



**EFFICIENT, RELIABLE, &
COST EFFECTIVE**

FINANCE WITH MAP

What Is MAP?

Multifamily Accelerated Processing (MAP) is a process that enables HUD-approved lenders to prepare, process, and submit loan applications for Federal Housing Administration (FHA) multifamily mortgage insurance. MAP replaces previous “fast-track” procedures with a single national process for all multifamily offices of HUD.

What is FHA Mortgage Insurance?

FHA insures mortgages for new construction, substantial rehabilitation, purchase, or refinance of apartment buildings and health care facilities. The insurance covers the lender if a borrower defaults on the insured loan. Insured mortgages have a fixed interest rate and are self-amortizing.

Why Use MAP?

MAP has standardized HUD’s underwriting process by applying national standards, which provide greater lender responsibility

and control. The result is a process that creates more timely and consistent end results.

How Can MAP Help You?

There are 8 good reasons why you should choose an FHA-insured loan. They are:

1. Expedited decisions on loan applications– 60 days for Section 223(f) and 90 days for Sections 221(d)(3) & (4),
2. Predictability– lenders underwrite and HUD reviews,
3. Consistency– national standards for application submissions,
4. Long-term financing– up to 40 years,
5. Federal guarantee- results in a AAA bond rating on financing, which provides credit enhancement for tax exempt bonds and Low Income Housing Tax Credits (LIHTCs),
6. Eligible for securitization by GNMA,
7. FHA-insured loans are non-recourse, and
8. FHA loans are assumable.

Eligible Multifamily HUD Programs

- * Multifamily housing under Sections 221(d)(3) and 221(d)(4), and Section 220 programs for new construction or substantial rehabilitation of multifamily housing.
- * Section 231 & 232 programs for health care & the elderly.
- * Section 236 refinancing existing projects with interest reduction payments.
- * Section 223(f) programs for the purchase or refinancing of existing multifamily housing or health care facilities.



Special points of interest:

- **How Can MAP Help You?*
- **Eligible Multifamily Programs.*
- **Quick MAP Facts*
- **Primary MAP Programs*
- **Processing Steps*
- **Web Site Addresses*
- **Key Philadelphia Hub Staff*

QUICK MAP FACTS

- * MAP is a response to a need to modernize and streamline the FHA mortgage insurance program.
- * MAP was created in response to lenders who value FHA mortgage insurance and wanted to see its expansion in the marketplace.
- * The goal of MAP is to establish HUD as the #1 multifamily finance source.
- * MAP strikes a balance between expedited processing and acceptable risks.
- * MAP efficiently utilizes HUD staff resources by balancing workload among the Program Centers within each of the 18 Hubs.
- * MAP recognizes that employees who specialize in a specific program, perform better than those who must work several program areas.
- * The MAP Guide was designed with Field, Headquarters, and lender input.
- * MAP establishes specific norms and timeframes for work to be accomplished.
- * MAP provides consistency of reviews, but flexibility in the administration of FHA program underwriting.
- * MAP accommodates Traditional Processing (TAP) by establishing teams within each Program Center to process non-MAP work, like Section 202/811, Section 223(a)(7), Section 241, Section 207 Mobile Home Parks, etc.

PRIMARY MAP PROGRAMS

Section 221(d)(3) & 221(d)(4)- New Construction and Substantial Rehabilitation for Rental Housing

- * Fixed interest rate (market)
- * Non-recourse & Assumable
- * 5 or more units
- * No cap on the number of units or the loan amount
- * Statutory limits vary by location
- * Construction financing
- * Davis-Bacon wage rates
- * 40-year term
- * LTV (loan-to-value) 90% (up to 100% for nonprofits)
- * DSC (debt service constant) 90% (up to 95% for nonprofits)

Section 223(f)- Refinance

- * Projects must be at least 3 years' old and remain rental housing for at least 5 years
- * Fixed interest rate (market)
- * Non-recourse & Assumable
- * 5 or more units
- * No cap on the number of units or the loan amount
- * Statutory limits vary by location
- * No Davis-Bacon rates
- * Equity take-outs possible
- * 35-year term or 75% of remaining economic life
- * LTV 85%
- * DSC 85%

Section 232 & 232/223(f)- Nursing Homes, Intermediate Care Facilities, Assisted Living, and Board and Care

- * Fixed interest rate (market)
- * Non-recourse & Assumable
- * No statutory limits
- * Construction financing
- * Davis-Bacon rates for new construction and sub. rehab.
- * Licensed/certified by state/ local agency
- * Nursing homes and intermediate care facilities with 20+ beds
- * Assisted living facilities with 5+ beds
- * 40-yr. term (35 for 232/223f)
- * LTV 90% (85% for 232/223f)
- * DSC 90% (85% for 232/223f)

PROCESSING STEPS

Step 1- Initial Project Evaluation

1. Lender's development team is approved (i.e., Appraiser, Underwriter, Market Analyst, Cost Estimator, Architectural Analyst, and Construction Analyst).
2. Lender submits the Pre-Application or Firm Application, as applicable for the type of mortgage insurance
3. HUD Appraiser and EMAS Economist perform desk review and market analysis.
4. EMAS review provided to Team Leader and Appraiser.
5. HUD Appraiser makes final recommendation to Team Leader regarding market demand for the project. A qualified appraiser or an independent market analyst may prepare the market study.
6. MAP design team recommends applications for new construction/sub. rehab. under Section 221(d)(3)(4) or Section 220. The Pre-Application evaluation consists of a review of the appraisal, market study, site analysis (including Phase I environmental), schematic drawings, previous participation, determination of rents, income, expenses, land/building value, replacement cost, and estimated mortgage amount.
7. HUD review would include a site visit of the project and comparables to verify appraiser's conclusions.
8. HUD would complete the environmental assessment.
9. HUD reviews hard and soft costs and operating expenses based on comparable data.

Step 2- Firm Commitment

1. MAP Lender submits Firm Application (including Form 2264 and 2264A) from sponsor and performs complete underwriting of the application. This includes the architectural, cost, and appraisal reviews.
2. Each HUD technician reviews the lender's reports, the assigned sections of the HUD Form 2264 and 2264A, the underwriting, the summary, etc. HUD does not reprocess the case.
3. After the Team Leader is satisfied that the reviews have been completed and the loan has been properly underwritten, he recommends to the Hub Director or the Program Center Director that the commitment to insure be issued.
4. The MAP Lender's servicer must also review the loan application to insure that it is satisfactory and suitable for HUD insurance.

Responsibilities Retained By HUD

- * Environmental (HUD Form 4128).
- * Previous Participation Approval.
- * Affirmative Fair Housing Marketing Plan.
- * Change orders, waivers, and time extensions.

Web Site Addresses and Key Hub Contacts

To Find a MAP-Approved Lender:

www.hud.gov/utilities/intercept.cfm?/offices/hsg/mfh/map/aprvlend.pdf

Frequently Asked MAP Questions:

<http://www.hud.gov/offices/hsg/mfh/map/mapfaq.cfm>

MAP Statistics and Program Guidelines:

<http://www.hud.gov/offices/hsg/mfh/map/maphome.cfm>

Other Multifamily Housing Programs:

<http://www.hud.gov/offices/hsg/mfh/progdesc/progdesc.cfm>

Key Philadelphia Hub Contacts:

Encarnacion Loukatos, Director Philadelphia Multifamily Hub
Telephone: (215) 656-0609, Ext. 3305
Rodell Burton, Director Project Management
Telephone: (215) 861-7550
U. S. Dept. of HUD
100 Penn Square East
The Wanamaker Building
Philadelphia, PA 19107-3380

Jane Miller, Director Pittsburgh Program Center
Telephone: (412) 644-6884
U. S. Dept. of HUD
339 Sixth Avenue
Pittsburgh, PA 15222-2515

Walter Kreher, Director Newark Program Center
Telephone: (973) 776-7266
U. S. Dept. of HUD
One Newark Center- 13th Floor
Newark, NJ 07102-5260

Lloyd Wilkerson, Director Charleston Program Center
Telephone: (304) 347-7000, Ext. 110
U. S. Dept. of HUD
405 Capitol Street- Suite 708
Charleston, WV 25301-1795