



U.S. DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT
WASHINGTON, DC 20410-5000

OFFICE OF PUBLIC AND INDIAN HOUSING

Dear Executive Director:

Re: Technical Assistance for Public Housing Agencies (PHAs)
to Acquire and Rehabilitate HUD Real Estate Owned (REO) Properties

This is a follow-up to the letter addressed to your agency from the Department's Office of Public Housing and Voucher Programs, on information and procedures for Public Housing Agencies (PHAs) to acquire and rehabilitate HUD real estate owned (REO) properties. Additional information on this program can be found at <http://www.hud.gov/offices/pih/programs/hcv/reo/index.cfm>.

The Department has contracted with JRD & Associates, Inc. (JRD) to provide technical assistance to assist your agency through the process of acquiring and rehabilitating HUD REO properties at a discounted sales price. A JRD technical assistance team member will be contacting your agency to provide technical assistance on the program. If you are interested in participating, JRD will schedule an initial conference call with you to further explore this opportunity with your agency.

The HUD REO initiative will enable you to purchase specific designated properties from the Department at a discount so that your agency can sell them at a cost savings to qualified families. In instances of hardship cases, a PHA may also continue to rent these properties at the current market rental rate up to the HUD-approved Fair Market Rent (FMR) for the area. PHAs interested in purchasing properties under this initiative may do so with or without HUD funding, or with conventional or FHA insured loans.

The technical assistance team will help guide your agency through the HUD REO Program process, provide a sample purchase agreement, and business plan, as well as provide details on available funding sources for the program. The team will also address any questions you may have related to the program.

The Department and the JRD technical assistance team are committed to working with you to make this program a success. The contact person at JRD is Dennis Morgan. Mr. Morgan or his designee will contact you by telephone to discuss this initiative.

If you have any questions related to this initiative, please contact Dennis Morgan at (941) 704-4068, or by email at dlmorgan1127@att.net, or you may contact me directly at (202) 402-2727, or by email at: David.Fleischman@HUD.GOV.

Because the activity under this initiative will include acquisition, rehabilitation and homeownership, it would be advisable to have other senior staff within your organization and

other interested community participants available during the technical assistance conference calls. Thank you for your continued interest in the Department's programs.

Sincerely,

David Fleischman

David Fleischman
Office of Public Housing and Voucher Programs