57.448 --> 0:10:58.848

Berenbaum, David L

And their families.

0:10:59.728 --> 0:11:13.688

Berenbaum, David L

The NOFO also includes a dedicated minority serving institution initiative, enabling eligible agencies to partner with HBC US Tribal colleges and universities and other minority serving institutions.

0:11:14.88 --> 0:11:20.448

Berenbaum, David L

This strengthens local capacity while expanding the pipeline of certified housing counselors.

0:11:21.818 --> 0:11:22.138

Berenbaum, David L

Next slide please.

0:11:25.868 --> 0:11:36.628

Berenbaum, David L

This nofo presents significant opportunities for grantees to partner with states, localities, Hud's public and private sector affordable housing providers.

0:11:36.868 --> 0:11:53.308

Berenbaum, David L

The reverse mortgage industry and FHA mortgage servicers and when we look at the scale of need, the opportunity is extraordinary. Up to 100,000 tenants in HUD properties may be mortgage ready right now.

0:11:53.998 --> 0:11:59.398

Berenbaum, David L

4.7 million households receive rental assistance nationwide.

0:12:0.248 --> 0:12:4.128

Berenbaum, David L

Over 800 and 5000 thousand HUD assisted tenants.

0:12:4.128 --> 0:12:9.888

Berenbaum, David L

Maybe candidates for self-sufficiency programs in fiscal year 25?

0:12:10.128 --> 0:12:15.848

Berenbaum, David L

And there's a strong need and opportunity to help the hundreds of thousands of homeowners with VA.

0:12:16.808 --> 0:12:27.648

Berenbaum, David L

The FHA and USDA mortgages who are currently falling behind on their payments many 60 days or more late on their payments and at risk of foreclosure.

0:12:28.898 --> 0:12:47.618

Berenbaum, David L

There are over 25,000,000 senior homeowners today who are eligible for HECKHAM, and in particular, baby boomers who do not have adequate resources and savings for retirement can strikingly and strongly benefit from this program. And then, of course, many of you know who work in this space.

0:12:47.618 --> 0:12:57.18

Berenbaum, David L

Working with the unhoused that there are over 1.2 million people 1.2 million of our neighbors who are currently unhoused and experiencing homelessness.

0:12:57.438 --> 0:13:9.638

Berenbaum, David L

Many of them children, families with children and as well last year our work reached over 5000 households who are recovering from disaster.

0:13:9.638 --> 0:13:17.238

Berenbaum, David L

Thank you for that effort and as unfortunately these disasters continue unabated, that number is likely to increase.

0:13:18.698 --> 0:13:26.938

Berenbaum, David L

Altogether, these numbers reflect over 10 million prospective new counseling clients, a remarkable opportunity for growth.

0:13:27.488 --> 0:13:30.248

Berenbaum, David L

Impact and service to the community.

0:13:31.368 --> 0:13:35.448

Berenbaum, David L

This year's NOFO also includes several important updates.

0:13:36.898 --> 0:13:41.298

Berenbaum, David L

A new diversified funding category that contributes meaningfully to the overall score.

0:13:42.978 --> 0:13:54.418

Berenbaum, David L

A period of performance from October 1st, 2025 through March 31st, 2027, giving grantees 18 months to utilize funding.

0:13:56.98 --> 0:14:2.418

Berenbaum, David L

A 60 day application period extended from in the past when we've traditionally done 30 days.

0:14:3.368 --> 0:14:9.848

Berenbaum, David L

And an application deadline of May 26, 2026 Eastern Time at midnight.

0:14:11.168 --> 0:14:23.248

Berenbaum, David L

So before we begin the technical walkthrough, I want to express my appreciation for your leadership, your partnership, and your unwavering commitment to housing, stability and opportunity.

0:14:24.698 --> 0:14:25.938

Berenbaum, David L

Your work is essential.

0:14:26.338 --> 0:14:33.898

Berenbaum, David L

These investments are designed to support and strengthen our mission at HUD as well as yours locally and across the nation.

0:14:35.658 --> 0:14:40.378

Berenbaum, David L

These nofos reflect months of collaboration, discussion, analysis and engagement.

0:14:41.328 --> 0:15:4.458

Berenbaum, David L

Across HUD and with many of you in the field, the nofo advances our shared priorities, strengthens the National Housing counseling network and expands access to quality services, supporting a skilled and diverse counseling workforce and ensuring that households have the tools they need to navigate an increasingly complex housing.

0:15:4.608 --> 0:15:5.488

Berenbaum, David L

Landscape.

0:15:6.258 --> 0:15:10.978

Berenbaum, David L

With that, let's get started and let me turn things over to Elizabeth on our team.

0:15:11.448 --> 0:15:13.328

Berenbaum, David L

Thank you everyone for joining us today.

0:15:16.818 --> 0:15:17.858

Odom, Elizabeth

Thanks David.

0:15:18.818 --> 0:15:21.858

Odom, Elizabeth

We appreciate the encouraging words that you have to offer.

0:15:22.18 --> 0:15:23.498

Odom, Elizabeth

My name is Elizabeth Odom.

0:15:23.538 --> 0:15:34.338

Odom, Elizabeth

I am housing program specialist with the Office of Policy and grant administration within the Office of Housing Counseling and I am the FY25 team leader.

0:15:34.738 --> 0:15:35.738

Odom, Elizabeth

So let's get started.

0:15:39.588 --> 0:15:43.108

Odom, Elizabeth

So I'd like to introduce our main presenters of the day.

0:15:43.428 --> 0:16:1.948

Odom, Elizabeth

It will be me, Elizabeth Odom and our Nofo team has two team leads, has two Co leads and Gabriela, Roman, Shalina Hawkins. And then, as you've met before, Julie Vanyas, he is with the Office of Outreach and Capacity building.

0:16:1.948 --> 0:16:3.348

Odom, Elizabeth

He will be leading the HCT.

0:16:4.578 --> 0:16:5.458

Odom, Elizabeth

Program presentation.

0:16:10.428 --> 0:16:23.548

Odom, Elizabeth

So our agenda today we're going to this is a kind of a two-part training as Joel mentioned with a 10 minute break in between, we're going to highlight the comprehensive housing, counseling and housing counseling training.

0:16:23.588 --> 0:16:31.388

Odom, Elizabeth

Nofo this is for FY25. As you know previously they were two nofos, now it's two programs combined into one nofo.

0:16:31.588 --> 0:16:39.698

Odom, Elizabeth

First, we're going to go through CHC and then we're going to discuss the MSI and HBCU funding initiative, and then we'll take a break.

0:16:39.848 --> 0:16:45.488

Odom, Elizabeth

And we'll go through the housing counseling training formally the 10 Ovo, now known as the HCT program.

0:16:49.448 --> 0:17:1.888

Odom, Elizabeth

So highlights of the snowfo, as I said, it combines two programs into one. Nofo agencies may apply to one or both funding opportunities by completing the corresponding forms and attachments.

0:17:2.328 --> 0:17:6.368

Odom, Elizabeth

As David mentioned, the application window is 60 days.

0:17:7.898 --> 0:17:12.618

Odom, Elizabeth

An eligible applicants that meet the minimum funding score will be awarded.

0:17:18.698 --> 0:17:23.858

Odom, Elizabeth

And this is we just wanted to kind of just give you a visual a snapshot.

0:17:24.178 --> 0:17:27.218

Odom, Elizabeth

This is the application form.

0:17:27.298 --> 0:17:31.778

Odom, Elizabeth

This is it contains several charts and it is.

0:17:31.778 --> 0:17:36.658

Odom, Elizabeth

We ask you to, when applying to utilize the check boxes.

0:17:38.178 --> 0:17:48.658

Odom, Elizabeth

If you're applying for CHC and then if you're applying for CHC, MSI, HCT, HCT, MSI and then we give you pretty detailed instructions as to.

0:17:48.928 --> 0:17:56.848

Odom, Elizabeth

So where those programs are found within this 9906 and what needs to be submitted?

0:18:1.368 --> 0:18:9.928

Odom, Elizabeth

So the table of contents of the nofo this is. This is probably something that you've been looking at and you're quite familiar with.

0:18:9.968 --> 0:18:12.928

Odom, Elizabeth

And again, it's very straightforward.

0:18:12.968 --> 0:18:19.448

Odom, Elizabeth

Again, any questions, please refer those to housing.counseling@hud.gov or ask those questions in the Q&A.

0:18:23.758 --> 0:18:26.78

Odom, Elizabeth

So changes from previous nofos.

0:18:26.798 --> 0:18:31.678

Odom, Elizabeth

This is a combination nofo that contains multiple awards.

0:18:31.758 --> 0:18:37.798

Odom, Elizabeth

The this nofo combines the requirements from both the CHC and HCT programs.

0:18:39.78 --> 0:18:51.878

Odom, Elizabeth

We are also within executive order compliance. This nofo and all funding opportunities contained in this nofo aligned with Hud's Mission presidential actions and relevant laws.

0:18:53.338 --> 0:18:54.458

Odom, Elizabeth

Adjustments have been made.

0:18:54.498 --> 0:18:58.378

Odom, Elizabeth

You may noticed rating factors to accommodate these priorities.

0:19:0.18 --> 0:19:7.938

Odom, Elizabeth

Changes to grant specific application forms what we've tried to do is streamline this to make it easier on everybody.

0:19:9.288 --> 0:19:24.808

Odom, Elizabeth

Instead of having the HUD 9906 for just the CHC and the HUD 92910 for the HCT, it's been consolidated into one combinable fillable PDF, the HUD 9906.

0:19:24.808 --> 0:19:25.728

Odom, Elizabeth

This fillable PDF.

0:19:26.728 --> 0:19:27.728

Odom, Elizabeth

This is important.

0:19:27.728 --> 0:19:32.888

Odom, Elizabeth

Please remember this, this fillable PDF should not be separated.

0:19:35.8 --> 0:19:52.448

Odom, Elizabeth

It should be submitted as is, with applicants only completing the portions relevant to their own application. The fillable PDF includes a cover page with instructions and identifies the pages in the fillable PDF that are relevant to each application award.

0:19:53.858 --> 0:19:56.18

Odom, Elizabeth

Do not manipulate anything very important.

0:19:58.888 --> 0:20:1.208

Odom, Elizabeth

Changes to the grant application forms.

0:20:2.738 --> 0:20:8.98

Odom, Elizabeth

We have a diversified funding resources form and it has been added.

0:20:9.738 --> 0:20:16.218

Odom, Elizabeth

What this is for all applicants will be assessed on their success in securing additional resources.

0:20:16.258 --> 0:20:18.18

Odom, Elizabeth

Non federal resources.

0:20:18.18 --> 0:20:28.538

Odom, Elizabeth

Additional resources to support housing counseling activities that supported housing counseling activities from October 1st, 2024 through September.

0:20:28.608 --> 0:20:39.168

Odom, Elizabeth

September 30th, 2025, including Direct Financial assistance program income and in kind contributions such as equipment, office space, labor, etc.

0:20:40.128 --> 0:20:50.288

Odom, Elizabeth

Resources must be used for the housing counseling program and may be provided by government entities. Public and nonprofit private organizations.

0:20:52.418 --> 0:20:57.498

Odom, Elizabeth

For profit, private organizations or other entities, additional resources.

0:20:57.848 --> 0:21:0.328

Odom, Elizabeth

As I said, cannot be federal funds.

0:21:0.788 --> 0:21:2.988

Odom, Elizabeth

Or federal pass through funds.

0:21:4.848 --> 0:21:15.48

Odom, Elizabeth

Failure to submit a fully completed chart F may result in the applicant receiving 00 points for diversified funding.

0:21:15.88 --> 0:21:21.488

Odom, Elizabeth

This is very important because there are a lot of points designated for diversified funding.

0:21:23.258 --> 0:21:29.418

Odom, Elizabeth

Reimbursement for housing counseling activities can be found in Section 2A of the NOFO.

0:21:34.328 --> 0:21:45.8

Odom, Elizabeth

Eligibility requirements. Again, please review the statutory requirements for each program you are applying for in Section 2 eligibility of the NOFO.

0:21:46.208 --> 0:21:53.488

Odom, Elizabeth

Eligibility, statutory and regulatory requirements are outlined in Section 3 program description.

0:21:55.438 --> 0:22:7.558

Odom, Elizabeth

And Please remember, reimbursable activities for the CHC program and the HCT program are aligned with presidential and departmental priorities.

0:22:12.628 --> 0:22:19.828

Odom, Elizabeth

CHC and MSI eligible activities you will see this in the eligibility section of the NOFO.

0:22:20.548 --> 0:22:24.548

Odom, Elizabeth

Housing counseling is an obviously is an eligible activity.

0:22:24.588 --> 0:22:27.348

Odom, Elizabeth

However, there are new limitations.

0:22:27.668 --> 0:22:30.428

Odom, Elizabeth

Please see Section 2 for those limitations.

0:22:31.898 --> 0:22:32.778

Odom, Elizabeth

Group education.

0:22:34.458 --> 0:22:38.138

Odom, Elizabeth

Is eligible activity as defined in the CFR.

0:22:39.938 --> 0:22:41.778

Odom, Elizabeth

Definition 214 three.

0:22:42.368 --> 0:22:43.328

Odom, Elizabeth

Education.

0:22:45.298 --> 0:23:0.618

Odom, Elizabeth

Oversight, compliance and quality Control is an eligible activity, supervision of housing, counseling staff, housing counselor training and certification, and also finally marketing and outreach of the program is eligible.

0:23:7.698 --> 0:23:13.338

Odom, Elizabeth

CHC and MSI reimbursable one-on-one housing counseling limitations.

0:23:13.898 --> 0:23:20.818

Odom, Elizabeth

Funding restrictions applicable to awards under the SNOWFO rental housing counseling.

0:23:22.338 --> 0:23:36.658

Odom, Elizabeth

To HUD, assisted households, as defined in Appendix one with a focus on building financial independence and creating clear pathways towards transitioning into unassisted rental or owner occupied housing.

0:23:38.528 --> 0:23:48.408

Odom, Elizabeth

Post purchase home ownership counseling for eligible homeowners, as defined in Appendix One, related to preventing or resolving mortgage delinquency.

0:23:49.938 --> 0:23:57.418

Odom, Elizabeth

Two non delinquency counseling which is also home maintenance, financial management, budgeting, financing, etc.

0:23:57.418 --> 0:24:3.978

Odom, Elizabeth

And of course, the heck EM, the Heckham counseling home equity conversion, mortgage counseling.

0:24:4.618 --> 0:24:7.778

Odom, Elizabeth

I wanted to just quickly give you the definition.

0:24:8.208 --> 0:24:12.608

Odom, Elizabeth

Instead of just saying, go find it in Appendix 1.

0:24:14.178 --> 0:24:33.858

Odom, Elizabeth

For the purpose of this nofo for the snowfo, HUD defines a HUD assisted household as a household receiving rental assistance under a HUD program, including but not limited to, housing Choice, vouchers, project based rental assistance, and public housing.

0:24:36.528 --> 0:24:41.168

Odom, Elizabeth

You will see throughout the novel also reference to eligible homeowner.

0:24:42.368 --> 0:24:46.528

Odom, Elizabeth

A eligible homeowner for the purpose of this nofo.

0:24:50.458 --> 0:25:0.818

Odom, Elizabeth

Is a borrower of a single family mortgage loan that is made insured, guaranteed or held by HUD, FHA.

0:25:3.698 --> 0:25:4.658

Odom, Elizabeth
Virginia or USDA?

0:25:10.748 --> 0:25:13.548

Odom, Elizabeth
Continuing on the reimbursable activities.

0:25:15.58 --> 0:25:17.978

Odom, Elizabeth
Disaster preparedness and recovery counseling.

0:25:18.618 --> 0:25:29.18

Odom, Elizabeth
This is still one-on-one counseling to HUD assisted households and eligible homeowners to help reduce long term recovery costs.

0:25:29.98 --> 0:25:32.578

Odom, Elizabeth
And minimize the financial impact on federal resources.

0:25:34.978 --> 0:25:39.18

Odom, Elizabeth
Homeless prevention. one-on-one counseling services is allowed.

0:25:40.48 --> 0:25:50.768

Odom, Elizabeth
However, in accordance with Executive Order 14321, including information regarding treatment, recovery and self-sufficiency.

0:25:52.218 --> 0:25:58.858

Odom, Elizabeth
And then number six is other activities as outlined as a HUD priority within the grant agreement.

0:26:0.618 --> 0:26:8.538

Odom, Elizabeth

To date, there are no other activities outlined in the grant agreement, but that is left open in case new priorities should arise.

0:26:8.808 --> 0:26:10.328

Odom, Elizabeth

Is within the administration.

0:26:14.998 --> 0:26:16.158

Odom, Elizabeth

Funny methodology.

0:26:17.618 --> 0:26:22.98

Odom, Elizabeth

The funding amount is determined by multiple factors, OK.

0:26:24.538 --> 0:26:32.818

Odom, Elizabeth

Nofo application score, as we said in the previous slide meeting, the minimum funding fundable score, you will get an award.

0:26:34.378 --> 0:26:35.578

Odom, Elizabeth

Past performance.

0:26:37.878 --> 0:26:49.38

Odom, Elizabeth

This year, nofo the NOFO funding methodology is based partially on past performance, including the timely use of HUD funds and funds recaptured.

0:26:50.898 --> 0:27:2.618

Odom, Elizabeth

The planned number of performance reviews by an intermediary for oversight and quality control, and this would be on the form 9910. The number of HUD certified.

0:27:4.258 --> 0:27:5.778

Odom, Elizabeth

Counselor, full time employees.

0:27:6.628 --> 0:27:8.988

Odom, Elizabeth

This is also taken into consideration.

0:27:15.168 --> 0:27:17.248

Odom, Elizabeth

Continuing funding amount.

0:27:17.248 --> 0:27:22.768

Odom, Elizabeth

The funding amount is determined by multiple factors, including the number of clients the agency serves.

0:27:24.288 --> 0:27:27.728

Odom, Elizabeth

Heckham reverse mortgage housing counselor full time employees.

0:27:29.258 --> 0:27:30.138

Odom, Elizabeth

And this is new.

0:27:31.778 --> 0:27:37.778

Odom, Elizabeth

Heckham certified counselors FT ES to be added to the overall HUD roster.

0:27:44.978 --> 0:28:3.138

Odom, Elizabeth

So the application format my colleague Gabrielle is going to tell you how to move forward with the application, but I just, we just wanted to have on the screen the LHC as you are required to submit the 9906 A through D for CHCHC.

0:28:6.48 --> 0:28:9.208

Odom, Elizabeth

A through D&E, if you are applying for MSI.

0:28:11.378 --> 0:28:14.178

Odom, Elizabeth

And chart F diversified funding sources.

0:28:15.778 --> 0:28:25.938

Odom, Elizabeth

Even if you did not receive a grant in a previous year, you still need you still conducted housing counseling and you need to provide the diversified funding sources.

0:28:27.778 --> 0:28:29.338

Odom, Elizabeth

The intermediaries.

0:28:29.458 --> 0:28:33.658

Odom, Elizabeth

State housing finance agencies, multi state organizations.

0:28:34.828 --> 0:28:39.68

Odom, Elizabeth

Similarly, chart A through D of the 9906 for CHC.

0:28:40.548 --> 0:28:52.68

Odom, Elizabeth

Chart A through E and if applying for MSI chart E, the chart a supplement which indicates housing counseling agency network.

0:28:53.938 --> 0:29:0.738

Odom, Elizabeth

And the 9906 Chart F, which is the diversified funding resources?

0:29:2.378 --> 0:29:3.338

Odom, Elizabeth

One thing I would like to mention.

0:29:4.8 --> 0:29:12.568

Odom, Elizabeth

Is that all of these charts are either in Excel or in PDF and they need to remain in Excel.

0:29:14.218 --> 0:29:18.178

Odom, Elizabeth

And PDF altered forms will not be accepted.

0:29:24.808 --> 0:29:26.488

Odom, Elizabeth

So application checklist.

0:29:27.48 --> 0:29:33.328

Odom, Elizabeth

See the application checklist in Section 4A required submit one application.

0:29:35.148 --> 0:29:39.908

Odom, Elizabeth

Please remember if you don't use the correct forms, your application is considered incomplete.

0:29:41.608 --> 0:29:56.168

Odom, Elizabeth

So you will need to submit the SF 424 which is the application for federal assistance substitute with the budget project form the HUD 424 B which is assurances and certifications.

0:29:57.408 --> 0:30:2.408

Odom, Elizabeth

The HUD 2880, which is the applicant, recipient, disclosure and update report.

0:30:4.18 --> 0:30:10.858

Odom, Elizabeth

The OMB form 4040 Zero Zero 13 certification regarding lobbying activities.

0:30:11.338 --> 0:30:23.658

Odom, Elizabeth

The SFLLL, which is this disclosure of lab being activities and the HUD 570 which is the certification for a drug free workplace.

0:30:29.938 --> 0:30:34.898

Odom, Elizabeth

You also need to submit the HUD 9902.

0:30:38.68 --> 0:30:57.708

Odom, Elizabeth

If the Housing Counseling Agency's fiscal year activity report period is for October 1st

through September 30th, 2024, for newly approved applicants who are not required to submit a 9902 in HCS. So this is very important.

0:30:57.708 --> 0:31:2.428

Odom, Elizabeth

We have the 9902 information for existing grantees, however.

0:31:3.938 --> 0:31:10.58

Odom, Elizabeth

We do not have the information for grantees who are not required to submit a 9902.

0:31:10.328 --> 0:31:11.568

Odom, Elizabeth

For FY24?

0:31:13.708 --> 0:31:16.428

Odom, Elizabeth

And if you're a state housing finance agency?

0:31:17.968 --> 0:31:20.528

Odom, Elizabeth

You will need to submit that statutory authority.

0:31:28.148 --> 0:31:38.68

Odom, Elizabeth

Finally, on the checklist, we need to talk about the HBCU MSI initiative. If you're applying for this funding initiative, you're not required to apply for it. But if you are.

0:31:39.418 --> 0:31:44.138

Odom, Elizabeth

You need to submit proof of the college or university status as a minority serving institution.

0:31:46.298 --> 0:31:57.298

Odom, Elizabeth

You need to submit a letter or MOU certifying that a historically black colleges and university or other MSA partnership is in place, or that there is an intent.

0:31:58.88 --> 0:31:59.848

Odom, Elizabeth

To enter into the partnership.

0:32:4.398 --> 0:32:14.158

Odom, Elizabeth

And now I'm going to turn it over to my colleague, Gabriela Roman, and she's going to talk to you about finding and submitting the grant application. Gabriela.

0:32:15.738 --> 0:32:17.18

Roman, Gabriela

Hi everyone.

0:32:19.58 --> 0:32:27.618

Roman, Gabriela

As Beth mentioned, my name is Gabriela Roman and I am a housing program specialist with the Office of Policy and grant administration.

0:32:29.418 --> 0:32:33.178

Roman, Gabriela

And I will be talking about submitting your application.

0:32:34.658 --> 0:32:35.938

Roman, Gabriela

This is more of the technical side.

0:32:37.928 --> 0:32:38.448

Roman, Gabriela

So.

0:32:40.218 --> 0:32:50.378

Roman, Gabriela

In I will provide with an application overview in in the next slide, and basically we're gonna talk about what are some of the.

0:32:52.98 --> 0:32:53.418

Roman, Gabriela

Some of the.

0:32:56.498 --> 0:32:58.938

Roman, Gabriela

Could you move it to the next slide, please?

0:33:0.918 --> 0:33:1.558

Roman, Gabriela

OK.

0:33:1.558 --> 0:33:3.598

Roman, Gabriela

So in the application overview.

0:33:5.178 --> 0:33:8.298

Roman, Gabriela

I want to talk about some of the technical aspects of submitting.

0:33:9.978 --> 0:33:14.698

Roman, Gabriela

An application before we discuss the details of applying.

0:33:16.458 --> 0:33:19.298

Roman, Gabriela

Basically we are using two non HOD systems.

0:33:21.98 --> 0:33:30.298

Roman, Gabriela

And the I will talk about how to obtain an uei how to register with sam.gov, how to register with grant subgov, how to find?

0:33:30.728 --> 0:33:43.768

Roman, Gabriela

The FY25 comprehensive CHC and HET nofols how to download and review instructions and package in how to complete and submit your application.

0:33:47.518 --> 0:33:52.918

Roman, Gabriela

So the urii number is issued by Sam which is.

0:33:54.418 --> 0:33:59.418

Roman, Gabriela

Helps identify businesses. Other entities that do business with the federal government.

0:34:1.178 --> 0:34:4.698

Roman, Gabriela

Most current grantees should have a Sam.

0:34:6.698 --> 0:34:7.18

Roman, Gabriela

Number already.

0:34:9.18 --> 0:34:16.378

Roman, Gabriela

But if you are new, you should really get on it right now because it takes a while to get a new EI number.

0:34:18.188 --> 0:34:18.788

Roman, Gabriela

And.

0:34:21.498 --> 0:34:26.258

Roman, Gabriela

You may research the status of your UEI number at sam.gov.

0:34:30.558 --> 0:34:32.518

Roman, Gabriela

To register with him, Gov.

0:34:34.818 --> 0:34:43.218

Roman, Gabriela

It is required for grants that GO loans login using login.gov user account information.

0:34:43.258 --> 0:34:51.618

Roman, Gabriela

Please verify that you have access to record and that the registration will not expire before the application date.

0:34:52.218 --> 0:34:56.458

Roman, Gabriela

Last year, we did run into issues where some agencies.

0:34:58.178 --> 0:34:59.98

Roman, Gabriela

There, Sam.

0:34:59.98 --> 0:35:0.298

Roman, Gabriela

That Gov registration.

0:35:0.728 --> 0:35:3.248

Roman, Gabriela

And what's expiring on your expiry?

0:35:3.248 --> 0:35:4.968

Roman, Gabriela

So make sure yours is up to date.

0:35:6.618 --> 0:35:8.738

Roman, Gabriela

First time registration can take up to two weeks.

0:35:10.498 --> 0:35:21.738

Roman, Gabriela

And up to five more days if the IRS is acquiring an IRS identification number, if it's necessary.

0:35:22.218 --> 0:35:26.218

Roman, Gabriela

So please, if you're doing that, please start right away.

0:35:26.458 --> 0:35:32.498

Roman, Gabriela

The next slide is just a visual representation of the sam.gov website.

0:35:32.768 --> 0:35:37.168

Roman, Gabriela

It's how it looks like. That's just for reference and.

0:35:38.658 --> 0:35:51.698

Roman, Gabriela

The Sam that Gov helped us, it's a federal help desk and it offers free in the next slide, we will see that it will offers free Technical Support and services.

0:35:53.378 --> 0:35:58.258

Roman, Gabriela

You could visit thesam.gov help desk Monday through Friday.

0:35:58.258 --> 0:36:1.298

Roman, Gabriela

8:00 AM to 8:00 PM Eastern Time.

0:36:1.498 --> 0:36:3.218

Roman, Gabriela

I listed the phone number for.

0:36:3.848 --> 0:36:17.328

Roman, Gabriela

US calls for international calls and DSN calls. If you are having some that Gov issues, you have to call or contact sam.gov helped us.

0:36:18.128 --> 0:36:21.728

Roman, Gabriela

Sam.gov is independent of hood and hood staff.

0:36:21.728 --> 0:36:24.888

Roman, Gabriela

Can I help you resolve sam.gov issues?

0:36:27.338 --> 0:36:32.418

Roman, Gabriela

And the next slide is just a representation of what does red.gov.

0:36:34.578 --> 0:36:38.898

Roman, Gabriela

Website Looks like you also have to register through branch.gov.

0:36:38.898 --> 0:36:45.978

Roman, Gabriela

That's where we have our application and that's where you register and that's where you submit your application.

0:36:45.978 --> 0:36:51.778

Roman, Gabriela

We provided the link for applicant representation when you register.

0:36:53.498 --> 0:36:55.978

Roman, Gabriela

In the next slide, you will find that.

0:36:56.908 --> 0:37:15.748

Roman, Gabriela

You have to understand that different works plays roles. The most important thing to remember is that multiple staff can work on the application, but only the authorized organization or representative can sign and submit the application.

0:37:15.748 --> 0:37:21.868

Roman, Gabriela

So make sure that when you are ready to submit your application that that person is available and that person.

0:37:22.578 --> 0:37:23.778

Roman, Gabriela

Is able to sign and submit.

0:37:25.618 --> 0:37:27.138

Roman, Gabriela

Previous years we've had.

0:37:28.568 --> 0:37:38.248

Roman, Gabriela

Issues with the AOR not having access to access to grants that go, so please make sure that your AOR has access right now.

0:37:39.738 --> 0:37:39.978

Roman, Gabriela

And.

0:37:41.658 --> 0:37:51.178

Roman, Gabriela

In to find a look for FR-6900-N-33 and.

0:37:53.258 --> 0:37:58.538

Roman, Gabriela

It's important that when you submit this number, you include the entire.

0:37:58.808 --> 0:38:9.688

Roman, Gabriela

Higher number, including the dashes. We've had people comment that they couldn't find this funding opportunity, but that's because they were missing the dashes. Also a link.

0:38:12.258 --> 0:38:13.98

Roman, Gabriela

Has been sent.

0:38:13.498 --> 0:38:26.538

Roman, Gabriela

By like if you're on the oscill, the link for the nofo is there and also one of my colleagues is putting up the link in the chat just in case you need it.

0:38:30.8 --> 0:38:37.808

Roman, Gabriela

So when you find you the right opportunity and you click apply to create your workspace.

0:38:39.338 --> 0:38:43.938

Roman, Gabriela

In your workspace you will find forms and you can download the instructions button.

0:38:44.738 --> 0:38:51.98

Roman, Gabriela

You can download all the compressed files of the nofa, including instructions and attachments.

0:38:52.738 --> 0:38:57.458

Roman, Gabriela

And detailed information on all these instructions can be found on [grants.gov](https://www.grants.gov).

0:38:58.328 --> 0:39:3.128

Roman, Gabriela

They have an online user guide which we are providing the link for you.

0:39:4.448 --> 0:39:15.608

Roman, Gabriela

So when you go into the nofo and you download the nofo in the next flight, I will show you that we have.

0:39:17.928 --> 0:39:21.768

Roman, Gabriela

Several files that are in our package.

0:39:21.768 --> 0:39:36.448

Roman, Gabriela

There's a full opportunity announcement file which is the actual announcement and then you have other supporting documents which are very important documents that are specific to this nofo.

0:39:38.138 --> 0:39:47.338

Roman, Gabriela

There's four of them, the 426, the hundred 9906, which is the joint application. It's very important.

0:39:47.768 --> 0:39:53.8

Roman, Gabriela

That you make sure you fill out and you submit the HUD 9906.

0:39:53.88 --> 0:40:6.528

Roman, Gabriela

We had agencies that did not submit this form, and unfortunately it adversely affected their application, so please make sure that you fill it out and you attach it and submit this form.

0:40:6.568 --> 0:40:12.648

Roman, Gabriela

You will also find the chart, a supplemental and also the chart.

0:40:13.578 --> 0:40:17.18

Roman, Gabriela

Of diversified funding, which is also another very important.

0:40:17.488 --> 0:40:26.288

Roman, Gabriela

Heard that contains a lot of points, so you can make. Please make sure that you download all the files and you complete and submit them.

0:40:28.728 --> 0:40:33.48

Roman, Gabriela

So when you are assessing the application informs.

0:40:34.778 --> 0:40:39.138

Roman, Gabriela

You know, please make sure that you download all the files listed here.

0:40:39.208 --> 0:41:4.868

Roman, Gabriela

Here I've already spoke to the about them in in the previous slide and specifically share a supplemental is for intermediaries, as FHS and MSL file the chart F diversified funding is also an Excel file in the HUD for 24B assurance and certification certifications. It's A.

0:41:4.858 --> 0:41:5.368

Roman, Gabriela

File.

0:41:6.138 --> 0:41:9.578

Roman, Gabriela

As best noted, please do not alter the files in any way.

0:41:11.708 --> 0:41:17.148

Roman, Gabriela

Please make sure that you keep them in the format that we.

0:41:18.818 --> 0:41:21.658

Roman, Gabriela

That that we are giving them to you.

0:41:21.658 --> 0:41:27.258

Roman, Gabriela

We also had issues last time with agencies changing the format and.

0:41:29.138 --> 0:41:34.898

Roman, Gabriela

It it, it will also adversely affect your application if you have any.

0:41:36.698 --> 0:41:37.938

Roman, Gabriela

Issues with any of the forms.

0:41:37.938 --> 0:41:39.498

Roman, Gabriela

Please e-mail us.

0:41:40.648 --> 0:41:44.568

Roman, Gabriela

At the general e-mail box that we have been providing.

0:41:48.518 --> 0:41:56.158

Roman, Gabriela

So the grants that go for some of them are where forms and some of them are PD FS I I think I mentioned that already.

0:41:57.658 --> 0:42:9.698

Roman, Gabriela

Please download and agree to lock the form so that no other users can fill it out while you're working on them and when they're completed, please make sure to upload or save the forms.

0:42:11.978 --> 0:42:13.218

Roman, Gabriela

And in the next slide.

0:42:14.938 --> 0:42:19.338

Roman, Gabriela

I'm gonna share with you a visual representation of the HUD 99 O 6.

0:42:20.168 --> 0:42:35.528

Roman, Gabriela

This is the very important form that is the combined nofo form and it is a form that can be used for, for lhcas and also for Msos, intermediaries and sfats.

0:42:35.768 --> 0:42:49.328

Roman, Gabriela

You will note that there there's instructions in both of them. So like when you open your notebook and and you look at these form, please make sure that there's a that you look at the instructions because there's instructions.

0:42:49.848 --> 0:42:50.928

Roman, Gabriela

For every field.

0:42:53.698 --> 0:42:57.898

Roman, Gabriela

And you can also attach optional forms.

0:42:57.898 --> 0:43:17.938

Roman, Gabriela

There's some some instances where you might want to attach optional forms, such as MSI documentation, sfha authority, and then there's other forms that might be applicable. You know, for example, new applicants, but the overall theme here is that.

0:43:18.818 --> 0:43:19.138

Roman, Gabriela

You know please.

0:43:19.528 --> 0:43:37.608

Roman, Gabriela

Visit the the website we're sharing with you regarding the workspace because that provides that this website has more information about managing your workspace and attaching your forms and using grants Gov. As I mentioned, this is not a HUD.

0:43:39.658 --> 0:43:41.58

Roman, Gabriela

Websites or a system?

0:43:41.58 --> 0:43:48.258

Roman, Gabriela

This is a federal system where many applications are submitted, so please.

0:43:49.608 --> 0:43:55.248

Roman, Gabriela

Use this link to become familiar with the system, specially if you are and you after.

0:44:2.738 --> 0:44:16.978

Roman, Gabriela

When you are submitting the application, we want to know that please do the check the application button to find any errors which may impact your application.

0:44:17.18 --> 0:44:21.378

Roman, Gabriela

You know, they do not missing any fields that you're not missing any signatures.

0:44:22.818 --> 0:44:31.698

Roman, Gabriela

One thing that I I don't have listed here, but I think it's very important that you know you check to make sure that your.

0:44:32.368 --> 0:44:35.488

Roman, Gabriela

Files are not don't have any viruses.

0:44:37.418 --> 0:44:44.298

Roman, Gabriela

Do do a check on the files I I I I used to work in submitting offers and I would check every single file.

0:44:45.898 --> 0:44:49.178

Roman, Gabriela

And because it's not, the system will reject the file.

0:44:49.178 --> 0:44:55.418

Roman, Gabriela

So you don't want that you don't want a rejected file and your application to be rejected.

0:44:55.418 --> 0:44:59.258

Roman, Gabriela

And the other important thing is you know that you.

0:45:0.938 --> 0:45:1.498

Roman, Gabriela

Notify.

0:45:1.808 --> 0:45:10.368

Roman, Gabriela

And that you bring on board your authorized organization representative and they have to sign and they have to submit.

0:45:13.498 --> 0:45:23.98

Roman, Gabriela

Applications may not be submitted, received on Grand Sack of or HUD until they have been signed and submitted by the AOR in the application.

0:45:23.138 --> 0:45:31.898

Roman, Gabriela

So that's very important. And also for the SF424 form HUD 2880 and certification regarding.

0:45:32.408 --> 0:45:38.448

Roman, Gabriela

Loving the AOR is also has to be the person to sign it and date it upon submission.

0:45:40.358 --> 0:45:52.158

Roman, Gabriela

So important reminder here is that the deadline to submit your grant is May 26, 2026. We usually say that.

0:45:53.618 --> 0:46:1.858

Roman, Gabriela

The application should be submitted two to three days before the deadline, but but it's very important to keep in mind that.

0:46:3.418 --> 0:46:3.738

Roman, Gabriela

The day before.

0:46:5.458 --> 0:46:8.578

Roman, Gabriela

May 25th, 2026 is a federal holiday.

0:46:8.928 --> 0:46:15.808

Roman, Gabriela

Today. So you might wanna actually, you know submit your application with more time in advance.

0:46:17.378 --> 0:46:33.618

Roman, Gabriela

During the federal holiday and the weekend, our staff will not be available. The HUD offices will be closed, so if you have specific questions regarding your grant application, we will not be able to answer it. So please make sure that you.

0:46:35.738 --> 0:46:39.58

Roman, Gabriela

You are able to submit early.

0:46:40.328 --> 0:46:45.448

Roman, Gabriela

And confirm that that golf has a valid e-mail address for you.

0:46:46.48 --> 0:46:50.728

Roman, Gabriela

Please check your spam and junk folder and.

0:46:52.218 --> 0:46:57.298

Roman, Gabriela

For any rejections and once validated, your e-mail will be forwarded to HUD.

0:47:2.88 --> 0:47:7.408

Roman, Gabriela

So the granddaughter helped us will be available 24 hours, seven days a week.

0:47:7.408 --> 0:47:9.728

Roman, Gabriela

I have listed how you can reach them.

0:47:11.498 --> 0:47:18.818

Roman, Gabriela

And after you submit your application, if you have any technical application errors.

0:47:20.538 --> 0:47:29.738

Roman, Gabriela

In the next slide, technical application errors, you might know them as triple deficiencies. If you have any.

0:47:30.8 --> 0:47:32.608

Roman, Gabriela

In your application we will contact you.

0:47:32.648 --> 0:47:36.648

Roman, Gabriela

It's very important that you make any corrections.

0:47:38.178 --> 0:47:48.258

Roman, Gabriela

That are necessary and by wanna make sure that you know that during the ease of Corrections you cannot make any changes that impact the merit review.

0:47:49.898 --> 0:47:54.378

Roman, Gabriela

And you have to leave all other parts of the applications as submitted.

0:47:56.238 --> 0:48:4.838

Roman, Gabriela

Also, if afterwards in we have a debriefing beginning 30 days after the public announcement.

0:48:6.698 --> 0:48:7.338

Roman, Gabriela

In in the next slide.

0:48:9.18 --> 0:48:11.978

Roman, Gabriela

You after 30 days after the announcement, but.

0:48:14.98 --> 0:48:19.138

Roman, Gabriela

No more than 20 days, HUD will provide a debriefing if you still request.

0:48:20.578 --> 0:48:26.258

Roman, Gabriela

The the briefings may be submitted to housing that housing at hud.gov.

0:48:26.968 --> 0:48:32.968

Roman, Gabriela

And we will contact the authorized organization representative to.

0:48:34.458 --> 0:48:37.578

Roman, Gabriela

If if they must request the debriefing. So.

0:48:39.258 --> 0:48:40.938

Roman, Gabriela

I'm gonna look with your technical part.

0:48:40.938 --> 0:48:42.698

Roman, Gabriela

I'm gonna pass it over to Melissa.

0:48:42.698 --> 0:48:46.218

Roman, Gabriela

Nowie, who will start talking about the rating factors.

0:48:48.988 --> 0:48:50.548

@1

Thank you, Gabriela. Hi everyone.

0:48:50.548 --> 0:48:51.548

@1

This is Melissa Noey.

0:48:51.548 --> 0:48:56.828

@1

I'm a housing program specialist in the Office of Policy and grant administration.

0:48:56.828 --> 0:49:3.988

@1

We are going to start with the CHC application rating factor one. It is worth eight points.

0:49:5.698 --> 0:49:18.458

@1

So in rating factor one, all applicants will utilize the HUD 9906 chart APDF. If you are applying as an intermediary multi state organization or state housing finance agency.

0:49:19.178 --> 0:49:37.738

@1

Please note you will also need to use the chart a supplement Excel file to complete rating factor 1, so you'll see a screenshot of the top screenshot is the PDF form chart A that all applicant types will fill out and the bottom screenshot that looks like an ex.

0:49:37.978 --> 0:49:45.698

@1

Form that will be used by intermediaries, multi state organizations and state housing finance agencies.

0:49:50.208 --> 0:50:4.88

@1

Rating Factor 1A is the duration of heckem counseling sessions, and it is worth 2 points if you provide hekim or reverse mortgage counseling at your agency, your housing counseling sessions will be assessed for average duration.

0:50:4.368 --> 0:50:12.8

@1

HUD will use its own records to score this factor. You do not need to complete anything for this rating factor 1A.

0:50:17.88 --> 0:50:20.608

@1

Rating factor 1B is staff training and experience.

0:50:20.648 --> 0:50:22.168

@1

And it is worth 3 points.

0:50:24.298 --> 0:50:27.578

@1

Field G on the HUD 9906 a reads.

0:50:27.578 --> 0:50:39.218

@1

Housing counseling agency staff have attended a housing counseling training provided by HUD or a training HCT Nofo grantee within the last two years.

0:50:40.978 --> 0:50:47.938

@1

So using chart A, if you are applying as an LHCA indicate by entering an X in the appropriate field.

0:50:48.8 --> 0:51:1.368

@1

Field. If your staff have received housing, counseling, training by HUD or by a training nofo grantee the HCT nofo in the past two years, this does not include on the job training.

0:51:2.818 --> 0:51:16.818

@1

If you are applying as an intermediary, SHFA or MSO, you must first specify this information for each branch or sub grantee that you have listed on the HUD 9906 Chart A Excel form.

0:51:17.618 --> 0:51:23.658

@1

And then make sure that you transfer that number, the total number of branches or sub and sub grantees.

0:51:25.138 --> 0:51:26.58

@1

To field H.

0:51:26.978 --> 0:51:33.778

@1

Sorry to Field G on the HUD 9906 chart APDF, so you'll have to do both steps.

0:51:33.778 --> 0:51:40.58

@1

We we will be looking at both forms for intermediaries, Msos and SHFAS.

0:51:42.178 --> 0:51:44.18

@1

And and then for field H.

0:51:45.418 --> 0:51:47.178

@1

Sorry, Joel. Can you go back? Thank you.

0:51:48.568 --> 0:52:2.688

@1

Field H reads on the form one or more housing counseling program. Staff have three or more years of experience as a HUD certified housing counselor or performing other work as an employee of a HUD approved housing counseling agency.

0:52:4.258 --> 0:52:17.458

@1

If for using chart or using chart A, if you are applying as an LHCA indicate by entering an X in field H. If housing counseling program staff have three or more years experience in their fields.

0:52:18.808 --> 0:52:30.688

@1

And then again, if you are applying as an intermediary an SHFA or an MSO, you must first specify this information for each branch and sub grantee you've listed on the HUD 9906 chart.

0:52:30.808 --> 0:52:36.648

@1

A excel sheet and then transfer that total to Field H on the PDF.

0:52:43.178 --> 0:52:47.298

@1

Rating factor 1C is client satisfaction in progress.

0:52:47.418 --> 0:52:49.218

@1

And it is worth 3 points.

0:52:50.578 --> 0:52:58.178

@1

HUD will reward or award applicants that measure customer satisfaction and progress with this rating factor sub factor.

0:52:59.738 --> 0:53:10.538

@1

If you are applying as an LHCA indicate in field I on the HUD 9906 chart A. If you provide exit or follow-up surveys to your housing counseling clients.

0:53:11.408 --> 0:53:27.368

@1

And if you are applying as an intermediary, schfa or MSO, you must first specify this information for each branch and some grantee on the HUD 9906 Chart, A Excel sheet, and then transfer that total to field I on the PDF form.

0:53:31.88 --> 0:53:49.848

@1

If you are applying OK, then for field J if you are applying as an LHCA indicate in field J on the 9906 chart A. If there is evidence of client follow up for your clients that you maintain in their client file and then again if.

0:53:49.848 --> 0:53:54.168

@1

You are applying as an intermediary an SHFA or MSO.

0:53:54.168 --> 0:53:57.968

@1

Please specify this information for each branch or sub grantee first.

0:53:58.698 --> 0:54:1.498

@1

On the Excel form, the 9906 chart a supplemental.

0:54:2.208 --> 0:54:9.328

@1

Supplement and then transfer that total to Field J on the chart APDF.

0:54:14.198 --> 0:54:16.398

@1

And that's it for rating factor 1.

0:54:16.958 --> 0:54:24.638

@1

So I'm now going to pass it to my colleague Rebecca Malalli and she will start going through rating factor 2 for the CHC grant.

0:54:26.358 --> 0:54:27.478

Mullaley, Rebecca E

Thanks, Melissa.

0:54:27.958 --> 0:54:37.878

Mullaley, Rebecca E

I'm Rebecca Mullally, a housing program specialist in the Office of Policy and grant administration. And I'll be going over rating Factor 2, which is needs and program priorities.

0:54:42.248 --> 0:55:3.778

Mullaley, Rebecca E

So rating factor 2A is about rural communities, MSI partnerships and opportunity zones and rating Factor 2A is worth a maximum of seven points. So for rural communities, HUD will use agency reported data to determine the extent that an applicant and if applicable its network serves CL.

0:55:3.778 --> 0:55:6.208

Mullaley, Rebecca E

From a rural area and this is defined by.

0:55:7.18 --> 0:55:8.858

Mullaley, Rebecca E

The US Department of Agriculture.

0:55:9.888 --> 0:55:29.648

Mullaley, Rebecca E

And HUD will use its own records to score this factor for MSI partnerships to be considered for the MSI initiative funding, applicants must meet the minimum fundable score required by the CHC grant and provide a complete response to all questions on the HUD 9906 chart.

0:55:29.688 --> 0:55:36.968

Mullaley, Rebecca E

E and so each response on that chart E will be weighted as part of the scoring for this sub factor.

0:55:37.128 --> 0:55:56.688

Mullaley, Rebecca E

And failure to submit a fully completed chart E may result in ineligibility for MSI funding, and then the last part of rating factor 2A is opportunity zones. So if applicable, applicants must complete chart B field A if the applicant's main office and or its network is.

0:55:56.688 --> 0:56:3.848

Mullaley, Rebecca E

Located within an opportunity zone and describe what services are provided in the area's designated as opportunity zones.

0:56:4.138 --> 0:56:7.818

Mullaley, Rebecca E

And Applicants may list up to five eligible census tracts.

0:56:12.118 --> 0:56:18.598

Mullaley, Rebecca E

So if you have a question about how to find an opportunity zone, there is a website you can go to.

0:56:18.598 --> 0:56:23.638

Mullaley, Rebecca E

So it's www.hud.gov slash opportunity zone.

0:56:24.978 --> 0:56:30.18

Mullaley, Rebecca E

And as the image below shows here in the in the top right.

0:56:31.858 --> 0:56:33.778

Mullaley, Rebecca E

Corner where the red boxes.

0:56:34.58 --> 0:56:41.178

Mullaley, Rebecca E

There's an opportunity to type your address and you can determine if your location is in an opportunity zone.

0:56:45.898 --> 0:56:55.18

Mullaley, Rebecca E

And we just have a map here showing the overlap between housing, the location of housing counseling agencies and opportunity zones throughout America.

0:56:55.18 --> 0:57:4.98

Mullaley, Rebecca E

So the the green on the map shows opportunity zones and then the circles show the location of housing counseling agencies.

0:57:9.828 --> 0:57:20.908

Mullaley, Rebecca E

So rating factor 2B is worth eight points and this is a new rating factor. And so it's for HUD assisted households and eligible homeowners.

0:57:20.948 --> 0:57:30.428

Mullaley, Rebecca E

And this is a narrative question, and so applicants should demonstrate relevant experience working with HUD assisted households and eligible homeowners.

0:57:30.628 --> 0:57:34.68

Mullaley, Rebecca E

And again, these definitions can be found in appendix.

0:57:34.818 --> 0:57:39.858

Mullaley, Rebecca E

One definitions and examples include renters assisted to the Housing Choice voucher.

0:57:40.648 --> 0:57:49.168

Mullaley, Rebecca E

Project based rental assistance and public housing programs, as well as Federal Housing Administration, or FHA insured borrowers.

0:57:54.248 --> 0:58:15.538

Mullaley, Rebecca E

And so as part of this narrative question, applicants should highlight their success in helping renters transition from HUD assisted housing to stable, secure, non assisted housing and or assisting homeowners and preventing or resolving mortgage delinquency and are providing non delinquency post purchase counseling on issues such as home.

0:58:15.538 --> 0:58:21.168

Mullaley, Rebecca E

Maintenance and financial management, budgeting and refinances, and this narrative can be found.

0:58:21.938 --> 0:58:23.258

Mullaley, Rebecca E

On chart B, field B.

0:58:28.718 --> 0:58:34.718

Mullaley, Rebecca E

The rating factor 2C is worth 2 points and is about emergency preparedness.

0:58:34.918 --> 0:58:46.38

Mullaley, Rebecca E

So this is also a narrative question, an emergency preparedness and disaster recovery activities must be included within your agency's work plan, and applicants must describe.

0:58:47.778 --> 0:58:56.138

Mullaley, Rebecca E

Their experience assisting individuals and families with disaster preparedness, counseling, resilience building and post disaster recovery counseling.

0:58:56.698 --> 0:58:59.298

Mullaley, Rebecca E

This can be found on chart B field C.

0:59:0.128 --> 0:59:9.728

Mullaley, Rebecca E

And applicants should explain how the agency plans to help clients reduce long term recovery costs and minimize the financial impact on federal resources.

0:59:13.908 --> 0:59:17.628

Mullaley, Rebecca E

And now I'll pass it to my colleague Joel to go over rating Factor 3.

0:59:21.128 --> 0:59:23.728

Schumacher, Joel D

Great. Thank you so much. Next slide.

0:59:28.628 --> 0:59:33.228

Schumacher, Joel D

Rating factor 3A will cover the number of clients served.

0:59:33.268 --> 0:59:48.508

Schumacher, Joel D

That's information that we get from your 99 O2. However, for newly approved applicants that were not required to submit 9902, you are allowed to and in fact must the parent submit a 9/9/02 as part of your application package covering the.

0:59:48.498 --> 0:59:55.188

Schumacher, Joel D

Period that were examining which in this case is October 2023 to September 2024 next.

0:59:59.768 --> 1:0:3.248

Schumacher, Joel D

Rating factor 3B cost per client.

1:0:3.288 --> 1:0:5.968

Schumacher, Joel D

This is another repeat from previous years.

1:0:5.968 --> 1:0:12.488

Schumacher, Joel D

You're going to document your total housing counts and program expenses for the aforementioned period on chart D.

1:0:13.168 --> 1:0:24.288

Schumacher, Joel D

That will include the salary infringe of housing counselors that provide education and group also staff members that do not provide counseling or group education completely.

1:0:24.978 --> 1:0:25.698

Schumacher, Joel D

But for whom?

1:0:25.938 --> 1:0:28.218

Schumacher, Joel D

The IT is an ancillary duty.

1:0:28.218 --> 1:0:30.18

Schumacher, Joel D

You're allowed to prorate their salary.

1:0:30.168 --> 1:0:39.528

Schumacher, Joel D

Calories. So in the case of such staff that are not uniquely counselors, you can probate their salaries between field A and field B on that chart.

1:0:39.808 --> 1:0:47.688

Schumacher, Joel D

Everyone must fill out chart DI also want to point out two errors that we've seen in the past with chart D while we're discussing it.

1:0:48.678 --> 1:1:7.678

Schumacher, Joel D

The first is that we're not looking for the amount of your HUD grant. We're looking for your total program expenses for housing, counseling, your housing counseling program, and that applies particularly to parents intermediaries as HFA's MSO's. We need your entire network.

1:1:7.718 --> 1:1:17.758

Schumacher, Joel D

So don't just list the program expenses for your headquarters in DC or California, wherever that may be. We need the information for your funded network.

1:1:17.958 --> 1:1:22.758

Schumacher, Joel D

Well, so that's going to include your branches and your Subs for their housing counseling program.

1:1:22.798 --> 1:1:26.838

Schumacher, Joel D

So we've seen some errors in the past on this chart. Next slide.

1:1:31.18 --> 1:1:36.338

Schumacher, Joel D

Note again an exception here for agencies that were recently HUD approved.

1:1:36.338 --> 1:1:49.658

Schumacher, Joel D

So if you were approved in the past year, you we want your expenses that reflect the entire fiscal year, not just the period for which you were HUD approved. And if you feel like your expenses, if your cost per client is going to be a bit out of.

1:1:49.658 --> 1:1:58.58

Schumacher, Joel D

Whack. There is a section where you can provide a narrative response that will explains why that might be the case, and you can get up to one point.

1:1:58.768 --> 1:2:0.608

Schumacher, Joel D

Agencies that are fully funded under this.

1:2:1.38 --> 1:2:9.278

Schumacher, Joel D

Can't get the adjustment point, but if if you're high cost per client causes you to drop on the scale, this is a way to make up some ground next.

1:2:12.38 --> 1:2:19.638

Schumacher, Joel D

This is what the the chart looks like. As you can see I was referencing earlier fields A&B for the salaries infringe.

1:2:19.718 --> 1:2:33.118

Schumacher, Joel D

In that case, you're going to want to list all of your housing counselor salary, infringe a non counselors in B, and if someone's responsibilities are split then you prorate it. Next slide.

1:2:39.398 --> 1:2:45.838

Schumacher, Joel D

So chart D we use it for a number of the rating factors, not just three B, but 3C3D we look at it as well.

1:2:45.838 --> 1:2:57.278

Schumacher, Joel D

So we'll look at the ratio of the housing and education costs to total program expenses. If you do not have a previous HUD grant, we will account for that.

1:2:58.808 --> 1:3:1.88

Schumacher, Joel D

However, you still need to submit this chart.

1:3:1.88 --> 1:3:3.808

Schumacher, Joel D

There's no way of getting around submitting this chart bill.

1:3:3.808 --> 1:3:7.728

Schumacher, Joel D

You just submit this chart or any other of the charts required, the CHC.

1:3:8.278 --> 1:3:12.358

Schumacher, Joel D

It'll really hurt your score, so please read these instructions carefully. Next slide.

1:3:18.28 --> 1:3:25.868

Schumacher, Joel D

New rating factor this year rating factor 3 DI want to draw people's attention to diversified funding sources.

1:3:25.908 --> 1:3:28.348

Schumacher, Joel D

Those of you who are grantees in the past.

1:3:29.808 --> 1:3:31.888

Schumacher, Joel D

Will probably recognize this chart again.

1:3:31.888 --> 1:3:40.48

Schumacher, Joel D

It's now going to be listed as chart F in this chart. You're going to show the additional funding sources you have.

1:3:40.48 --> 1:3:46.688

Schumacher, Joel D

That could be direct financial assistance program income in kind contributions, and you're going to need to provide that information.

1:3:47.78 --> 1:3:49.438

Schumacher, Joel D

For each line, so the amount where you got it from.

1:3:49.478 --> 1:3:56.438

Schumacher, Joel D

Contact information if in case we need to verify, etcetera. And again if you don't submit this chart, you can lose a lot of points.

1:3:56.438 --> 1:3:58.758

Schumacher, Joel D

It's worth 12 points. Next slide.

1:4:2.288 --> 1:4:7.568

Schumacher, Joel D

This is a sample what it looks like like. As I mentioned, some of you might recognize it from the past.

1:4:7.688 --> 1:4:12.768

Schumacher, Joel D

It has been resurrected, I guess, in honor of Easter, you get to see this chart again.

1:4:12.768 --> 1:4:15.48

Schumacher, Joel D

It's back from the dead next slide.

1:4:17.388 --> 1:4:27.988

Schumacher, Joel D

Here are some possible errors you can make on this chart. As I mentioned before, you need to put the contact information in case we need to follow up failure to submit contact information. That could be an e-mail address.

1:4:27.988 --> 1:4:29.548

Schumacher, Joel D

That could be a phone number.

1:4:29.588 --> 1:4:31.268

Schumacher, Joel D

Don't give us a mailing address.

1:4:31.268 --> 1:4:36.428

Schumacher, Joel D

We're not going to go knock on doors, but put an e-mail address or a telephone number for contact information.

1:4:36.428 --> 1:4:41.668

Schumacher, Joel D

Failure to do that would cause that item that funding source to be eliminated from your chart.

1:4:42.368 --> 1:4:45.48

Schumacher, Joel D

Please don't list federal funding as an example.

1:4:45.48 --> 1:4:46.768

Schumacher, Joel D

Sometimes federal funding is disguised.

1:4:47.398 --> 1:4:50.318

Schumacher, Joel D

As a pass through through a state or a county.

1:4:50.718 --> 1:4:55.438

Schumacher, Joel D

Luckily, my colleagues here at HUD are pretty clever and know what those funding sources look like.

1:4:55.438 --> 1:5:5.198

Schumacher, Joel D

So don't try to do anything sneaky like include federal funding as a pass through federal funding should not be included on this chart. And then finally, fill in all the sections.

1:5:5.238 --> 1:5:9.158

Schumacher, Joel D

So if it's an in kind contribution, we'll need to know what it was.

1:5:9.238 --> 1:5:12.478

Schumacher, Joel D

We'll need to know the funding amount etcetera. Next slide.

1:5:14.838 --> 1:5:16.678

Schumacher, Joel D

Please keep evidence of funds.

1:5:16.718 --> 1:5:27.678

Schumacher, Joel D

We're not going to ask for it right now. However, that is something that is subject to review at a later date, whether it's as part of a performance review, an audit or any other source.

1:5:27.678 --> 1:5:33.478

Schumacher, Joel D

So if you do list these funds, you have to keep the the evidence on record next slide.

1:5:36.448 --> 1:5:38.8

Schumacher, Joel D

Rating factor 3 E.

1:5:38.8 --> 1:5:39.848

Schumacher, Joel D

Allocation to sub grantees.

1:5:40.48 --> 1:5:43.848

Schumacher, Joel D

Nothing new with this one. Those of you that have a funded network.

1:5:44.118 --> 1:5:58.118

Schumacher, Joel D

Will indicate what amount is being sub allocated to your funded branches and Subs and what amount is being capped at the headquarters for managing your network, oversight, compliance, quality control, etcetera. Next.

1:6:0.988 --> 1:6:8.348

Schumacher, Joel D

Rating factor 3F we look at the modalities of service that you provide, you need to tell us anything.

1:6:8.348 --> 1:6:10.228

Schumacher, Joel D

We we have this info already.

1:6:10.268 --> 1:6:10.828

Schumacher, Joel D

Next slide.

1:6:15.278 --> 1:6:16.398

Schumacher, Joel D

Rating factor 3G.

1:6:18.888 --> 1:6:28.968

Schumacher, Joel D

The charts were combined this year, so those of you that were used to the 9906 L for the locals and 906 P for the parents that slightly different questions, we actually melded the questions this year.

1:6:28.968 --> 1:6:35.128

Schumacher, Joel D

It's just one chart. I do want to know that there is still one parent specific question.

1:6:35.128 --> 1:6:36.688

Schumacher, Joel D

That's question 4.

1:6:36.688 --> 1:6:45.688

Schumacher, Joel D

So on the chart, question four will actually be blocked out for LHC applicants. Parents will still need to answer, and it has its own.

1:6:46.158 --> 1:6:53.718

Schumacher, Joel D

Specifications regarding your network size and limitations. So read that one carefully and if you have any questions, please direct them to.

1:6:53.838 --> 1:6:55.38

Schumacher, Joel D

Housing dot counseling.

1:6:55.398 --> 1:6:55.998

Schumacher, Joel D

Next slide.

1:6:59.238 --> 1:7:1.318

Schumacher, Joel D

Little snippet of of what that chart looks like.

1:7:1.318 --> 1:7:2.358

Schumacher, Joel D

That's just the top half.

1:7:2.358 --> 1:7:3.678

Schumacher, Joel D

There's only four questions.

1:7:4.398 --> 1:7:4.958

Schumacher, Joel D

Next slide.

1:7:7.368 --> 1:7:8.608

Schumacher, Joel D

Thanks everyone.

1:7:8.968 --> 1:7:13.168

Schumacher, Joel D

I'm going to now hand the mic off to my colleague Kate.

1:7:15.18 --> 1:7:16.258

Carrigan, Kathleen M

Hi. Thanks Joel.

1:7:16.258 --> 1:7:17.698

Carrigan, Kathleen M

My name is Kathleen Kerrigan.

1:7:17.738 --> 1:7:22.378

Carrigan, Kathleen M

I am a housing program specialist in the Office of Policy and grant administration as well.

1:7:22.858 --> 1:7:30.138

Carrigan, Kathleen M

I am going to cover the CHC programs rating factor #4 achieving results which is worth 30 points.

1:7:33.668 --> 1:7:42.548

Carrigan, Kathleen M

So this rating factor 4 evaluates the applicant's success in achieving performance goals and adhering to commitments made under prior applications and within grant agreements.

1:7:42.668 --> 1:7:47.388

Carrigan, Kathleen M

So all elements within this section of rating factor 4 will be based on existing sources.

1:7:51.988 --> 1:7:58.388

Carrigan, Kathleen M

The Subfactor 4A covers performance and HCS reporting, and it's worth 10 points.

1:7:58.468 --> 1:8:3.828

Carrigan, Kathleen M

HUD will evaluate applicant compliance with programmatic requirements and oversight results.

1:8:3.828 --> 1:8:6.428

Carrigan, Kathleen M

HUD will use its own records to score this factor.

1:8:7.188 --> 1:8:16.28

Carrigan, Kathleen M

Applicants will be assessed on timely validation of their agency profile in HCS timely submission of the HUD Form 9902 report.

1:8:16.968 --> 1:8:21.528

Carrigan, Kathleen M

And use of their CMS to submit that form. HUD 9902 which includes.

1:8:21.918 --> 1:8:23.118

Carrigan, Kathleen M

The client level data.

1:8:24.608 --> 1:8:26.568

Carrigan, Kathleen M

HUD will use its own records to score this factor.

1:8:26.568 --> 1:8:29.888

Carrigan, Kathleen M

So you do not need to provide a response to this sub factor.

1:8:33.228 --> 1:8:39.28

Carrigan, Kathleen M

Rating factor 4B covers grant expenditure history, and it's also worth 10 points.

1:8:39.28 --> 1:8:42.708

Carrigan, Kathleen M

HUD will evaluate the applicant's use of previously awarded grant funds.

1:8:42.988 --> 1:8:53.28

Carrigan, Kathleen M

Significant delays in grant execution and expenditures, including the need to recapture funding, will be taken into consideration for scoring. HUD will use its own records to score this factor.

1:8:54.488 --> 1:9:1.448

Carrigan, Kathleen M

Applicants without a previous HUD grant will be awarded full points and no response is needed for the sub factor.

1:9:5.88 --> 1:9:10.368

Carrigan, Kathleen M

Rating factor 4C covers counseling outcomes, and it's also worth 10 points.

1:9:10.528 --> 1:9:15.728

Carrigan, Kathleen M

HUD will evaluate the positive impacts that applicants housing counseling services has had on clients.

1:9:16.288 --> 1:9:29.368

Carrigan, Kathleen M

HUD will use its own records to score this factor. However, applicants that were approved after September 30th, 2024 that did not submit an FY24 fourth quarter HUD 9902 report.

1:9:30.88 --> 1:9:34.168

Carrigan, Kathleen M

Are reminded to prepare and submit a HUD 9902 as part of the application.

1:9:34.878 --> 1:9:49.158

Carrigan, Kathleen M

So other than that, group of applicants who were approved after September 30th and did not submit the fourth quarter HUD 9902, there's no response needed for the sub factor.

1:9:52.208 --> 1:9:57.48

Carrigan, Kathleen M

And now I'm gonna hand it over to my esteemed colleague Shalina to talk to you about MSI.

1:9:59.388 --> 1:10:0.948

Hawkins, Shelena F

Good afternoon.

1:10:0.948 --> 1:10:1.908

Hawkins, Shelena F

Thank you, Kate.

1:10:1.908 --> 1:10:13.228

Hawkins, Shelena F

I am Selena Hawkins, housing program specialist, and I'll be covering those slides that are specific to the minority serving institutions. Historically black colleges and universities, or what we call the MSI initiative.

1:10:17.368 --> 1:10:29.808

Hawkins, Shelena F

So in 2021, the Office of Housing Counseling saw value in promoting public private partnerships, where housing counseling agencies would bring their housing counseling expertise to these.

1:10:29.808 --> 1:10:41.688

Hawkins, Shelena F

Ms. is that are housed or comprised of faculties, staff, students, as well as the other existing partnerships they have, and this was all in an effort to improve housing conditions.

1:10:42.368 --> 1:10:44.528

Hawkins, Shelena F

And solve housing problems in those areas.

1:10:45.78 --> 1:11:3.158

Hawkins, Shelena F

And so as a part of the CHC NOFO, the initiative was launched with three primary objectives and that was to expand these partnerships with housing counseling agencies. And this is inclusive of HUD as well as housing, counseling agencies and minority serving institutions, as well as other partnerships or.

1:11:3.228 --> 1:11:16.668

Hawkins, Shelena F

Agencies that we may have, it was also to provide housing counseling services to underserved communities, as well as address housing and financial needs of local communities where these msis and Hbcus exist.

1:11:16.828 --> 1:11:25.268

Hawkins, Shelena F

And so just to make sure that you're familiar with the definition of MSI as that you refer to the appendix definitions of the nofo.

1:11:27.598 --> 1:11:35.838

Hawkins, Shelena F

Next slide. And so HUD has allocated \$3,000,000 for the MSI initiative with awards to these housing counseling agencies.

1:11:36.238 --> 1:11:36.878

Hawkins, Shelena F

That one.

1:11:36.878 --> 1:11:55.918

Hawkins, Shelena F

Submit documentation of a partner in college or university status as an HBCU or MSI, and if the HCA is partnering with an HBCU or MSI college or university, they must provide a letter certifying that an HBCU or other MSA partnership is in place or that there is an.

1:11:55.918 --> 1:11:56.38

Hawkins, Shelena F

Intent.

1:11:56.788 --> 1:12:14.448

Hawkins, Shelena F

To enter into a partnership and this letter must also be signed by the applicant and in authorizing official of the HBCU or other MSI or the applicant can submit documentation that supports its status as an HBCU or other MSI. And we'll discuss this a little bit further in.

1:12:14.438 --> 1:12:22.308

Hawkins, Shelena F

Upcoming slides referencing the 9906 chart E, but applicants that are seeking to apply for the MSI initiative.

1:12:23.78 --> 1:12:25.878

Hawkins, Shelena F

Must provide responses to all of the narrative questions.

1:12:26.348 --> 1:12:35.68

Hawkins, Shelena F

And questions that are in chart E as well as checking the appropriate box as to whether or not they are the MSI or are partnering with one.

1:12:37.388 --> 1:12:37.948

Hawkins, Shelena F

Excellent.

1:12:39.188 --> 1:12:46.988

Hawkins, Shelena F

And so funding will be awarded to housing counseling agencies in addition to the maximum comprehensive Housing counseling award amount.

1:12:46.988 --> 1:13:3.268

Hawkins, Shelena F

And so for the maximum award amount, applicants must indicate a maximum grant request that will be considered as a cap in establishing the award, and applicants can request up to \$250,000 as an HBCU or other MSI.

1:13:4.238 --> 1:13:10.878

Hawkins, Shelena F

For its partnership with an HBCU or MSI, and then the applicants can also request up to 100.

1:13:11.308 --> 1:13:24.228

Hawkins, Shelena F

50,000 for each additional partnership with an HBCU or other MSI. And please be advised that HUD does reserve the right to fund less than the amount that the applicant requests in its application.

1:13:27.808 --> 1:13:43.928

Hawkins, Shelena F

And so the eligible activities under the MSI initiative include housing, counseling and group education, oversight, compliance and quality control, supervision of housing counseling staff, housing counseling, training and certification, as well as marketing and outreach.

1:13:43.928 --> 1:13:52.208

Hawkins, Shelena F

And so these eligible activities that will be undertaken by the MSI or the MSI partnership must be consistent with the.

1:13:53.118 --> 1:13:56.278

Hawkins, Shelena F

Work that's described in the Hood 9906 chart E.

1:14:0.238 --> 1:14:17.78

Hawkins, Shelena F

And so regarding the review and selection applicants interested in the MSI funding, they must complete chart E of the HUD 9906 and the applicant must indicate for question one whether the applicant is applying as the MSI or if the applicant is again partnered with an.

1:14:17.78 --> 1:14:18.478

Hawkins, Shelena F

HBCU or other MSI?

1:14:18.518 --> 1:14:25.878

Hawkins, Shelena F

And so if the applicant is not the MSI, but partnering with an HBCU or other MSI, the applicant should select.

1:14:26.558 --> 1:14:28.158

Hawkins, Shelena F

The first field on this particular form.

1:14:28.878 --> 1:14:36.598

Hawkins, Shelena F

And as mentioned earlier, the applicant should submit also a letter certifying that a partnership is in place or that there is an intent.

1:14:36.598 --> 1:14:55.278

Hawkins, Shelena F

And again, this letter must be signed by both the applicant and the Ms. is authorizing official and additionally, the applicant must submit documentation of the partner in college or university status as an HBCU or other MSI. And so in the second field under question one if the applic.

1:14:55.438 --> 1:15:5.108

Hawkins, Shelena F

Is the HBCU or other MSI the should select this field as well as submit that documentation of its status as an HBCU or other MSI.

1:15:8.448 --> 1:15:25.38

Hawkins, Shelena F

And so for question 2, the applicant must identify the number of clients to be served with the MSI funding through the period of performance, including those to be assisted by both the applicant and its partners, and then for question #3, the applicant should indicate the total amount.

1:15:25.88 --> 1:15:30.88

Hawkins, Shelena F

To be requested from the hospital housing counseling to support the MSI initiative.

1:15:33.648 --> 1:15:54.238

Hawkins, Shelena F

Until the applicant should definitely ensure to correctly and complete the table in chart 4 to identify all of its sub grantee partnerships, including the HCA's name, their HCS number, the HBCU or other MSI contact information as requested and detailed in the chart, and this is going to.

1:15:54.238 --> 1:16:0.568

Hawkins, Shelena F

Include the name of the partnering HBCU or other MSI, the city, as well as the state of their location.

1:16:0.568 --> 1:16:3.78

Hawkins, Shelena F

The name and the e-mail address of the contact person.

1:16:3.468 --> 1:16:12.708

Hawkins, Shelena F

At the HBCU or other MSI as well as the amount to be sub allocated and this information should be completed again for each partnership.

1:16:16.488 --> 1:16:37.78

Hawkins, Shelena F

And applicants must also complete all of the fields of the HUD 9906 chart E, including the narrative sections A through G, and provide responses to 5A identifying all proposed eligible activities and major tasks required to successfully implement the proposed initiative. 5B the ext.

1:16:37.78 --> 1:16:45.558

Hawkins, Shelena F

To which there is a need to fund the proposed initiative and the importance of meeting the need 5C, the relevant experience and capacity of the applicant.

1:16:45.708 --> 1:16:53.468

Hawkins, Shelena F

Its staff and the HBCU or other MSI partners in implementing the proposed eligible activities 5.

1:16:53.468 --> 1:17:0.828

Hawkins, Shelena F

D How the applicant will measure the outcomes of the target population by the end of the grant performance period.

1:17:3.398 --> 1:17:14.918

Hawkins, Shelena F

And as a continuation for five E, the applicant should describe how it proposes to integrate the institution, students and faculty into proposed eligible activities.

1:17:15.358 --> 1:17:15.878

Hawkins, Shelena F

5F.

1:17:16.158 --> 1:17:23.878

Hawkins, Shelena F

How the community and that includes businesses, residents and others will be involved in the implementation of the.

1:17:25.28 --> 1:17:44.438

Hawkins, Shelena F

And how the institution will expand its role in the target community as well as 5G, the other resources not including Hood, CHC, Grant, that supports and fund the applicants, existing housing, counseling related partnerships with HBC US or other Ms. is and include that specific dollar amount that.

1:17:44.438 --> 1:17:48.828

Hawkins, Shelena F

Supported that will support that provided as well if it's applicable.

1:17:52.218 --> 1:18:13.248

Hawkins, Shelena F

And then as it relates to the MOU or the Memorandum of Understanding or a similar agreement, this is still a requirement between all participating agencies and Ms. is, however, we are asking applicants to maintain these fully executed MO US or similar agreements within their agency files as a.

1:18:13.238 --> 1:18:21.358

Hawkins, Shelena F

Part of record keeping and making them available upon Hud's request, and we also want to remind you that these MO U should be dated.

1:18:22.68 --> 1:18:39.998

Hawkins, Shelena F

As well as fully executed by both the HCA and the HBCU, our other MSI and they should also detail the roles and responsibilities of both parties, including all funding details as well as activities to be undertaken and by whom, as well as the term of the MOU are.

1:18:39.998 --> 1:18:41.308

Hawkins, Shelena F

Similar agreement.

1:18:45.328 --> 1:19:5.558

Hawkins, Shelena F

And as it relates to the MSI statement of work at grant execution, the applicant must provide information on projected MSI activities to be undertaken by each partnership. Applicants should ensure to provide a detailed line item budget for each partnership and I do want to stress for each part.

1:19:5.808 --> 1:19:9.928

Hawkins, Shelena F

And the applicant must also ensure that the line item budget.

1:19:10.638 --> 1:19:14.718

Hawkins, Shelena F

And the statement of work align and so you do want to double check that what you've detailed.

1:19:15.548 --> 1:19:21.348

Hawkins, Shelena F

In your MSI budget accurately reflects what you've also detailed in your statement of work.

1:19:21.348 --> 1:19:24.268

Hawkins, Shelena F

And again, this is for each partnership.

1:19:27.168 --> 1:19:27.608

Hawkins, Shelena F

Select.

1:19:29.288 --> 1:19:34.8

Hawkins, Shelena F

OK. And this concludes my presentation on the MSI initiative and I want to thank you for your time and attention.

1:19:34.8 --> 1:19:43.848

Hawkins, Shelena F

And I'll turn it over to my colleague Elizabeth Odom, who will close out the CHC component of the NOFO, but not before providing you with some additional and helpful information.

1:19:43.928 --> 1:19:44.608

Hawkins, Shelena F

Thank you so much.

1:19:45.758 --> 1:19:46.998

Odom, Elizabeth

Thanks Jelena.

1:19:50.468 --> 1:19:53.668

Odom, Elizabeth

So I wanted to quickly go through some tips for success.

1:19:53.668 --> 1:19:55.868

Odom, Elizabeth

Read the Quick start guide.

1:19:55.948 --> 1:20:4.748

Odom, Elizabeth

Read the entire nofo as you know, a lot of things where the Q&A's blowing up a lot of things have changed from previous years.

1:20:5.28 --> 1:20:11.988

Odom, Elizabeth

Get started early, as Gabriella said, follow the instructions including the required attachments.

1:20:12.548 --> 1:20:17.508

Odom, Elizabeth

Understand the charts how to fill out the charts and submit the appropriate chart.

1:20:17.588 --> 1:20:21.68

Odom, Elizabeth

Ask questions to housing counseling adhunt Gov.

1:20:21.828 --> 1:20:24.468

Odom, Elizabeth

Answer all of the applicable questions.

1:20:24.468 --> 1:20:33.308

Odom, Elizabeth

Submit your application early and save confirmations and emails that your application has been accepted or rejected.

1:20:37.178 --> 1:20:40.18

Odom, Elizabeth

Read the frequently asked questions.

1:20:41.518 --> 1:20:41.598

Odom, Elizabeth

Up.

1:20:42.548 --> 1:20:44.268

Odom, Elizabeth

I can't stress that enough.

1:20:44.348 --> 1:20:47.268

Odom, Elizabeth

E-mail your questions to housing.netcounseling@hud.gov.

1:20:47.708 --> 1:21:0.348

Odom, Elizabeth

As Gabriella said, contact grants.gov 24/7 regarding issues and all of the support information, e-mail and phone number has been included in this slide.

1:21:1.758 --> 1:21:11.278

Odom, Elizabeth

Be sure to keep copies of those emails that you send to grants, Gov, regarding any submission problems, because if you appeal a late submission, those communications are critical to support a potential appeal.

1:21:11.348 --> 1:21:11.828

Odom, Elizabeth

Appeal.

1:21:15.688 --> 1:21:17.8

Odom, Elizabeth

Other resources.

1:21:17.128 --> 1:21:21.88

Odom, Elizabeth

Again, e-mail us at housing.counseling@hud.gov.

1:21:21.208 --> 1:21:40.928

Odom, Elizabeth

You can find us at www.hudexchange.info/programs/housing counseling an important sign up for our e-mail list at www.hudexchangeinfo.com/programs/housing-counseling slash.

1:21:41.918 --> 1:21:42.478

Odom, Elizabeth

Mailing list.

1:21:46.178 --> 1:21:49.938

Odom, Elizabeth

Hey, we're gonna go over a few questions and answers. We see.

1:21:50.578 --> 1:22:3.698

Odom, Elizabeth

I see two in particular that are coming up quite often in the the Q&A and I'm not sure which one I should answer first, but I'm gonna try to lead 1 into the other.

1:22:4.178 --> 1:22:8.138

Odom, Elizabeth

The question is this nofo is much different than previous nofos.

1:22:8.138 --> 1:22:14.998

Odom, Elizabeth

How do we know if a cost is eligible under the FY25 Comprehensive Housing Counseling grant program?

1:22:16.758 --> 1:22:19.438

Odom, Elizabeth

First, let's let's address.

1:22:21.498 --> 1:22:23.498

Odom, Elizabeth

You will not be reimbursed for pre-

1:22:23.498 --> 1:22:25.298

Odom, Elizabeth

Purchase one-on-one counseling.

1:22:26.428 --> 1:22:38.668

Odom, Elizabeth

How there are homeownership eligible homeownership activities that can be reimbursed. However, you will not be reimbursed for pre purchase one-on-one housing counseling activity.

1:22:38.868 --> 1:22:45.468

Odom, Elizabeth

I would like to say that housing counseling agencies are free to use alternative funding to provide pre-exist counseling.

1:22:45.948 --> 1:22:53.228

Odom, Elizabeth

HUD is prioritizing private market investment and encouraging the use of diversified funding and lender funded housing counseling, however.

1:22:53.958 --> 1:22:55.158

Odom, Elizabeth

Group education workshops.

1:22:55.788 --> 1:23:1.908

Odom, Elizabeth

Covering financial literacy and the home buying process are still reimbursable.

1:23:3.438 --> 1:23:14.318

Odom, Elizabeth

2nd for this nofo there are definitions that will affect how you can bill for certain types of one-on-one counseling, namely rental, post purchase and disaster.

1:23:14.918 --> 1:23:22.158

Odom, Elizabeth

These definitions are found in Appendix one of the nofo, but to describe it for you right now, I will read the definitions.

1:23:23.308 --> 1:23:40.28

Odom, Elizabeth

Eligible homeowner a borrower with a single family mortgage loan that is made insured or guaranteed or held by the Department of Housing and Urban Development. That would be FHA and heckham. The Department of Veterans Affairs or the Department of Agriculture.

1:23:41.558 --> 1:23:42.718

Odom, Elizabeth

A HUD assisted household.

1:23:43.198 --> 1:23:52.358

Odom, Elizabeth

A HUD assisted household in this nofo is a household receiving rental assistance under a HUD program, including but not limited.

1:23:52.588 --> 1:23:58.588

Odom, Elizabeth

Two housing Choice vouchers, project based rental assistance and public housing.

1:24:0.878 --> 1:24:6.118

Odom, Elizabeth

3rd Please remember that these restrictions do not apply to group education.

1:24:8.378 --> 1:24:11.898

Odom, Elizabeth

Finally, for reference, please see the FAQ S.

1:24:11.898 --> 1:24:14.418

Odom, Elizabeth

I noticed Melissa just posted them in the chat.

1:24:14.418 --> 1:24:15.658

Odom, Elizabeth

Thank you very much.

1:24:16.18 --> 1:24:18.698

Odom, Elizabeth

Particularly look at FAQ.

1:24:18.698 --> 1:24:27.658

Odom, Elizabeth

It's in the second batch of FAQ's question 13 and 41 through 44, we'll talk about reporting.

1:24:29.828 --> 1:24:31.748

Odom, Elizabeth

Going along with reporting.

1:24:33.438 --> 1:24:36.558

Odom, Elizabeth

We received this question multiple times in the chat.

1:24:36.558 --> 1:24:56.278

Odom, Elizabeth

Can you confirm agencies will still report the nofo's non eligible client activities on the 9902 person gave the example of pre purchase activities or counselors for clients who aren't HUD assisted or do not have federally backed mortgages.

1:24:56.998 --> 1:25:0.278

Odom, Elizabeth

Should those be reported under all activities?

1:25:0.698 --> 1:25:3.978

Odom, Elizabeth

Yes, yes, absolutely.

1:25:4.18 --> 1:25:5.418

Odom, Elizabeth

Best question of the day.

1:25:6.308 --> 1:25:7.28

Odom, Elizabeth

That is correct.

1:25:7.28 --> 1:25:13.388

Odom, Elizabeth

Housing counseling agencies are required to report all housing counseling activity.

1:25:14.958 --> 1:25:18.38

Odom, Elizabeth

Whether or not you will be reimbursed for it or not.

1:25:18.38 --> 1:25:23.598

Odom, Elizabeth

Whether or not you'll be reimbursed for it in the all activities section of the NOFO.

1:25:24.158 --> 1:25:28.878

Odom, Elizabeth

This nofo does not prohibit those housing counseling activities.

1:25:28.918 --> 1:25:37.278

Odom, Elizabeth

There is just limitations on what is reimbursable through the snowfoe and going.

1:25:37.708 --> 1:25:50.188

Odom, Elizabeth

On with reporting a little bit further, I am going to refer to my colleague Gabriela Ramon, and she is a 9902 subject matter expert and she's going to.

1:25:50.468 --> 1:25:57.308

Odom, Elizabeth

I'm going to ask you a 9902 question, so can.

1:25:56.608 --> 1:26:13.808

Berenbaum, David L

Elizabeth. Elizabeth. Before we do that, I just want to clarify 1 issue and and Joel responded to a question in the Q&A, but I think it's a nuance, but it's very important for everyone to understand and I'm going to quote from the FAQ right now.

1:25:59.118 --> 1:25:59.438

Odom, Elizabeth

Yes.

1:26:15.318 --> 1:26:25.158

Berenbaum, David L

And it deals with how we define home ownership, education and potential one on counseling for HUD assisted renters.

1:26:25.588 --> 1:26:31.468

Berenbaum, David L

Because I think it may be creating some confusion. You know, among our agencies and counselors.

1:26:31.468 --> 1:26:50.628

Berenbaum, David L

So I'm just going to quote it right now. If the client is a HUD assisted renter, rental housing, counseling that focuses on building financial independence and creating pathways to unassisted rental or owner occupied housing is an eligible expense.

1:26:51.438 --> 1:26:53.998

Berenbaum, David L

Under rental housing counseling.

1:26:54.238 --> 1:26:55.798

Berenbaum, David L

And then it sites the section.

1:26:56.648 --> 1:27:16.968

Berenbaum, David L

In such instances, rental housing counseling will also incorporate current industry best practices and or model standards for home ownership, education, and one-on-one

housing counseling and should be reimbursed under Chapter 3 grant as rental counseling.

1:27:17.768 --> 1:27:22.208

Berenbaum, David L

But again, the focus there is only for HUD assisted renters.

1:27:22.918 --> 1:27:26.38

Berenbaum, David L

But again, if consumers think they'd like to explore home.

1:27:26.468 --> 1:27:31.548

Berenbaum, David L

Ownership in your budget review and assessment of opportunities with the consumer.

1:27:31.548 --> 1:27:34.348

Berenbaum, David L

They may be ready to think about home ownership.

1:27:34.348 --> 1:27:35.908

Berenbaum, David L

It can be provided.

1:27:36.188 --> 1:27:55.68

Berenbaum, David L

I just want to jump in and clarify that is a change in how we will be in fact paying for services for our HUD partners, meaning tenants and consumers and more significantly also how you will be reporting the data on the 9902. Eliza, I'm sorry.

1:27:55.68 --> 1:27:58.428

Berenbaum, David L

I just want to jump in there because a lot of questions on that issue as well.

1:27:58.908 --> 1:28:20.948

Odom, Elizabeth

Yes. And to add to that, David, we have FAQ S that we recently published last week that deals specifically with reporting and reimbursement on the GAR. And I would like to just put that out. If somebody could write it in the chat, those FAA QS are in the.

1:28:20.948 --> 1:28:25.548

Odom, Elizabeth

Second section and they are questions 41 through 44.

1:28:26.518 --> 1:28:29.38

Odom, Elizabeth

And if somebody other than me 'cause.

1:28:29.508 --> 1:28:32.108

Odom, Elizabeth

Juggling things right now could put that out.

1:28:33.998 --> 1:28:35.478

Odom, Elizabeth

Into into into the chat.

1:28:35.558 --> 1:28:44.398

Odom, Elizabeth

We are very specific in telling you how you can report on those report ambassadors activities.

1:28:46.998 --> 1:29:1.878

Odom, Elizabeth

So for now I'm going to circle back and ask my colleague Gabriela Roman a question regarding 9902's Gabriela can housing counseling agencies adjust.

1:28:51.648 --> 1:28:51.928

Roman, Gabriela

It is not.

1:28:54.958 --> 1:28:55.398

Roman, Gabriela

Student.

1:29:1.738 --> 1:29:2.218

Roman, Gabriela

Adjust.

1:29:1.878 --> 1:29:9.358

Odom, Elizabeth

Previously submitted HUD 9902's that fall within the CHC grant period of performance.

1:29:10.918 --> 1:29:11.118

Odom, Elizabeth

Gabriela.

1:29:13.948 --> 1:29:21.68

Roman, Gabriela

So this answer is limited to the CHECHC grant period of performance.

1:29:21.68 --> 1:29:22.508

Roman, Gabriela

But the answer is yes.

1:29:22.948 --> 1:29:33.428

Roman, Gabriela

Housing counseling agencies can adjust their HUD 9902 submissions made prior to receiving of the fiscal year 25 comprehensive housing grant.

1:29:34.188 --> 1:29:39.828

Roman, Gabriela

So in other words, grantees will be able to adjust the HUD 9902.

1:29:40.798 --> 1:29:43.78

Roman, Gabriela

Report covering October.

1:29:43.998 --> 1:29:53.638

Roman, Gabriela

Through December of 2025 and January through March 2026, and this will be without penalty.

1:29:55.118 --> 1:29:57.918

Roman, Gabriela

If you go back and you make the adjustments, thank you.

1:30:2.258 --> 1:30:3.698

Odom, Elizabeth

Thanks so much, Gabriela.

1:30:4.258 --> 1:30:14.178

Odom, Elizabeth

We have a new member of the Nofo Co lead team and it's Kathleen Kerrigan. Kate. And I'm going to push a question to you.

1:30:14.418 --> 1:30:16.298

Odom, Elizabeth

What is the period of performance?

1:30:16.298 --> 1:30:19.578

Odom, Elizabeth

Because there was one mention in the Novo that it starts in August.

1:30:21.258 --> 1:30:27.658

Carrigan, Kathleen M

Yeah, but so that August mentioned was a software issue that we just couldn't a setting that we were unable to change.

1:30:27.658 --> 1:30:44.558

Carrigan, Kathleen M

So the period of performance of this nofo and it and it's listed throughout the noku other places is it's 18 months and it's from October 1st, 2025 through March 31, 2027. And that 18 month period of performance was intentional and it accounts for.

1:30:44.558 --> 1:30:47.238

Carrigan, Kathleen M

The mid fiscal year publication of this nofo.

1:30:50.448 --> 1:30:51.608

Odom, Elizabeth

Awesome. Thanks, Kate.

1:30:53.198 --> 1:31:7.838

Odom, Elizabeth

In the interest of time to give the chapter to give the HCT grant enough enough time for

their presentation, I'm going to pitch one last question to my other Co lead Shalina Hawkins.

1:31:9.558 --> 1:31:10.198

Odom, Elizabeth

Here you go shalina.

1:31:11.98 --> 1:31:14.18

Odom, Elizabeth

This was asked a few times in the chat.

1:31:14.18 --> 1:31:17.778

Odom, Elizabeth

It's also been asked in the inbox we thought it was important.

1:31:17.778 --> 1:31:19.898

Odom, Elizabeth

I think it's important that we bring this up.

1:31:20.908 --> 1:31:33.308

Odom, Elizabeth

Can I also required forms or include the required information in a different way? For example, can I combine all of my forms into one PDF package that I submit?

1:31:34.798 --> 1:31:35.998

Odom, Elizabeth

Through grant solutions.

1:31:35.448 --> 1:31:47.168

Hawkins, Shelena F

And bet the answer to this question is no. We ask that the applicants complete the application charts as well as the forms that have been provided.

1:31:47.168 --> 1:31:50.728

Hawkins, Shelena F

Please do not attempt to alter the formats.

1:31:50.728 --> 1:32:1.88

Hawkins, Shelena F

For instance, don't convert an Excel document to APDF file or vice versa, or even alter the Excel forms. And if you don't provide.

1:32:1.758 --> 1:32:4.558

Hawkins, Shelena F

These required documents in the correct form.

1:32:4.868 --> 1:32:8.108

Hawkins, Shelena F

The application will be considered incomplete.

1:32:10.548 --> 1:32:15.308

Odom, Elizabeth

That kind of wraps it up all the way to submission, and again I want to thank you.

1:32:15.308 --> 1:32:20.388

Odom, Elizabeth

It's been a crazy year and we're so excited that this has been published.

1:32:20.388 --> 1:32:28.68

Odom, Elizabeth

I want to thank our our Doss, David Berenbaum, who has been key in getting this across the line.

1:32:28.68 --> 1:32:34.868

Odom, Elizabeth

So we thank David for that as well. And for now, I am going to turn it back to Julie Banyas who will.

1:32:35.598 --> 1:32:38.198

Odom, Elizabeth

Be heading up the training program, Joel.

1:32:43.758 --> 1:32:44.318

Ibanez, Joel R

Thank you.

1:32:44.318 --> 1:32:45.638

Ibanez, Joel R

Thank you, Elizabeth.

1:32:45.838 --> 1:32:56.638

Ibanez, Joel R

We're going to go ahead at this point. I think what we'll go ahead and do in order to be able to give everyone some time to move between the programs we are going to do the 10 minute break.

1:32:58.118 --> 1:33:1.158

Ibanez, Joel R

We will be resuming here at about.

1:33:3.158 --> 1:33:7.278

Ibanez, Joel R

1313145.

1:33:9.598 --> 1:33:13.318

Ibanez, Joel R

Eastern Time and we'll go ahead and continue with.

1:33:13.708 --> 1:33:17.428

Ibanez, Joel R

The housing Counseling Training program presentation from there.

1:33:18.448 --> 1:33:20.928

Ibanez, Joel R

So go ahead and take a break.

1:33:21.208 --> 1:33:27.168

Ibanez, Joel R

Feel free to move around and we'll get started momentarily in another 10 minutes.

Thank you.

1:44:55.418 --> 1:44:59.618

Ibanez, Joel R

OK, everyone will go ahead and get started here again.

1:45:1.958 --> 1:45:16.38

Ibanez, Joel R

Once again, welcome to the second-half of our training on the fiscal year 2025 NOFO.

This particular portion is going to be on the housing counseling training grant program.

1:45:17.798 --> 1:45:24.678

Ibanez, Joel R

And to start things off, we'll go ahead and get an introduction from our acting director of the Office of Outreach.

1:45:25.28 --> 1:45:26.228

Ibanez, Joel R

Capacity building.

1:45:27.758 --> 1:45:29.278

Ibanez, Joel R

Julie Rice, Julie.

1:45:34.858 --> 1:45:35.978

Rice, Julie A

Hi Joel. Thanks.

1:45:36.258 --> 1:45:42.938

Rice, Julie A

Good afternoon, everyone. As you all said, I am Julie Rice, the acting director for the office of Outreaching Capacity building.

1:45:44.438 --> 1:45:52.358

Rice, Julie A

We are the team that works directly with our training grantees to ensure high quality training for the housing counseling industry.

1:45:53.998 --> 1:45:57.758

Rice, Julie A

I just quickly want to give a shout out to our existing grantees.

1:45:57.758 --> 1:46:2.558

Rice, Julie A

You guys do an amazing job and we really appreciate your support.

1:46:2.908 --> 1:46:4.108

Rice, Julie A

So thank you very much.

1:46:5.638 --> 1:46:7.118

Rice, Julie A

Can we get the next slide, Joel?

1:46:7.118 --> 1:46:8.758

Rice, Julie A

And we'll talk about the agenda.

1:46:9.118 --> 1:46:14.678

Rice, Julie A

So for today, we're going to talk about the FY20 25 housing Counseling Training Award.

1:46:14.678 --> 1:46:27.598

Rice, Julie A

Overview The housing counseling training changes from FY24 eligibility information charts the rating factors and the application process and tips.

1:46:30.958 --> 1:46:38.878

Rice, Julie A

Today's presenters are Joel Abagnaz, Morgan Clark, Stanley Marion and Benjamin Yuneta.

1:46:42.488 --> 1:46:44.448

Rice, Julie A

And with that, I'll turn it over to you, Joe.

1:46:47.748 --> 1:46:48.188

Ibanez, Joel R

OK.

1:46:48.188 --> 1:46:48.708

Ibanez, Joel R

Thank you.

1:46:50.238 --> 1:46:59.238

Ibanez, Joel R

Julie, we'll go ahead and get started here first with I'm going to be talking to just about some general key points to the application for HCT.

1:47:2.648 --> 1:47:6.168

Ibanez, Joel R

This is specifically for the housing Counseling Training award.

1:47:7.838 --> 1:47:11.598

Ibanez, Joel R

Which is separate from the comprehensive Housing Counseling Awards.

1:47:11.598 --> 1:47:20.878

Ibanez, Joel R

It does not apply to training for agency homebuyers or other types of group education for clients, but specifically.

1:47:22.518 --> 1:47:23.798

Ibanez, Joel R

Training for housing counselors.

1:47:25.558 --> 1:47:27.78

Ibanez, Joel R

How to prove housing counselors?

1:47:31.648 --> 1:47:39.768

Ibanez, Joel R

This kind of funding to support training of housing counselors definitely helps us to improve and standardize the quality of housing in general.

1:47:41.198 --> 1:47:44.758

Ibanez, Joel R

It is to be accessible to all counselors nationwide.

1:47:44.998 --> 1:47:50.718

Ibanez, Joel R

We are definitely looking to strengthen our counselor network in general.

1:47:52.318 --> 1:47:52.958

Ibanez, Joel R

On a national level.

1:47:54.678 --> 1:48:0.598

Ibanez, Joel R

This particular award supports both general housing counseling, training and training.

1:48:1.28 --> 1:48:18.868

Ibanez, Joel R

Specialized topics which we will go over here in a bit. Eligible applicants for this award are nonprofit and governmental organizations with at least two years experience providing training to housing counselors on a national level.

1:48:22.118 --> 1:48:31.958

Ibanez, Joel R

And just to give you a general summary of some new eligible activities that are available under this grant, we do have some additional.

1:48:33.548 --> 1:48:41.788

Ibanez, Joel R

Courses and types of curriculum that we're looking to promote. First off is reverse mortgage examination preparation.

1:48:42.468 --> 1:48:47.548

Ibanez, Joel R

We're definitely looking to be able to get counselors some support in being able to prepare for that exam.

1:48:49.38 --> 1:49:2.678

Ibanez, Joel R

Also, reverse mortgage continuing education. Any particular continuing education on reverse mortgage related topics, disaster assistance counseling for the preparedness module, this is.

1:49:3.428 --> 1:49:10.948

Ibanez, Joel R

Disaster assistance preparedness and then disaster assistance in the response and recovery mode.

1:49:12.438 --> 1:49:30.278

Ibanez, Joel R

Both of these types of trainings, if the training providers are able to go ahead and

provide both of these types of trainings, they can be eligible to be able to provide disaster assistance specialist designations to those who complete both of those trainings.

1:49:34.648 --> 1:49:46.888

Ibanez, Joel R

And now just to summarize, just a few of the prior activities that were available on the fiscal year 2024 award that are no longer eligible under this particular award.

1:49:48.318 --> 1:49:54.638

Ibanez, Joel R

Specifically, we did have eligibility for courses on counseling on energy efficiency.

1:49:56.718 --> 1:50:0.438

Ibanez, Joel R

Property appraisal and evaluation equity or pave?

1:50:2.198 --> 1:50:2.718

Ibanez, Joel R

Marketing.

1:50:3.28 --> 1:50:14.788

Ibanez, Joel R

Your agency there was a particular opening there for dealing with stress, trauma and mental health and one other particular category in ethics in in counseling.

1:50:16.318 --> 1:50:19.758

Ibanez, Joel R

Unfortunately, these are no longer available on this particular award.

1:50:21.878 --> 1:50:26.638

Ibanez, Joel R

Eligible training recipients will be counselors and staff that are employed.

1:50:28.238 --> 1:50:33.278

Ibanez, Joel R

By housing counseling agencies that are participating in Hud's housing counseling program.

1:50:33.678 --> 1:50:48.518

Ibanez, Joel R

Also, we do accept individuals that are enrolled in workforce development training programs that are administered by the training grantee and an institution of higher education. This includes.

1:50:50.238 --> 1:50:51.758

Ibanez, Joel R

As we as we mentioned in the previous.

1:50:52.188 --> 1:50:52.988

Ibanez, Joel R

Program.

1:50:55.198 --> 1:50:55.318

Ibanez, Joel R

HBC.

1:50:55.478 --> 1:51:10.918

Ibanez, Joel R

Us, TCU's or other minority serving institutions. We also encourage partnership with military veterans and transitioning service members that are sponsored by a participating housing counseling agency.

1:51:15.18 --> 1:51:28.338

Ibanez, Joel R

And just some information on this year's award, we this year's award there is \$1.5 million available in funding that has been provided by Congress for the FY25 HCT grant.

1:51:29.608 --> 1:51:38.288

Ibanez, Joel R

We may fund a single organization or make multiple awards and spread them out amongst the total funding that is available.

1:51:39.778 --> 1:51:51.538

Ibanez, Joel R

The award itself is for an 18 month period that begins October 1st, 2025 through March 31st 2027, very similar to the CHC program as well.

1:51:53.858 --> 1:51:58.298

Ibanez, Joel R

Important to note here that applicants should not request a specific award amount.

1:51:58.648 --> 1:52:2.408

Ibanez, Joel R

For this grant application or provide a proposed budget.

1:52:3.858 --> 1:52:12.738

Ibanez, Joel R

We are looking specifically to fill out form SF424 line 18A in that standard form. You'll simply want to enter \$1.00.

1:52:14.378 --> 1:52:15.18

Ibanez, Joel R

And we'll take it from there.

1:52:18.168 --> 1:52:28.688

Ibanez, Joel R

All awards under this grant will be made on a cost reimbursement basis in accordance with the requirements in two CFR part 200.

1:52:30.138 --> 1:52:43.498

Ibanez, Joel R

They are made as cooperative agreements which will have a significant HUD involvement in being able to partner and do review and approval of some of the assisting in the marketing of the courses that you do.

1:52:45.258 --> 1:52:47.98

Ibanez, Joel R

Any proposed courses or course?

1:52:47.488 --> 1:53:2.928

Ibanez, Joel R

Materials or curriculum that you may have, we'd want to take a look at that. Also just being able to to evaluate the instruments and methodology that you're using and some of the training locations and technology or logistics that you use.

1:53:4.418 --> 1:53:7.138

Ibanez, Joel R

We'll be able to work with you a little bit more directly on that.

1:53:9.688 --> 1:53:29.58

Ibanez, Joel R

Also, with the provision of content standards, we do like to get a good look at any new curriculum that is being proposed to be shared with the housing counseling network and we may audit training courses from time to time throughout the course of the performance period just step.

1:53:29.58 --> 1:53:31.408

Ibanez, Joel R

In and see how things are going.

1:53:33.978 --> 1:53:40.738

Ibanez, Joel R

And with that, that pretty much just summarizes the initial tips that we have going.

1:53:40.778 --> 1:53:47.58

Ibanez, Joel R

I will go ahead and turn it over to my colleague, Morgan Clark, who will speak to you about eligibility information.

1:53:48.48 --> 1:53:48.608

Ibanez, Joel R

Morgan. Mm-hmm.

1:53:48.688 --> 1:53:50.168

Clark, Morgan C

Joel, thanks Joel.

1:53:50.728 --> 1:53:53.288

Clark, Morgan C

And as stated by Joel, my name is Morgan Clark.

1:53:53.288 --> 1:54:0.408

Clark, Morgan C

I'm housing program specialist with the Office of Outreach and Capacity building, and I'm going to talk a little bit about eligibility information.

1:54:3.738 --> 1:54:7.98

Clark, Morgan C

So, eligible applicants must be public or private.

1:54:7.138 --> 1:54:23.858

Clark, Morgan C

501C3 nonprofit organizations or governmental organizations, they must have two years of experience providing housing, counseling, training nationally to housing counselors employed by housing counseling agencies. Participating in Hood's office hood's housing counseling program.

1:54:25.298 --> 1:54:33.218

Clark, Morgan C

They may use in house staff sub grant recipients, training partners, qualified third party trainers and consultants.

1:54:33.568 --> 1:54:45.648

Clark, Morgan C

With requisite experience and capacity. In addition, the proposed training program offered by or in conjunction with regional training partners may focus on state and local housing issues.

1:54:48.788 --> 1:55:2.828

Clark, Morgan C

Just talk a little bit about training partners, so applicants may partner with agencies and organizations with the requisite experience and capacity. Partners may be governmental agencies, nonprofit and for profit organizations.

1:55:3.68 --> 1:55:8.28

Clark, Morgan C

State housing finance agencies, housing counseling coalitions and networks.

1:55:8.68 --> 1:55:13.788

Clark, Morgan C

Housing industry associations and other units of state, local and tribal governmental agencies.

1:55:14.458 --> 1:55:15.418

Clark, Morgan C

And educational institutions.

1:55:20.88 --> 1:55:42.928

Clark, Morgan C

Required activities in the proposal training recipients must be housing counselors employed by AC as participating in Hood's housing counseling program or training. Recipients may be military veterans and transitioning service members enroll in a hood certified housing counselor or career development program or training. Recipients may be person.

1:55:43.8 --> 1:55:45.328

Clark, Morgan C

Enrolled in a hood certified housing counseling.

1:55:46.98 --> 1:55:48.738

Clark, Morgan C

Counselor Career development program sponsor by the ACT.

1:55:49.288 --> 1:56:0.688

Clark, Morgan C

The grantee and an institution of higher education, including historically black colleges or universities, tribal college and universities, or other minority serving institutions.

1:56:8.878 --> 1:56:18.438

Clark, Morgan C

Tribal activities or require activities, continues. Grantees must provide trainers and they must be experienced in adult education.

1:56:18.878 --> 1:56:22.798

Clark, Morgan C

There must be open enrollment in which all have equal access to the training.

1:56:24.298 --> 1:56:28.258

Clark, Morgan C

Housing counseling must be provided in a variety of modes.

1:56:28.898 --> 1:56:36.378

Clark, Morgan C

There must be learning checks which does include having a final exam, and scholarships must be included.

1:56:40.308 --> 1:56:41.68

Clark, Morgan C

Slide please.

1:56:43.298 --> 1:56:45.538

Clark, Morgan C

HCT threshold requirements.

1:56:46.98 --> 1:56:50.418

Clark, Morgan C

You must have a timely submission, so your application must be submitted timely.

1:56:50.658 --> 1:56:57.58

Clark, Morgan C

There should be no outstanding delinquent federal debts, no debarments and or suspension.

1:56:57.218 --> 1:57:8.138

Clark, Morgan C

And there will be a pre selection review of performance performed by us, US. We as a HUD staff you must have a sufficient financial management system.

1:57:8.818 --> 1:57:10.418

Clark, Morgan C

And you should provide no false statements.

1:57:14.318 --> 1:57:20.718

Clark, Morgan C

There will be a mandatory disclosure requirement. There is a prohibition against lobbying activities.

1:57:22.298 --> 1:57:31.498

Clark, Morgan C

Equal participation of faith-based faith-based organizations in hood programs and activities, according to the executive order threshold requirement.

1:57:31.538 --> 1:57:42.938

Clark, Morgan C

Deficiencies are not curable, which we discussed. Some of the other the threshold requirements in the previous slide. Applicants must ensure their application package addresses all threshold requirements.

1:57:43.848 --> 1:57:47.768

Clark, Morgan C

So please check your application carefully then check it again.

1:57:50.868 --> 1:57:52.828

Clark, Morgan C

And with that, I pass it back to you, Joel.

1:57:56.648 --> 1:57:57.128

Ibanez, Joel R

OK.

1:57:57.128 --> 1:57:57.968

Ibanez, Joel R

Thank you, Morgan.

1:57:59.458 --> 1:58:8.498

Ibanez, Joel R

Now I'll go ahead and I'll go ahead and open up to you about some of the charts that will be required to be submitted along with your application package for HCT.

1:58:9.978 --> 1:58:14.698

Ibanez, Joel R

These charts are in the instructions section of the application download at grants Gov.

1:58:15.418 --> 1:58:20.618

Ibanez, Joel R

There are five specific required charts for the HCT application this year.

1:58:20.618 --> 1:58:22.378

Ibanez, Joel R

Actually, I should say there are.

1:58:22.818 --> 1:58:24.658

Ibanez, Joel R

It's it's four, but.

1:58:25.578 --> 1:58:26.858

Ibanez, Joel R

There are two sections in G1.

1:58:27.208 --> 1:58:39.8

Ibanez, Joel R

On I should say it's G1 through G4. These charts are incorporated along with the CHC charts, a through E&F for those who qualify.

1:58:40.8 --> 1:58:45.328

Ibanez, Joel R

So just a basic look as to the breakdown of the charts here.

1:58:46.768 --> 1:59:0.488

Ibanez, Joel R

There is an HCT summary table in section 5B1C of the Nofo that gives the points for each rating factor along with which charts and columns will need to be filled out.

1:59:2.138 --> 1:59:4.458

Ibanez, Joel R

And or if a narrative is required as well.

1:59:6.178 --> 1:59:11.858

Ibanez, Joel R

The tool will definitely help you understand when a narrative is needed in your response and which chart to use.

1:59:15.698 --> 1:59:23.658

Ibanez, Joel R

The tool itself is able to provide a breakdown of the application point values, so as you can see here, this is just a general.

1:59:25.258 --> 1:59:27.338

Ibanez, Joel R

Graphic of each of the rating factors.

1:59:27.578 --> 1:59:33.178

Ibanez, Joel R

It is a 100 point total for the award application.

1:59:35.58 --> 1:59:44.178

Ibanez, Joel R

And each of the rating factors is designated with their specific points. Here, along with the MSI initiative should you choose to apply for those.

1:59:44.888 --> 1:59:46.8

Ibanez, Joel R

Funds as well.

1:59:49.128 --> 1:59:54.848

Ibanez, Joel R

Some general things you definitely want to make sure that the applicant name is on each chart as required.

1:59:56.338 --> 2:0:13.538

Ibanez, Joel R

For columns that are prompting numerical responses, make sure to place numerical digits into those blocks, and then place an X for yes in the correct field when it is called for, and in this particular case, it's only in chart G3 that you'll see.

2:0:15.378 --> 2:0:16.738

Ibanez, Joel R

X's that are called for.

2:0:17.208 --> 2:0:20.48

Ibanez, Joel R

And I'll give you a summary of that here.

2:0:20.208 --> 2:0:35.368

Ibanez, Joel R

First off, this is just a graphic of chart G1 of past performance and as you can see, for

each of the questions, it's pretty much asking for the number of courses, number of counselors that have been trained.

2:0:37.18 --> 2:0:44.618

Ibanez, Joel R

Number of courses which have student satisfaction. So you'll just enter the numbers under each column that applies for.

2:0:46.298 --> 2:0:47.578

Ibanez, Joel R

The in the trainings that you've performed.

2:0:47.768 --> 2:1:7.698

Ibanez, Joel R

Formed but then in sample chart G3 here for diversified funding sources, as I stated before, this is the one chart that you'll see a calling for X's. Obviously, you'll have to, as stated in previously in the CHC format, you'll need to make sure that you list.

2:1:7.698 --> 2:1:11.48

Ibanez, Joel R

The organizations, along with the contact information.

2:1:12.458 --> 2:1:16.858

Ibanez, Joel R

And the type of contribution that they provide, whether it be donations.

2:1:17.328 --> 2:1:34.378

Ibanez, Joel R

Cash in kind donations or if there are fees involved, the time period that the funds that are committed there will be available, but then it's that 4th column over which if there is a commitment letter in hand, you simply need to place an X so that we know.

2:1:34.448 --> 2:1:35.568

Ibanez, Joel R

So that it's there.

2:1:39.438 --> 2:1:47.598

Ibanez, Joel R

And with that, I will go ahead and pass it over to my colleague Ben, who will be talking to you about rating factor 1. Ben.

2:1:50.448 --> 2:1:51.208

Yanetta, Benjamin T

Hi everyone.

2:1:51.208 --> 2:1:58.168

Yanetta, Benjamin T

Thank you for sticking with us throughout this. I know it's a long training, but I'm actually just here to get us started on rating factor 1.

2:2:0.338 --> 2:2:6.498

Yanetta, Benjamin T

Rating factor one is the factor that looks at your ability to hit the ground running, so to speak.

2:2:6.498 --> 2:2:18.818

Yanetta, Benjamin T

We're looking at your experience and your past performance, your plans for meeting the goals, plus how student feedback has been collected, and how you've reacted to that feedback.

2:2:19.168 --> 2:2:26.888

Yanetta, Benjamin T

And what scholarships that you're going to be offering and have offered in the past, the entire rating factors were 32 points?

2:2:30.198 --> 2:2:34.678

Yanetta, Benjamin T

The first sub factor sub factor A is related to your training experience.

2:2:34.678 --> 2:2:36.958

Yanetta, Benjamin T

This section is worth 13 points.

2:2:37.118 --> 2:2:43.158

Yanetta, Benjamin T

We evaluate this one on chart G1 and I'll show you another example of that in a moment.

2:2:43.158 --> 2:2:48.358

Yanetta, Benjamin T

This chart asks you to list all the training that you've provided during the last grants period of performance.

2:2:48.598 --> 2:2:52.638

Yanetta, Benjamin T

We want to know how many corpses you provided and how many counsellors were trained.

2:2:52.638 --> 2:2:56.558

Yanetta, Benjamin T

And again, as we've said many times throughout both the training for the, the.

2:2:57.818 --> 2:3:0.18

Yanetta, Benjamin T

Training grant and the comprehensive housing counseling.

2:3:0.208 --> 2:3:1.768

Yanetta, Benjamin T

Grant please.

2:3:3.498 --> 2:3:4.378

Yanetta, Benjamin T

Complete all fields.

2:3:7.898 --> 2:3:8.98

Yanetta, Benjamin T

OK.

2:3:8.98 --> 2:3:13.578

Yanetta, Benjamin T

So here again is a screenshot of chart G1. The proposed and past performance.

2:3:13.738 --> 2:3:19.658

Yanetta, Benjamin T

You can see that just the first four of the 11 questions that we ask, but you can see that we break it apart.

2:3:19.658 --> 2:3:28.298

Yanetta, Benjamin T

We want to know if the class was provided in person. If it was a web-based and interactive event. Just like this webinar or if it was non interactive.

2:3:28.298 --> 2:3:31.618

Yanetta, Benjamin T

Nothing where a instructor was actively leading the discussion.

2:3:35.228 --> 2:3:38.68

Yanetta, Benjamin T

We also ask for a narrative on this sub factor.

2:3:38.108 --> 2:3:39.948

Yanetta, Benjamin T

You don't have to provide a very long narrative.

2:3:39.948 --> 2:3:51.348

Yanetta, Benjamin T

We just want to know how many years you've been providing training and how many people have been trained and we're looking at training that goes back from October of 22 to September of 2025.

2:3:51.588 --> 2:3:54.668

Yanetta, Benjamin T

We're also looking at your experience in providing online training.

2:3:54.668 --> 2:3:59.148

Yanetta, Benjamin T

We want to know how experienced you are and and and using the different platforms that are available.

2:3:59.858 --> 2:4:3.938

Yanetta, Benjamin T

And finally, we'll want to look at how much experience your your proposed trainers.

2:4:4.688 --> 2:4:5.168

Yanetta, Benjamin T

Have.

2:4:11.658 --> 2:4:15.458

Yanetta, Benjamin T

Going on to sub factor B, this one's for eight points.

2:4:15.698 --> 2:4:21.498

Yanetta, Benjamin T

This is where HUD will look at how effective the applicants were at meeting past grant requirements.

2:4:22.138 --> 2:4:24.738

Yanetta, Benjamin T

And we're going to use our own records for most of this section.

2:4:24.738 --> 2:4:35.138

Yanetta, Benjamin T

So there's no chart to complete. However, if you're a new applicant and you that didn't receive that didn't receive a grant last time, you'll need to submit a narrative.

2:4:35.138 --> 2:4:40.298

Yanetta, Benjamin T

And that narrative is entirely optional for those of you that have received a grant in the in the past.

2:4:41.88 --> 2:4:44.808

Yanetta, Benjamin T

Again, we're gonna be using our own records to go over this next slide.

2:4:47.248 --> 2:4:51.568

Yanetta, Benjamin T

So if you are submitting that narrative, you should discuss your previous performance.

2:4:51.568 --> 2:5:4.338

Yanetta, Benjamin T

We want to know what your goals were met with the grants that you did receive, even if

it wasn't this HUD grant, and if your goals were met, let us know if the grant funds were fully spent down and if the goals were not met. Let us know.

2:5:4.338 --> 2:5:9.768

Yanetta, Benjamin T

The circumstances surrounding why you weren't able to to meet what your original intentions were.

2:5:9.768 --> 2:5:11.168

Yanetta, Benjamin T

Let's go to the next slide.

2:5:14.558 --> 2:5:18.318

Yanetta, Benjamin T

Another thing we'll look at is our own records.

2:5:18.718 --> 2:5:25.638

Yanetta, Benjamin T

Again, findings on oversight, financial administrative reviews by HUD staff or our contractors.

2:5:25.638 --> 2:5:41.78

Yanetta, Benjamin T

This includes OIG audits. If you've had any, are reviewed and taken into consideration. If you have not had any HUD grants, you should provide some supporting documentation that shows your compliance with the oversight and audits of other governing.

2:5:41.738 --> 2:5:43.338

Yanetta, Benjamin T

Entities. I know that's a very broad question, but.

2:5:43.728 --> 2:5:44.928

Yanetta, Benjamin T

Provide us what you can.

2:5:46.418 --> 2:5:48.658

Yanetta, Benjamin T

So that you can at least get some points for this for this.

2:5:50.178 --> 2:5:54.898

Yanetta, Benjamin T

Question. So if we don't have anything else to review, next Clay, next slide.

2:5:56.978 --> 2:5:58.818

Yanetta, Benjamin T

Now let's look at rating factor C.

2:5:59.98 --> 2:6:10.58

Yanetta, Benjamin T

This one's worth 6 points. I should say sub factor C6 points we want to see how you collect your student feedback and how you've actually modified your training based on that feedback.

2:6:10.608 --> 2:6:28.628

Yanetta, Benjamin T

We're going to be reviewing your activity from October of 24 to September of 25 and this is all recorded on chart G1 in the Field 4, which is labeled measured student satisfaction and that's how you report it on the charts. But you'll also provide a.

2:6:28.618 --> 2:6:30.488

Yanetta, Benjamin T

Little narrative that goes into more detail.

2:6:30.488 --> 2:6:31.768

Yanetta, Benjamin T

We want to know your process.

2:6:31.768 --> 2:6:35.888

Yanetta, Benjamin T

We want to know how you collect the data from these from students.

2:6:35.888 --> 2:6:38.48

Yanetta, Benjamin T

How is it an online form?

2:6:38.48 --> 2:6:40.8

Yanetta, Benjamin T

Is it something that they fill out in person?

2:6:40.368 --> 2:6:54.58

Yanetta, Benjamin T

Anything that tells us how you collect the data and let us know what the data told you, what you actually learned from it and show us the tools that you use to analyze and collect the data. We want to know all the nuts and bolts of your process.

2:6:54.528 --> 2:7:1.488

Yanetta, Benjamin T

And then finally, we want you to explain the way that this data, what you receive the feedback from the your students.

2:7:3.18 --> 2:7:6.338

Yanetta, Benjamin T

Actually changed the way you you you provide your training.

2:7:8.428 --> 2:7:9.28

Yanetta, Benjamin T

Next slide.

2:7:10.578 --> 2:7:13.698

Yanetta, Benjamin T

The final part of rating factor one is sub factor D scholarships.

2:7:13.738 --> 2:7:23.618

Yanetta, Benjamin T

This one is worth 5 points and you'll just be recording on chart G1 in Fields 9 and 10. The total number of scholarships that you provided.

2:7:23.618 --> 2:7:34.498

Yanetta, Benjamin T

And again, we're looking for that same period of October 1st of 2024 through September 30th of 2025 and that really wraps up for what you're reporting on rating Factor 1.

2:7:34.498 --> 2:7:38.18

Yanetta, Benjamin T

So I'm gonna turn it over to Stanley, Marion to continue with RF2.

2:7:40.258 --> 2:7:42.458

Marion, Stanley K

Good afternoon. It's been settled in the standard.

2:7:42.458 --> 2:7:45.538

Marion, Stanley K

I'll be going over. In fact, the two next slide.

2:7:47.658 --> 2:7:50.138

Marion, Stanley K

I'll be going over these data, no full priorities.

2:7:51.898 --> 2:7:52.538

Marion, Stanley K

LED best paying fair housing.

2:7:55.508 --> 2:8:1.748

Marion, Stanley K

And it needs enough for priorities to mess with eight points. You have to provide a narrative for the sub factors.

2:8:1.948 --> 2:8:17.68

Marion, Stanley K

RFS two addresses the applicant's assessment of the needs for training services for housing counselors and extent to which the proposed activities described in response to RF3 address these needs. In addition to certain for priorities.

2:8:20.148 --> 2:8:30.228

Marion, Stanley K

Denise data. Six points for Denise. Data, you got to estimate the total number of councillors that may require general housing counsel training and physical year 2025.

2:8:30.628 --> 2:8:33.588

Marion, Stanley K

Explain how applicant estimate these numbers.

2:8:34.68 --> 2:8:39.988

Marion, Stanley K

Describe and document overall need and demand for each proposed training activity and delivery method.

2:8:40.148 --> 2:8:47.28

Marion, Stanley K

Place based on an active and online non interactive that is based on the current market conditions.

2:8:47.698 --> 2:8:50.178

Marion, Stanley K

Described by its counseling, housing, counselling, training.

2:8:50.448 --> 2:8:57.248

Marion, Stanley K

Program the train counselors, consumers in rural areas as defined by U.S. Department of Agriculture.

2:8:57.248 --> 2:9:0.808

Marion, Stanley K

The last but not least incorporate needs into training plan.

2:9:4.48 --> 2:9:6.488

Marion, Stanley K

And enough of her artist.

2:9:6.488 --> 2:9:6.808

Marion, Stanley K

Two points maximum.

2:9:7.48 --> 2:9:8.88

Marion, Stanley K

You have a narrative.

2:9:8.408 --> 2:9:15.328

Marion, Stanley K

Two narrow variety is identified. An African bead addressed AS2 or as many of the priorities as they wish.

2:9:15.568 --> 2:9:21.848

Marion, Stanley K

What's very important about this applicant was limit responses to 500 words or no phone priority.

2:9:25.188 --> 2:9:36.28

Marion, Stanley K

Priority one is client self-sufficiency planning office training that equips housing counselors to integrate employment and workforce placement strategies into housing counseling sessions.

2:9:36.148 --> 2:9:49.468

Marion, Stanley K

Training should enable Council to support clients and identify actionable steps to better employment and or less reliance on government assistance, including self-sufficient unsubsidized housing. That's worth one point.

2:9:51.808 --> 2:10:11.98

Marion, Stanley K

Priority two is LED best paint during housing counselor to inform clients about lead based paint. How the counselors that provide education or counseling regarding preferences, home buying or locating, securing or maintaining residence in mental housing are to be encouraged to inform clients about their rights and their respons.

2:10:11.768 --> 2:10:15.368

Marion, Stanley K

Under Hood, LED Best Paint disclosure rule.

2:10:15.408 --> 2:10:16.728

Marion, Stanley K

And that's worth one point.

2:10:19.768 --> 2:10:22.608

Marion, Stanley K

And now I've turned over the job for rating factor 3.

2:10:26.668 --> 2:10:26.828

Ibanez, Joel R

OK.

2:10:26.828 --> 2:10:27.788

Ibanez, Joel R

Thank you, Stan.

2:10:29.738 --> 2:10:33.498

Ibanez, Joel R

So now I'll go ahead and move on to rating factor 3.

2:10:35.218 --> 2:10:38.18

Ibanez, Joel R

Specifically, rating factor 3 is analyzing.

2:10:40.18 --> 2:10:43.18

Ibanez, Joel R

More, but this is just a graphic of what we look at.

2:10:43.18 --> 2:10:55.298

Ibanez, Joel R

It's both. Regarding all of your past performance, actual expenditures that you've made, analyzing the impact that your Council that your training has had, and the cost per student.

2:10:56.68 --> 2:11:4.308

Ibanez, Joel R

But then also with your proposed training plan, what type of housing, counseling, training do you propose to offer?

2:11:4.508 --> 2:11:8.508

Ibanez, Joel R

Or do you have a scholarship program? Will there be any fees involved?

2:11:9.978 --> 2:11:13.618

Ibanez, Joel R

What particular training partners do you propose working with those?

2:11:13.618 --> 2:11:17.498

Ibanez, Joel R

That's sort of the second part of rating factor three that we're looking at.

2:11:19.268 --> 2:11:30.588

Ibanez, Joel R

So to start off here it is worth a 36 points total and it's specifically just regarding the soundness of approach of how your program is run.

2:11:31.148 --> 2:11:37.788

Ibanez, Joel R

Just address the past performance, the quality effectiveness of the training plan that you have, and the work that you've done.

2:11:39.148 --> 2:11:53.228

Ibanez, Joel R

And you want to evaluate the extent to which you have a sound approach for providing the proposed services, and then the cost effectiveness of the activities that you're going to be working with moving forward.

2:11:56.448 --> 2:12:5.888

Ibanez, Joel R

In rating factor 3 sub factor A is specifically regarding. Like I said, the past performance impact and that's worth five points.

2:12:6.168 --> 2:12:21.48

Ibanez, Joel R

You just want to provide a detailed, comprehensive report of actual expenditures that you made during the fiscal year 2024 grant period, which was from October 1st of 2024 through September 30th of 2025.

2:12:21.788 --> 2:12:24.268

Ibanez, Joel R

And for that, you're going to want to use chart G2.

2:12:26.28 --> 2:12:27.228

Ibanez, Joel R

Applicants just must explain.

2:12:27.538 --> 2:12:45.898

Ibanez, Joel R

Expenses that were in excess of 10% of the overall budget that didn't result in the direct

provision of training services and were not supported by an approved negotiated negotiated indirect cost rate agreement or as it's also known, nycra.

2:12:50.828 --> 2:13:8.228

Ibanez, Joel R

Continuing with that in fields one through 11 of chart G1, you're going to want to calculate the cost per student by dividing the total expenditures on chart G2 by the total number of councillors that were trained, which is shown in chart G1 field #2.

2:13:8.948 --> 2:13:14.988

Ibanez, Joel R

For past performance, you'll enter that number in chart G1 field 11.

2:13:16.268 --> 2:13:19.428

Ibanez, Joel R

And explain any factors that may have impacted the cost.

2:13:19.578 --> 2:13:29.738

Ibanez, Joel R

Per student, such as the number and type of scholarships that were offered locations, or any other training expenses that may have driven that up.

2:13:32.178 --> 2:13:35.898

Ibanez, Joel R

And here we just have a basic screenshot of.

2:13:37.428 --> 2:13:37.748

Ibanez, Joel R

Chart one.

2:13:37.748 --> 2:13:42.468

Ibanez, Joel R

The proposed and past performance and each of the questions that are asked there.

2:13:44.188 --> 2:13:51.428

Ibanez, Joel R

And then chart chart G2, which is just a breakdown of your overall housing counseling training budget.

2:13:52.988 --> 2:13:56.748

Ibanez, Joel R

And we are looking to be able to look at actual expenditures from.

2:13:58.508 --> 2:14:1.628

Ibanez, Joel R

Any HUD grants that you may have received specifically for training?

2:14:2.218 --> 2:14:10.178

Ibanez, Joel R

But then actual expenditures from all sources as well. There's a separate column for that so that we can get a picture of your overall.

2:14:11.548 --> 2:14:12.708

Ibanez, Joel R

Program budget in general.

2:14:16.458 --> 2:14:32.418

Ibanez, Joel R

For subfactor B, we're looking at your proposed work plan or the training work plan, which must describe in detail how you plan to develop and administer a proposed training program, including all of the administrative tasks that you're running.

2:14:33.908 --> 2:14:36.388

Ibanez, Joel R

Any marketing scholarships that you're offering.

2:14:38.68 --> 2:14:38.588

Ibanez, Joel R

Any.

2:14:40.268 --> 2:14:45.908

Ibanez, Joel R

50 Section 508 compliance issues with regard to the Rehabilitation Act.

2:14:46.658 --> 2:14:51.738

Ibanez, Joel R

Which can be found at the link that we've provided here on this slide.

2:14:56.738 --> 2:15:4.298

Ibanez, Joel R

The training that you provide has to include all of the eligible activities that the you're proposing to do for each course.

2:15:4.458 --> 2:15:19.418

Ibanez, Joel R

So we want to just get a general breakdown of the proposed curriculum, the administrative staff and trainers that will be working on each course that you're proposing to offer the delivery methods, whether you're proposing to do them in person.

2:15:20.548 --> 2:15:24.948

Ibanez, Joel R

Online interactive or online self based.

2:15:25.458 --> 2:15:36.58

Ibanez, Joel R

Self-paced courses we'd want to look at that also any marketing or enrollment costs or plans that you have for the coming year and again?

2:15:37.788 --> 2:15:46.28

Ibanez, Joel R

Just a breakdown of the federal electronic and information technology accessibility and Compliance Act, or Section 508 compliance.

2:15:47.708 --> 2:15:52.428

Ibanez, Joel R

And how your course materials are in compliance with that section 508.

2:15:56.718 --> 2:16:5.198

Ibanez, Joel R

We want you to be able to describe each course that your plan to offer, indicating which housing counseling eligible activities.

2:16:6.628 --> 2:16:13.908

Ibanez, Joel R

Are listed from Appendix six of the Nofo and what you propose to address in each course.

2:16:16.708 --> 2:16:23.548

Ibanez, Joel R

Applicants have to denote any state national standards that may have been incorporated into the development of the curriculum.

2:16:25.228 --> 2:16:25.548

Ibanez, Joel R

And we will.

2:16:25.778 --> 2:16:37.818

Ibanez, Joel R

Award higher points to those that include courses that support disaster recovery, housing counseling for renters, financial stability and sustainable homeownership.

2:16:42.348 --> 2:17:3.508

Ibanez, Joel R

In sub factor C, the proposal does need to include a scholarship element which is worth 10 points and we're simply looking for you to detail the full and or partial cost that are to be covered, including any travel with lodging, transportation or per diem and any tuition costs.

2:17:3.628 --> 2:17:8.148

Ibanez, Joel R

That are being covered under these scholarships that are awarded to housing counselors.

2:17:9.348 --> 2:17:13.588

Ibanez, Joel R

You want to indicate if the scholarships will be in made available to other stakeholders.

2:17:14.18 --> 2:17:18.98

Ibanez, Joel R

That are covered under Hud's final rule for certification.

2:17:19.548 --> 2:17:44.108

Ibanez, Joel R

Or to persons enrolled in a HUD certified housing counselor Workforce Development program, which would be sponsored by the applicant training provider. Anything, including military veterans and transitioning service members, or partnering with an

institution of higher education, including an HBCU, TCU, or other minority serving institutions.

2:17:44.778 --> 2:17:47.898

Ibanez, Joel R

As the funds are made available for these scholarships.

2:17:52.578 --> 2:17:55.298

Ibanez, Joel R

In the scholarships, you're going to want to describe.

2:17:57.218 --> 2:18:2.258

Ibanez, Joel R

The scholarships that will be offered and the diversified non federal funds.

2:18:3.788 --> 2:18:6.28

Ibanez, Joel R

That are applied in issuing the scholarships.

2:18:6.28 --> 2:18:19.388

Ibanez, Joel R

What other funding sources are able to be included in providing those scholarships and just explain how they'll be distributed based on the needs that are included in RF2?

2:18:21.28 --> 2:18:27.28

Ibanez, Joel R

You also wanna give us a general breakdown of any fees that may be charged for each proposed activity.

2:18:27.418 --> 2:18:29.178

Ibanez, Joel R

Or training courses that you're offering.

2:18:32.208 --> 2:18:39.368

Ibanez, Joel R

And then in Subfactor D we'd we'd like to get a good picture of any training partners that you may be working with.

2:18:39.408 --> 2:18:57.228

Ibanez, Joel R

This is worth 3 points and in chart G4 you'll go ahead and just provide a general list of the training partners. You'll provide a list of the past training partners that you've worked with during the last fiscal year from October 1st of 24 to September thir.

2:18:58.148 --> 2:19:3.188

Ibanez, Joel R

Of 2025 and then any proposed training partners that you're planning on working with?

2:19:3.618 --> 2:19:5.58

Ibanez, Joel R

In the coming grant period.

2:19:6.938 --> 2:19:11.938

Ibanez, Joel R

If you have any established training partners, we will score higher on this sub factor.

2:19:13.468 --> 2:19:24.668

Ibanez, Joel R

And training partners can include state housing, finance agencies, state, local and tribal government agencies, housing counseling, coalitions and networks.

2:19:24.988 --> 2:19:34.828

Ibanez, Joel R

HUD approved housing counseling agencies or any other housing industry partners specifically that have two years of experience providing housing counseling training.

2:19:38.918 --> 2:19:44.998

Ibanez, Joel R

And then finally with regard to sub factor E management activities, this is worth 3 points.

2:19:46.388 --> 2:19:55.908

Ibanez, Joel R

Each applicant has to describe their management activities that will be performed as part of the projected work plan, including any monitoring or oversight of the agency staff.

2:19:57.988 --> 2:20:3.68

Ibanez, Joel R

And or possibly with sub grantees or partners training partners that you're working with.

2:20:4.748 --> 2:20:10.108

Ibanez, Joel R

And being able to just get a good look at how the training program is running.

2:20:11.148 --> 2:20:20.988

Ibanez, Joel R

Describe what process is used to select proposed subgrantees or training partners when you're determining any of the subfunding levels that you may propose.

2:20:24.508 --> 2:20:35.148

Ibanez, Joel R

And that concludes rating factor three. With that, I'll go ahead and turn it back over to my colleague, Ben Yaneta, who will be able to talk to you a little bit about rating factor 4.

2:20:36.388 --> 2:20:37.268

Yanetta, Benjamin T

Hi everyone.

2:20:37.588 --> 2:20:42.148

Yanetta, Benjamin T

I'm Yep, I'm back to talk about rating Factor 4, which is funding resources.

2:20:43.668 --> 2:20:48.188

Yanetta, Benjamin T

This is where you're going to tell us about the money you already have set aside to run your training programs.

2:20:48.348 --> 2:20:56.908

Yanetta, Benjamin T

You'll be talking a lot about your own sources of income, including fees from classes and contributions from partners.

2:21:0.708 --> 2:21:6.908

Yanetta, Benjamin T

This part of the Nofo is worth 12 points, seven points for your internal sources, and five points for what your partners are funding.

2:21:7.938 --> 2:21:9.618

Yanetta, Benjamin T

This is very similar to the past.

2:21:9.618 --> 2:21:15.138

Yanetta, Benjamin T

No foes that were referred to it as leveraged funding and very similar to a section of the CHC grant as well.

2:21:16.868 --> 2:21:29.708

Yanetta, Benjamin T

Church G3 and G4 from the Nofo application are where you're going to provide us this information. And again, with all parts of the nofo fill in all the Commons columns, we want you to get credit for any funds that you're able to provide the details on.

2:21:33.288 --> 2:21:35.608

Yanetta, Benjamin T

So what is eligible to be included?

2:21:36.48 --> 2:21:45.488

Yanetta, Benjamin T

First, the funds have to be available to your training program during the period of performance from October 1st, 2025 to March 31st, 2027.

2:21:46.838 --> 2:21:49.718

Yanetta, Benjamin T

The funding can come from a variety of sources.

2:21:49.718 --> 2:22:0.278

Yanetta, Benjamin T

We tend to see a lot of grant money from others, grant sources and in kind contributions. If you still have mortgage settlement funds, those are accepted.

2:22:0.358 --> 2:22:1.398

Yanetta, Benjamin T

Those are not considered.

2:22:1.398 --> 2:22:8.798

Yanetta, Benjamin T

Federal agencies should be sure, though, to include what they themselves are allocating to their program.

2:22:9.198 --> 2:22:13.278

Yanetta, Benjamin T

But anything that's included on the chart needs to be specifically for.

2:22:13.968 --> 2:22:14.928

Yanetta, Benjamin T

Their housing counseling.

2:22:15.118 --> 2:22:21.438

Yanetta, Benjamin T

Training program. Again, we want you to get credit for anything, even if you're self funding. A big part of the program.

2:22:21.438 --> 2:22:24.638

Yanetta, Benjamin T

It just needs to be documented and verifiable.

2:22:30.78 --> 2:22:31.78

Yanetta, Benjamin T

Pardon me for a moment.

2:22:32.528 --> 2:22:33.168

Yanetta, Benjamin T

I'm going to my notes here.

2:22:34.848 --> 2:22:36.968

Yanetta, Benjamin T

So what funding shouldn't be included?

2:22:37.48 --> 2:22:54.528

Yanetta, Benjamin T

The biggest thing to remember is that you can't count any of the money that you previously recorded on their earlier charts for your CHC portion of the grant application.

With this being a combined monofa, remember to allocate your diversified funding accurately between the housing, counseling training on chart.

2:22:54.528 --> 2:22:54.538

Yanetta, Benjamin T
G.

2:22:54.538 --> 2:22:55.328

Yanetta, Benjamin T
And three.

2:22:55.328 --> 2:22:56.528

Yanetta, Benjamin T
And the comprehensive?

2:22:58.448 --> 2:22:59.368

Yanetta, Benjamin T
Housing counseling.

2:22:59.678 --> 2:23:7.598

Yanetta, Benjamin T
It's chart F they they should be a reflection of the reality. If you have a funding source that's coming from one place, but you're allocating a portion of it.

2:23:9.128 --> 2:23:10.208

Yanetta, Benjamin T
To your training.

2:23:10.208 --> 2:23:16.728

Yanetta, Benjamin T
That should be reflected in both charts F of the comprehensive NR charts G3.

2:23:18.408 --> 2:23:27.968

Yanetta, Benjamin T
Also, remember again the federal funds are not eligible to be included if you're receiving hardest hit funds or CDBG funds or any federal grant money from HUD or any federal agency, that's that's great.

2:23:27.968 --> 2:23:29.528

Yanetta, Benjamin T

I'm glad you have the program income.

2:23:30.78 --> 2:23:33.278

Yanetta, Benjamin T

But it can't be used as leverage. Funding for this grant.

2:23:37.278 --> 2:23:40.958

Yanetta, Benjamin T

Slide. So here's and again we've showed you this to you earlier.

2:23:40.958 --> 2:23:44.918

Yanetta, Benjamin T

This is a screenshot of G3 leveraged funding.

2:23:44.998 --> 2:23:49.558

Yanetta, Benjamin T

It's not overly complicated, but you do need to make sure all the fields are completed.

2:23:49.558 --> 2:24:5.118

Yanetta, Benjamin T

I can speak from experience, and you've heard it over and over again that agencies have lost a good chunk of points for leaving something blank in the past. You'll need to provide the source the including the contact information, even if you're listing something that's internally funded.

2:24:5.848 --> 2:24:6.488

Yanetta, Benjamin T

As a contribution.

2:24:7.278 --> 2:24:14.518

Yanetta, Benjamin T

As an in kind or anything, I recommend providing a name in that box that can verify the funding.

2:24:15.118 --> 2:24:18.678

Yanetta, Benjamin T

You see, the second column asks if it's a cache or in kind or fee.

2:24:18.678 --> 2:24:20.38

Yanetta, Benjamin T

That's self-explanatory.

2:24:20.638 --> 2:24:24.718

Yanetta, Benjamin T

The third column wants you to show that the money is going to be involved.

2:24:25.78 --> 2:24:36.198

Yanetta, Benjamin T

Money is going to be available entirely or in part during the period of performance. Again, which is October 1st, 2025 through March 31st of 2027.

2:24:36.918 --> 2:24:39.78

Yanetta, Benjamin T

The 4th, 4th boss box.

2:24:39.78 --> 2:24:40.798

Yanetta, Benjamin T

This is what Joel referred to earlier.

2:24:40.798 --> 2:24:45.198

Yanetta, Benjamin T

You just put an X in there. If it's something that requires a commitment letter.

2:24:46.648 --> 2:24:49.728

Yanetta, Benjamin T

And you can use an NA in the boxes where it's not or just leave it blank.

2:24:49.728 --> 2:25:3.208

Yanetta, Benjamin T

I think it's probably in this case that's one of the only times that might be beneficial to leave it blank. The 4th. The final column is the actual value of what you're receiving and kind the value of the unkind or whatever the contribution is.

2:25:4.578 --> 2:25:12.338

Yanetta, Benjamin T

And I should mention here that chert's G3 and G4 are connected, and that whatever's listed in G4 is a line on G3.

2:25:12.338 --> 2:25:14.138

Yanetta, Benjamin T

But there's a bit more detail.

2:25:15.528 --> 2:25:18.208

Yanetta, Benjamin T

In what is described on G4.

2:25:18.208 --> 2:25:20.568

Yanetta, Benjamin T

So let's take a look at G4 next slide.

2:25:22.288 --> 2:25:23.48

Yanetta, Benjamin T

So here's G4.

2:25:23.48 --> 2:25:25.288

Yanetta, Benjamin T

This is where you're showing us the value of what?

2:25:25.288 --> 2:25:27.168

Yanetta, Benjamin T

Your partners are providing.

2:25:27.168 --> 2:25:34.48

Yanetta, Benjamin T

We ask for a little bit more information on the contact information, so please verify that the phone number that you list actually is directed to.

2:25:35.958 --> 2:25:45.278

Yanetta, Benjamin T

Whoever you're actually listing, and not just a general phone number, if you can provide it, and if this is a new new partner, you'll not have any history to list.

2:25:45.278 --> 2:25:49.318

Yanetta, Benjamin T

So it's OK if that last column is blank in the case of a new.

2:25:51.208 --> 2:25:52.328

Yanetta, Benjamin T

New partner?

2:25:53.8 --> 2:25:53.648

Yanetta, Benjamin T

Next slide please.

2:25:55.998 --> 2:26:4.958

Yanetta, Benjamin T

So, as mentioned many times, again earlier in the presentation, all evidence of funding must that you've received must be maintained as a record.

2:26:4.958 --> 2:26:10.518

Yanetta, Benjamin T

Remember what you've listed in your grant application and keep the documentation available to the people on the rest of your team.

2:26:10.558 --> 2:26:19.318

Yanetta, Benjamin T

I know that sometimes the person that writes the grant isn't the one making the reports, so it's important that the document documentation is available to the whole team and they can find it.

2:26:21.288 --> 2:26:22.608

Yanetta, Benjamin T

Without any difficulties.

2:26:22.958 --> 2:26:27.78

Yanetta, Benjamin T

HUD may review those documents during a performance review or on site monitoring visits.

2:26:27.78 --> 2:26:31.758

Yanetta, Benjamin T

So it's always in your best interests to make them readily available.

2:26:31.758 --> 2:26:34.798

Yanetta, Benjamin T

Easy to find and that's it for any in fact before.

2:26:34.798 --> 2:26:37.278

Yanetta, Benjamin T

So now I'm gonna. It's my time to turn it over to Morgan.

2:26:41.258 --> 2:26:42.298

Clark, Morgan C

Thanks Ben.

2:26:42.858 --> 2:26:47.618

Clark, Morgan C

I get the pleasure of rounding us out with a rating factor 5.

2:26:49.868 --> 2:26:55.588

Clark, Morgan C

And rating factor 5 is achieving results in program evaluation grant expenditure history.

2:26:55.788 --> 2:27:9.748

Clark, Morgan C

So this slide just basically is a visual representation of what we'll be looking at, which is the evaluation plan, information collection, data analysis and making workplant adjustments.

2:27:13.328 --> 2:27:25.768

Clark, Morgan C

Rating Factor 5 has 12 points and our overall arching goal is to ensure that applicants meet the commitments that they've made in their applications and cooperative agreements.

2:27:26.248 --> 2:27:35.968

Clark, Morgan C

Applicants must indicate how they evaluate program success and applicates that demonstrate a variety of methods to evaluate performance.

2:27:36.88 --> 2:27:39.328

Clark, Morgan C

They will score higher in this particular rating factor.

2:27:43.248 --> 2:27:58.608

Clark, Morgan C

Sub factor A which is the evaluation plan and it it will allow you to get four points. Applicants must indicate how they evaluate the impact of training of the training program.

2:27:58.928 --> 2:28:1.768

Clark, Morgan C

The plan must identify information collection.

2:28:3.248 --> 2:28:13.88

Clark, Morgan C

And which weight will be given to the applicant's ability to measure changes in counselor's knowledge and skill data analysis and work plan adjustments, in which applicants identification.

2:28:13.438 --> 2:28:16.398

Clark, Morgan C

Enough steps to be taken to meet needed adjustments.

2:28:16.398 --> 2:28:21.958

Clark, Morgan C

So those steps that they take will be will be analyzed. Next slide please.

2:28:25.808 --> 2:28:29.368

Clark, Morgan C

Sub factor B grant expenditure history.

2:28:29.608 --> 2:28:39.928

Clark, Morgan C

So Hood will evaluate applicant compliance with programmatic requirements and expenditure results during the fiscal year 2024 grant period.

2:28:40.88 --> 2:28:40.648

Clark, Morgan C

Which one?

2:28:40.648 --> 2:28:44.208

Clark, Morgan C

Which went from October 1st of 2024 through September.

2:28:44.478 --> 2:29:4.648

Clark, Morgan C

30th of 2025 and any approved extension periods. So if an extension was required, applicant must submit a narrative to explain reason for not expending funds within that grant period. If the applicant did not receive a hood training grant in fiscal year 2024, they should.

2:29:4.648 --> 2:29:10.318

Clark, Morgan C

Provide this information on the applicant's compliance with their current funders requirements.

2:29:11.8 --> 2:29:11.328

Clark, Morgan C

Next slide.

2:29:15.518 --> 2:29:27.878

Clark, Morgan C

So here are some resources so we can answer general questions about the nofo, but not specific questions that could create a competitive advantage.

2:29:27.998 --> 2:29:36.278

Clark, Morgan C

So the best way to reach out to us is at that housing.counseling@hood.gov is there on the screen.

2:29:38.368 --> 2:29:44.448

Clark, Morgan C

Please place FY20 25 nofo in the subject line. That will help us direct that direct your questions.

2:29:45.158 --> 2:30:1.998

Clark, Morgan C

Appropriately, you can find us and many other helpful, much a lot of other helpful information at the HUD exchange link that is there and please sign up if you haven't already. To our e-mail mailing list which is at that URL at the bottom.

2:30:5.198 --> 2:30:5.958

Clark, Morgan C

Next slide please.

2:30:5.958 --> 2:30:11.158

Clark, Morgan C

And with that, I pass it back to Joel and and we can do question and answers.

2:30:14.228 --> 2:30:14.628

Ibanez, Joel R

OK.

2:30:14.628 --> 2:30:15.468

Ibanez, Joel R

Thank you, Morgan.

2:30:17.328 --> 2:30:25.808

Ibanez, Joel R

So other than that, as far as we'll go ahead and we definitely are opening it up for questions and answers in the Q&A box.

2:30:27.488 --> 2:30:31.288

Ibanez, Joel R

So far we have not had a whole lot of questions on the housing counseling training.

2:30:31.288 --> 2:30:43.88

Ibanez, Joel R

We did have one that pretty much asked of the 175 anticipated grantees. How many? How many will be reserved for training?

2:30:44.318 --> 2:30:46.598

Ibanez, Joel R

And that is pretty much up in the air.

2:30:46.598 --> 2:31:1.318

Ibanez, Joel R

It depends on how many applicants we actually receive, how many qualified applicants we receive for the housing counseling training program is usually how we're able to base how the funds are distributed.

2:31:2.238 --> 2:31:8.918

Ibanez, Joel R

So it just depends on who's applying what kind of program that they're proposing.

2:31:9.688 --> 2:31:11.848

Ibanez, Joel R

And who's the most qualified?

2:31:12.558 --> 2:31:23.638

Ibanez, Joel R

And like we said earlier, depending on you know the number of applicants that are applying, we could award it to one group, we could award it to a number of groups.

2:31:23.638 --> 2:31:27.238

Ibanez, Joel R

I will say, you know in the last fiscal year there were seven.

2:31:28.728 --> 2:31:34.88

Ibanez, Joel R

How to prove training providers that were proposed under that were working under this grant?

2:31:35.768 --> 2:31:37.808

Ibanez, Joel R

In fiscal year 2024, so.

2:31:41.88 --> 2:31:41.728

Ibanez, Joel R

It pretty much.

2:31:42.78 --> 2:31:44.238

Ibanez, Joel R

Just depends on what we can get in from here.

2:31:45.928 --> 2:31:46.8

Ibanez, Joel R

So.

2:31:47.928 --> 2:31:52.768

Ibanez, Joel R

And let's see, we do have some questions here that I wanna see.

2:31:53.758 --> 2:31:56.518

Ibanez, Joel R

No, I think that's that's pretty much it.

2:31:56.518 --> 2:31:58.198

Ibanez, Joel R

I haven't seen a whole lot.

2:31:57.588 --> 2:31:59.908

Yanetta, Benjamin T

I I'm sorry, Joe.

2:31:58.558 --> 2:31:59.158

Ibanez, Joel R

Yes, go ahead.

2:31:59.158 --> 2:32:1.78

Ibanez, Joel R

I'm sorry, Ben. Go ahead.

2:32:1.888 --> 2:32:2.728

Yanetta, Benjamin T

I saw one question.

2:32:2.728 --> 2:32:6.608

Yanetta, Benjamin T

I wasn't sure what the best response would be in text.

2:32:3.808 --> 2:32:4.328

Ibanez, Joel R

Yes.

2:32:6.648 --> 2:32:17.88

Yanetta, Benjamin T

They were asking for examples of what to include in the use of funds column on chart G3, where we're asking them to, you know, provide leveraged resources.

2:32:17.208 --> 2:32:22.608

Yanetta, Benjamin T

What sort of description should they use when describing the use of funds?

2:32:23.158 --> 2:32:25.318

Yanetta, Benjamin T

In that in that small box.

2:32:25.958 --> 2:32:44.8

Ibanez, Joel R

In that particular box, you're definitely just going to want to be able to describe whether it's based on a donation, if it, if there are fees that you're charging, we would want to just get that. If there is an in kind contribution that's being provided by a train.

2:32:44.8 --> 2:32:50.958

Ibanez, Joel R

Partner that you work with, such as a venue for a training summit, that you may be having something like that.

2:32:51.728 --> 2:32:56.448

Ibanez, Joel R

If that be the case, then we would want to see those types of partnered costs.

2:32:56.838 --> 2:33:0.758

Ibanez, Joel R

But we just need a description of what kind of.

2:33:2.368 --> 2:33:3.568

Ibanez, Joel R

Contribution is it?

2:33:3.998 --> 2:33:5.918

Ibanez, Joel R

Is it cash?

2:33:5.918 --> 2:33:7.478

Ibanez, Joel R

Is it in kind?

2:33:7.518 --> 2:33:11.638

Ibanez, Joel R

Is it a donation or is it based on fees? That type of thing?

2:33:11.638 --> 2:33:19.478

Ibanez, Joel R

So those are just some examples on that, but that's a pretty, pretty broad area that you'd be able to go ahead and use on that.

2:33:24.508 --> 2:33:25.348

Yanetta, Benjamin T

Thank you, Joel.

2:33:25.668 --> 2:33:25.748

Ibanez, Joel R

Uh.

2:33:27.318 --> 2:33:33.758

Yanetta, Benjamin T

And I see one that just came in just now. Page count limit for the housing counseling training narrative.

2:33:30.378 --> 2:33:30.698

Ibanez, Joel R

Really.

2:33:35.248 --> 2:33:35.808

Yanetta, Benjamin T

Is there one?

2:33:35.828 --> 2:33:42.828

Ibanez, Joel R

For the housing counseling training narrative, I know that previously we were they had mentioned.

2:33:42.908 --> 2:33:48.548

Ibanez, Joel R

I know that Stan mentioned that there were for the specifically for the NOFO priorities.

2:33:49.968 --> 2:33:56.288

Ibanez, Joel R

Scoring. We were limiting it to about 500 words per per priority.

2:33:58.8 --> 2:33:59.528

Ibanez, Joel R

But for the other narratives.

2:34:1.88 --> 2:34:1.568

Ibanez, Joel R

We're trying to.

2:34:1.608 --> 2:34:2.688

Ibanez, Joel R

We're trying to keep it as.

2:34:4.568 --> 2:34:5.8

Ibanez, Joel R

You know.

2:34:6.358 --> 2:34:10.718

Ibanez, Joel R

Non subjective as possible and keep it as objective as possible. So.

2:34:12.448 --> 2:34:13.648

Ibanez, Joel R

I would say you wouldn't want to.

2:34:13.648 --> 2:34:19.408

Ibanez, Joel R

You definitely wouldn't want to exceed anywhere from 700 to 1000 words on that so.

2:34:21.598 --> 2:34:24.998

Ibanez, Joel R

On the on the actual training plan narrative on that.

2:34:30.628 --> 2:34:34.268

Ibanez, Joel R

And that pretty much that pretty much covers most of the.

2:34:36.808 --> 2:34:42.768

Ibanez, Joel R

Question Ben, did you see any other particular questions that may have trickled in here?

2:34:44.328 --> 2:34:45.688

Ibanez, Joel R

Specifically regarding HCT.

2:34:44.698 --> 2:34:49.378

Yanetta, Benjamin T

Let me let me refresh the queue and see if anything's popped up.

2:34:49.928 --> 2:34:50.448

Ibanez, Joel R

OK.

2:34:52.358 --> 2:34:57.398

Yanetta, Benjamin T

What is the cooperative agreement between training partners or between?

2:34:58.848 --> 2:35:3.328

Yanetta, Benjamin T

The agency and trainer slash instructor. I'm afraid I'm not quite.

2:35:5.288 --> 2:35:7.88

Yanetta, Benjamin T

Following the the the question that was asked.

2:35:8.238 --> 2:35:11.318

Ibanez, Joel R

I see. OK, So what? OK.

2:35:8.418 --> 2:35:9.458

Yanetta, Benjamin T

What is the?

2:35:11.318 --> 2:35:30.408

Ibanez, Joel R

So I think they're pretty much talking about the cooperative agreement that they may have with the training partner or with a trainer. And if you are working specifically with an outside group, we would definitely want to be able to see that cooperative agreement or memorandum of understanding between.

2:35:30.638 --> 2:35:32.78

Ibanez, Joel R

You and the training partner.

2:35:32.888 --> 2:35:34.728

Ibanez, Joel R

And what the terms are with that?

2:35:35.658 --> 2:35:49.418

Ibanez, Joel R

And then at the same time, a lot of groups do work with some external independent contractors specifically who have extensive expertise in housing counselor training.

2:35:49.418 --> 2:35:59.298

Ibanez, Joel R

So they'll work with them on an individual basis and that would we would just need to be able to get an understanding of what are the terms of the agreement and.

2:36:0.528 --> 2:36:1.888

Ibanez, Joel R

What are they proposing?

2:36:1.888 --> 2:36:6.48

Ibanez, Joel R

What kind of work is each training part of proposing?

2:36:6.438 --> 2:36:9.878

Ibanez, Joel R

Do for you as part of the overall work plan.

2:36:18.188 --> 2:36:22.868

Ibanez, Joel R

And Ben did you did you happen to see anything else pop up in the queue there?

2:36:23.488 --> 2:36:25.568

Yanetta, Benjamin T

There are a couple.

2:36:27.328 --> 2:36:28.648

Yanetta, Benjamin T

Let's Scroll down here.

2:36:28.648 --> 2:36:36.448

Yanetta, Benjamin T

I want to if if you submitted a question that's very technical, that would be definitely a question submit to housing.counseling@hud.gov.

2:36:36.448 --> 2:36:40.928

Yanetta, Benjamin T

So we have a little bit of time to both research or answer and give you a full response.

2:36:41.248 --> 2:36:43.688

Yanetta, Benjamin T

This is going to everybody still in the audience.

2:36:43.688 --> 2:36:51.768

Yanetta, Benjamin T

Please submit any question that we haven't answered verbally that you still have a question on. You can submit it to that source and it'll get routed to someone else.

2:36:52.158 --> 2:37:1.678

Yanetta, Benjamin T

Specify an e-mail if it's a comprehensive housing, counseling or a housing counseling training grant question and that'll help get a route to the right person quickly.

2:37:3.648 --> 2:37:5.648

Yanetta, Benjamin T

I know that we're running a little bit long here.

2:37:5.648 --> 2:37:8.448

Yanetta, Benjamin T

Is that? Does that seem like a good stopping point for you, Joel?

2:37:6.868 --> 2:37:7.188

Ibanez, Joel R

Yep.

2:37:8.518 --> 2:37:10.358

Ibanez, Joel R

I think we're good at this point.

2:37:10.398 --> 2:37:13.38

Ibanez, Joel R

I definitely wanna go ahead and thank everyone.

2:37:15.168 --> 2:37:33.648

Ibanez, Joel R

For attending the training today on both the CHC and the HCT programs, we're definitely looking forward to taking a look at your applications and working with you here in the future. Again, like Ben was saying, just if you do have still have any questions, you definitely want to.

2:37:33.648 --> 2:37:36.928

Ibanez, Joel R

Reach out to us at housing counseling at HUD. Gov.

2:37:37.568 --> 2:37:40.368

Ibanez, Joel R

You can find us at HUD on the HUD exchange.

2:37:41.358 --> 2:37:52.318

Ibanez, Joel R

Specifically with regard to the programs and some definitions for the programs and you can sign up for our e-mail list as well because we'll provide updates as they come along.

2:37:53.198 --> 2:37:59.198

Ibanez, Joel R

So with that, I think we'll go ahead and conclude the training for today.

2:37:59.238 --> 2:38:6.198

Ibanez, Joel R

Thank you all for attending and we look forward to taking a look at your applications as they roll in.

2:38:6.598 --> 2:38:7.198

Ibanez, Joel R

Thank you.