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**NOTE  
(MULTISTATE)**

**HUD Project No.  
HUD Project Name:**

US \$ \_\_\_\_\_, 20\_\_\_\_

FOR VALUE RECEIVED, the undersigned (**Borrower**) jointly and severally (if more than one) promises to pay to the order of \_\_\_\_\_, a \_\_\_\_\_, the principal sum of \_\_\_\_\_ Dollars (US \$ \_\_\_\_\_) (**Loan**), with interest on the unpaid principal balance at the Interest Rate.\*

*[Alternative A. Solely for Construction Loans Having a Split Rate]\**

As used herein, "**Interest Rate**" means, as applicable, (i) the annual rate of \_\_\_\_\_ per centum (\_\_\_\_%) (Construction Rate) payable through and including \_\_\_\_\_, 20\_\_ [month before first amortized payment] and (ii) thereafter at the annual rate of \_\_\_\_\_ per centum (\_\_\_\_%) (**Permanent Rate**).\*

*[Alternative B. For all other Loans]\**

As used herein, "**Interest Rate**" means the annual rate of \_\_\_\_\_ per centum (\_\_\_\_%).\*

**1. Defined Terms.** As used in this Note, (a) the term "**Lender**" means the holder of this Note, and (b) the term "**Indebtedness**" means the principal of, interest on, and all other amounts due at any time under this Note, the Security Instrument or any other Loan Document, including prepayment premiums, late charges, default interest, and advances under Section 13 of the Security Instrument to protect the security of the Security Instrument. The definition of any capitalized term or word used

**\* Alterations to this provision are permitted provided that the alterations comply with Program Obligations.**

herein can be found in this Note, and, if not found in this Note, then found in the Regulatory Agreement between Borrower and HUD, and/or the Security Instrument.

**2. Address for Payment.** All payments due under this Note shall be payable at \_\_\_\_\_, or such other place as may be designated by written notice to Borrower from or on behalf of Lender.

**3. Payment of Principal and Interest.** Principal and interest shall be paid as follows:

*[Alternative A. Construction Loan payment provision – Split Rate]\**

(a) Interest only at the Construction Rate on such amount of principal as may be advanced from time to time, computed from the date of such advance, shall be payable monthly commencing on \_\_\_\_\_, 20\_\_ [month following closing], and on the first day of each month thereafter up to and including \_\_\_\_\_, 20\_\_ (“**Last Interest Only Payment Date**”) [month before first amortized payment]. Thereafter, consecutive monthly installments of principal and interest at the Permanent Rate, each in the amount of \_\_\_\_\_ Dollars (US \$\_\_\_\_\_), shall be payable on the first day of each month beginning on \_\_\_\_\_, 20\_\_ (“**Amortization Commencement Date**”), until the entire unpaid principal balance evidenced by this Note is fully paid. Notwithstanding the foregoing, in the event that any principal under this Note is advanced after the Last Interest Only Payment Date, for the period commencing on the Amortization Commencement Date and continuing through the first day of the month following the date on which the final advance or principal is made, the monthly installments of principal and interest shall be reduced, as determined by the Lender, to equal the sum of (i) interest accrued on this Note (at the applicable interest rate) on the outstanding principal balance during the prior month plus (ii) the principal payment due under the original amortization schedule used in determining the monthly principal and interest payment amount set forth above. In any event, the balance of the principal (if any) remaining unpaid, plus accrued interest shall be due and payable on \_\_\_\_\_, 20\_\_ or on any earlier date on which the unpaid principal balance of this Note becomes due and payable, by acceleration or otherwise (“**Maturity Date**”).

*[Alternative B. Construction Loan payment provision – Single Rate]\**

(a) Interest only at the Interest Rate on such amount of principal as may be advanced from time to time, computed from the date of such advance, shall be payable monthly commencing on \_\_\_\_\_, 20\_\_ [month following closing], and on the first day of each month thereafter up to and including \_\_\_\_\_, 20\_\_ (“**Last Interest Only Payment Date**”) [month before first amortized payment]. Thereafter, consecutive monthly installments of principal and interest at the Interest Rate, each in the amount of \_\_\_\_\_

\_\_\_\_\_ Dollars (US \$ \_\_\_\_\_), shall be payable on the first day of each month beginning on \_\_\_\_\_, 20\_\_\_\_ (“**Amortization Commencement Date**”), until the entire unpaid principal balance evidenced by this Note is fully paid. Notwithstanding the foregoing, in the event that any principal under this Note is advanced after the Last Interest Only Payment Date, for the period commencing on the Amortization Commencement Date and continuing through the first day of the month following the date on which the final advance of principal is made, the monthly installments of principal and interest shall be reduced, as determined by the Lender, to equal the sum of (i) interest accrued on this Note (at the Interest Rate) on the outstanding principal balance during the prior month plus (ii) the principal payment due under the original amortization schedule used in determining the monthly principal and interest payment amount set forth above. In any event, the balance of the principal (if any) remaining unpaid, plus accrued interest shall be due and payable on \_\_\_\_\_, 20\_\_ or on any earlier date on which the unpaid principal balance of this Note becomes due and payable, by acceleration or otherwise (“**Maturity Date**”).

*[Alternative C. Non-Construction Loan payment provision]\**

(a) Interest only at the Interest Rate on the principal outstanding for the period beginning on the date of disbursement and ending on and including the last day of the month in which such disbursement is made [shall be payable on \_\_\_\_\_, 20 ] [shall be prepaid upon delivery of this Note]. Thereafter, consecutive monthly installments of principal and interest, each in the amount of \_\_\_\_\_ Dollars (US \$ \_\_\_\_\_), shall be payable on the first day of each month beginning on \_\_\_\_\_, 20\_\_ [the first day of the second month after the month of closing], until the entire unpaid principal balance evidenced by this Note is fully paid. Any remaining principal and interest shall be due and payable on \_\_\_\_\_, 20\_\_ or on any earlier date on which the unpaid principal balance of this Note becomes due and payable, by acceleration or otherwise (“**Maturity Date**”).

(b) Any regularly scheduled monthly installment of principal and interest that is received by Lender before the date it is due shall be deemed to have been received on the due date solely for the purpose of calculating interest due.

(c) In cases where amortization is scheduled to commence before final endorsement of this Note, and a formal deferment of amortization has not been approved by HUD, principal payments (based on the full Loan amount in this Note) and payments to the Reserve for Replacement at the fully scheduled amount shall be collected beginning on the first payment date in this Note, whether or not the full Loan amount has been disbursed. Interest accrued during this period is due on the outstanding principal balance (amount of Loan disbursed less the amount of any principal payments collected). If a deferment of commencement of principal payments has been approved by HUD, then payments to the Reserve for Replacement are deferred for the same period. Payments due on any other escrows are not affected by a deferment of principal payments.

**4. Security.** The Indebtedness is secured by, among other things, a mortgage, deed to secure debt or deed of trust dated as of the date of this Note (“**Security Instrument**”), and reference is made to the Security Instrument for other rights of Lender as to collateral for the Indebtedness.

**5. Application of Payments.** If at any time Lender receives, from Borrower or otherwise, any amount applicable to the Indebtedness which is less than all amounts due and payable at such time, Lender shall apply that payment to amounts then due and payable in the manner and in the order set forth in Section 7(a)(3) of the Security Instrument. Neither Lender’s acceptance of an amount that is less than all amounts then due and payable nor Lender’s application of such payment in the manner authorized shall constitute or be deemed to constitute either a waiver of the unpaid amounts or an accord and satisfaction. Notwithstanding the application of any such amount to the Indebtedness, Borrower’s obligations under this Note shall remain unchanged.

**6. Acceleration.** Following a Monetary Event of Default, the entire unpaid principal balance, any accrued interest and all other amounts payable to Lender under this Note and any other Loan Document shall at once become due and payable, at the option of Lender, without any prior notice to Borrower. If a Covenant Event of Default occurs and the Indebtedness is accelerated as set forth in the Security Instrument, the entire unpaid principal balance, any accrued interest, and all other amounts payable to Lender under this Note and any other Loan Document shall at once become due and payable. Lender may exercise this option to accelerate regardless of any prior forbearance. Upon Lender’s exercise of any right of acceleration under this Note, Borrower shall pay to Lender, in addition to the entire unpaid principal balance of this Note outstanding at the time of the acceleration, all accrued interest and all other sums due Lender.

**7. Late Charge.** If any monthly amount payable under this Note or under the Security Instrument or any other Loan Document is not received by Lender within ten (10) days after the amount is due, Borrower shall pay to Lender, immediately and without demand by Lender, a late charge equal to \_\_\_\_ percent of such amount. Borrower acknowledges that its failure to make timely payments will cause Lender to incur additional expenses in servicing and processing the Loan, and that it is extremely difficult and impractical to determine those additional expenses. Borrower agrees that the late charge payable pursuant to this Section represents a fair and reasonable estimate, taking into account all circumstances existing on the date of this Note, of the additional expenses Lender will incur by reason of such late payment

**8. Exculpation; Remedies.**

(a) Unless otherwise provided in this Note or in the Security Instrument, the execution of this Note shall impose no personal liability upon Borrower for payment of the Indebtedness evidenced thereby and in the event of a default, the holder of the Note

shall look solely to the Mortgaged Property in satisfaction of the Indebtedness and will not seek or obtain any deficiency or personal judgment against Borrower except such judgment or decree as may be necessary to foreclose or bar its interest in the Mortgaged Property and all other property mortgaged, pledged, conveyed or assigned to secure payment of the Indebtedness.

(b) Notwithstanding Section 8(a) above, Borrower shall be liable to Lender for any loss or damage suffered by Lender as a result of (1) failure of Borrower to pay to Lender, upon demand after an Event of Default, all Rents to which Lender is entitled under Section 3(a) of the Security Instrument and the amount of all security deposits collected from tenants with existing Leases; (2) failure of Borrower to apply all insurance proceeds and condemnation proceeds as required by Sections 19 and 20 of the Security Instrument; (3) failure of Borrower to comply with Section 15 of the Security Instrument relating to the delivery of books and records, statements, schedules and reports; (4) Borrower's acquisition of any property or operation of any business not permitted by Section 33 of the Security Instrument; (5) a transfer or the granting of a lien or encumbrance that is an Event of Default under Sections 17 and 21 of the Security Instrument, other than a transfer consisting solely of the involuntary removal or involuntary withdrawal of a general partner in a limited partnership or a manager in a limited liability company; or (6) fraud or written material misrepresentation by Borrower or any officer, director, partner, member, manager or employee of Borrower in connection with the application for or creation of the Indebtedness or any request for any action or consent by Lender. These damages shall be paid only from the available proceeds of an appropriate insurance policy or from Surplus Cash.

(c) Notwithstanding Section 8(a) above, Borrower shall provide complete redress as set forth in Section 45(c) of the Security Instrument and shall indemnify and hold harmless the Indemnities as set forth in Section 48 of the Security Instrument.

## 9. Voluntary and Involuntary Prepayments.

**[Alternative A. Non-GNMA or No Other Bond Obligations prepayment provision. If the Loan is funded with GNMA or Other Bond Obligations, Alternative A should be stricken]**

(a) (1) Borrower shall have the right to prepay the Indebtedness in whole or part in an amount equal to one or more monthly payments of principal and interest due, on the first [or last] Business Day of any month prior to maturity upon at least thirty (30) days prior written notice to the Lender, which notice shall specify the date on which the prepayment is to be made, the principal amount of such prepayment and the total amount to be paid. In the event of any prepayment of principal at any time, the Borrower shall concurrently pay to the Lender (i) interest on the amount prepaid through and including the last day of the month in which the prepayment is made; and (ii) a prepayment premium equal to [describe prepayment which must be consistent with Program Obligations].

(2) Notwithstanding any provision herein for prepayment premium, such premium shall be applicable only to the amount of prepayment in any one calendar year that is in excess of fifteen per centum (15%) of the original principal sum of this Note. No default shall exist by reason of nonpayment of any required installment of principal and interest so long as the amount of optional additional prepayments of principal already made pursuant to the privilege of prepayment set forth in this Note equals or exceeds the amount of such required installment of principal and interest.

**[Alternative B. GNMA or Other Bond Obligations prepayment provision. If the Loan is NOT funded with GNMA or Other Bond Obligations, Alternative B should be stricken]**

(a) This Note contains a prepayment restriction and prepayment premium charge acceptable to HUD as to term, amount, and conditions, which are set forth in the attached Rider 1. In the event of a default, pursuant to Program Obligations, HUD may override any lockout or any prepayment premium, or combination thereof in Rider 1, in order to facilitate a partial or full refinancing of the Mortgaged Property and avoid a mortgage insurance claim.

(b) Any application by Lender of any collateral or other security to the repayment of any portion of the unpaid principal balance of this Note prior to the Maturity Date and in the absence of acceleration shall be deemed to be a partial prepayment by Borrower, requiring the payment to Lender by Borrower of a prepayment premium in the amount provided for in Section 9(a) or in Rider 1, as applicable.

(c) Notwithstanding the provisions of subsections (a) and (b) above, no prepayment premium shall be payable with respect to (1) any prepayment made no more than \_\_\_ days before the Maturity Date, (2) any prepayment occurring as a result of the application of any insurance proceeds or condemnation award under the Security Instrument, or (3) any reduction in the original principal amount of the Loan, or any prepayment resulting from any cost certification or other report required by HUD pursuant to Program Obligations.

(d) Any permitted or required prepayment of less than the unpaid principal balance of this Note shall not extend or postpone the due date of any subsequent monthly installments or change the amount of such installments, unless Lender agrees otherwise in writing.

(e) Borrower further acknowledges that the provisions of this Note relating to prepayment restrictions and prepayment premiums are a material part of the consideration for the Loan, and acknowledges that the terms of this Note are in other respects more favorable to Borrower as a result of the Borrower's voluntary agreement to such provisions.

(f) If the Indebtedness is paid in full while insured under the provisions of the National Housing Act, as amended, the Borrower shall pay to the Lender such adjusted mortgage insurance premium as may be required by Program Obligations.

(g) All payments to reduce the principal balance hereunder, other than regularly scheduled payments of principal, shall be made to Lender in immediately available funds. Payments received after \_\_\_\_\_ will be deemed to have been received on the next Business Day.

**[To be included if the Loan is insured under Section 207 pursuant to Section 223(f) of the National Housing Act, as amended. If the Loan is NOT insured under Section 207 pursuant to Section 223(f) of the National Housing Act, as amended, subparagraph (h) should be stricken]**

(h) Notwithstanding any other provision of this Note to the contrary, this Note may not be prepaid either in whole or in part for a period of five (5) years from the date of endorsement of this Note, except in cases where the prior written approval of HUD is obtained and such written approval is expressly based on Borrower and HUD entering into a HUD-approved use agreement to maintain the Mortgaged Property as rental housing for the remainder of the specified five (5) year period.

**10. Costs and Expenses.** Borrower shall pay all expenses and costs, including fees and out-of-pocket expenses of attorneys and expert witnesses and costs of investigation and litigation (including appellate), incurred by Lender as a result of any default under this Note or in connection with efforts to collect any amount due under this Note, or to enforce the provisions of any of the other Loan Documents, including those incurred in post-judgment collection efforts and in any bankruptcy proceeding (including any action for relief from the automatic stay of any bankruptcy proceeding) or judicial or non-judicial foreclosure proceeding.

**11. Forbearance.** Any forbearance by Lender in exercising any right or remedy under this Note, the Security Instrument, or any other Loan Document, or otherwise afforded by applicable law, shall not be a waiver of or preclude the exercise of any other right or remedy. The acceptance by Lender of payment of all or any part of the Indebtedness after the due date of such payment, or in an amount that is less than the required payment, shall not be a waiver of Lender's right to require prompt payment when due of all other payments on account of the Indebtedness or to exercise any right or remedy for any failure to make prompt payment. Enforcement by Lender of any security for the Indebtedness shall not constitute an election by Lender of remedies so as to preclude the exercise of any other right or remedy available to Lender.

**12. Waivers.** Presentment, demand, notice of dishonor, protest, notice of acceleration, notice of intent to demand or accelerate payment or maturity, presentment for payment, notice of nonpayment, grace, and diligence in collecting the Indebtedness are waived by Borrower.

**13. Loan Charges.** If any applicable law limiting the amount of interest or other charges permitted to be collected from Borrower in connection with the Loan is interpreted so that any interest or other charge provided for in any Loan Document, whether considered separately or together with other charges provided for in any Loan Document, violates that law, and Borrower is entitled to the benefit of that law, that interest or charge is hereby reduced to the extent necessary to eliminate that violation. The amounts, if any, previously paid to Lender in excess of the permitted amounts shall be applied by Lender to reduce the Indebtedness. For the purpose of determining whether any applicable law limiting the amount of interest or other charges permitted to be collected from Borrower has been violated, all Indebtedness that constitutes interest, as well as all other charges made in connection with the Indebtedness that constitute interest, shall be deemed to be allocated and spread ratably over the stated term of the Note. Unless otherwise required by applicable law, such allocation and spreading shall be effected in such a manner that the rate of interest so computed is uniform throughout the stated term of this Note.

**14. Commercial Purpose.** Borrower represents that the Indebtedness is being incurred by Borrower solely for the purpose of carrying on a business or commercial enterprise, and not for personal, family or household purposes.

**15. Counting of Days.** Except where otherwise specifically provided, any reference in this Note to a period of “**days**” means calendar days, not Business Days.

**16. Governing Law; Consent to Jurisdiction and Venue.**

(a) This Note and the Security Instrument, if it does not itself expressly identify the law that is to apply to it, shall be governed by the laws of the jurisdictions in which the Land is located (“**Property Jurisdiction**”) except as such local laws may be preempted by federal law.

(b) Borrower agrees that any controversy arising under or in relation to this Note or the Security Instrument shall be litigated exclusively in the Property Jurisdiction except as federal jurisdiction may be appropriate pursuant to any federal requirements. The state and federal courts and Governmental Authorities in the Property Jurisdiction shall have exclusive jurisdiction over all controversies which shall arise under or in relation to this Note, any security for the Indebtedness, or the Security Instrument. Borrower irrevocably consents to service, jurisdiction, and venue of such courts for any such litigation and waives any other venue to which it might be entitled by virtue of domicile, habitual residence or otherwise.

**17. Rules of Construction.** The captions of the Sections of this Note are for convenience only and shall be disregarded in construing this Note. Any reference in this Note to Program Obligations shall be construed as referring to that Program Obligation as amended from time to time except as to certain HUD regulations and procedures in connection with the Contract of Insurance that initially establish the rights of Lender. Use of the singular in this Note includes the plural and use of the plural

includes the singular. As used in this Note, the term “**including**” means “including, but not limited to.”

**18. Notices.** All notices, demands and other communications required or permitted to be given by Lender to Borrower pursuant to this Note shall be given in accordance with Section 31 of the Security Instrument.

**19. Consent to Jurisdiction and Venue.** Borrower agrees that any controversy arising under or in relation to this Note shall be litigated exclusively in the Property Jurisdiction. The state and federal courts and authorities with jurisdiction in the Property Jurisdiction shall have exclusive jurisdiction over all controversies that shall arise under or in relation to this Note. Borrower irrevocably consents to service, jurisdiction, and venue of such courts for any such litigation and waives any other venue to which it might be entitled by virtue of domicile, habitual residence or otherwise. In addition to any rights and remedies set forth in the Regulatory Agreement between Borrower and HUD, HUD has rights and remedies under federal law, including but not limited to the right to foreclose pursuant to the Multifamily Mortgage Foreclosure Act of 1981, as amended, 12 U.S.C. § 3701, *et seq.*, when HUD is the holder of the Note.

***[INSERT THE FOLLOWING IF APPROPRIATE AND INSERT ANY OTHER APPROPRIATE PROVISIONS FOR THE JURISDICTION]***

**20. WAIVER OF TRIAL BY JURY. BORROWER AND LENDER EACH**  
**(a) AGREES NOT TO ELECT A TRIAL BY JURY WITH RESPECT TO ANY ISSUE ARISING OUT OF THIS NOTE OR THE RELATIONSHIP BETWEEN THE PARTIES AS LENDER AND BORROWER THAT IS TRIABLE OF RIGHT BY A JURY AND**  
**(b) WAIVES ANY RIGHT TO TRIAL BY JURY WITH RESPECT TO SUCH ISSUE TO THE EXTENT THAT ANY SUCH RIGHT EXISTS NOW OR IN THE FUTURE. THIS WAIVER OF RIGHT TO TRIAL BY JURY IS SEPARATELY GIVEN BY EACH PARTY, KNOWINGLY AND VOLUNTARILY WITH THE BENEFIT OF COMPETENT LEGAL COUNSEL.**

***[IN THE EVENT THERE ARE MODIFICATIONS TO THE NOTE, INDICATE HERE THAT THERE IS AN ATTACHED RIDER CONTAINING SUCH MODIFICATIONS, AND REFERENCE RIDER 1, IF APPLICABLE.]***

**IN WITNESS WHEREOF**, Borrower has signed and delivered this Note or has caused this Note to be signed and delivered by its duly authorized representative.

**[SIGNATURES]**

**[Borrower name]**

By: \_\_\_\_\_  
[Name & capacity of signatory]

